

Advanced Financial Services of Mizuho

Business Outline of Mizuho

The Mizuho Financial Group precisely and swiftly provides products, services and business solutions to meet the diversified financial needs of our customers by actively pursuing group synergies.



Providing Cutting-Edge Solutions

- Adopting an Asset Turnover-Based Business Model
- Depth in Providing Solutions
- Mizuho's Strong Presence in China
- Approach to Securities and Investment Banking Business
- Business Alliance with Nikko Cordial Corporation and Nikko Cordial Securities
- Using Alliances to Strengthen MHSC's Operational Base
- Approach to Trust Business



Targeting SMEs and Middle-Market Corporations

- Expanding Middle-Risk Lending
- Expanding the Mizuho Business Financial Center Network
- Becoming the Top Bank in Providing Solutions for SMEs and Middle Market Corporations
- Alliance with Orient Corporation



Approaches to Individual Customers

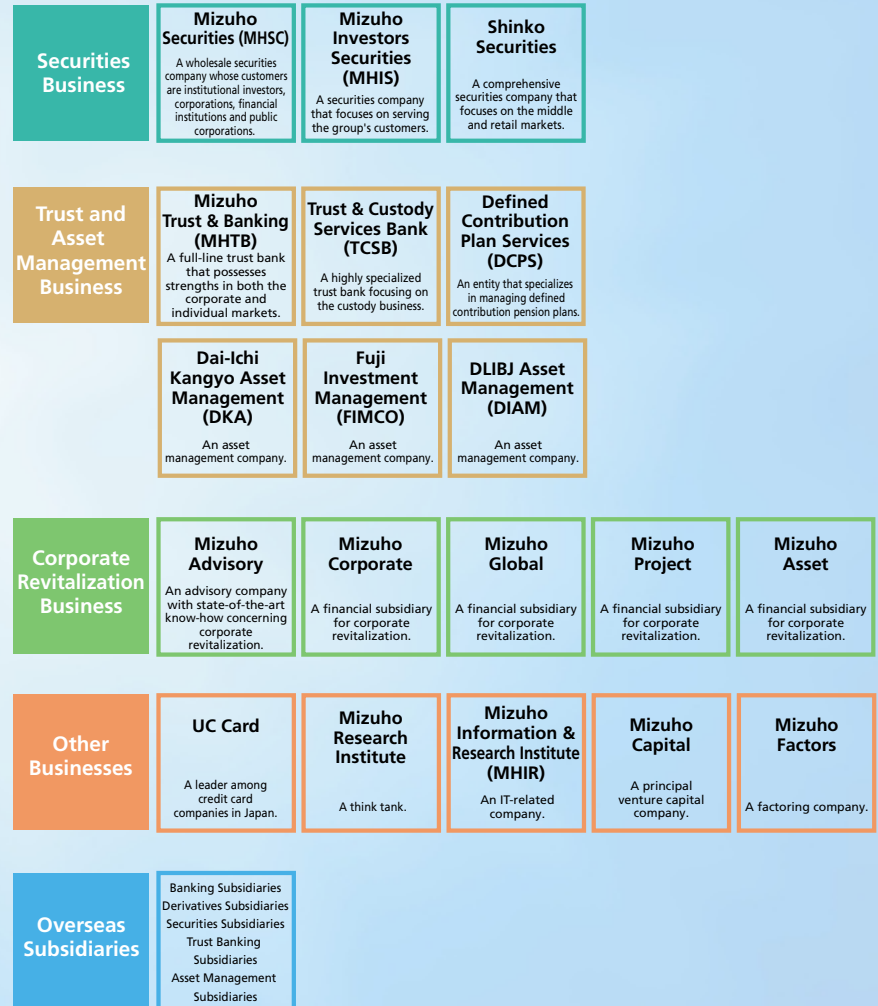
- New "Mizuho Mileage Club" Membership Service Launched
- Alliance with Credit Saison
- Aiming for No. 1 in Consulting Services
- Reinforcing the Personal Loan Business

Mizuho Corporate Bank (MHCB)

MHCB focuses its efforts on corporate finance, primarily serving large corporations (such as those listed on the first sections of domestic stock exchanges), financial institutions and their group companies, public sector entities, and overseas corporations including subsidiaries of Japanese companies.

Mizuho Bank (MHBK)

MHBK serves primarily individuals, SMEs, and middle market corporations, and local governments in Japan.



*Note: DKB Information Systems, Fuji Research Institute Corporation and IBJ Systems were merged to create Mizuho Information & Research Institute on October 1, 2004.



Providing Cutting-Edge Solutions

We utilize our group's financial services capabilities to provide corporate customers with cutting-edge solutions.

MHCB, for example, engages in a wide range of financial services on a continuous, multi-faceted basis by mobilizing the entire line-up of banking, securities and trust products offered by the group, while adopting a business model based on asset turnover.

MHSC operates as a wholesale securities firm and has established a top-class position in the bond and equity businesses, M&A and other areas of the financial advisory business, and structured finance. It offers high quality products and services to satisfy customers' needs at all times.

As the need for trust services increases, MHTB is a full-line trust bank that utilizes its sophisticated expertise to provide trust services to group and non-group companies, and is especially strong in areas like the real estate business and asset backed finance.

Adopting an Asset Turnover-Based Business Model

Syndication Business Grows in Sophistication

MHCB is playing a leading role in the rapid expansion of Japan's syndicated loan market, providing high value-added by making active use of the syndication function to meet all aspects of corporate financial needs.

Examples include cross-border syndicated loan deals timed to take advantage of revisions in the US-Japan Tax Treaty, large-scale LBO transactions and financial solutions for total debt restructuring. MHCB is committed to a proactive involvement in the syndication business in order to satisfy the needs of both corporate customers and financial institutions.

In order to take the "originate to distribute" business model (i.e., asset turnover-based business model) forward, MHCB set up the Loan Trading Division in October 2004 to reinforce its existing specialist team, which is responsible for market-making and broking of loan assets. It is proactively acquiring loan ratings to increase the liquidity of loan assets, and developing loan products that are similar in nature to corporate bonds.

Sophisticating Portfolio Management

MHCB is making efforts to enhance the sophistication of its portfolio management, recognizing it as one of the important pillars of its asset turnover-based business model alongside its syndication business. Specifically, it is working to correct distortions and improve risk-returns on its overall portfolio by establishing a specialist portfolio management division within its Financial Control & Accounting Group, and engaging in investment and risk hedging operations in the credit market.

Depth in Providing Solutions

As part of its continuing evolution, MHCB seeks to respond speedily and appropriately to the financial and management needs of large companies that are rapidly adapting to changes in the business environment. In the solutions business, it provides optimal solutions designed to contribute to higher corporate value for customers. To this end, it is working closely to mobilize all the banking, securities and trust product lines offered by other group companies, including M&As, syndicated loans and cash management services. In this way, it is striving to add speed and depth to its "Deal after Deal" marketing approach, which offers the widest range of financial services on a continuous, multi-faceted basis.

Another issue is that in order for Japan's domestic economy to stage a full-scale recovery, financial institutions must enhance their risk-taking capabilities and rebuild their risk intermediation functions. To respond to customers' business and project needs, MHCB is putting considerable effort into upgrading its lending business by setting up new schemes through breaking down and processing the risks involved.

Mizuho's Strong Presence in China

MHCB is working to upgrade its financial services related to business in China, where many customers are actively developing their businesses. It has initiated factoring services for the sales receivables held by customers with a view to reducing local sales receivables collection risk. In the market-related business, MHCB was the first foreign bank to obtain approval to engage in the derivatives business in China in June 2004.

In the area of business cooperation agreements with China's regional governments and similar organizations, it became the first Japanese bank to conclude agreements with the investment promotion bureaus of Shanghai and Beijing in October 2004. The objectives of these agreements are to promote Chinese companies from the two cities investing in Japan, as well as to support Japanese companies investing in China.

Business cooperation agreements entered with regional governments:

Shanghai Waigaoqiao Free Trade Zone: Sept. '02
 Dalian City: Feb. '03
 Wuxi City: Mar. '03
 Nantong City: Aug. '03
 Qingdao City: Oct. '03
 Guangzhou Municipal Board for International Investment: Oct. '03
 Shanghai Songjiang Industrial Zone: Oct. '03
 Wuhan City: Apr. '04
 Beijing Investment Promotion Bureau,
 Shanghai Foreign Economic Relation & Trade Commission: Oct. '04

Approach to Securities and Investment Banking Business

Strengthening the Equity Business

Bank securities subsidiaries were forbidden to engage in the equity business until the ban was lifted in October 1999. Since then, MHSC has streamlined and strengthened its full line-up of equity-related services.

In the area of sales and trading operations, it is reinforcing its team of analysts in the research division and extending the range of stocks they cover. In cooperation with overseas securities subsidiaries in London, New York and Hong Kong, as well as domestic sales, MHSC is steadily expanding its global institutional investor business in such areas as basket transactions and block transactions. In the process, it is steadily increasing its presence in terms of broker rankings and share of turnover on the Tokyo Stock Exchange.

Backed by a highly experienced staff, superior financial technology and enormous selling power at home and overseas, it is steadily improving its performance in the

Business Alliance with Nikko Cordial Corporation and Nikko Cordial Securities

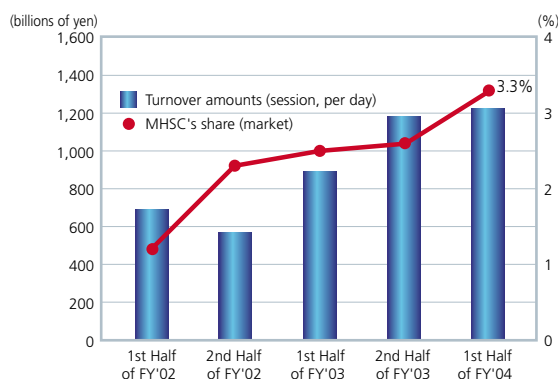
In December 2004, MHCB, MHSC, Nikko Cordial Corporation and Nikko Cordial Securities announced that they reached an agreement for the purpose of cooperating to complement each other's business by utilizing each other's business know-how and customer base.

MHSC and Nikko Cordial Securities will commence discussions on details of a business alliance in the areas that promise to benefit both parties, in addition to their business activities, through the mutual utilization of their corporate customer base.

MHCB agrees to acquire up to 94 million shares (4.92%) of Nikko Cordial Corporation's treasury stock. MHCB, the parent company of MHSC, plans to acquire the shares on January 31, 2005 on condition that the related parties officially enter into the contract for forming a business alliance.

underwriting business by putting forward proposals for dealing with customers' varied needs in areas such as IPOs, public and other stock offerings, and convertible bond-type corporate bonds with stock purchase warrants. It will continue working to win large lead manager deals by further strengthening its sales organization through proactive efforts to recruit external personnel resources.

MHSC's Share of Turnover on the Tokyo Stock Exchange



Approach to Principal Finance Business

MHSC has adopted a proactive approach to its principal finance operations as part of its efforts to diversify its earnings from the investment banking business.

In April 2004, it centralized the planning functions of its principal finance and funding operations under the newly established Principal Finance Strategies Office in order to draw up proposals for the promotion of private equity and other investment operations. In September 2004, it established Polaris Principal Finance as a private equity fund management company in a joint venture with DLIBJ Asset Management (DIAM).

By strengthening its principal finance business, it will endeavor to secure more business opportunities centered on IPOs, M&As and other equity business associated with the fund's investment targets.

Fund operating companies in which MHSC is investing:

- Mobile Internet Capital
- Japan Industrial Partners
- Polaris Principal Finance
- Basic Capital Management
- Max Investment Advisory

Using Alliances to Strengthen MHSC's Operational Base

MHSC participates in alliances designed to strengthen its business promotion base and selling power, and expand its operations as a wholesale securities firm.

Once it completed the transfer of the entire business operations of Norinchukin Securities in March 2004, it was able to provide financial institutions connected with agricultural cooperatives throughout Japan with a wide range of investment products, including investment trusts and bonds. As the benefits of this operational transfer developed and expanded, MHSC accepted capital from The Norinchukin Bank in September 2004 with a view to expanding its ties with the Bank and financial institutions connected with agricultural cooperatives while further strengthening its own business base and profitability.

In August 2004, MHSC concluded business cooperation agreements for the entrustment of equities sales with Monex Securities, Nikko Beans Securities and Monex Beans Holdings (MBH). This alliance enabled MHSC to broaden its equity-related business base by expanding its sales channels, centered on IPO-related lead manager transactions, to retail customers who utilize the MBH Group's on-line trading system, one of the best in Japan.

Further, MHSC concluded a business alliance with Resona Bank in connection with M&A in March 2004, and built a cooperative arrangement in cross-border M&A activities between Japanese and European firms with UBS Securities Japan in May 2004. In this way, it is further strengthening its already first-class presence in the M&A business by making use of both its business allies' and our group's customer bases to create new business chances.

Approach to Trust Business

Expanding the Trust Market

The business environment is changing substantially as a result of changes in the legal system and reforms of the accounting system. This increases the number of opportunities to provide solutions that use trust functions to cope with the planned mandatory application of impairment accounting, or revisions to corporate pension schemes arising from the introduction of the accounting standard for retirement benefits.

Furthermore, revisions to the Trust Business Law have abolished restrictions that used to limit the number of assets that can be placed in trust to six, including money and land. As a result, it is now possible to entrust intellectual property rights such as patents and copyrights. The market is expected to grow further for two reasons. For all practical purposes, only financial institutions were originally allowed to participate in the trust business, but it has now been opened up to general business corporations as well. Also, the trust mechanism has come into more general use as the scope of adopting franchise system for trust business has expanded.

MHTB sees expansion of the trust market as a new business opportunity and will provide customers with sophisticated trust solutions.

Approach to Real Estate Securitization

In recent years, real estate securitization has come into increasingly active use. Contributing factors include the growing need to make more efficient use of assets, the diversification of fund investment and procurement needs, and the overhaul of strategies relating to real estate holdings, especially among companies contemplating the introduction of impairment accounting.

Fully utilizing its real estate trust and intermediation know-how, MHTB is engaged in a wide range of securitization deals involving office buildings and commercial facilities. At the same time, it is proactively engaged in real estate development methods that utilize securitization mechanisms. Because of the entrusted amounts and the wide variety of the entrusted assets, MHTB's capabilities and performance in arranging real estate securitization deals have earned high marks among ratings agencies and foreign investors.

It will put forward sophisticated, practical proposals that will satisfy all real estate needs by making the most of the overall strengths generated by combining its arrangement capabilities and financial functions.

Approach to Asset Backed Finance

MHTB makes full use of its trust functions in developing stable asset financing schemes (securitization of monetary claims, etc.) on an order-made basis, and proposes them to its customers. Utilizing the high-level structuring capabilities it has built up on the basis of its performance as the institution with the highest share of entrustments in the trust business, MHTB proposes various solutions to customer needs for fund procurement, cutbacks in assets and liabilities, and better financial indices. At the same time, it provides investors with new investment instruments in the form of asset securitization products. In particular, the "Noteless" lump-sum accounts payable trust scheme supporting fund procurement for SMEs had achieved results in excess of ¥800 billion as of the end of September 2004.

MHTB is proactively developing new products to satisfy the growing variety and sophistication of customer needs, such as fund procurement and administration, which use copyrights and other intellectual property rights. These include funding schemes that exploit musical copyrights, and Japan's first ever software copyright trust.



Targeting SMEs and Middle-Market Corporations

To respond to the demands of SMEs and middle-market corporations for stable lending responses and answers to management problems, MHBK is making the most of the high-levels of expertise in each group company in proactive efforts to increase lending and enhance the solutions business.

Expanding Middle-Risk Lending

MHBK's lending strategy is in the midst of switching away from a focus on low-risk loans towards an increase in middle-risk loans (loans offering high returns after adjusting for risk).

It is greatly increasing the number of existing customers to whom it proactively offers loans centered on the middle-risk segments. In addition to expanding its share of the loan market, it has mobilized more staff who specialize in new loans, and is striving to increase its new lending to middle-risk customers whom it considers to be its main target.

In order to strengthen its loan product line-up, it launched its new ¥1 trillion "Super Wide" strategic loan fund in October 2004. Standardizing screening procedures that focus on customer cash flow have made it possible to make speedy decisions on extending up to ¥500 million in unsecured loans for a maximum of five years.

MHBK has adopted a proactive approach to meeting customers' funding demands by offering the "Partner Series" of unsecured loan products, and fund procurement schemes for SMEs as a means of satisfying the varied needs of companies of all sizes.

Expanding the Mizuho Business Financial Center Network

MHBK has concentrated its overall lending operations for small-scale companies in the hands of Mizuho Business Financial Center, a subsidiary specializing in lending, and is fully engaged in extending loans to small-scale businesses.

It plans to increase the number of locations offering this service to 100 by fiscal 2005, up from 14 at the end of September 2004. Deploying some 600 staff with expertise in the lending business, it will establish an organization to promote sales of loan products including "Mizuho Advance Partner," an unsecured loan that uses an automatic credit-scoring model. The plan aims to offer customers even greater convenience by introducing electronic finance to allow customers to use the Internet for completing the procedures necessary for borrowing.

Becoming the Top Bank in Providing Solutions for SMEs and Middle Market Corporations

Promoting Solutions Sales

Working as the Mizuho Business Supply Chain, a team of approximately 300 professionals from MHBK's Corporate Banking Group is working together with the branches to provide solutions that make the most of the bank's expertise as a bank specializing in transactions with SMEs and middle market corporations.

The solutions offered are very diverse, ranging from deals in areas like structured finance and syndicated loans to solutions associated with business strategies such as M&As and MBOs, business matching services, and consulting services for hospitals.

By working organically together, specialist teams in each sector have established a system for providing customers with appropriate responses to a wide range of management issues. The excellent reputation they have earned in providing solutions is promoting an increase in lending.

Mobilizing Group Strengths

In the new business market, MHBK's know-how is far superior to that of other banks, and it proactively provides financing for customers possessing core technologies with promising business potential, even if they are recently established venture firms, through copyright trust schemes and loans with stock purchase warrants. It also responds to customers' IPO needs through multifaceted collaboration with Mizuho Capital, which serves as a venture capital investor and provides advice on going public, MHIS, which provides broad-based support as a securities company, and MHTB, which provides advisory and stock transfer agency services.

For customers expanding their business overseas, MHBK provides support for local projects through the group's overseas network, which is one of the most extensive among Japanese banks.

Alliance with Orient Corporation

In July 2004, MHBK agreed on a business alliance with the Orient Corporation (Orico), a major credit sales company. The main aims of the tie-up are to strengthen financing functions for SMEs and middle-market corporations, and to increase good quality personal loans to individuals.

Launching New Loan Products for SMEs

MHBK is making use of the credit enhancement offered by Orico and the debt servicer know-how offered by Japan Collection Service, a company of the Orico group, to sell a number of loan products to SME customers. On an execution basis, it has already extended loans in excess of ¥200 billion.

This was realized by the two breakthrough products that manage risks by the whole product portfolio. "Mizuho Long Partner" provides unsecured working capital for up to seven years, while "Mizuho Rising Partner" provides loans to smaller companies with growth potential. Of these, "Mizuho Long Partner" responds to the needs of companies aiming for stock market listings. So long as they meet certain criteria, they can obtain finance without guarantees from a representative director.

MHBK intends to respond speedily to the financing needs of a wide range of corporate customers by developing more unsecured loan products in cooperation with Orico.



Approaches to Individual Customers

MHBK aims to make the most of its powerful customer base to greatly reinforce its profits from the individual customer sector by deepening and expanding its transactions with customers, and encouraging them to consolidate their transactions with Mizuho as their main bank. At the same time, we are working to realize a high-profit, high-efficiency business model by strengthening our sales of investment management products and increasing our personal loans.

Through cooperation between our various group companies, we are providing high quality financial services to meet the diversifying needs of our customers.

New “Mizuho Mileage Club” Membership Service Launched

MHBK launched its new “Mizuho Mileage Club” membership service for individual customers in August 2004 and already a great number of people have joined.

Mizuho Mileage Club customers are generally issued cash cards equipped with credit card functions. There are no annual membership fees charged to customers. Points accumulate according to usage of the credit card as well as bank products and services. They can be used to obtain preferential interest rates and bank charges on loans and deposits, and can be exchanged for *Takarakuji* lottery tickets. Customers can therefore enjoy various kinds of benefits and convenience depending on the stage in their lives. MHBK plans to expand the services it offers through tie-ups with group companies and well-known Japanese firms, including airlines, department stores and volume retailers.

From the spring of 2005, MHBK will start issuing a cash card equipped with credit card functions under the Saison brand name in an alliance with Credit Saison, Japan's largest distribution industry-based credit card company. This will result in the improvement of the quality of services offered to MHBK's customers by increasing their options when selecting which credit card they choose to use. In addition to Master Card, customers will have the choice of selecting from a line-up of such international brand names in credit cards as VISA, JCB and AMERICAN EXPRESS, as well as receiving appealing services of “Saison Card.”

Aiming for No. 1 in Consulting Services

MHBK is striving to become the leader in consulting services to ensure that it becomes the customer's bank of choice as a lifetime advisor at various stages of their lives.

It will respond to customers' increasingly sophisticated needs by training and deploying 2,000 financial consultants specializing in business promotion for individual customers, who can respond to all kinds of consulting needs of customers by fiscal 2005. At the same time it will fortify in-branch service capabilities and improve its infrastructure.

In addition, it will establish “Premium Salons” at almost every branch as a new type of consultation space where customers can thoroughly discuss financial matters.

To offer “one-stop shopping” for high quality financial services, work is moving ahead on setting up MHIS consultation booths (“Planet Booths”) in the lobbies of MHBK branches, with a view to expanding the network to 100 joint branches by the end of fiscal 2005. MHBK has also opened its first booth-type joint branch with Shinko Securities. Using the franchise system for trust businesses, MHBK handles MHTB products at all its branches.

Approaches to Testamentary Trusts

There are two services of the testamentary trust business. The first involves consent to undertake the execution of wills, and covers everything associated with asset inheritance - from detailed discussions on drawing up a will to keeping the will in safe custody, regular confirmation of changes in assets or the contents of the will, and execution of the will. The second concerns will custody services, specifically holding deposited wills in safe and reliable custody. MHTB's response to customers' inheritance and testamentary needs means that it has been entrusted with more testamentary trusts than any other Japanese bank for the two services of the business on an aggregated basis.

Reinforcing the Personal Loan Business

Strengthening the Housing Loan Business

Making the most of the low interest rate environment, MHBK is running a campaign offering housing loans at special interest rates for a limited period (applications close March 31, 2005). This campaign has been well received. To respond to longer-term fixed-interest needs, it is actively promoting its long-term, fixed-interest housing loans for purchases backed by Housing Loan Corporation finance. As of December 2004, the effective interest rate* was 2.69%.

Large numbers of customers also attended the three housing loan consultation sessions held on holidays at approximately 200 branches throughout the country during fiscal 2004.

MHBK will work to enhance its ability to respond rapidly to customer inquiries. It will increase both the

Alliance with Credit Saison

In December 2004, MHFG, MHBK, UC Card entered into "Comprehensive Strategic Business Alliance Agreement" with Credit Saison, Japan's largest distribution industry-based credit card company, in the credit card business.

Through this alliance, MHBK, which serves 26 million individual customers, and Credit Saison, which has 16 million cardholders, will aim to create innovative value for their respective customers by establishing the strongest business structure going beyond the banking and distribution industries.

Specifically, MHBK and Credit Saison plan to issue cash cards equipped with credit card functions, combining MHBK's services provided to its "Mizuho Mileage Club" members. Also, integrating the businesses of UC Card and Credit Saison will be considered. Considerations will include consolidating the card-issuing business of UC Card, and UC Card integrating the management of the member stores and processing business of Credit Saison.

We aim to provide cutting-edge products and services to customers and establish a business structure that will

be able to provide such products and services speedily and at low cost.

Credit Saison's Strengths

- **High Growth Potential**

Saison has continued to grow rapidly backed by its high brand recognition, the strongest new cardholder recruiting mechanism in the business, and marketing capabilities that generate high usage.

Credit card turnover: ¥1,253.4 billion (107%)

Total number of cardholders: 16,360,000 (106%)

Number of active cardholders: 8,580,000 (104%)

- **Overwhelming Support from Leading Consumer Segments in Japan**

Owing to its roots in the distribution sector, its membership is characterized by the fact that female cardholders account for 66% of the total, and people in their 30s and 40s for 44%.

*As of the end of September 2004. (Figures in parentheses indicate year-on-year changes.)

number of “My Home Plazas” where customers can complete housing loan contract procedures on holidays, and the number of Housing Loan Business Promotion Centers to strengthen relationships with real estate vendors. It will also build a system that enables one-day disclosure of the results of screenings to most applications by improving the operational flow through prior evaluations of collateral and prior credit checks, and introducing an automatic credit-scoring model.

*The effective interest rate changes each month.

Strengthening the Consumer Finance Business

Through the expansion of our market share by issuing cash cards with credit card functions as part of the Mizuho Mileage Club program and strengthening our credit card strategy through our tie-up with Credit Saison, we are promoting increased usage of revolving credit payments and cashing services.

Through our alliance with Orient Corporation, moreover, we are reinforcing our affiliated loans for the installment sales for individual commodities, as well as unsecured loans aimed primarily at individual customers.

Alliance with Orient Corporation

Expanding Sales of Captive Loans for the Installment Sales for Individual Commodities

Using Orico's affiliated merchant base, which underpins the strongest installment sales for individual commodities of any Japanese credit sales company, MHBK will reinforce its captive loan business based on its loans with Orico's guarantees. MHBK will also make the most of one of its great strengths, its corporate customer base, to further increase the number of participating merchants and thus expand group profit-earning opportunities.

Companies offering personal loans in the installment sales for individual commodities do not face the large promotion costs that consumer finance companies incur when expanding their lending. This enables them to increase good quality personal loans based on purchasing activity efficiently and at low cost. Since the purpose of the loan is clearly linked to purchases, the relatively low credit risk involved allows credit-related costs to be reduced.

Glossary

► Installment Sales for Individual Commodities

When customers purchase relatively expensive products and services such as cars and consumer electrical appliances, the credit sales company pays the purchase price on the customer's behalf, and then collects it in installments from the customer.

► Captive Loans

Orico is entrusted with the business of guaranteeing and recovering payments associated with exclusive sales tie-up loans extended through Orico's affiliated merchants.

New Unsecured Loan Product for Individuals Launched

MHBK is currently developing the new Mizuho Orico Loan Card (provisional name), which will provide individuals with unsecured loans guaranteed by Orico.

Orico's core customer base constitutes the nucleus of the customers with whom MHBK should expand its transactions from now on. Making use of Orico's know-how in areas like credit screening and marketing, MHBK will endeavor to strengthen its unsecured personal loan business. While consumer finance companies have a customer base that values confidentiality, through the alliance with Orico, high expectations of cross sales of products and services based on relationships with customers promise considerable synergies.

MHBK will work to promote greater usage by a wider range of customers by speeding up the credit screening process and expanding the range of convenient and easy-to-use customer interface channels, including the Internet and mobile phones.

No. 1 in Industry Sector

10,774 testamentary trusts entrusted *As of September 30, 2004.

¥672.0 billion and 33.9% share in administration of domestic public corporate bonds

*From April 1, 2004 to September 30, 2004.

¥342.9 billion in underwriting of FILP agency bond issues *From April 1, 2004 to September 30, 2004.

Ranked No. 1 in the general asset backed securities (ABS) bookrunner league table (¥214.1 billion, share 25.6%) *From April 1, 2004 to September 30, 2004.

79 arrangements in M&A advisory banking transactions in which Japanese companies operating in Japan were merged or acquired

*From January 1, 2004 to September 30, 2004.

¥4.4 trillion in domestic pension funds under investment management *As of June 30, 2004.

¥2.6 trillion in securitized assets (real estate) under administration as trustee *As of September 30, 2004.

¥2.2 trillion in retirement benefit funds under administration as trustee *As of September 30, 2004.

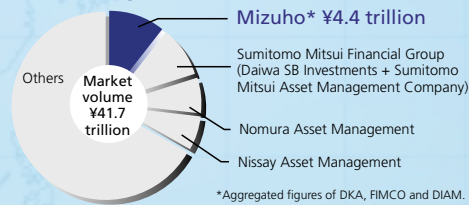
248 contracts in defined contribution pension funds under administration as trustee *As of September 30, 2004.

General ABS Bookrunner League Table
 (ABSs backed by assets in Japan: Domestic public and private bonds and Eurobonds.)

Rank		Number of Issues	Amount of Issues (¥bn.)	Market Share (%)
1	Mizuho Securities	7	214.1	25.6
2	Shinsei Bank	7	162.3	19.4
3	Merrill Lynch	3	150.1	17.9
4	Citigroup	2	60.0	7.2
4	Nomura	2	60.0	7.2
6	Lehman Brothers	2	57.9	6.9
7	Credit Suisse First Boston	2	44.2	5.3
8	Daiwa Securities SMBC	2	34.0	4.1
9	Goldman Sachs	2	30.0	3.6
10	Hypo Vereinsbank	2	12.0	1.4
10	Morgan Stanley	2	12.0	1.4

Source: Thomson Financial

Domestic Pension Funds under Investment Management



*Aggregated figures of DKA, FIMCO and DIAM.
 Source: Japan Securities Investment Advisers Association

No. 2 in Industry Sector

¥351.2 billion in underwriting of domestic straight bond (SB) issues excluding city bank issues, self-financing issues, and issues targeting retail investors

*From April 1, 2004 to September 30, 2004.

Domestic SB League Table (Lead Managed Issues)
 (Excluding city bank issues, self-financing issues, and issues targeting retail investors.)
 (Total Amount of Issues; ¥1,988.5 bn.)

Rank		Amount of Lead Managing Underwritings (¥bn.)	Market Share (%)
1	Nomura	430.7	21.66
2	Mizuho Securities	351.2	17.66
3	Nikko Citigroup	324.7	16.33
4	Daiwa Securities SMBC	277.8	13.97
5	Mitsubishi Securities	158.7	7.98
6	Shinko Securities	71.5	3.60
7	UFJ Tsubasa Securities	61.6	3.10
8	Goldman Sachs	58.2	2.93
9	Morgan Stanley	57.0	2.87
10	Merrill Lynch Japan Securities	37.6	1.89

Source: MHSC based on I-N Information Systems

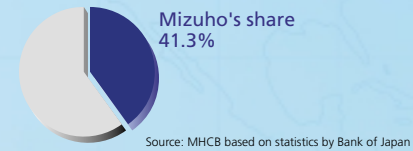
No. 1 among Japanese Banks

¥9 trillion in residential housing loan portfolio *As of September 30, 2004.
 *Aggregated figures of MHBK and MHTB, and excluding loans for residential housing for rent.

¥3,522.0 billion and 41.3% share in arrangement of syndicated loans in Japan

*From April 1, 2004 to September 30, 2004.

Arrangement of Syndicated Loans in Japan



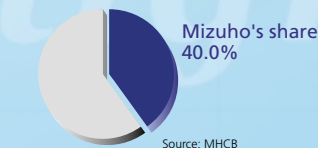
Source: MHC based on statistics by Bank of Japan

40.0% share in yen securities custody service for foreign investors
 *As of September 30, 2004.

32.5% share in foreign exchange (yen clearing) services

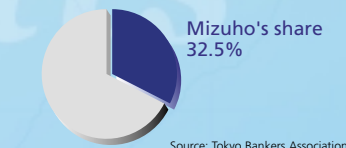
*As of October 1, 2004.

Yen Securities Custody Service for Foreign Investors



Source: MHC

Foreign Exchange (Yen Clearing) Services



Source: Tokyo Bankers Association