

# Message from the Management

## Mizuho Securities



### Mizuho Securities' Services

Under the slogan of “One MIZUHO” we will promote seamless collaboration between banking, trust banking and securities businesses and thereby provide high-value-added securities services to Mizuho's customers.

For individual customers, we provide financial products including equities, bonds, and investment trusts as well as timely research information, by leveraging our industry leading domestic branch network and other channels such as the Internet and call centers.

For corporate customers, we offer equities, bonds and other securities underwriting operations, support for listing stocks, advisory services for various types of financial matters and capital management, M&A advisory, structured finance and other solutions closely in line with the business strategies of our customers.

For customers among institutional investors, in addition to providing products and various research reports that suit their investment strategies, we are further reinforcing our execution capabilities, thus meeting the increasingly sophisticated needs of our customers.

### Our Goal of Becoming a Company that Shares Joy with Our Customers

Based on the “One MIZUHO New Frontier Plan,” we have launched our own medium-term business plan covering the period from fiscal 2013 through fiscal 2015. We made a favorable start for the first year by endeavoring to enhance our business structure as well as promoting the integrated management of banking, trust banking and securities functions.

Also, as a One MIZUHO initiative, we are further accelerating integrated management of banking, trust banking and securities functions by establishing joint branches with Mizuho Bank and Mizuho Trust & Banking, and expanding our testamentary-related business by making

all our branches agents of Mizuho Trust & Banking. In addition, we are having Mizuho Bank introduce its clients who need securities services, and, beginning in May 2014, all the branches of Mizuho Bank nationwide began to offer financial product intermediary services.

We have set two key goals. The first of these is, as a participant in financial and capital markets, we set the goal of striving to provide growth capital through markets and contribute to the economic growth of Japan, Asia, and the world through sound development of markets. The second goal is to become a company that helps our customers to build up their assets and enhance their corporate value, and, thereby, shares in the joy of their success. To achieve these two objectives, we will substantially step up our drive to offer responsive and sophisticated securities services, as we accelerate our collaboration with Mizuho's banking and trust banking arms, to offer even higher-value-added products and services.

We sincerely appreciate your continuing support.

July 2014

A handwritten signature in black ink, appearing to read "H. Motoyama". The signature is fluid and cursive, with a long horizontal stroke at the end.

Hiroshi Motoyama  
President & CEO  
Mizuho Securities Co., Ltd.