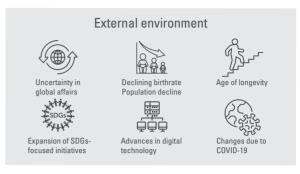
# > Value creation process

**Purpose** 

Proactively innovate together with our clients for a prosperous and sustainable future.

At Mizuho, following our Purpose, we take an integrated approach to creating social value and enhancing corporate value.

We will take on challenges alongside our customers and society, and we will grow as a company as we create a positive social impact. We will connect that growth with further value creation, aiming for a virtuous cycle of social value creation and enhancement of corporate value.



# Input

### Mizuho's DNA and strengths as a unified group

### Financial capital



Stable financial base

### **Human capital**



- Talent with specialized expertise and initiative
- Group-wide HR framework

### Intellectual capital



- Financial and non-financial services and insights
- Provision of functions as a unified group

### Social and relationship capital



- Relationships with our individual and corporate customers
- Office network around the globe and networks in and outside Mizuho
- Brand and market presence

### Natural capital



Use of the environment and natural resources based on Mizuho's **Environmental Policy** 

⇒P. 43 Capital for value creation

# **Business strategy and activities**

### **Materiality areas**

- Declining birthrate and aging population, plus good health and lengthening lifespans
- Industry development and innovation
   Sound economic growth
- Environment and societyPersonnel
- Governance

⇒P. 45 Materiality

### **Priority areas for addressing social issues** and achieving sustainable growth

Support for the doubling of asset-based income

Improving customer experience

Enhancing the competitiveness of Japanese companies

Global Corporate & Investment Banking (CIB) business model

Sustainability and innovation

#### In-house company system

#### **Collaboration that transcends** existing boundaries

- Demonstrating and advancing expertise
- Functionality as a unified group
- Connecting initiatives to create new solutions
- Open partnerships and collaboration

## **Our corporate foundations**

Corporate culture transformation

Human capital enhancement

Digital transformation

IT reforms

Maintenance of stable business operations

⇒P. 13 Feature: Growth strategy and medium-term business plan

⇒P. 75 Business strategies by in-house company/unit

# Mizuho's vision for the world (our long-term goal for the future)

Personal well-being and a sustainable society and economy

# **Output**

### **Retail business in Japan**

- Increase the number of NISAs / iDeCo accounts
- Increase assets under management (AUM) / balance of investment trust AUM
- Increase customer use of digital services

### **Corporate business in Japan**

- Help clients grow by supporting their business growth and corporate value enhancement
- Facilitate greater activity in / expanded access to capital markets in Japan

#### Sustainable business

- Implement ¥100 trillion in sustainable finance (total from FY2019 to FY2030)
- Build various transition frameworks

#### **Global business**

- Improve our presence in US capital markets
- Act as a bridge to bring Japan together with the rest of the world

## **People and organization / Governance**

- Put the Corporate Identity into practice
- Strengthen personnel capabilities and become an organization where people with diverse backgrounds and experience can actively contribute
- Maintain stable business operations and strengthen governance

### **Outcome**

### Create social value

#### **Create positive social impact**

- Expansion of household financial assets in Japan
- Progress towards a more inclusive society
- Enhancement of Japan's global competitiveness
- Transition to net-zero carbon emissions worldwide

#### Improve sustainability

### **Environmental and climate change-related targets**

- Scope 1 and 2: Carbon neutral by FY2030
- Scope 3: Net zero by 2050

#### **Human capital-related targets**

 Percentage of management positions filled by women 30% (early 2030s)

#### Contribute for our shareholders and investors

- Enhancement of corporate value (pathway towards bringing) our price-to-book ratio above 1 in the future)
- Progressive dividends (40% dividend payout ratio as a guide) and flexible and intermittent share buybacks

#### **Medium-term business plan targets**

#### Financial targets: Foundation for value creation

- Consolidated ROE Over 8%
- Consolidated Net Business Profits ¥1 trillion ¥1.1 trillion

#### Non-financial targets: To grow alongside our employees

- Engagement score 65%
- Inclusion score 65%

# **Enhance corporate value**

⇒P. 47 Financial data / Non-financial data

# > Capital for value creation

Mizuho's DNA is to solve issues faced by society and pursue the public interest. As part of this, we maintain and cultivate our strengths as a unified group, which we have been assembling since our three predecessor banks merged to establish Mizuho in 2000. Our DNA and strengths form the basis from which we strive to enhance our input—our capital for value creation. As an organization in the service industry centered on finance, we are increasing a number of types of capital: human capital and intellectual capital that exists within Mizuho; social and relationship capital that originates from our connections with customers and society; and financial capital that is the foundation of our financial intermediary functions. Further, we have a strong awareness of how our business activities are supported by the planet and the natural environment, and as such we are striving for the sustainable use of natural resources.

### Basic approach: Enhancing our capital for value creation based on Mizuho's DNA and our strengths as a unified group

# Mizuho's DNA and strengths as

- 150-year history of contributing for our customers and society
- Corporate Philosophy: "Responsible and transparent", Purpose: "Proactively innovate together with our clients for a prosperous and sustainable future"
- Collaborative structure, nurtured under the "One Mizuho" concept; ability to respond to customer needs and

a unified group	provide solutions as a unified group, firmly established under the group-wide in-house company system	
Capital for value creation (Input)	Current situation / Unique characteristics	Main challenges (Initiatives for further raising each type of capital)
Financial capital  At the core of societal and economic value creation, as it enables the provision of financial intermediary functions	Stable financial base for providing financial intermediary functions     CET1 Capital Ratio (Basel III finalization fully effective basis; excluding Net Unrealized Gains (Losses) on Other Securities): 9.5%     Balance of deposits: ¥150 trillion, NPL ratio: 1.00%     External ratings (Moody's: A1; S&P: A-; Fitch: A-)	Improvements to Consolidated ROE and price-to-book ratio     Effective utilization of corporate resources through actions such as business portfolio reviews
Human capital At the core of all value creation, especially as a financial services group	<ul> <li>Talent with the expertise and initiative to support business on a global basis</li> <li>No. of group employees¹: 49,068</li> <li>Group-wide transfers and career development frameworks that support the unified strengths of the group</li> </ul>	Corporate culture transformation centered on employee ownership of the Corporate Identity Raising employee engagement, becoming an even more inclusive workplace, and further enabling every employee to feel support and a sense of purpose at work HR strategy in alignment with business strategy Standardized HR system covering five group companies¹ (Planned for fiscal 2024)  Mizuho Financial Group, Mizuho Bank, Mizuho Trust & Banking, Mizuho Securities, and Mizuho Research & Technologies.
Intellectual capital Together with our human capital, at the core of all value creation	Wide-ranging financial and non-financial services that we have developed as a financial services group, complemented by our expertise across industries, products, and other specialist areas     Provision of seamless financial and non-financial functions as a unified group     Stable IT system and business operations that form part of social infrastructure	Further improvements to the expertise we have cultivated under our in-house company system, plus collaboration that transcends existing boundaries     Further improvements to productivity through digital transformation and other means     Further strengthening and enhancing of corporate foundations and corporate governance
Social and relationship capital  Our customers and society form the basis for value creation, and together we grow through that value creation	Relationships with our customers Individual customers: Approx. 22 million people Corporate clients in Japan: Approx. 80% of listed companies Corporate clients outside Japan: Approx. 90% of major global companies Our global network of offices and our internal and external networks Branding, trustworthiness, and dependability Market presence in areas which align with Mizuho's strengths, such as global capital markets and Japanese real estate  7. Top 200 companies out of the Forbes Global 2000 (non-Japanese clients).	Restoration of customer trust, previously damaged due to the IT system failures Development of a business base that goes beyond the five core group companies Expansion and creation of new business, including through leveraging partnerships

### Natural capital

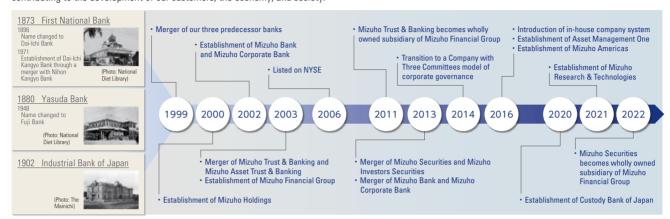


The global environment and natural capital are the basis for the existence of Mizuho

- Use of the environment and natural resources based on Mizuho's Environmental Policy
- Client engagement in our responsible financing and investment and in our support for clients transitioning to low carbon
- Further increase in sustainable finance FY2019 - FY2030 target: Total of ¥100 trillion
- Achievement of carbon neutrality Scope 1 and 2: Carbon neutral by FY2030 Scope 3: Net zero by 2050

### **History: Mizuho's DNA**

2023 marks 150 years since the founding of First National Bank, one of the three banks to which Mizuho traces its roots. Over Mizuho's long history, we have continued to transform our organization in response to societal changes. We will leverage the strong foundations we have built to date to continue contributing to the development of our customers, the economy, and society.

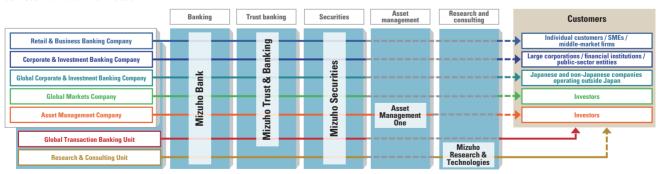


#### Medium-term business plans

#### 2005 2013 2016 2019 2023 Progressive Development Channel to Discovery Mizuho's One Mizuho New 5-Year Business Plan Medium-term Plan **Transformation Program** Frontier Plan of One Mizuho business plan Aiming to be the most Aiming to be a financial Further development of In response to structural Transitioning to the next A three-year journey the One Mizuho strategy generation of financial partner that helps and regulatory changes trusted financial connecting various services and building a customers shape their institution by our in the economy and by creating a new initiatives and cofuture and achieve their creating value-added customers in and outside society in both Japan husiness model as a stronger and more Japan by focusing on the financial services resilient financial group dreams and overseas, aiming for solutions in order to the new frontier of consulting group based on support our clients and core function of which our customers can contributing to social finance for the coming the foundations of depend on in the coming solve social issues and economic operational excellence era development and a customer-focused perspective

## **Group framework: Strengths as a unified group**

Mizuho's business domains include banking, trust banking, securities, asset management, research and consulting, and other services. We have established five in-house companies, which determine and promote group-wide strategies across banking, trust banking, securities, and other business areas according to customer segment, as well as two units that support all of the in-house companies. By leveraging these strengths, we will promptly provide clients with services that match their needs.



We carried out organizational reform in April 2023. We integrated the Corporate & Institutional Company with the investment banking functions of the Global Products Unit to establish a new Corporate & Investment Banking Company. Integrating our customer point of contact and products operations in this way will enable us to better assist our clients in enhancing their corporate value and to provide more timely support for business growth. The Global Products Unit's transaction banking functions have become a separate Global Transaction Banking Unit. The new unit develops stable settlement infrastructure for the medium to long term, produces solutions integrated on a global level, and houses our planning functions for next-generation settlement infrastructure strategy. With the establishment of the Corporate & Investment Banking Company, the Global Corporate Company changed its name to become the Global Corporate & Investment Banking Company

# Materiality / Risks and opportunities

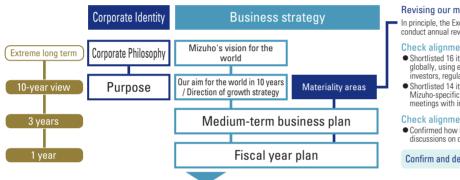
At Mizuho, we take an integrated view on sustainability and business strategy. We have designated materiality areas based on (i) the expectations of society and (ii) their importance for Mizuho. Through our materiality-related initiatives, we will contribute to environmental conservation and the sustainable development and prosperity of the economy, industry, and society both in Japan and around the world. Also, we will engage in management practices that take into consideration value creation for various stakeholders and will work to enhance our corporate value through the sustainable and steady growth of the Mizuho group.

- 1. Expectations of society: The expectations stakeholders have about Mizuho's impact on society.
- 2. Importance for Mizuho: Medium- to long-term impact on our corporate value and compatibility with Mizuho's strategies and business areas

How we define materiality areas

Areas that include medium- to long-term priority issues for the sustainable growth and development of Mizuho, our clients, our employees, the economy, society, and other stakeholders

### Significance of materiality areas



#### Revising our materiality areas

In principle, the Executive Management Committee and Board of Directors conduct annual reviews of our materiality areas.

#### Check alignment with the expectations of society

- Shortlisted 16 items from among the top 15 items in Japan and the top 15 globally, using external data based on financial institutions' disclosures for investors, regulatory trends, media sources, and similar.
- Shortlisted 14 items, consisting of additional matters for consideration and Mizuho-specific matters, based on JFSA's Strategic Directions and Priorities, meetings with institutional investors, customer surveys, and similar.

#### Check alignment with importance for Mizuho

Confirmed how materiality areas and strategy relate to one another through discussions on our growth strategy.

Confirm and decide on risks and opportunities and main initiatives

Contribution to achieving the SDGs



We will contribute to environmental conservation and the sustainable development and prosperity of the economy, industry, and society both in Japan and around the world, while achieving sustainable and steady growth for the Mizuho group. This is what we mean by sustainability at Mizuho.

#### How materiality areas relate to the growth strategy and medium-term business plan Reference At the time of discussions and deliberations regarding our growth strategy and medium-term business plan, we reconfirmed the suitability of our materiality areas and how they relate to our growth strategy and medium-term business plan. Expectations of society / Importance Medium-term business plan priority areas Stakeholders Mizuho's role / Importance Materiality areas (Mizuho's vision for the world) Support for the doubling of Relieving worries about the future Declining birthrate and aging Comprehensive asset management even in an age of longer lifespans asset-based income Retail Personal well-being population, plus good health Providing safety, stability, and and lengthening lifespans Improving customer experience Improving customer experience Enhancing the competitiveness of Accelerating initiatives and Business succession support Industry development and Japanese companies Corporate innovation (such as sustainability Support for next-generation companies and technology innovation and digital transformation initiatives) Sustainability and innovation Enhancing the competitiveness of Japanese companies Sustainable Putting the Japanese economy on a society Financial and non-financial functions Markets economy and growth trajectory Sound economic growth Contribution to market development Global Corporate & Investment Sound capital markets functions society Banking (CIB) business model and Economy Enhancing the competitiveness of Transition support Japanese companies Acceleration of global initiatives for **Environment and society** Environmen a low-carbon society Contribution to sustainable growth Sustainability and innovation Creating a work environment that Employees Corporate culture transformation gives employees a sense of purpose Diversity and well-being Personnel Corporate culture that allows employees to play an active role and reach their full potentia Human capital enhancement Corporate IT reforms foundations Stable business operations Foundations for Sound corporate management Establishment of governance Governance Digital transformation contribution Maintenance of stable business operations

### Risks and opportunities and main initiatives

#### Materiality Risks for Mizuho Opportunities for Mizuho Main initiatives Declining birthrate Customer attrition and lost business and aging population, plus Provide comprehensive consulting on well-being opportunities due to insufficient Retail asset formation, management, retail asset formation, management, consideration of aspects such as diversity, insufficient channels and services, and other deficiencies good health and lengthening and succession business needs and succession Customer base expansion leveraging Improve the quality and convenience lifespans Personal digital channels and in-person of customer touchpoints in both resulting from not fully adapting to digital channels and in-person engagement In an age of longer lifespans, provide changes in society, including the engagement declining birthrate and aging population safe stable and convenient services tailored to each individual's needs Create and capture business opportunities by approaching industry as a whole, such Increase in credit costs caused by the **Industry** deteriorated business performance of Business needs such as sustainability, companies resulting from a delayed as through support for industry/business development and industry/business structure response to such factors as industry structure transformation in response to transformation, and business climate change and similar challenges structure transformation innovation succession Lost opportunities resulting from an Create positive social impacts by Business opportunities with startups/ Support industry and insufficient ability to respond to supporting the growth of, and working innovative companies and opportunities for Mizuho to co-create with, startups/innovative companies business development, and changes in client needs create new value on a global Changes in the competitive environment Support business succession among value with them Japanese companies with competitive technologies accompanying advances in digital and sustainability transformation hasis Contribute to enhancing the corporate Sound value of publicly listed middle-market firms and revitalizing the Japanese Corporate value enhancement and economic growth business expansion of our corporate economy and Lost opportunities resulting from a lack clients, leading to the expansion of a variety of business opportunities in of solutions that adapt to changes in Contribute to economic Respond to asset management needs regulations and financial market financial and non-financial areas in development by utilizing and extend our origination and conditions, as well as business and outside Japan. distribution (O&D) model by financial infrastructure restrictions and increased compliance Expansion of global business share strengthening our investment Sustainable costs arising from regulatory changes functions to respond to capabilities through strengthening and fulfilling our financial intermediary functions changes in the Japanese and Expand our CIB business model in global business environment global capital markets • Take sustainability as an opportunity Increased business opportunities in **Environment** Increased credit costs resulting from a line with climate change response to provide solutions and support lack of progress in clients' business and transition support needs business structure transformation, and society structure transformations for and communicate these opportunities Relationships with stakeholders built transitioning to a low-carbon world across corporate client segments Cooperate with customers to and strengthened through the Public criticism of issues such as Address climate change and other environmental problems, and pursue realize sustainable social formulation and implementation of insufficient consideration to climate appropriate financing, investment, development, including change and human rights in financing, and procurement policies, as well as initiatives for society and human environmental conservation investment, and procurement through social contribution activities rights Issues such as overwork resulting in required payment of government fines or compensation, as well as public **Personnel** Stronger overall business through Promote group-wide corporate culture fostering a corporate culture that encourages employees to act on their transformation initiatives criticism and weakened employee Based on a corporate culture • Implement an HR strategy that is in morale own initiative where employees can act alignment with business strategy Stagnation of strategy execution due to Positive cycle of human capital investment and higher employee independently, develop a Realize an organization that supports high turnover and personnel acquisition diverse workforce that taking on challenges, rewards motivation from fully engaging a constraints foundations grows together with contributions, and provides a Insufficient response to changes in the diverse workforce in Mizuho's supportive working environment customers and society development business environment due to lack of diversity Corporate ata Administrative action, increased costs related to government fines or Stronger capacity to execute strategies, as well as stronger Governance Enhance operational resilience, which is our ability to respond to crises penalties, damage to social credibility, management and business base Implement strong corporate during times of regular business business activity suspensions, and stagnation of strategy execution, due to overall, through expanded and enhanced corporate governance and governance and stable operations operational management to issues such as inadequate corporate management frameworks that reflect · Continually upgrade our cybersecurity governance, violations of laws and regulations, IT system failures, and our customers' best interests and measures and AML/CFT measures contribute to our customers focus on the situation at the Strengthen global governance and society insufficient responses to cyberattacks frontlines