# FY23 Q1 Financial Results (Under Japanese GAAP)

July 31, 2023

Mizuho Financial Group



This presentation contains statements that constitute forward-looking statements including estimates, forecasts, targets and plans. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions. Such forward-looking statements do not represent any guarantee of future performance by management.

Further information regarding factors that could affect our financial condition and results of operations is included in our most recent Form 20-F and our report on Form 6-K.

## **Abbreviations**

FG

TB

: Mizuho Financial Group, Inc. RBC : Retail & Business Banking Company

: Mizuho Trust & Banking Co., Ltd. Banking Company

SC : Mizuho Securities Co., Ltd. GCIBC: Global Corporate & Investment

MSUSA: Mizuho Securities USA LLC Banking Company

AM-One: Asset Management One Co., Ltd. GMC: Global Markets Company

AMC : Asset Management Company

## Foreign exchange rate

Management accounting

ounting Financial accounting
(TTM at the respective period end)

	Planned rate
USD/JPY	120.00
EUR/JPY	132.00

	Jun-22	Mar-23	Jun-23
USD/JPY	136.69	133.54	144.99
EUR/JPY	142.65	145.72	157.56

#### **Definitions**

## Financial accounting

Consolidated Net Business Profits : Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from Investments in

Affiliates and certain other consolidation adjustments

Net Gains (Losses) related to ETFs and others : Net Gains (Losses) related to ETFs (2 Banks) + Net Gains (Losses) on Operating Investment Securities

(SC Consolidated)

G&A Expenses (excl. Non-Recurring Losses and others) : G&A Expenses (excl. Non-Recurring Losses) - Amortization of Goodwill and other items

Expense ratio : G&A Expenses (excl. Non-Recurring Losses and others) ÷ (Consolidated Gross Profits + Net Gains (Losses) related to ETFs

and others)

Net Income attributable to FG : Quarterly Profit Attributable to Owners of Parent

2 Banks : BK + TB (on a non-consolidated basis)

## Management accounting

Customer Groups : Aggregate of RBC, CIBC, GCIBC and AMC

Markets : GMC

Group aggregate : BK + TB + SC + other major subsidiaries on a non-consolidated basis

Net Business Profits by In-house Company : Gross Profits + Net Gains (Losses) related to ETFs and others - G&A Expenses (excl. Non-Recurring Losses and others)

+ Equity in Income from Investments in Affiliates and certain other consolidation adjustments

- Amortization of Goodwill and other items



# **Summary of Financial Results**

(JPY B)

JF I	5)	FY23 Q1	YoY
1	Consolidated Gross Profits + Net Gains (Losses) related to ETFs and others <sup>1</sup>	632.0	+38.9
2	G&A Expenses (excl. Non-Recurring Losses and others)	-391.6	-33.0
3	Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and others <sup>1</sup>	248.7	+11.4
4	o/w Customer Groups	151.6	+8.02
5	o/w Markets	63.3	<b>-22.6</b> <sup>2</sup>
6	(Consolidated Net Business Profits)	231.0	-5.1
7	Credit-related Costs	27.3	+92.2
8	Net Gains (Losses) related to Stocks - Net Gains (Losses) related to ETFs and others <sup>1</sup>	5.2	-13.9
9	Ordinary Profits	294.1	+89.9
10	Net Extraordinary Gains (Losses)	19.3 <sup>3</sup>	+16.2
11	Net Income Attributable to FG	245.1	+85.8
•	(Reference)		
12	Consolidated ROE <sup>4</sup> (over past 12 months)	7.5%	+2.3%
13	Expense ratio (2÷1)	61.9%	+1.5%

#### **■** Consolidated Gross Profits

- + Net Gains (Losses) related to ETFs and others: Increased mainly due to factors including steady growth of profits in Customer Groups and Markets' Sales & Trading, in addition to Yen depreciation.
- G&A Expenses (excl. Non-Recurring Losses and others): Increased due to expenses coming from growth areas, mainly outside Japan, in addition to external factors such as Yen depreciation and inflation.

#### ■ Consolidated Net Business Profits

+ Net Gains (Losses) related to ETFs and others Increase of 4.8% year-on-year. Main factors include steady growth of profits in Customer Groups, in addition to Yen depreciation.

Progress against annual target of JPY 900.0B at 27.6%.

## ■ Credit-related Costs

Costs were limited in Q1. Recorded net reversal from certain customers both in and outside Japan.

#### ■ Net Income Attributable to FG

Increase of 53.9% year-on year due to the recovery of Creditrelated costs.

Progress against annual target of JPY 610.0B at 40.1%.

<sup>3.</sup> Of which JPY 14.8B are from the cancellation of the Employee Retirement Benefit Trust (+JPY 11.5B YoY). 4. Excl. net unrealized gains (losses) on other securities, preliminary figures.



<sup>1.</sup> Net Gains (Losses) related to ETFs and others JPY 17.7B (+JPY 16.5B YoY). 2. Figures for YoY are recalculated based on the FY23 management accounting rules.

# Financial Results by In-house Company

Group aggregate, preliminary figures (JPY B) **G&A Expenses Gross Profits Net Business Profits** Net Income (excl. Non-Recurring Losses and others) FY23 Q1  $YoY^1$ FY23 Q1  $YoY^1$ FY23 Q1 YoY1 FY23 Q1 YoY1 442.7 +14.8 -11.6 151.6 +70.2 **Customer Groups** -298.9 +8.0 143.4 **RBC** 164.6 +10.2 -156.5 -1.1 9.9 +13.6 4.2 +11.1 CIBC 111.4 +2.5 -53.6 -1.5 59.2 +1.0 66.0 +45.6 **GCIBC** 153.2 +2.5 -80.3 -8.9 79.5 -5.7 72.4 +14.0 **AMC** 13.5 -0.2 3.1 -0.4-8.5 -0.9 8.0 -0.6 Markets (GMC)<sup>2</sup> 137.1 -10.4 -73.8 -12.4 63.3 -22.6 43.3 -15.9 Banking<sup>2</sup> 40.3 -27.1 -12.2 -0.9 -28.1 28.0 Sales & Trading 95.5 +16.6 -11.3 35.5 -60.0 +5.4

<sup>1.</sup> Figures for YoY are recalculated based on the FY23 management accounting rules. 2. Includes Net Gains (Losses) related to ETFs and others of 2 Banks.



## Overview of Balance Sheet

## **Consolidated Balance Sheet** (JPY T) Figures in ( ) represent changes from Mar-23 Total Assets 266 (+11.8) Deposits/NCDs Loans 91 (+2.7) 166 (+2.0) **Securities** 44 (+6.7) **JGBs** 21.3 (+4.0) Other Liabilities Foreign Bonds 12.6 (+1.8) Japanese Stocks 3.3 (+0.3) 90 (+9.4) Other Assets 130 (+2.3) **Net Assets** Cash and Due from Banks 61.3 (-5.8) o/w Bank of Japan Current 46.5 (-4.6) 9 (+0.3)Account Balance1

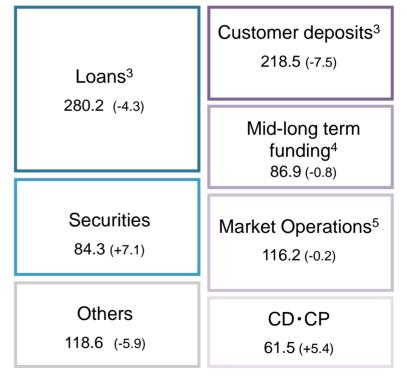
Non-JPY Balance Sheet<sup>2</sup>

BK+TB, management accounting

(USDB)

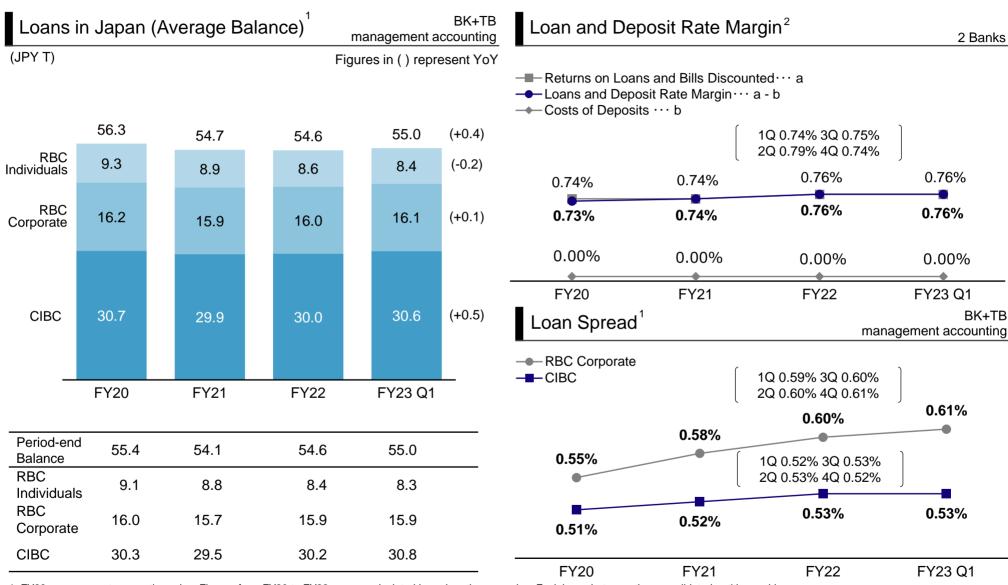
Figures in () represent changes from Mar-23

- Customer deposits to loan ratio: 78%
- Breakdown of Customer deposits:
  - JP Clients (inside + outside Japan): approx. 50%
  - · Non-JP Clients (outside Japan): approx. 50%



<sup>1. 2</sup> Banks. 2. FY23 management accounting rules. 3. BK in Japan and subsidiaries in China, the US, the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico. 4. Corporate bonds, currency swaps, etc. 5. Repos, interbank, Central bank deposits and others.

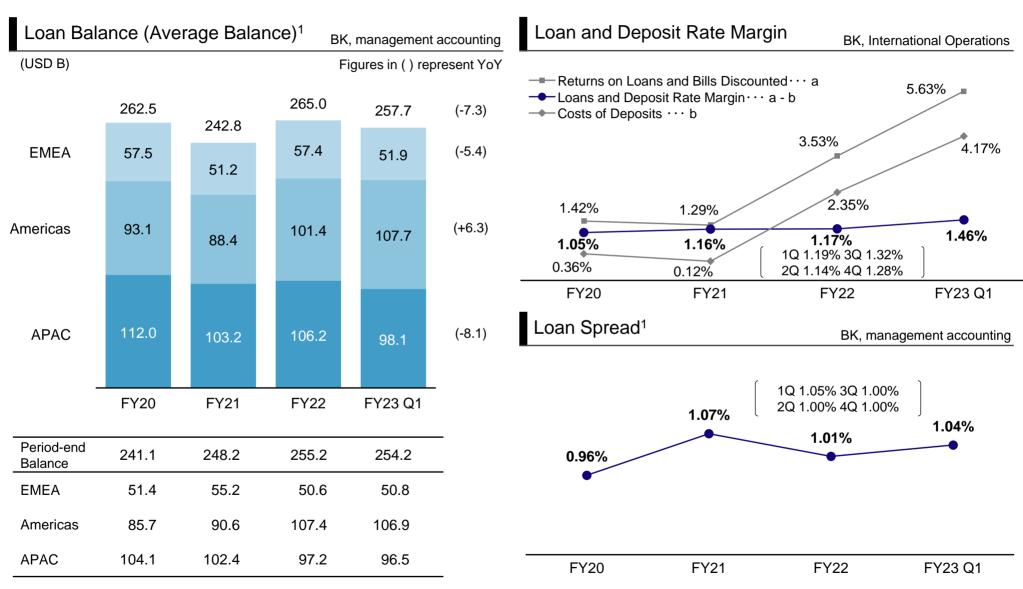
# Loans in Japan



<sup>1.</sup> FY23 management accounting rules. Figures from FY20 to FY22 were recalculated based on the new rules. Excl. loans between the consolidated entities and loans to the Japanese Government and others. 2. Excl. loans to financial institutions (incl. FG) and the Japanese Government & others. Domestic operations.



# Loans outside Japan



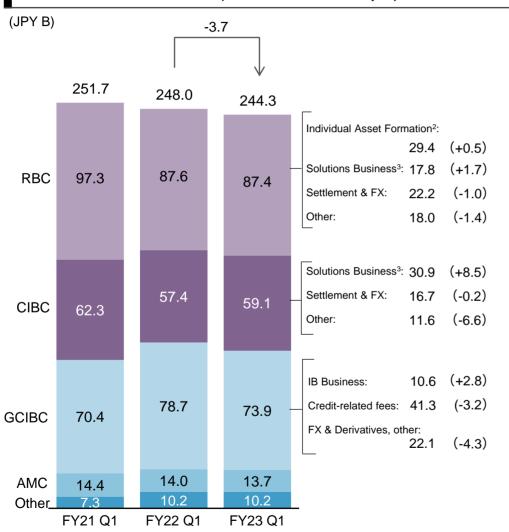
<sup>1.</sup> FY23 management accounting rules. Figures from FY20 to FY22 were recalculated based on the new rules. Excl. loans between the consolidated entities. Incl. the subsidiaries in China, the US, the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico.

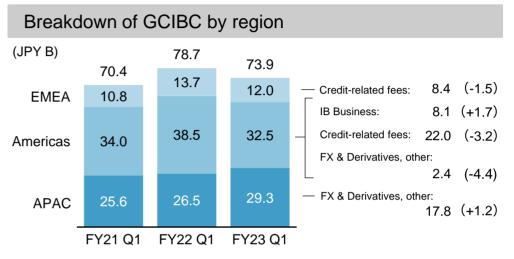


## Non-interest Income

## Non-interest Income (Customer Groups)<sup>1</sup>

Group aggregate, preliminary figures
Figures in ( ) represent YoY



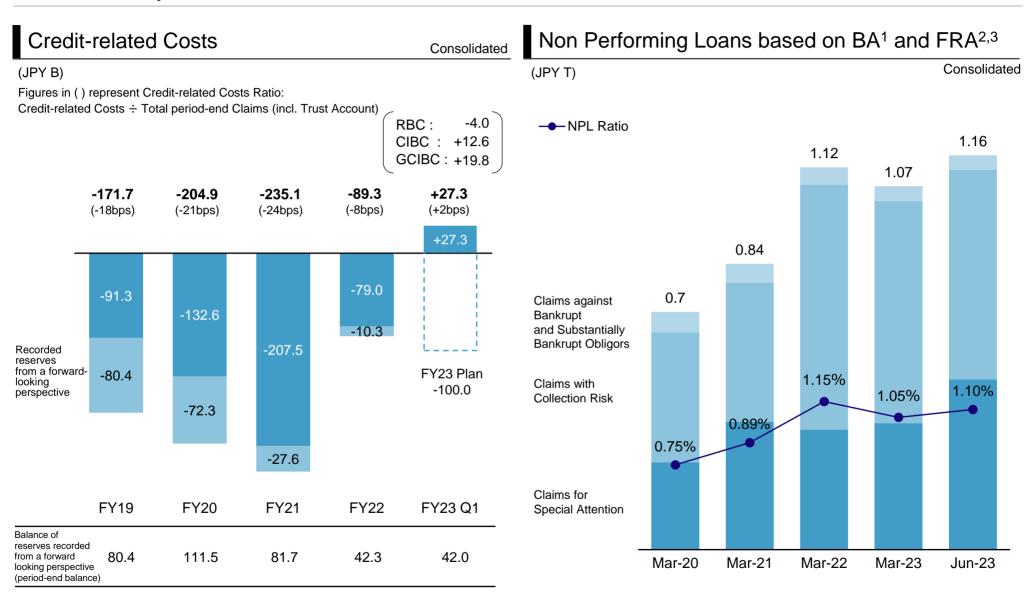


#### Investment Products<sup>4</sup> (JPY T) Amount of Sales Assets Under Management FY21 Q1 FY22 Q1 FY23 Q1 -SC 0.04 Annuities 0.09 0.13 ■ 2 Banks<sup>5</sup> 2 Banks Investment 0.11 0.09 0.07 Trusts Equity 49.1 47.2 44.0 0.23 Investment 0.50 0.18 Trusts Japanese 0.22 0.23 0.13 SC Bonds 0.24 0.18 0.14 5.69 Foreign Bonds 5.56 5.49 Fund Wrap 0.03 0.03 0.01 Jun-22 Jun-21 Jun-23

<sup>1.</sup> FY23 management accounting rules. Past Figures were recalculated based on the new rules. Original figures before the recalculation were FY21 Q1: JPY 257.5B and FY22 Q1: JPY 252.5B.
2. BK investment trusts, annuities + SC individual segment, PB segment. 3. Incl. fees related to investment banking business and real estate brokerage. 4. SC: Retail & Business Banking Division.
5. Total of Individual Annuities, Investment Trust (excluding MMF), and Non-JPY Deposits.



# **Asset Quality**



<sup>1.</sup> Banking Act. 2. Financial Reconstruction Act. 3. Incl. Trust Account. Ratio before Mar-21 was calculated based on non performing loans based on FRA.



## Securities Portfolio

Other Se	curities <sup>1</sup>			(	Consolidated	Japanese Stock Portfolio <sup>1</sup> Consolidated, acquisition cost	t basi		
(JPY B)		Acquisition	cost basis	Net Unr Gains (L	osses) <sup>2</sup>	(JPY T) FY23-25			
		Jun-23	Changes from Mar-23	Jun-23	Changes from Mar-23	1.96 Sales target -JPY 300.0B			
Total		39,359.0	+5,745.4	1,050.8	+238.4				
Japanese Stocks		987.6	-9.6	1,818.0	+336.2	Amount of sales - JPY 11.2B			
Japanese Bonds		24,473.4	+4,172.6	-48.0	+27.9	0.99 -> 0.98			
o/w JGBs		20,683.7	+4,202.5	-23.9	+22.4	0.00			
Foreign Bo		11,464.8	+1,329.6	-518.5	-63.9				
o/w Debt S issued in U		7,449.0	+1,099.8	-464.6	-50.6				
Other		2,433.1	+254.6	-200.6	-61.9	))			
Bear Funds	<b>5</b> 4	470.1	+40.8	-95.4	-69.5	Mar-15 Mar-23 Jun-23 Mar-26			
Investment and others	Trust	1,963.0	+213.8	-105.1	+7.6	. (JPY B)			
JGBs Portfolio <sup>5</sup> Foreign Bonds Portfolio <sup>5</sup>		Amount of Sales (FY23-25)	11.2						
(JPY T) Treasury Discount bills		(JPY T) Debt Securities issued in US <sup>3</sup>		issued in US <sup>3</sup>	7 Timedia of Gales (1 128 28)	_			
25.1 Medium to long term bonds 20.6			Others		Amount of sales accepted (unsold) 50	.0			
17.4	16.4	20.0	8.9	9.5	10.0				
17.4	14.0	17.6	5.7	6.3	7.4	Total 61	.3		
7.6	2.4	3.0	3.1	3.1	3.4				
Mar-22	Mar-23	Jun-23	Mar-22	Mar-23	Jun-23	Reference: Deemed holdings of shares <sup>7</sup> BK+TB, management accounting			
eference: Ave	erage remaini	ng period (yrs	)6			Mar-15 to Mar-23 672	.4		
1.2	0.7	0.7	1.6	1.1	2.0	FY23 Q1 51	.5		

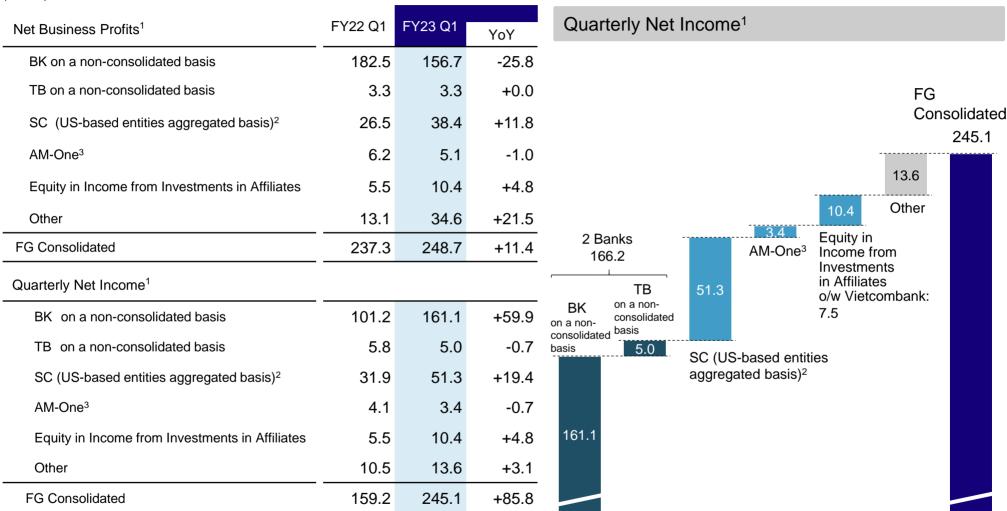
<sup>1.</sup> Other Securities with readily determinable fair values, excl. Investments in Partnership. 2. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. After applying Net deferred gains/losses of deferred hedging accounting among hedging instruments. 3. UST/GSE Bonds. 4. Hedges aiming to fix unrealized gains on Japanese stocks. 5. 2 Banks, acquisition cost basis.

6. Management accounting basis. After taking into account hedging activities. 7. Partially includes amount recorded as assets of BK or TB.



# Financial Results by Group Company

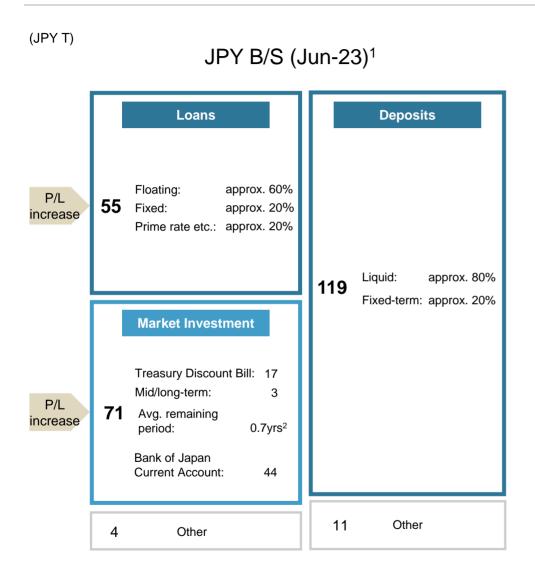
(JPY B)



<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others. Rounded figures before consolidation adjustment. 2. Net Business Profits are the sum of figures from SC consolidation and our U.S.-based entities (such as MSUSA, etc.) which are not consolidated subsidiaries of SC. Quarterly Net Income is Management accounting basis, which includes the figures of U.S. based entities. Figures of U.S.-based entities are: Net Business Profits JPY 27.3B, Quarterly Net Income JPY 23.1B. 3. Excl. Consolidation, Amortization of Goodwill and other items.



# Reference: Estimating the financial impact of JPY rate-hike



Impact of JPY rate-hike (unchanged from estimates in May)

Estimated additional P/L is approx. +JPY 35.0B per year

- Loan/Deposit income: +JPY 20.0B (Loan margin to increase prior

to cost of funding)

- Market investment: +JPY 15.0B (Large impact from reduction in negative interest rate investment)

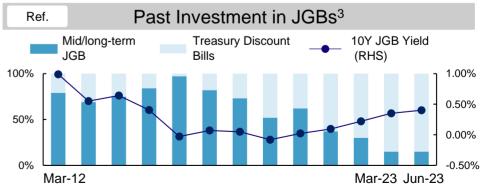
< Key Assumptions for Estimate >

Bank of Japan Policy Rate: 0.00% (+0.10% compared to Jun-23)

Basic Rate on Bank of Japan 0.10% (unchanged)

Deposit:

Short-term rate (Tibor): (compared to Jun-23) +0.10% Long-term rate: (compared to Jun-23) +0.10%



<sup>1.</sup> BK, management accounting basis. 2. Excl. bonds held to maturity. After taking into account hedging activities. 3. Other securities. Acquisition cost basis.

