FY23

# H1 Financial Results (Under Japanese GAAP)



#### **Mizuho and Art**

Based on the concepts of "Feeling Energized by Art," "Making Art More Accessible," and "Changing yourself through Art," Mizuho, in collaboration with Tokyo University of the Arts, contributes to social innovation, and the overcoming of social challenges like improving gender equality and people's well-being, aiming to co-create a sustainable and abundant society in terms of its art and culture as well as its economics.

For this presentation, we asked students at the Tokyo University of the Arts, Department of DESIGN to give form to the ideas they took from Mizuho's Purpose, "Proactively innovate together with our clients for a prosperous and sustainable future." This is the first time that artwork has been featured on the cover of our financial materials for shareholders and investors.

TOKYO | MIZIHO

Artist: Hiro Igarashi

Tokyo University of the Arts, Department of DESIGN First-year master's student

Title: "Spreading roots"

Roots interlace and grow.

Branching this way and that way.

Supposedly they fork, yet reconnect, only to branch out again.

A journey of 150 years, watching the intertwining complexities

of society and envisioning what comes next.

How to thrive in this ever more intricately interlaced world?

Unencumbered by the past, and with freedom, create something entirely new.



# **Summary of Financial Results**

(JPY B)

JF I	D)					
`	,	FY23 H1	YoY			
1	Consolidated Gross Profits + Net Gains (Losses) related to ETFs and others <sup>1</sup>	1,331.2	+168.7			
2	G&A Expenses (excl. Non-Recurring Losses and others)	-796.1	-74.2			
3	Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and others <sup>1</sup>	554.3	+104.9			
4	o/w Customer Groups	373.5	+36.8 2			
5	o/w Markets	129.5	+24.5 <sup>2</sup>			
6	(Consolidated Net Business Profits)	536.0	+95.2			
7	Credit-related Costs	-11.0	+39.3			
8	Net Gains (Losses) related to Stocks - Net Gains (Losses) related to ETFs and others <sup>1</sup>	16.2	-13.4			
9	Ordinary Profits	574.0	+134.8			
10	Net Extraordinary Gains (Losses)	22.2 <sup>3</sup>	+16.4			
11	Net Income Attributable to FG	415.7	+81.7			
(Reference)						
12	Consolidated ROE <sup>4</sup> (over past 12 months)	7.3%	+1.7%			
13	Expense ratio (2÷1)	59.8%	-2.2%			

#### **■** Consolidated Gross Profits

- + Net Gains (Losses) related to ETFs and others: Large increase mainly due to steady growth in Customer Groups and Markets, in addition to other factors such as Yen depreciation.
- G&A Expenses (excl. Non-Recurring Losses and others): Increase from resource deployment to growth areas, mainly outside Japan, in addition to external factors such as Yen depreciation and inflation.

#### ■ Consolidated Net Business Profits

+ Net Gains (Losses) related to ETFs and others: Increase of 23.3% year-on-year from top-line growth and other factors. Progress against annual target of JPY 900.0B at 61.5%.

#### **■** Credit-related Costs:

Increase in forward-looking reserves in line with external business environment outlook. Recorded reversal from certain clients, keeping overall costs low.

#### ■ Net Income Attributable to FG:

Increase of 24.4% year-on-year, mainly due to improving of Consolidated Net Business Profits. Strong progress of 68.1% against annual target of JPY 610.0B.

<sup>3.</sup> Of which JPY 18.7B are from the cancellation of the Employee Retirement Benefit Trust (+JPY 6.7B YoY). 4. Excl. net unrealized gains (losses) on other securities.



<sup>1.</sup> Net Gains (Losses) related to ETFs and others JPY 18.3B (+JPY 9.6B YoY). 2. Figures for YoY are recalculated based on the FY23 management accounting rules.

# Financial Results by In-house Company

(JPY B)

Group aggregate, preliminary figures

	Gross	Profits	G&A Expenses (excl. Non-Recurring Losses and others)		Net Business Profits		Net Income		ROE (most recent 12 months)
	FY23 H1	YoY <sup>1</sup>	FY23 H1	YoY¹	FY23 H1	YoY¹	FY23 H1	YoY <sup>1</sup>	FY23 H1
Customer Groups	950.3	+60.8	-594.2	-32.9	373.5	+36.8	278.5	+31.6	7.4%
RBC	348.0	+21.1	-308.6	-9.5	45.2	+19.3	35.0	+30.8	3.7%
CIBC	261.7	+23.0	-103.9	-4.4	161.7	+18.8	108.9	-33.7	8.2%
GCIBC	313.0	+16.7	-164.6	-18.8	160.3	-0.4	132.7	+35.2	9.3%
AMC	27.6	-0.0	-17.1	-0.1	6.4	-0.9	1.9	-0.7	2.9%
Markets (GMC) <sup>2</sup>	279.3	+50.0	-149.8	-25.9	129.5	+24.5	90.4	+19.0	2.6%
Banking <sup>2</sup>	88.6	+17.0	-24.1	-2.5	64.4	+14.5			
Sales & Trading	190.8	+33.0	-125.7	-23.4	65.0	+10.0			

<sup>1.</sup> Figures for YoY are recalculated based on the FY23 management accounting rules. 2. Includes Net Gains (Losses) related to ETFs and others of 2 Banks.



# Overview of Balance Sheet (Sep-23)

## **Consolidated Balance Sheet** (JPY T) Figures in ( ) represent changes from Mar-23 Total Assets 272 (+17.9) Deposits/NCDs Loans 91 (+3.1) 164 (+0.6) **Securities** 44 (+7.2) **JGBs** 20.4 (+3.2) Other Liabilities Foreign Bonds 13.6 (+2.8) Japanese Stocks 3.4 (+0.4) 97 (+16.8) Other Assets 135 (+7.4) **Net Assets** Cash and Due from Banks 61.6 (-5.4) o/w Bank of Japan Current 44.3 (-6.8) 9 (+0.4)Account Balance1

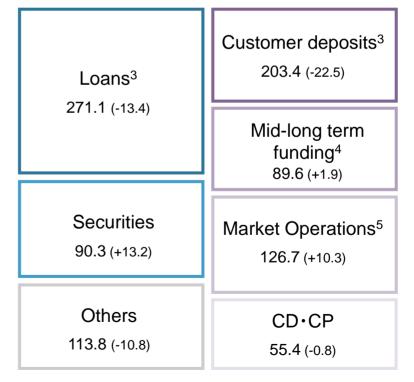
Non-JPY Balance Sheet<sup>2</sup>

BK+TB, management accounting

(USDB)

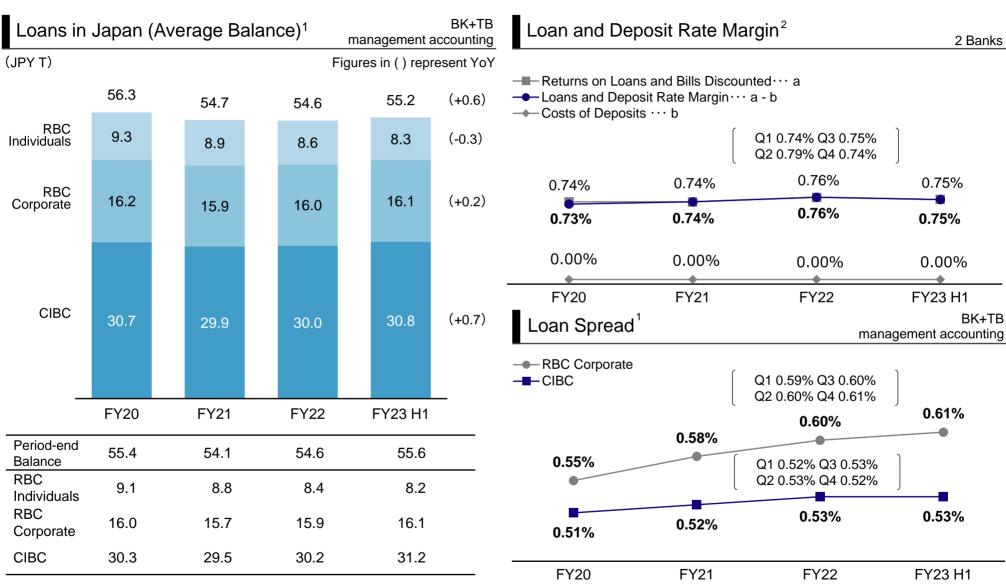
Figures in () represent changes from Mar-23

- Customer deposits to loan ratio: 75%
- Breakdown of Customer deposits:
  - JP Clients (inside + outside Japan): approx. 50%
  - · Non-JP Clients (outside Japan): approx. 50%



<sup>1. 2</sup> Banks. 2. FY23 management accounting rules. 3. BK in Japan and subsidiaries in China, the U.S., the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico. 4. Corporate bonds, currency swaps, etc. 5. Repos, interbank, Central bank deposits and others.

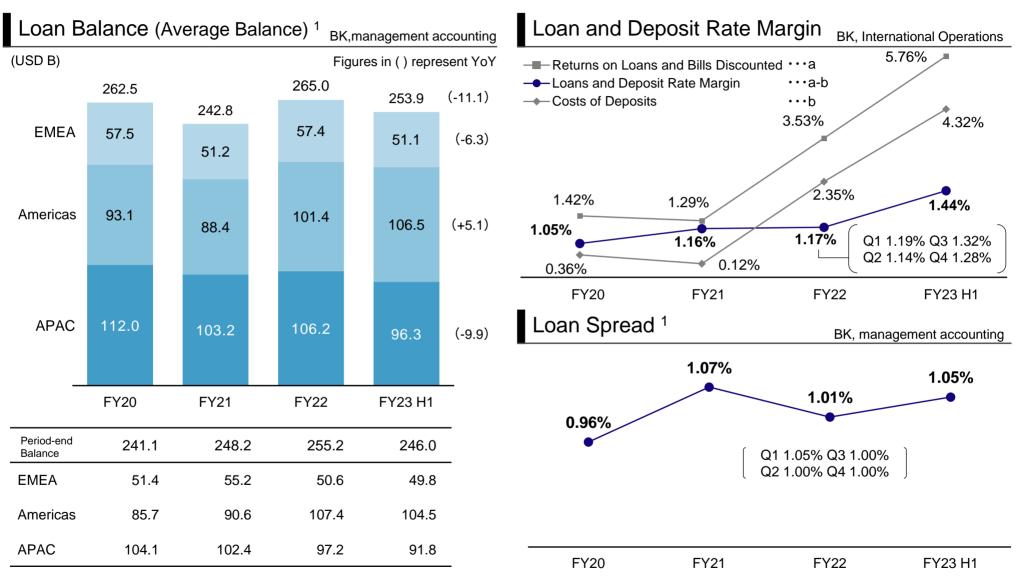
# Loans in Japan



<sup>1.</sup> FY23 management accounting rules. Figures from FY20 to FY22 were recalculated based on the new rules. Excl. loans between the consolidated entities and loans to the Japanese Government and others. 2. Excl. loans to financial institutions (incl. FG) and the Japanese Government & others. Domestic operations.



## Loans outside Japan



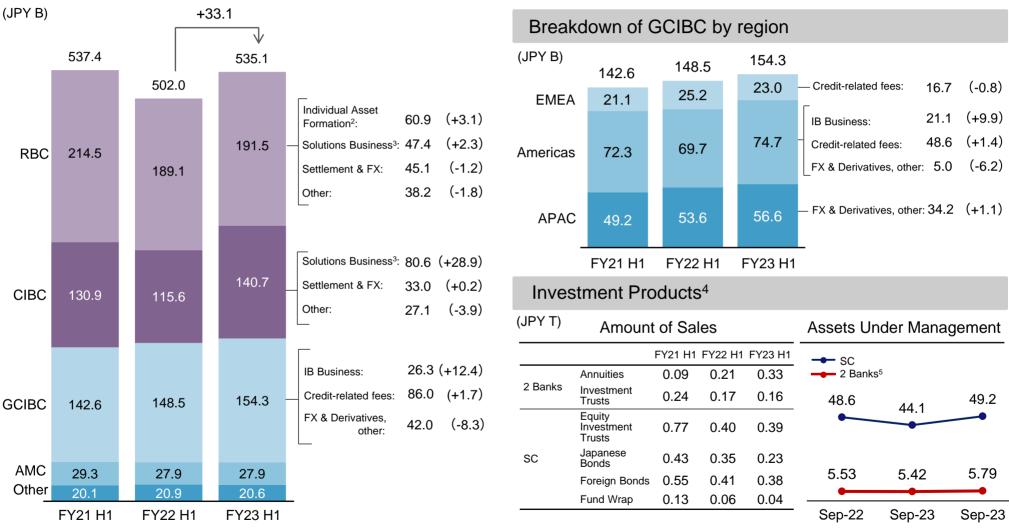
<sup>1.</sup> Figures from FY20 to FY22 were recalculated based on the FY23 rules. Excl. loans between the consolidated entities. Incl. the subsidiaries in China, the U.S., the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico.



## Non-interest Income

## Non-interest Income (Customer Groups)<sup>1</sup>

Group aggregate, preliminary figures
Figures in ( ) represent YoY

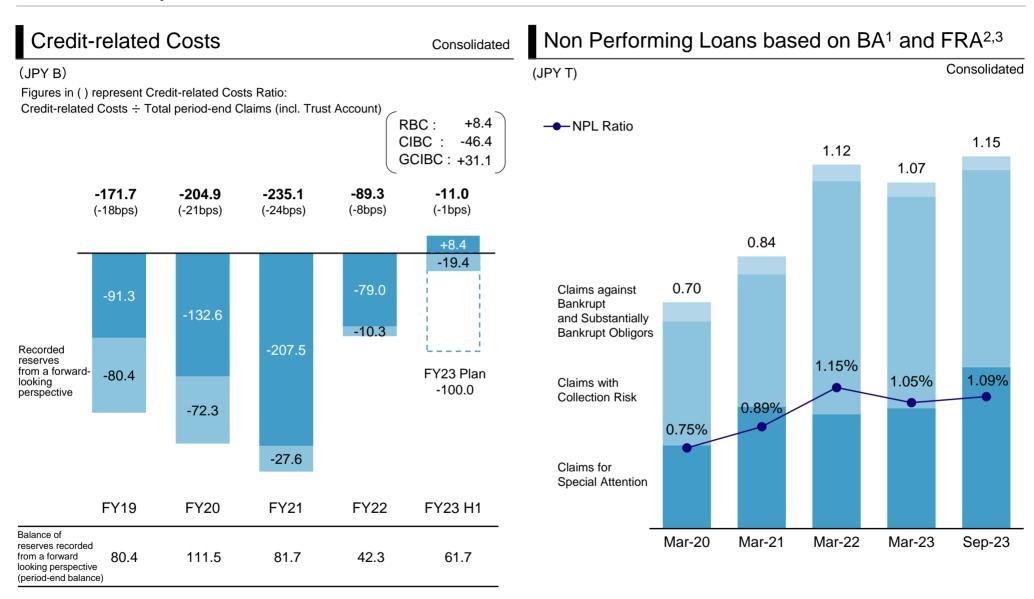


<sup>1.</sup> FY23 management accounting rules. Past Figures were recalculated based on the new rules. Original figures before the recalculation were FY21 H1: JPY 548.4B and FY22 H1: JPY 510.2B.

<sup>2.</sup> BK investment trusts, annuities + SC individual segment, PB segment. 3. Incl. fees related to investment banking business and real estate brokerage. 4. SC: Retail & Business Banking Division. 5. Total of Individual Annuities, Investment Trust (excl. MMF), and Non-JPY Deposits.

**MIZUHO** 

# **Asset Quality**



<sup>1.</sup> Banking Act. 2. Financial Reconstruction Act. 3. Incl. Trust Account. Ratio before Mar-21 was calculated based on non performing loans based on FRA.



## Securities Portfolio

Other Se	curities <sup>1</sup>			(	Consolidated	Japanese Stock Portfolio <sup>1</sup> Consolidated, acquisition cost b	asis
(JPY B)		Acquisition	cost basis	s Net Unrealized Gains (Losses) <sup>2</sup>		(JPY T) FY23-25	
		Sep-23	vs Mar-23	Sep-23	vs Mar-23	1.96 Sales target -JPY 300.0B	
Total		39,690.0	+6,076.4	973.4	+161.0		
Japanese S	Stocks	973.7	-23.5	1,884.7	+402.9	Amount of sales  -JPY 23.6B	
Japanese I	Bonds	23,551.9	+3,251.1	-80.5	-4.5	$0.99 \xrightarrow{0.97} 0.97$	
o/w JGBs		19,925.0	+3,443.7	-35.2	+11.2	2	
Foreign Bo		12,325.3	+2,190.1	-583.2	-128.6	6	
o/w Debt Se issued in U		8,157.2	+1,790.8	-540.2	-126.2	2	
Other		2,838.9	+658.6	-247.4	-108.6	6	
Bear Funds	4	514.6	+85.3	-113.5	-87.7	7 Mar-15 Mar-23 Sep-23 Mar-26	
Investment Trust and others		2,324.3	+573.3	-133.8	-20.9	•	
JGBs Portfolio <sup>5</sup> Foreign		Bonds Po	ortfolio <sup>5</sup>	Amount of Sales (FY23-25) 23.6	_		
(JPY T)	Treasur	y Discount bills	(JPY T)	Debt Securities i	issued in US <sup>3</sup>	,	
25.1	Medium bonds	to long term		Others	4.4 =	Amount of sales accepted (unsold) 48.0	
	16.4	19.9	8.9	9.5	11.7		
17.4	14.0	16.9	5.7	6.3	8.1	Total 71.6	
7.6	2.4	2.9	3.1	3.1	3.6	<ul> <li>Reference: Deemed holdings of shares<sup>7</sup> BK+TB, management accounting</li> </ul>	ng
Mar-22	Mar-23	Sep-23	Mar-22	Mar-23	Sep-23		
Reference: Average remaining period (yrs) <sup>6</sup>				Mar-15 to Mar-23 672.4			
1.2	0.7	0.7	1.6	1.1	1.6	FY23 H1 65.2	

<sup>1.</sup> Other Securities with readily determinable fair values, excl. Investments in Partnership. 2. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. After applying Net deferred gains/losses of deferred hedging accounting among hedging instruments. 3. UST/GSE Bonds. 4. Hedges aiming to fix unrealized gains on Japanese stocks. 5. 2 Banks, acquisition cost basis.

6. Management accounting basis. After taking into account hedging activities. 7. Partially includes amount recorded as assets of BK or TB.



# **Basel Regulatory Capital**

(JPY B)	Mar-23	Sep-23	
Common Equity Tier 1 (CET1) Capital	8,315.5	8,885.3	
Additional Tier 1 Capital	1,487.8	1,751.0	
Tier 2 Capital	1,503.5	1,591.8	
Total Capital	11,306.9	12,228.2	
Risk Weighted Assets	70,434.1	77,063.5	
Total Exposure	219,441.1	242,406.1	

Reference: Basel III finalization fully-effective basis	Mar-23	Sep-23
CET1 Capital Ratio	9.9%	10.0%
Excl. Net Unrealized Gains (Losses) on Other Securities	9.5%	9.6%

- 11.80% 11.52% **CET1 Capital Ratio** Excl. Net Unrealized Gains (Losses) on 11.28% 10.93% Other Securities 13.91% 13.80% Tier1 Capital Ratio 16.05% 15.86% **Total Capital Ratio** 4.46% 4.38% Leverage Ratio
- External TLAC Ratio (Risk Weighted Assets basis) 24.02% 23.22%

  External TLAC Ratio (Total Exposure basis) 8.85% 8.52%

- Continue to maintain sufficient level compared to regulatory requirements
- Increased to 9.6%, mainly due to Net Income Attributable to FG

# FY2023 Earnings Outlook

## Earnings outlook

Consolidated	FY22		FY23	
(JPY B)	Results	H1 Results	Revised Outlook	vs May
Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and others	807.1	554.3	950.0	+50.0
Credit-related Costs	-89.3	-11.0	-100.0	±0.0
Net Gains (Losses) related to Stocks - Net Gains (Losses) related to ETFs and others	84.6	16.2	60.0	±0.0
Ordinary Profits	789.6	574.0	910.0	+50.0
Net Income Attributable to FG	555.5	415.7	640.0	+30.0

 Increased earnings outlook, given steady performance in core business profits, Yen depreciation and other factors

## Shareholder return

Cash dividend per share	FY23		
		vs May	
Interim Cash Dividend	JPY 50.00	+JPY 2.50	
Fiscal Year-end Cash Dividend (Estimate)	JPY 50.00	+JPY 2.50	
Annual Cash Dividend (Estimate)	JPY 100.00	+JPY 5.00	

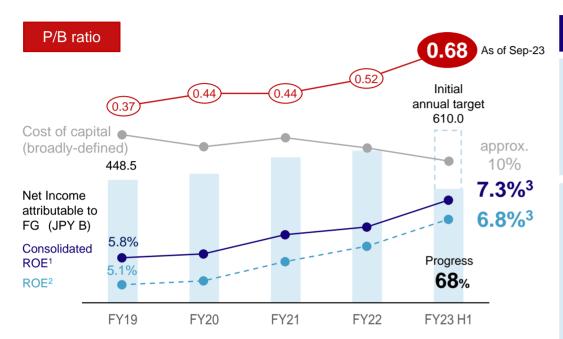
 Annual Cash Dividend (Estimate) raised to JPY 100.00

[Assumed financial indicators] 10Y JGB Yield: 0.60%, Nikkei 225: JPY 31,000, USD/JPY: 135.

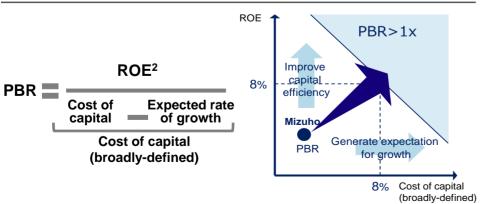


# Progress on improving our P/B ratio (1)

■ Increased ROE through improving capital efficiency. Strengthened initiatives generating growth expectations.



## ROE and cost of capital (broadly-defined)



## **Current initiatives to improve P/B ratio**

# Improving capital efficiency

- · Improve asset profitability
- Reallocating resources from underperforming assets to highly profitable assets
- · Control on expense ratio
- Employ disciplined cost management, and improve productivity

# Generating expectation for growth

- · Achieve steady profit growth
- Aim for sustained growth in profit from core businesses, and expand non-interest income

### Effective capital utilization

- Growth investment, investment in intangible assets, enhancement in shareholder return

### Stabilize profit from core businesses

 Global CIB model becoming one of our strength where primary and secondary business complement each other. Diversify revenue and reduce one time gains/losses, cross shareholding reduction

# Eliminate discount factors

Macro factors

### Improve financial soundness

- Optimize the management of CET1 capital ratio and reduce cost of capital
- Contribute to the growth of Japan's economy

(Doubling of personal financial assets and strengthening the competitiveness of Japan companies)

- Realizing and prevailing Corporate Identity and Purpose
- Capturing the growth outside of Japan

<sup>1.</sup> Excl. Net Unrealized Gains (Losses) on Other Securities 2. Net Income on Own Capital. Incl. Net Unrealized Gains (Losses) on other Securities. 3. Most recent 12 months.



# Progress on improving our P/B ratio (2)

Sep-23

FY19

FY20

Corporates: CAGR around 2%

FY21

(Mar-23 to Mar-26) Loan balance of Domestic

FY22

FY23 H1

FY19

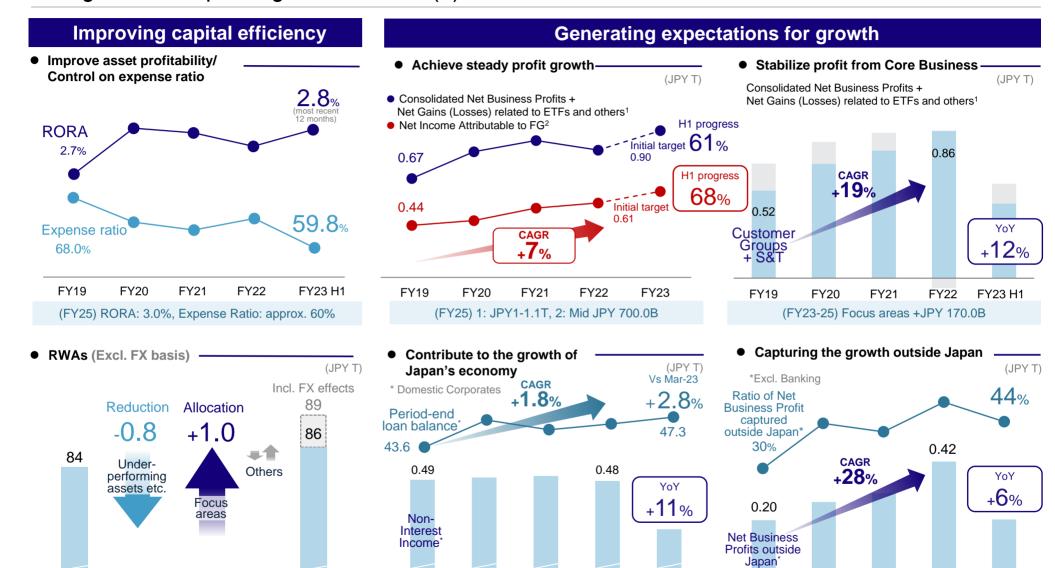
FY20

FY21

(FY23-25) Global Corporate & Investment

Banking (CIB) business: +JPY60.0B

FY22



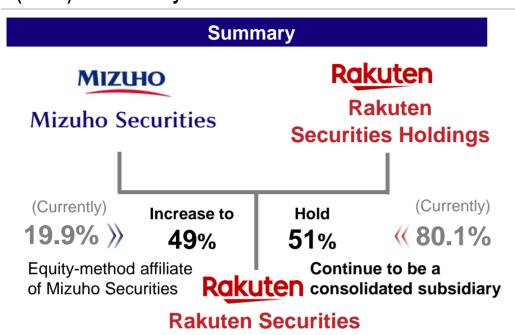
Mar-23

(Estimate: Mar-23 to Mar-26)

Reduction: -6 to -7, allocation: +12 to +13

FY23 H1

# (Ref.) Summary and Outline of the business alliance



 Planned date of execution of share transfer: December 15, 2023, subject to approval from relevant authorities

## **Financial impacts**

- Impact on CET1 ratio<sup>1</sup>: Up to approx. - 6 bps

- Goodwill: Up to approx. JPY 40 B + 2

Investment amount : Approx. JPY 87 B

(Ref.) Previous investment amount in Nov. 2022: Approx. JPY80 B

### Outline of the business alliance

Working together to create a new retail business model from customer's perspective that leverages both online and offline services

Items Description

Appropriately addressing customer's needs

- Accelerate initiatives to address face-to-face consulting needs for individual online customers, through joint businesses
- Build a platform that provides unprecedented services, which leverage both online and offline channels, through seamless UI/UX

Strengthening product provision capability

- Provide highly convenient services, which allow users to access to both Rakuten's services and Mizuho's comprehensive financial services such as payment functions, mutually and smoothly
- Develop and provide optimal asset building and asset management products based on customers' needs

IT/ Operations ■ Enhance customer satisfaction in IT/ Operation areas and improve efficiency by digitalization

<sup>1.</sup> Basel III finalization basis. Excl. net unrealized gains (losses) on other securities. 2. Plan to determine the amount of goodwill and other intangible assets based on consultation with CPA.

# (Ref.) Estimating the financial impact of JPY rate-hike

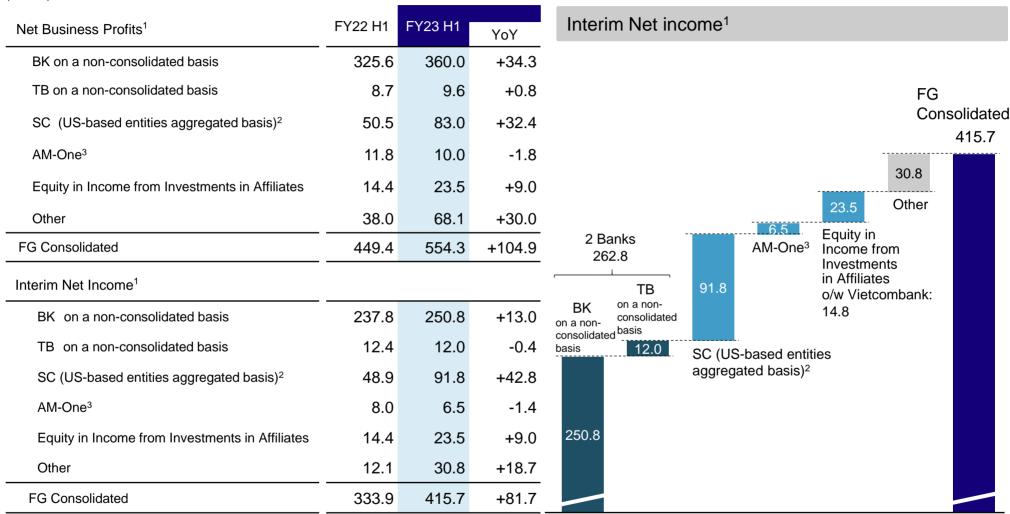
■ Annual P/L impact estimation: JPY B/S (Sep-23)<sup>5</sup> Impact on interest income assuming no change in current balance-sheet (JPY T) [Case 1.] Abolishing of NIRP1 [Case 2.] Continued increase in policy rate 56 118 Loans **Deposits** Floating: approx. 60% Avg. **+JPY 50.0** в Fixed: approx. 20% Ref. estimation in Jul 2023<sup>3</sup> Prime rate etc.: approx. 20% Liquid: approx. 80% Analysis<sup>4</sup> of upwards parallel shift Simulation based on Fixed-term: approx. 20% for risk monitoring purposes Market a set of assumptions<sup>1</sup> **72** nvestment Assumptions (BoJ Current Account): For example: Treasury Discount Bill<sup>6</sup>: 18 +0.10% Mid/long-term: Policy Interest Rate Balance: Policy Interest Rate Balance: +0.10% Unchanged +0.10% Avg. remaining period: 0.7yrs<sup>7</sup> Macro Add-on Balance: Macro Add-on Balance: Unchanged +0.10% Base Balance: Base Balance: 42 Bank of Japan Current Account: □ Actual impact would fluctuate in line Conceptual interest with market environment 13 Other rate sensitivity 4 Other Example variables affecting impact: Rate framework applied to Past investment in JGBs8 Ref. Interest income **BoJ Current Account** Mid/long-term 10Y JGB Yield Treasury Market-wide interest rate trends Discount Bills JGB (RHS) 100% 1.00% 0.50% 50% 0.00% Abolishing of NIRP<sup>2</sup> (Policy rate +0.10%) Continued increase in policy rate Mar-23 Sep-23 Mar-12

<sup>1.</sup> Key assumptions: Policy rate 0.00% (+0.10% vs Sep-23), Rate applied to Macro Add-on Balance 0.00%, Rate applied to Base Balance 0.10% (unchanged from Sep-23), Short-term rate (TIBOR) and Long-term rate +0.10% (compared to Sep-23). 2. Loan/Deposit Income +JPY 20.0B. Market Investment +JPY 15.0B. 3. <a href="https://www.mizuhogroup.com/binaries/content/assets/pdf/mizuhoglobal/investors/financial-information/ir-information/briefing/202308">https://www.mizuhogroup.com/binaries/content/assets/pdf/mizuhoglobal/investors/financial-information/ir-information/briefing/202308</a> 1.pdf, p.12 4. JPY ΔNII under IRRBB. Average based on 100bps instantaneous upwards parallel shift. BK Consolidated. As of Jun-23. 5. BK, management accounting basis. 6. Incl. Government guaranteed bonds and other. 7. Excl. bonds held to maturity. After taking into account hedging activities. 8. Other securities. Acquisition cost basis.



# (Ref.) Financial Results by Group Company

(JPY B)



<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others. Rounded figures before consolidation adjustment. 2. Net Business Profits are the sum of figures from SC consolidation and our US-based entities (such as MSUSA, etc.) which are not consolidated subsidiaries of SC. Interim Net Income is Management accounting basis, which includes the figures of U.S. based entities. Figures of US-based entities are: Net Business Profits JPY 58.2B, Interim Net Income JPY 48.9B. 3. Excl. Consolidation, Amortization of Goodwill and other items.



This presentation contains statements that constitute forward-looking statements including estimates, forecasts, targets and plans. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions. Such forward-looking statements do not represent any guarantee of future performance by management.

Further information regarding factors that could affect our financial condition and results of operations is included in our most recent Form 20-F and our report on Form 6-K.

## Abbreviations Foreign exchange rate

FG : Mizuho Financial Group, Inc. RBC : Retail & Business Banking Company

: Mizuho Bank, Ltd. CIBC : Corporate & Investment : Mizuho Trust & Banking Co., Ltd. Banking Company

GCIBC: Global Corporate & Investment

Banking Company

AM-One: Asset Management One Co., Ltd. GMC: Global Markets Company

AMC : Asset Management Company

Management accounting Financial accounting (TTM at the respective period-end)

	Planned rate
USD/JPY	120.00
EUR/JPY	132.00

	Sep-22	Mar-23	Sep-23
USD/JPY	144.81	133.54	149.58
EUR/JPY	142.32	145.72	157.97

#### **Definitions**

BK

TB

SC

#### Financial accounting

: Mizuho Securities Co., Ltd.

MSUSA: Mizuho Securities USA LLC

Consolidated Net Business Profits : Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from Investments in

Affiliates and certain other consolidation adjustments

Net Gains (Losses) related to ETFs and others : Net Gains (Losses) related to ETFs (2 Banks) + Net Gains (Losses) on Operating Investment Securities

(SC Consolidated)

G&A Expenses (excl. Non-Recurring Losses and others) : G&A Expenses (excl. Non-Recurring Losses) - Amortization of Goodwill and other items

Expense ratio : G&A Expenses (excl. Non-Recurring Losses and others) ÷ (Consolidated Gross Profits + Net Gains (Losses) related to

ETFs and others)

Net Income attributable to FG : Quarterly Profit Attributable to Owners of Parent

OD I

2 Banks : BK + TB (on a non-consolidated basis)

CET1 Capital Ratio : Includes the effect of partially fixing unrealized gains on Japanese stocks through hedging transactions

[Numerator] Excludes Net Unrealized Gains (Losses) on Other Securities and its associated Deferred Gains or Losses on Hedges

[Denominator] Excludes RWA associated with Net Unrealized Gains (Losses) on Other Securities (stocks)

Basel III finalization fully-effective basis : Estimated figures reflecting the effect of Basel III finalization. The capital floor is calculated after deducting

associated reserves from RWA using the standardized approach

Internal risk capital: : Risk capital includes factors such as regulatory risk-weighted assets (RWA) and interest rate risk in the banking account.

Internal risk capital for RBC, CIBC, GCIBC are calculated on a Basel III finalization fully-effective basis. Preliminary figures.

#### Management accounting

Customer Groups : Aggregate of RBC, CIBC, GCIBC and AMC

Markets : GMC

(excl. Net Unrealized Gains (Losses) on Other Securities)

Group aggregate : BK + TB + SC + other major subsidiaries on a non-consolidated basis

Net Business Profits by In-house Company : Gross Profits + Net Gains (Losses) related to ETFs and others - G&A Expenses (excl. Non-Recurring Losses and others)

+ Equity in Income from Investments in Affiliates and certain other consolidation adjustments

- Amortization of Goodwill and other items

