

**MIZUHO**

One MIZUHO

**Mizuho** Investment Conference

# Abenomics and Mizuho's Progressive Development

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**September 2013**

**One MIZUHO**  
Building the future with you

**Mizuho Financial Group**

## Forward-looking Statements

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In many cases, but not all, we use such words as “aim,” “anticipate,” “believe,” “endeavor,” “estimate,” “expect,” “intend,” “may,” “plan,” “probability,” “project,” “risk,” “seek,” “should,” “strive,” “target” and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

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Further information regarding factors that could affect our financial condition and results of operations is included in “Item 3.D. Key Information—Risk Factors” and “Item 5. Operating and Financial Review and Prospects” in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission (“SEC”) which is available in the Financial Information section of our web page at [www.mizuho-fg.co.jp/english/](http://www.mizuho-fg.co.jp/english/) and also at the SEC’s web site at [www.sec.gov](http://www.sec.gov).

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

### Definitions

**FG:** Mizuho Financial Group, Inc.      **BK:** Mizuho Bank, Ltd.      **TB:** Mizuho Trust & Banking Co., Ltd.      **SC:** Mizuho Securities Co., Ltd.

**Former BK:** Mizuho Bank, Ltd. before the merger with Mizuho Corporate Bank, Ltd. in Jul. 2013

**Former CB:** Mizuho Corporate Bank, Ltd.

**Former IS:** Mizuho Investors Securities Co., Ltd.

**BK+TB:** Aggregate figures for BK and TB on a non-consolidated basis

Figures before the merger between BK and CB in Jul. 2013 are aggregate figures for Former BK, Former CB and TB on a non-consolidated basis

**BK+TB+SC:** Aggregate figures for BK, TB and SC (including major subsidiaries) on a non-consolidated basis

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

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## 1. Introduction

## 2. 1Q Financial Results and Development of One MIZUHO

## 3. Abenomics and Mizuho's Strategies

## 4. Mizuho's Unique Overseas Strategies

## 5. Conclusion

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1

## **Favorable start for 1Q Consolidated Net Income with approximately 50% progress against FY2013 plan**

- Net Business Profits from Customer Groups increased YoY both in Japan and overseas
- Progress of One MIZUHO synergy effects was approximately 40% against FY2013 plan, demonstrating a satisfactory pace

2

## **Proactive initiatives to support revitalization of the Japanese economy through Abenomics**

- Provide risk money to new industries by looking ahead to the prospects for Japan's future growth
- Cultivate loan demand and opportunities for providing solutions by fully utilizing Mizuho's business infrastructure and industry knowledge

3

## **Mizuho's unique overseas strategy that ensures sustainable growth**

- Achieve overseas loan and profit growth together with a sound asset portfolio
- Step forward to the next stage of overseas strategy, focusing on non-Japanese blue-chip corporate customers (Super 30\*)

\* Super 30: Approx. 30 non-Japanese corporate customers selected as primary focus in each of the four overseas regions (i.e., Americas, Europe, East Asia and Asia & Oceania)

# 1Q Financial Results and Development of One MIZUHO

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## 1. Introduction

## 2. 1Q Financial Results and Development of One MIZUHO

## 3. Abenomics and Mizuho's Strategies

## 4. Mizuho's Unique Overseas Strategies

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# Results of 1Q FY2013

BK+TB (JPY Bn)	1Q FY13 Results	YoY	FY13 Plan	Progress
Net Business Profits	174.8	-67.6	710.0	24.6%
Customer Groups <sup>*1</sup>	136.4	32.6		
Trading & Others <sup>*1</sup>	38.4	-100.2		
Credit Costs	39.7	31.3	-100.0	+139.7
Net Gains (Losses) related to Stocks	20.8	95.9	0.0	+20.8
Net Income	220.4	61.2	450.0	48.9%
Consolidated (JPY Bn)				
Difference b/w Consolidated and BK+TB <sup>*2</sup>	27.4	2.7	50.0	54.9%
Mizuho Securities <sup>*3</sup>	17.3	12.4		
Net Income	247.9	64.0	500.0	49.5%
Common Equity Tier 1 Ratio <sup>*4</sup> (fully-effective basis)	8.48%	0.19% (vs. Mar. 2013)		

\*1: Excludes expenses related to next-generation IT systems \*2: Consolidated Net Income - Net Income (BK+TB)

\*3: Figure for 1Q FY12 is simple aggregation of SC and Former IS

\*4: Includes Eleventh Series Class XI Preferred Stock (balance as of Jun. 2013: JPY 333.8Bn)

## 1Q FY13 Highlights

### ■ Favorable start to achieving annual plan

- Consolidated Net Income amounted to JPY 247.9Bn, which was approx. 50% progress vs. FY2013 plan
- Net Business Profits (BK+TB) was approx. 25% progress against FY2013 plan, exceeding planned figure for 1Q

### ■ Progress in transformation of “quality” of profit structure

- Domestic Customer Groups demonstrated YoY increase in both Net Interest Income and Non-interest Income
  - Net Interest Income: JPY 151.4Bn (+JPY 0.5Bn YoY)
  - Non-interest Income: JPY 87.5Bn (+JPY 22.3Bn YoY)
- Overseas Customer Groups also showed YoY increase in both Net Interest Income and Non-interest Income particularly in Asia
- Net Business Profits of Trading & Others exceeded planned figure for 1Q despite YoY decrease of JPY 100.2Bn

### ■ Solid progress for One MIZUHO synergy

- Synergy effects amounted to JPY 13.0Bn, resulting in approx. 40% progress vs. FY2013 plan
- Achieved a successful outcome by reinforcing business with employees/executives of large corporate customers and strengthening sales promotion structure through “banking, trust and securities functions” collaboration

### ■ Steady improvement of Mizuho Securities’ performance

- Increased profits by realizing merger synergy effects mainly through strengthened domestic retail business and cost reduction in addition to favorable market conditions in early 1Q

### ■ Sufficient level of Capital Adequacy Ratio

- Common Equity Tier 1 Ratio was 8.48%<sup>\*4</sup> on a fully-effective basis or 9.11%<sup>\*4</sup> on a phase-in basis

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See “Forward-looking Statements” on P.1 of this presentation

# Transformation of Profit Structure (1) Overview

## Transformation of Profit Structure as Stated in Medium-term Business Plan

### ■ Transform profit structure to a stable and sustainable one by focusing on Customer Groups

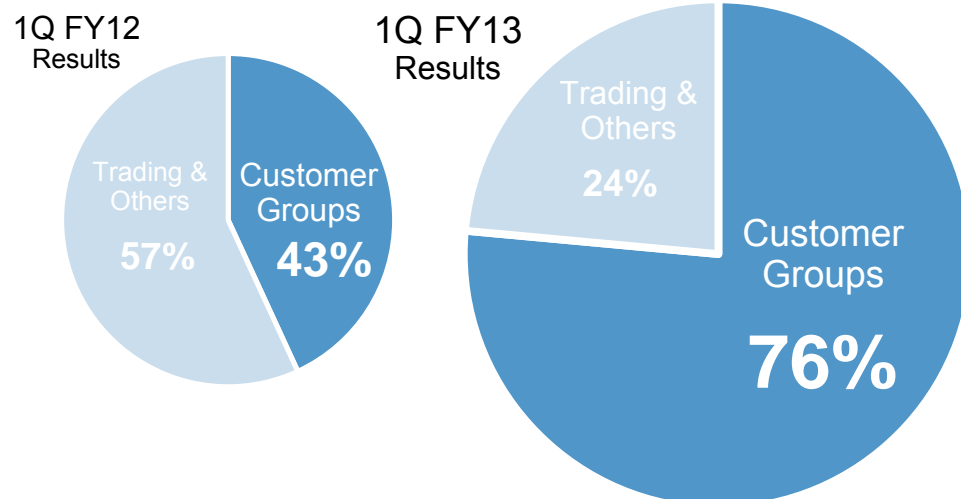
Transform from a Trading business dependent structure to a Customer Groups oriented one  
(Proportion of income from Customer Groups for 1Q: 76%)

### ■ Strengthen Non-interest Income to improve RORA

Enhance the proportion of Non-interest Income by taking measures such as further strengthening of integrated management between “banking, trust, and securities functions” (Proportion of Non-interest Income from Customer Groups for 1Q: 47%)

Proportion of Income from Customer Groups  
(Net Business Profits)

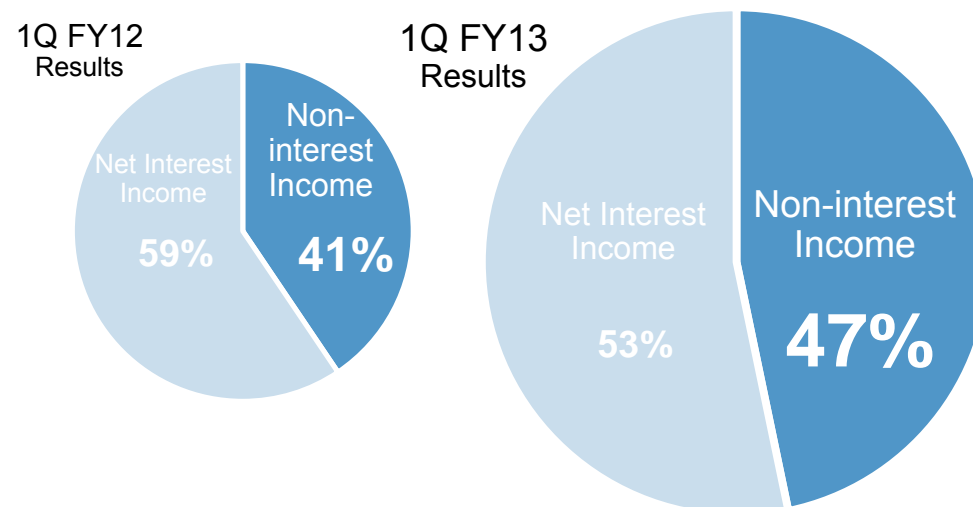
(BK+TB+SC, managerial accounting)



**Aim to increase % of income from Customer Groups to over 80% in FY2015**

Proportion of Non-interest Income from Customer Groups  
(Gross Profits)

(BK+TB+SC, managerial accounting)



**Aim to increase % of Non-interest Income from Customer Groups to 50% level in FY2015**

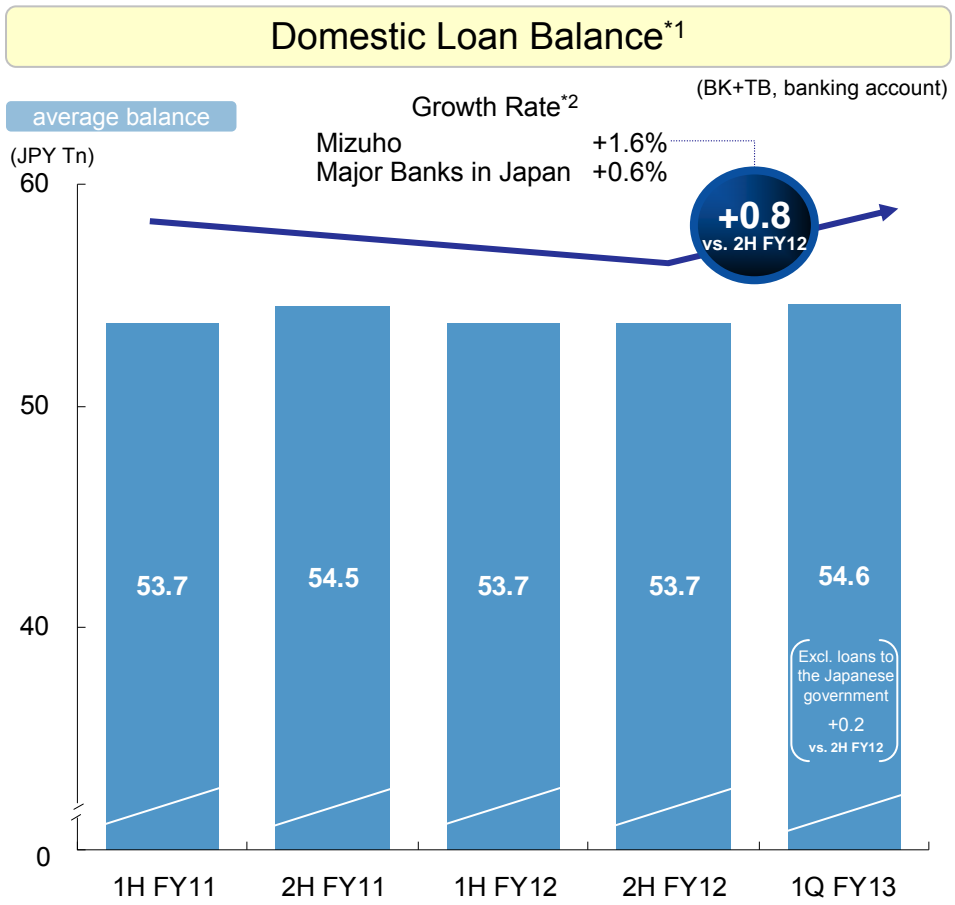
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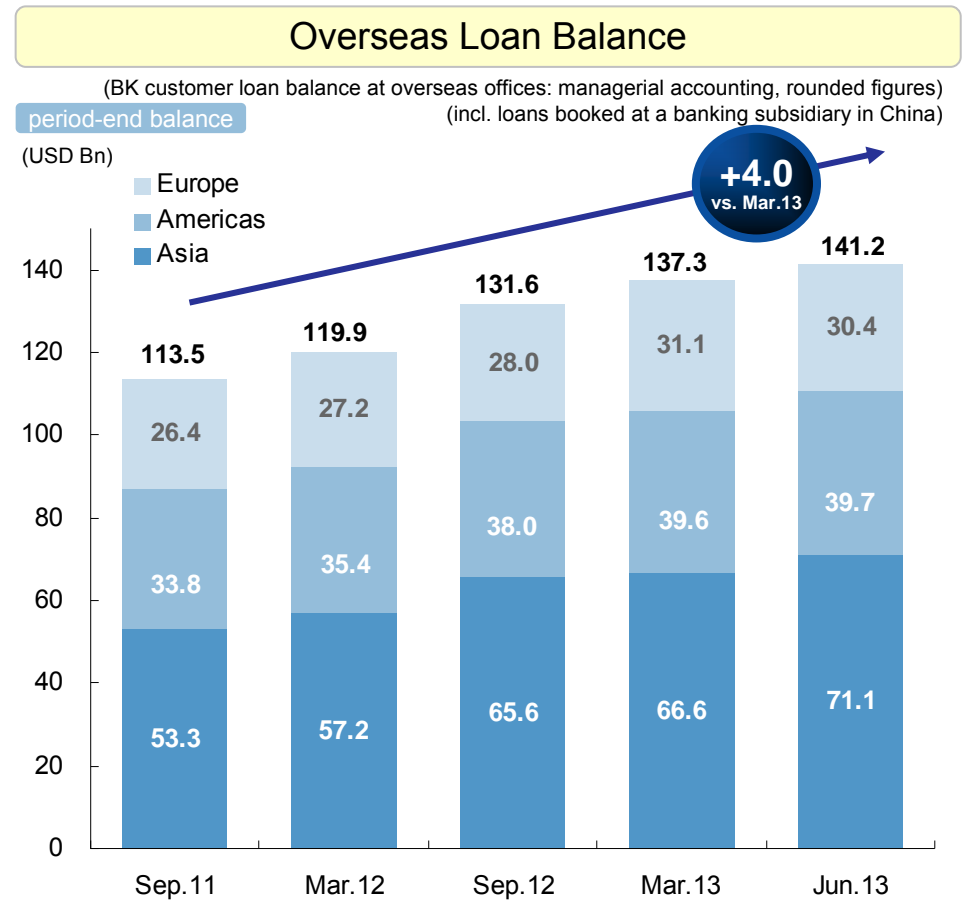
# Transformation of Profit Structure (2)

## Loan Balance

**Domestic loan balance increased at a faster pace than Major Banks in Japan in 1Q FY13**  
**Overseas loan balance maintained its growth trend**



**Aim to increase by approx. JPY 2-3Tn in FY15 (vs. FY12)**



**Aim to increase by approx. USD 50.0Bn as of Mar. 16 (vs. Mar. 13)**

\*1: Excludes loans to FG

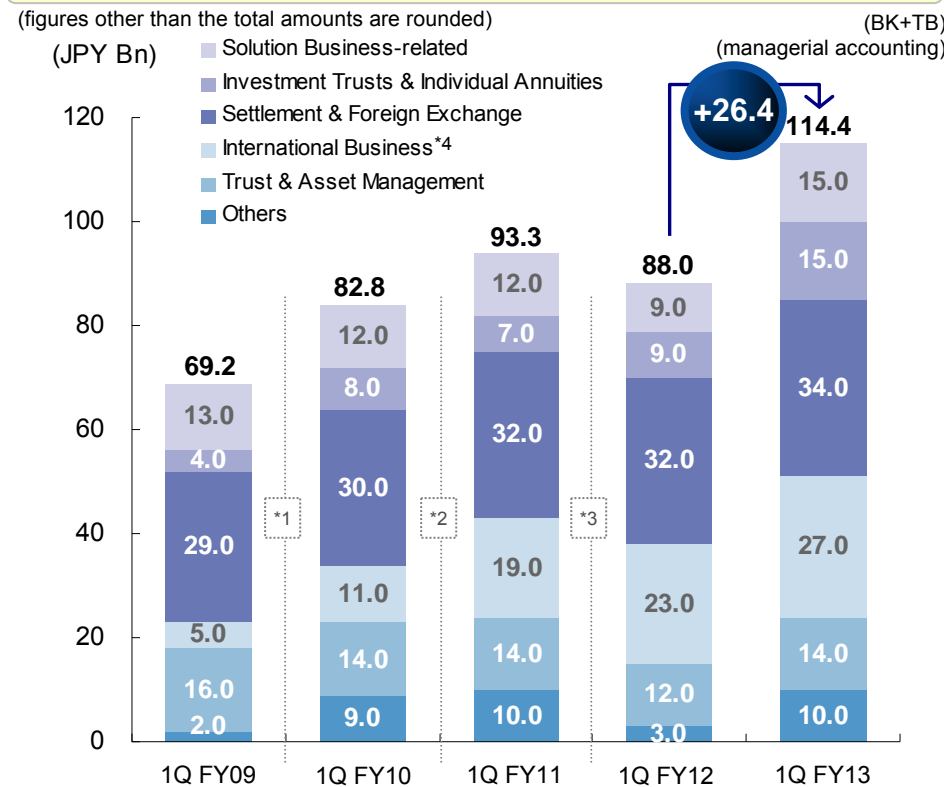
\*2: Comparison between average balance of 2H FY12 and 1Q FY13. Growth rate of Major Banks in Japan was calculated based on BOJ statistics of deposits and loans market (Loans and Discounts/Major Banks)

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# Transformation of Profit Structure (3) Non-interest Income

**Non-interest Income increased significantly year-on-year particularly in Solution Business-related and sales of Investment Trusts**

## Non-interest Income (Customer Groups)



\*1: Certain items in expenses regarding stock transfer agency business and pension management business, which had been recorded as G&A Expenses until FY10, have been included in Non-interest Income beginning with FY11, and the aforementioned figures for 1Q FY10 were reclassified accordingly

\*2: Figures for 1Q FY11 were reclassified based on the revised managerial accounting rules for FY12, following the implementation of "substantive one bank" structure (the impact for 1Q FY11: approx. +JPY 10.0Bn)

\*3: Figures for 1Q FY12 were reclassified based on the revised managerial accounting rules for FY13, following the implementation of "one bank" structure (the impact for 1Q FY12: approx. -JPY 6.0Bn)

\*4: Profits/losses from CDS hedging by former CB's International Business Unit and from relevant credit investments in Europe, which are the reference assets of these CDS, are not included in figures after 1Q FY11

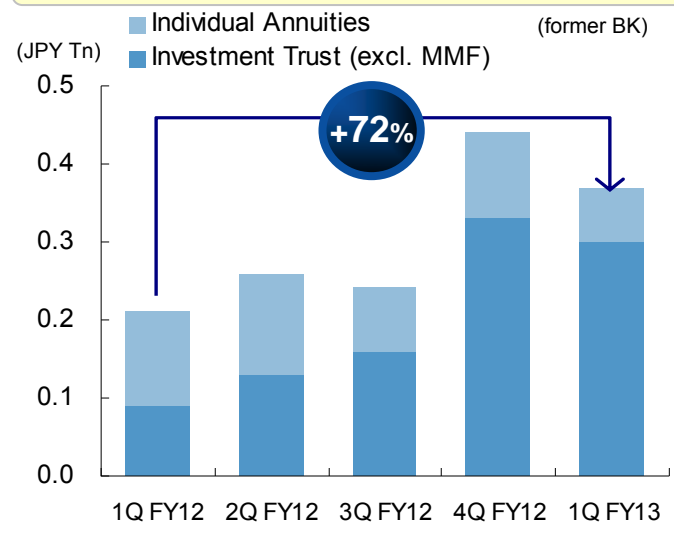
## Syndicated Loans (Japan)

	Proceeds (JPY Bn)	Market Share
1 Mizuho Financial Group	1,841.7	47.8%
2 SMFG	1,021.4	26.4%
3 MUFG	723.1	18.8%
4 Crédit Agricole CIB	46.4	1.2%
5 Aozora Bank	43.2	1.1%

Apr. - Jun. 2013, bookrunner basis  
Source: Thomson Reuters Japan Syndicated Loans

**Market Share Overwhelmingly No.1**

## Sales of Investment Products

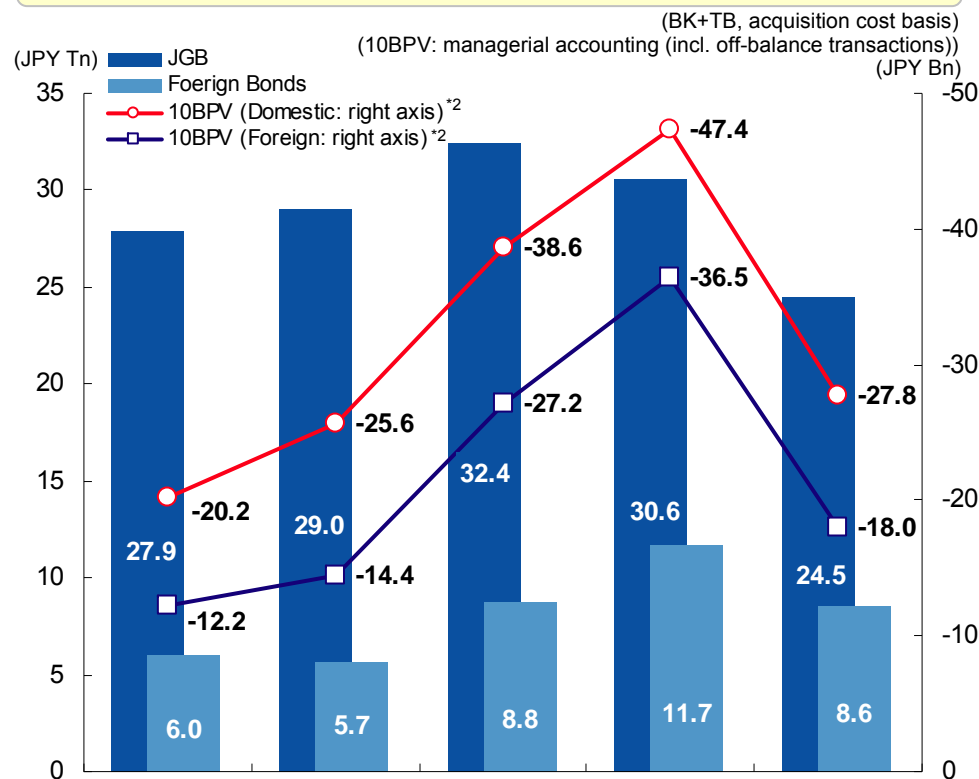


**Sales Amount +72% YoY**

# Transformation of Profit Structure (4) Securities Portfolio

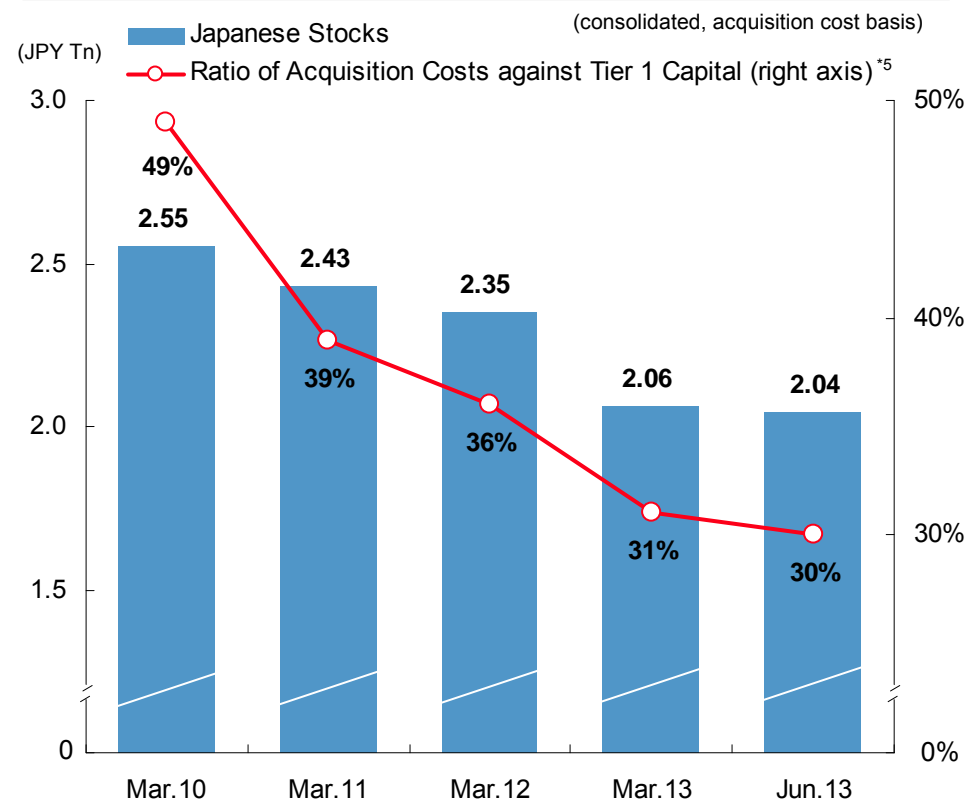
**Significantly reduced risk amount in bond portfolio  
Plan to continue stock portfolio reduction**

### JGB/Foreign Bond Portfolio\*1



	Mar. 10	Mar. 11	Mar. 12	Mar. 13	Jun. 13
Unrealized Gains/Losses (JPY Bn)					
JGB <sup>*3,4</sup>	45.9	-1.1	49.8	88.1	-20.8
Foreign <sup>*4</sup> Bonds	-4.2	-88.4	-8.2	18.3	-213.7

### Japanese Stock Portfolio\*1



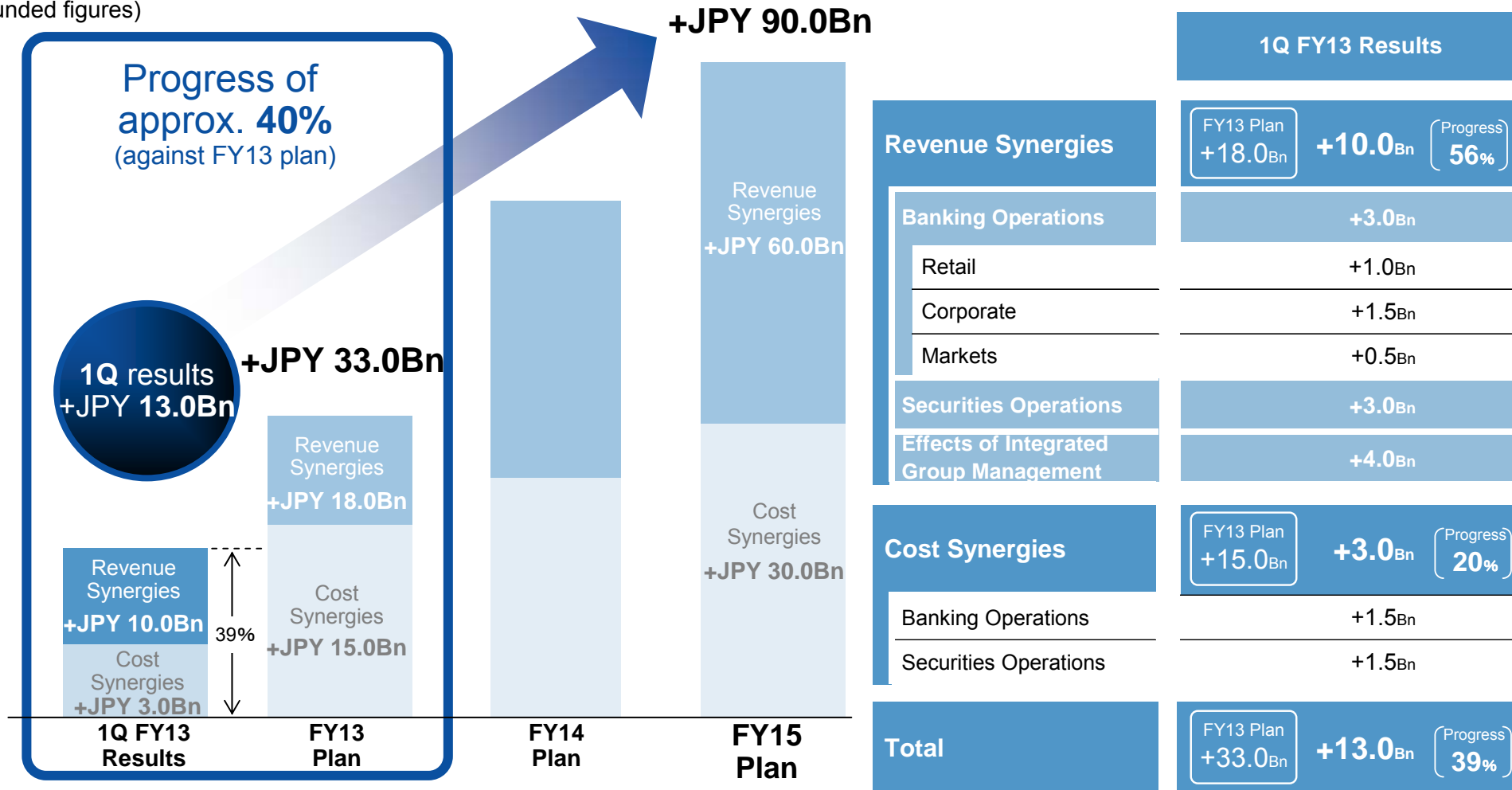
	Mar. 10	Mar. 11	Mar. 12	Mar. 13	Jun. 13
Unrealized Gains/Losses (JPY Bn)					
Japanese <sup>*6</sup> Stocks	340.8	205.7	156.3	710.1	846.5

\*1: Other securities which have readily determinable fair value \*2: Sensitivity of bond portfolio to interest rate movements \*3: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments  
\*4: Calculated based on the average quoted market price of the respective month \*5: Basel 2 basis from Mar.10 to Mar.12. Basel 3 phase-in basis (incl. Eleventh Series Class XI Preferred Stock in Common Equity Tier 1 Capital) after Mar.13  
\*6: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments. Calculated based on the average market price of the respective month

# Synergy Effects (1) Plan and Progress

**Already achieved approximately 40% against the FY13 planned figure as of the end of 1Q through One MIZUHO integrated management**

(rounded figures)

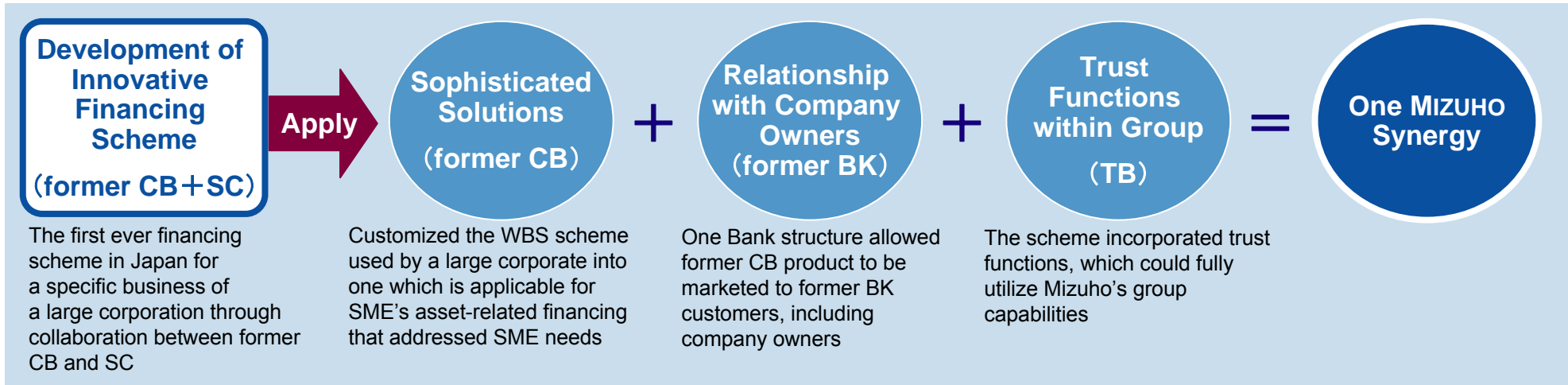


(Note) All the figures in this page are estimated synergy effects compared to FY12 results based on managerial accounting

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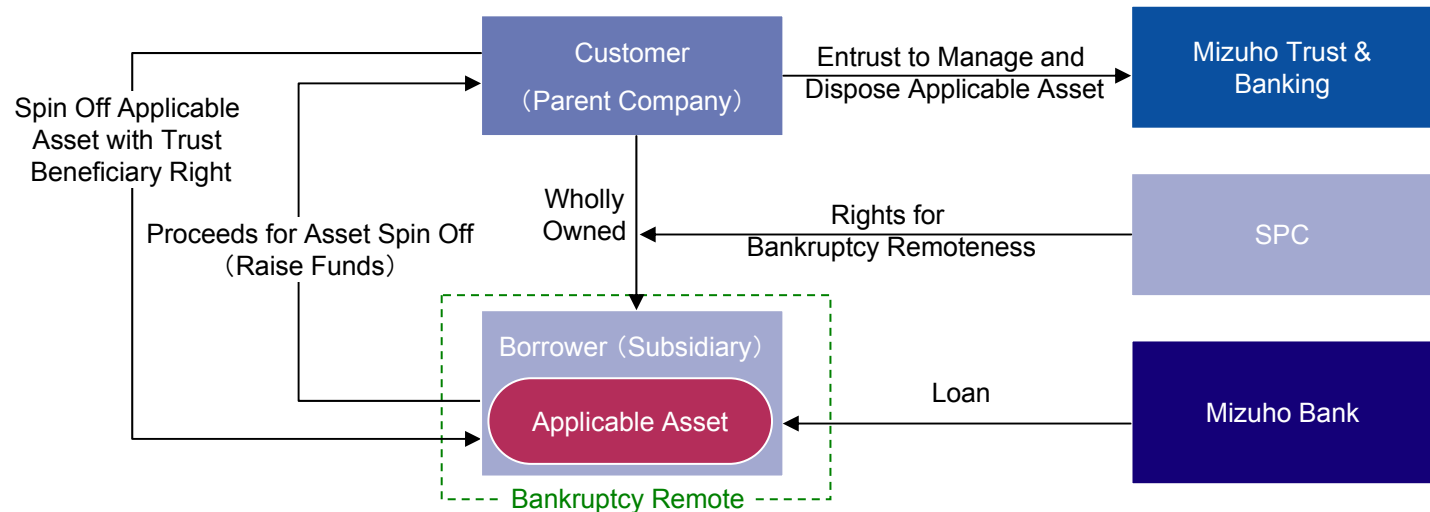
Enhancement of Banking, Trust and Securities Functions Collaboration

**Financing scheme for SMEs using Whole Business Securitization (WBS)**



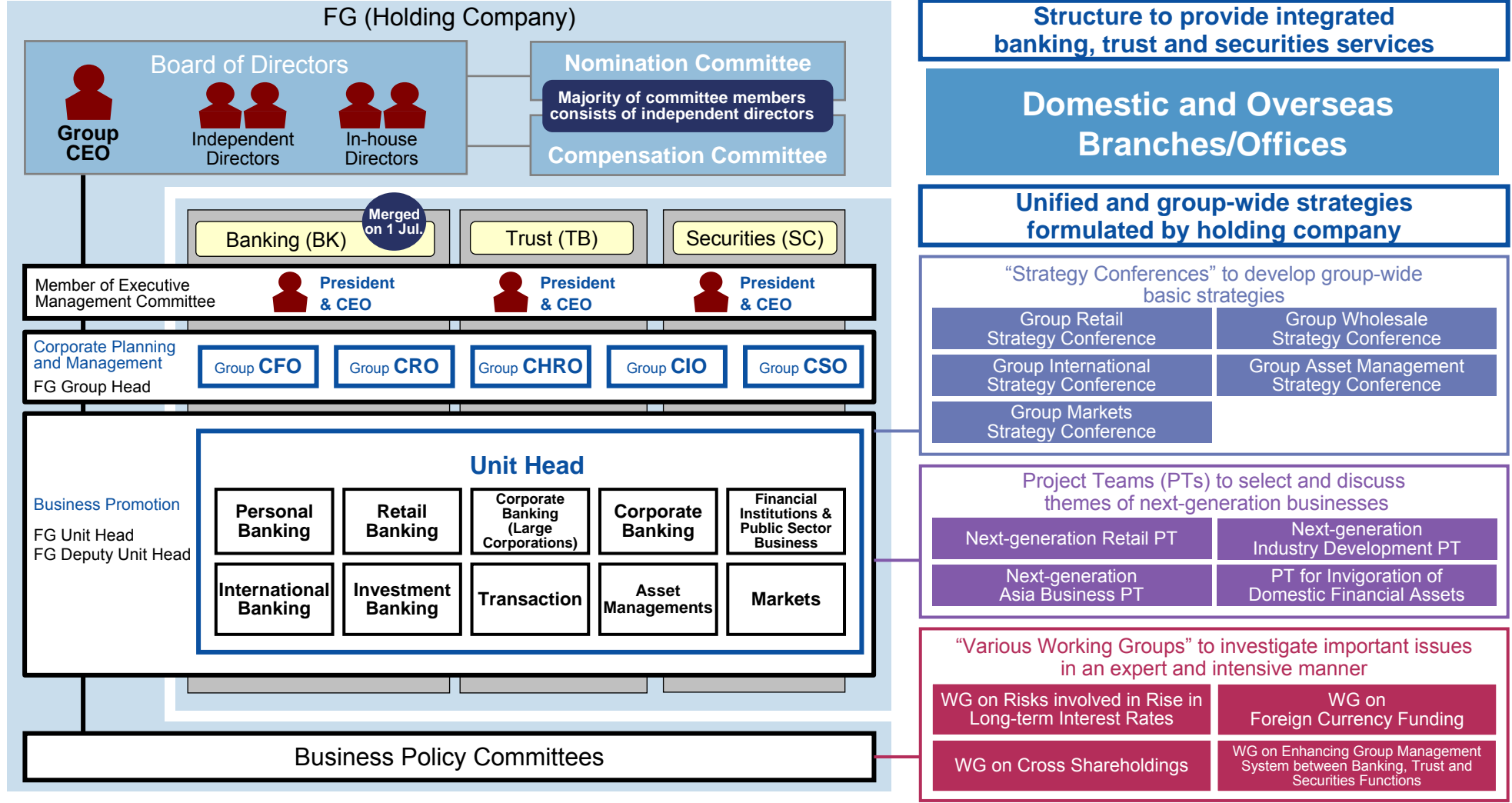
■ Scheme Diagram

The Customer is able to benefit from low cost finance while keeping the asset within the group



# One MIZUHO Initiatives (1) Corporate Governance

**Commenced the advanced group management structure following the legal consolidation between former BK and former CB in July 2013**



# One MIZUHO Initiatives (2)

## Progress of Project Teams and Working Groups

**4 project teams to lead “Pioneering Development” and 4 working groups to strengthen “Risk Control”**

### Pioneering Development

#### 4 Project Teams (PTs)

Select and discuss themes of next-generation businesses that contribute to future growth

Next-generation Retail PT

**Began discussion regarding our idea of sales channels commencing a decade from now**

- Study various possibilities through opinion hearing from external experts regarding financial services we provide ten years from now
- Develop action plans and schedule after conducting thorough review

Next-generation Industry Development PT

**Promote case studies through sub-committee study group by theme**

- Conduct case studies regarding elder generation related industry and medical-care, energy as well as agriculture (transformation of agriculture, forestry and fishing sector into the Sixth Industry, etc.)

Next-generation Asia Business PT

**Develop global retail business and Asian bond market**

- Consider how to choose partners and how to utilize Mizuho’s customer base and knowledge, our competitive advantages
- Formulate and implement initiatives to capture DCM related business in anticipation of the development of Asian bond market

PT for Invigoration of Domestic Financial Assets

**Review issues to unleash flow of domestic financial assets**

- Aim to unleash individual customers’ financial assets of JPY 1,500Tn
- Understand the current status of behavior patterns of individual customers regarding domestic financial asset allocation as well as consider how financial institutions can contribute in anticipation of the next decade

### Risk Control

#### 4 Working Groups (WGs)

Investigate key management issues and concerns in an expert and intensive manner

WG on Risks involved in Rise in Long-term Interest Rates

**Conduct preemptive monitoring by scoring 40 items**

- Promote sharing of understanding among management regarding hypothetical scenarios relating to potential long-term interest rate rises and leading indicators that show signs of future movements

WG on Foreign Currency Funding

**Continue to maintain a stable balance between our lending and investment opportunities and funding capabilities**

- Monitor current conditions of foreign currency funding such as deposits as well as foreign currency lending pipeline

WG on Cross Shareholdings

**Continue initiatives to reduce stocks**

- Monitor initiatives and progress of each unit across group entities aiming to obtain customer’s consent to sell their stocks at the earliest timing and to realize the sales at a steady pace

WG on Enhancing Group Management System across Banking, Trust and Securities Functions

**Strengthen compliance regarding integrated management of banking, trust and securities functions**

- Promote establishment of framework that enables us to understand potential compliance risks associated with the enhancement of integrated management of banking, trust and securities functions and take appropriate response

# One MIZUHO Initiatives (3) Group-wide Underlying Culture

## Implemented various initiatives both internally and externally to establish a group-wide underlying culture

### Establishment of One MIZUHO Promotion PT

Provide opportunities that enable all employees to feel Mizuho's progressive development and to think about "One MIZUHO" proactively

**My Branch/Division Vision**  
Each branch/division prepares and shares its "3-year vision" and its "action plan" with all staff working there



**Discussion Session**  
Management executives visit all domestic and overseas branches/divisions to discuss the branch/division visions with staff

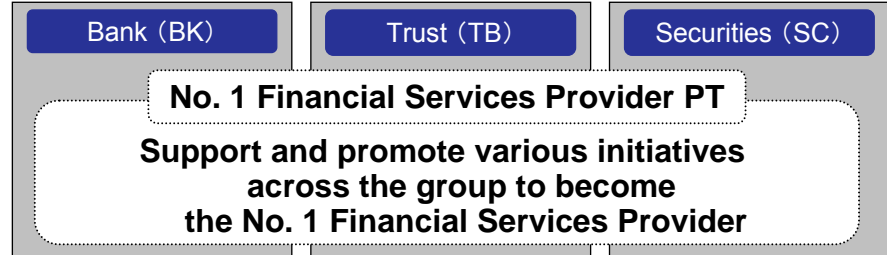


**Live Football Match**  
As a supporting company of the Japan national football team, conducted group-wide joint public viewing events in Tokyo and Osaka (Participants: approx. 1,000)



### Establishment of No.1 Financial Services Provider PT

Further strengthen the Mizuho brand by improving the various "services" provided across the group



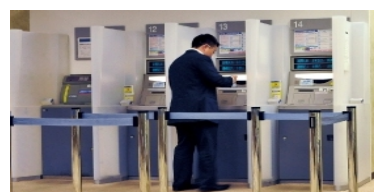
### Examples

#### No.1 Financial Services Lab

- Solicit staff who desire to share their knowledge and ideas to improve existing services as well as to generate new services
- Eligible persons are chosen on a group-wide basis
- Through this activity, promote the establishment of a Mizuho culture willing to pioneer new fields

#### My ATM Campaign

- The campaign will enlist staff, as users, to check the status of the ATM space from the "viewpoint of customers" and recommend service improvement suggestions





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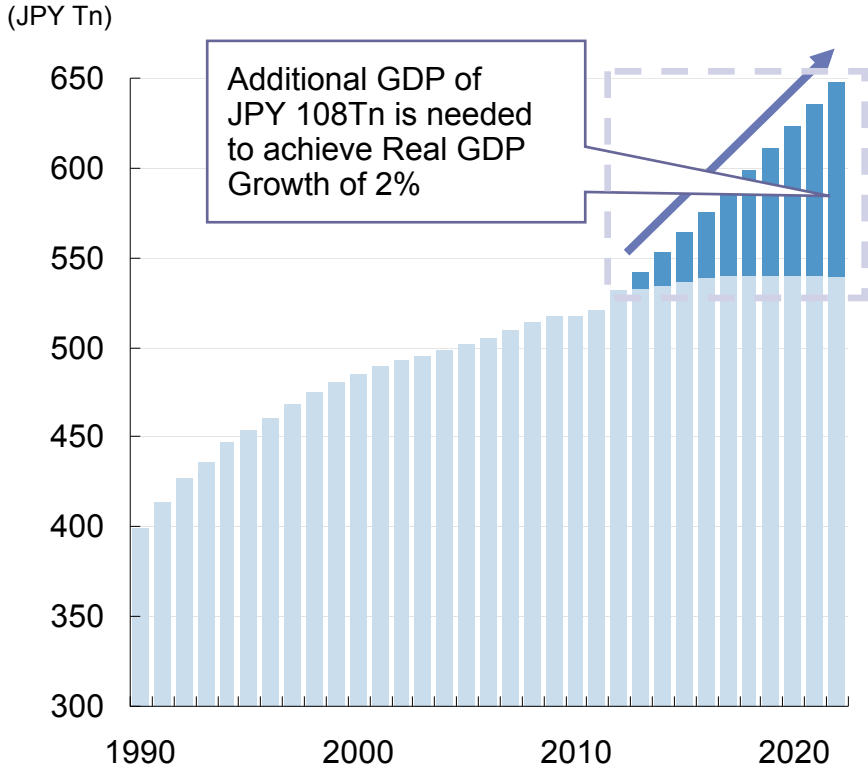
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# Abenomics "Third Arrow" (1)

## Target Figures

- Achieve around 3% nominal GDP growth and 2% real GDP growth over the next 10 years on average
- Increase nominal GNI per capita by more than JPY 1.5MM in 10 years (JPY 3.9MM as of FY2012)

### Image of 2% of Real GDP Growth Rate



(Note) Benchmark year: 2000  
 Source: Prepared by BK Industry Research Division based on information from websites of the Cabinet Office, Japan, IPSS and MHLW

### Image of JPY 1.5MM per Capita Increase in GNI

$$\text{Nominal GNI per Capita} = \frac{\text{Nominal GDP} + \text{Income Balance}}{\text{Population}}$$

2012

$$\text{JPY 3.9MM} = \frac{\text{JPY 475Tn} + \text{JPY 15Tn}}{126\text{MM People}}$$

**Growth Targets**

- GNI per Capita: +JPY 1.5MM
- 3% Nominal GDP Growth
- Double Income Balance

2022

$$\text{JPY 5.4MM} = \frac{\text{JPY 638Tn} + \text{JPY 26Tn}}{123\text{MM People}}$$

- 3% Nominal GDP growth leads to increase in domestic financial business
- Double Income Balance leads to increased opportunities for supporting customers to expand their overseas business and for capturing business with overseas Japanese corporations

# Abenomics “Third Arrow” (2)

1. Industry Revitalization Plan				2. Strategic Market Creation Plan				3. Strategy of Global Outreach			
		Current	2020			Current	2020			Current	2020
(1) Revitalizing Industries	Capex	JPY 63Tn	JPY 70Tn in 3 yrs	(1) Expanding Nation's “Healthy Life Expectancy”	Expand Market Size of Preventive and Nursing Care	JPY 4Tn	JPY 10Tn	(1) TPP, Japan-EU EPA, Japan-China-ROK FTA, RCEP	Trading FTA Ratio	19%	70% by 2018
(2) HR Capabilities & Employment System	Employment Rate of Women (25-44 yrs old)	68%	73%		Expand Market Size of Medical Care-related Market	JPY 12Tn	JPY 16Tn		Export Amounts of SMEs	JPY 15Tn (FY2010)	JPY 30Tn
(3) Science, Technology and Innovation	Innovation Ranking	No.1 Global Innovator*1 within the next 5 yrs		(2) Clean and Economical Energy Demand and Supply	Capture Market Share of Energy-related Industries	JPY 8Tn	JPY 26Tn	(2) Exporting Infrastructure	Infrastructure Sales	JPY 10Tn	JPY 30Tn
(4) World's Leading ICT Society	Public Data Disclosure	Towards World's Highest Level		(3) Next-generation Infrastructures	Driving Safety Support System	Install in All Cars by 2030		(3) Supporting SMEs Export	Market Size of Cool Japan-related	JPY 2Tn	JPY 8-11 Tn
(5) Further Strengthening Japan's Industrial Competitiveness as a Business Hub	Expand PPP/PFI Programs	JPY 4Tn	JPY 12Tn in 10 yrs	(4) Regional Economies that use their Unique Local Resources	Foreign Visitors to Japan	8.37 MM	30.0 MM in 2030	(4) Cool Japan	FDI Balance	JPY 18Tn	JPY 35Tn
	Highly Efficient Thermal Power Generation (Coal/LNG)	Cumulatively JPY 4.7Tn*2 by 2030			Market Size of Transforming Agriculture, Forestry and Fishing Sector into the Sixth Industry	JPY 1Tn	JPY 10Tn		(5) Encouraging FDI		

**Return to a growth track by pursuing 3 action plans**

**Enhance Competitiveness in terms of Labor, Capital and Productivity**  
(Improve business environment immediately)

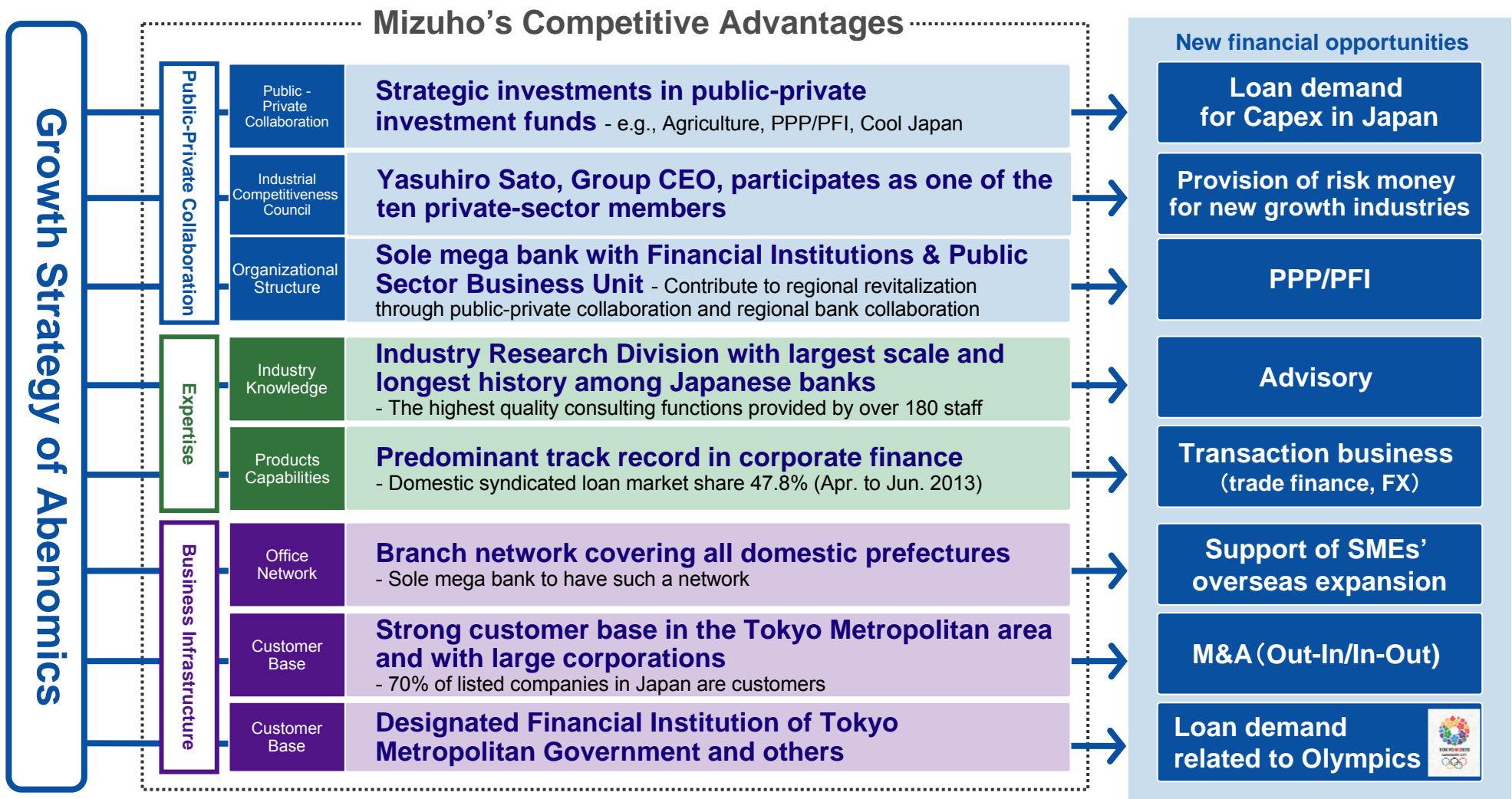
**Create Domestic Demand**  
(Industrialize strategic areas)

**Incorporate Demand from Overseas**  
(Expand exports)

\*1: Aim to become No.1 global innovator in World Economic Forum rankings \*2: Estimated by BK Industry Research Division  
Source: Prepared by Mizuho based on information from the Cabinet Office, Japan

# Mizuho's Competitive Advantages and New Financial Business Opportunities

**Support the realization of the Japanese government's growth strategy and generate new financial opportunities by leveraging Mizuho's competitive advantages**

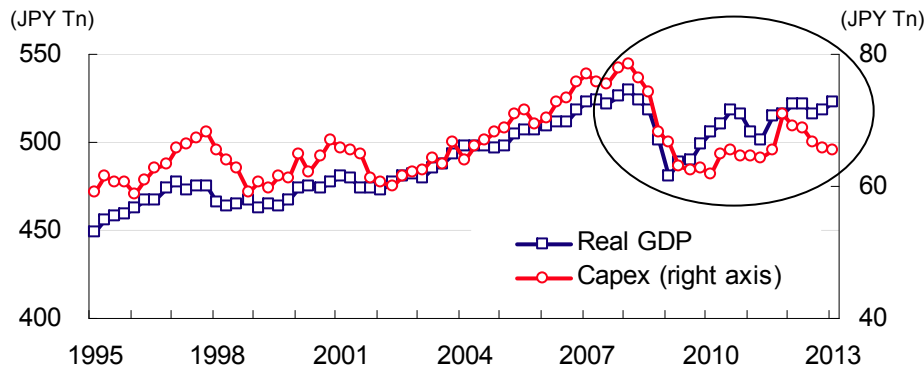


# Increase in Loan Demand

**Our domestic loan balance could increase by JPY 3-4Tn within the next 3 years if the Abenomics effect is added**

## GDP and Capex

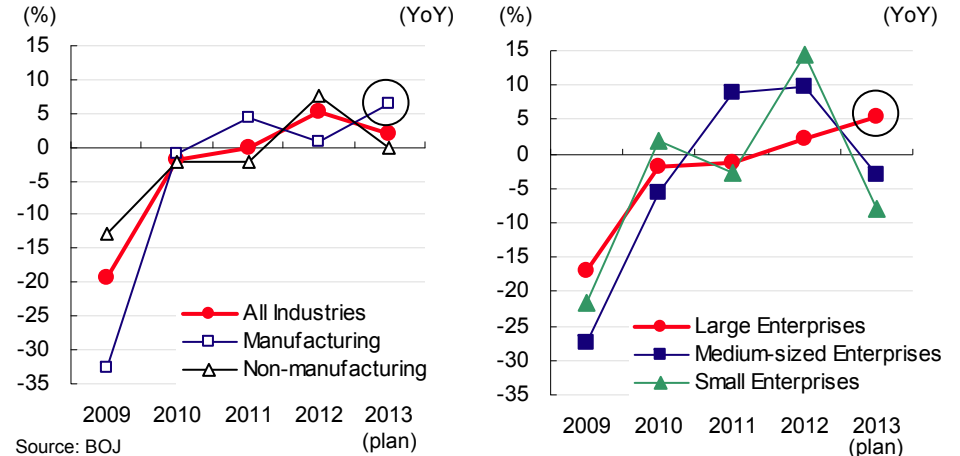
Capex has been stagnant since 2008



Source: The Cabinet Office, Japan

## Fixed Investment (incl. Land Purchasing Expenses)

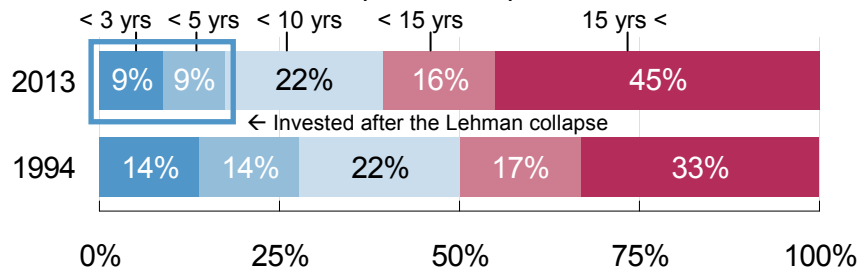
Manufacturers and large enterprises' capex showing a recovery trend



Source: BOJ

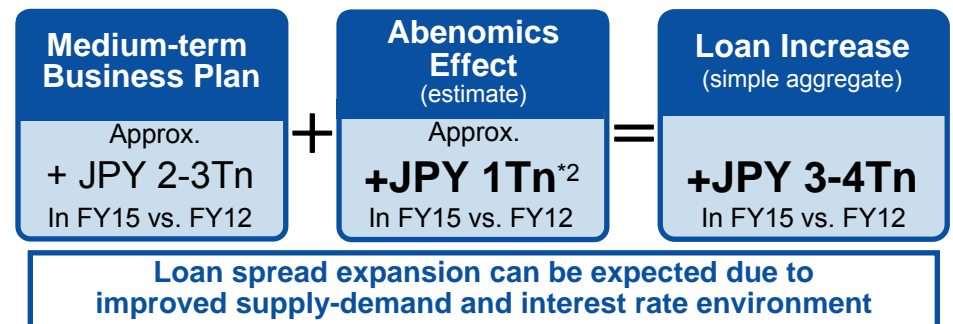
## Holding Period of Production Equipment

Aging production equipment has become less reliable and resulted in production problems\*1



\*1: Answer provided by 31% of respondents to the questionnaire  
Source: METI's questionnaire regarding holding period of production equipment

## Increase in Domestic Loan Balance (Estimate)\*2



**Loan spread expansion can be expected due to improved supply-demand and interest rate environment**

\*2: Simple estimation for the possibility of an increase in our loan balance based on the assumption that the relationship between GDP and loan balance for the relevant period is similar to that from 2005 to 2Q 2008

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Provision of Risk Money through Funds

## Pioneer new financial businesses by utilizing sophisticated risk-taking capabilities

Participating in funds such as public-private investment

Agriculture, Forestry and Fisheries	<p style="text-align: center;"><b>Participation in Sixth Industry Fund for the Agriculture, Forestry and Fishing Sector</b></p> <ul style="list-style-type: none"> <li>• Support relevant businesses through management support and investment</li> <li>• Improve productivity by utilizing new technologies, cooperating with other industries, etc.</li> </ul> <div style="border: 1px solid black; padding: 5px; margin: 5px 0;"> <p>Fukushima Regional 6th Industry Revitalization Fund (Apr. 2013)              Tohoku's Future Support Fund (Jun. 2013)              [To be established (name tentative)]              Kiyo 6th Industry Fund, Hiroshima Agriculture Revitalization Fund,              Hyakugo 6th Industry Fund, Tochimaru 6th Industry Growth Support Fund</p> </div> <p style="text-align: center;"><b>Business tie-up with Gulf Investment Corporation*1 regarding such measures as establishing JV to promote agricultural export to Gulf countries etc.</b></p>	Cool Japan	<p style="text-align: center;"><b>Investment in Japan Brand Fund*2</b></p> <ul style="list-style-type: none"> <li>• Promote overseas expansion of “clothing”, “food”, “shelter” and content (e.g., Anime), by commercializing “Japan’s attractiveness” such as culture and lifestyle which receive high recognition overseas</li> <li>• Mizuho has been deeply involved in the establishment of the Fund as a representative of the founders</li> </ul> <div style="display: flex; justify-content: space-around; margin-top: 20px;"> <div style="border: 1px solid black; padding: 10px; text-align: center;"> <p>&lt;Out Bound&gt; SMEs' overseas expansion</p> </div> <div style="border: 1px solid black; padding: 10px; text-align: center;"> <p>&lt;In Bound&gt; Increase in no. of foreign tourists</p> </div> </div>
Infrastructure	<p style="text-align: center;"><b>Investment in PFI Promotion Corporation of Japan*2</b></p> <ul style="list-style-type: none"> <li>• Utilize private financing to promote infrastructure maintenance, etc.</li> <li>• Invest in and finance PFI projects, send experts and support to PFI businesses, etc.</li> <li>• Mizuho has been deeply involved in the establishment of the Fund as a representative of the founders</li> </ul> <p style="text-align: center;"><b>Japan Infrastructure Investment Partners</b></p> <ul style="list-style-type: none"> <li>• Invested together with Mitsubishi Corporation and Japan Bank for International Cooperation (JBIC)</li> <li>• Conduct investment in large infrastructure projects globally</li> </ul>	ASEAN	<p style="text-align: center;"><b>Establishment of Mizuho ASEAN PE Fund</b></p> <ul style="list-style-type: none"> <li>• Support Japanese companies such as SMEs' expansion by investing in local companies in the ASEAN region</li> <li>• (1) Support Japanese companies' overseas expansion by jointly investing in local companies with Japanese companies, (2) promote alliance building between Japanese and local companies by investing in local companies eligible for investment by Japanese companies in the future</li> <li>• JBIC also invested in this fund</li> </ul>

\*1: A sovereign investment company jointly established by the governments of the six member countries (United Arab Emirates, Bahrain, Saudi Arabia, Oman, Qatar, Kuwait) of Gulf Cooperation Council to promote their economic and industrial development

\*2: Subject to approval for establishment from the Competent Ministers

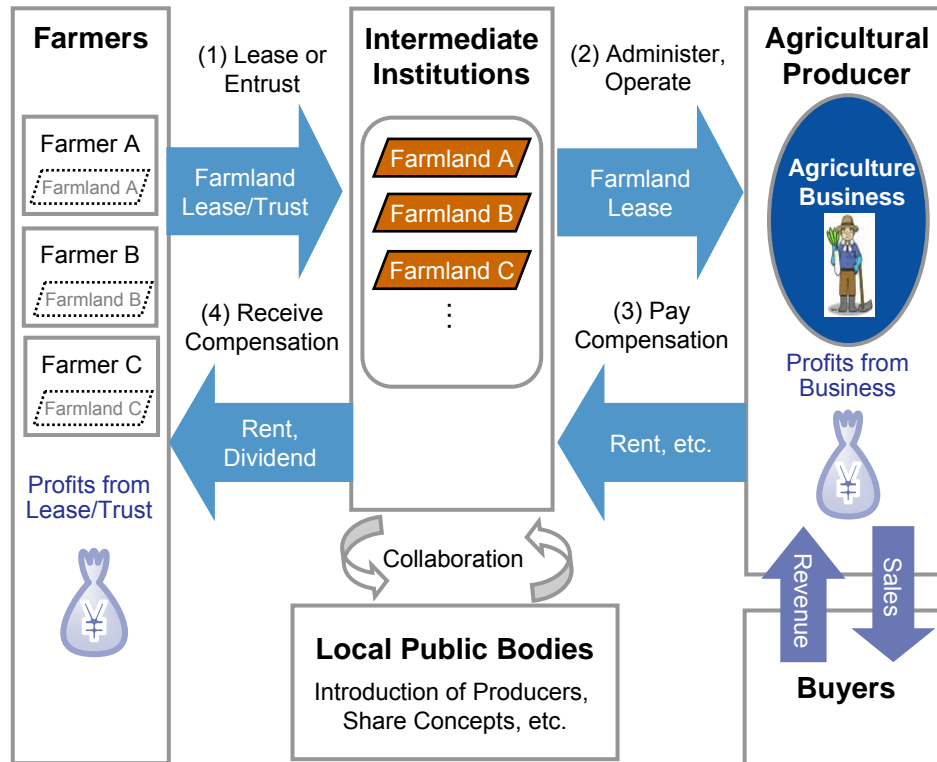
# Initiatives through Funds (1)

## Sixth Industry Fund for the Agriculture, Forestry and Fishing Sector

**Promote policy recommendations and commercialization by leveraging Mizuho's network with the Government, local public bodies, regional banks and private business operators**

### Farmland Consolidation and Eliminating Abandoned Farmland

- Establish intermediate institutions that manage and lease farmland in each prefecture
- Consolidate and increase size of abandoned farmland, etc. by utilizing leasing (trust) function



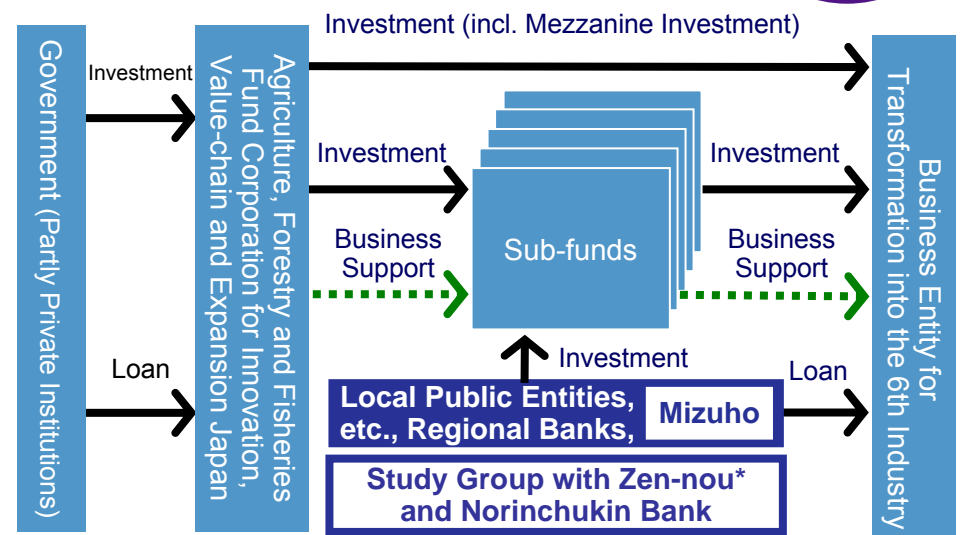
### Outline of Sixth Industry Fund for the Agriculture, Forestry and Fishing Sector

- Implement capital injection and hands-on support for business operators in the 6th Industry in an integrated manner
- Major roles of the Fund Corporation are capital injection, loan providing and business matching

#### <Mizuho's Roles>

1. Make policy recommendations to ministries and local public bodies
2. Commercialize by coordinating the Japanese government, local public bodies, regional banks and private business operators

**Estimated Business Size**  
**JPY 10Tn**  
(2020)



Source: Prepared by BK Industry Research Division based on the website of the Cabinet Office, Japan

\* The National Federation of Agricultural Cooperative Associations  
Source: Prepared by BK Industry Research Division based on information from MAFF, etc.

# Initiatives through Funds (2) PPP/PFI

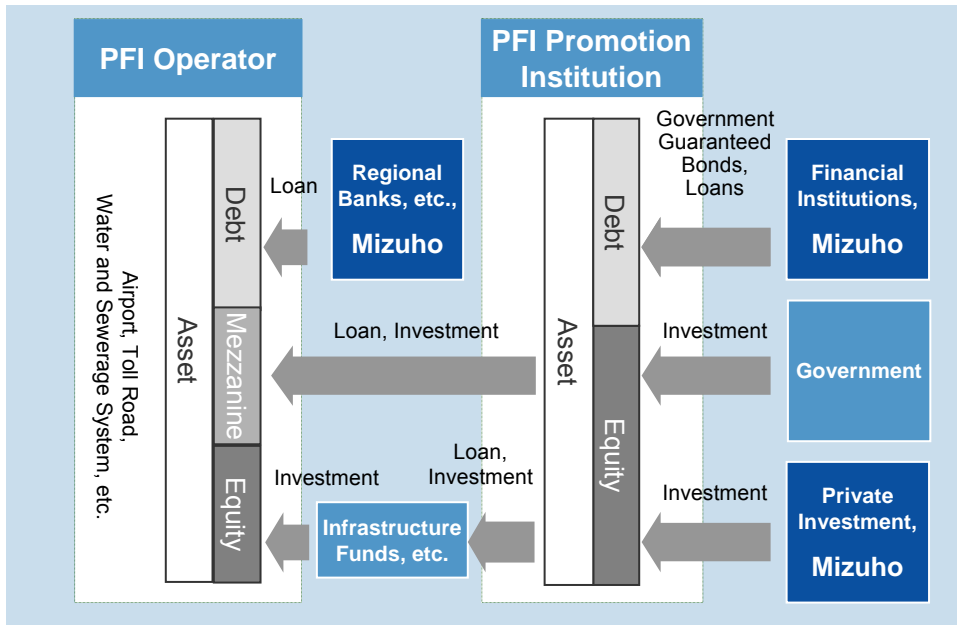
**Generate loan demand proactively by leveraging Mizuho's product capabilities and relationships with local public bodies, etc.**

## Outline of PPP/PFI

- Utilize private sector money and capabilities for construction and operation of public infrastructure
- Systems have improved; PPP/PFI based on "concession agreement" is now available as a result of revised PFI Law in 2011

## Structure to Provide Risk Money for PFI Project

**Increase loans by utilizing sophisticated risk-taking capabilities**

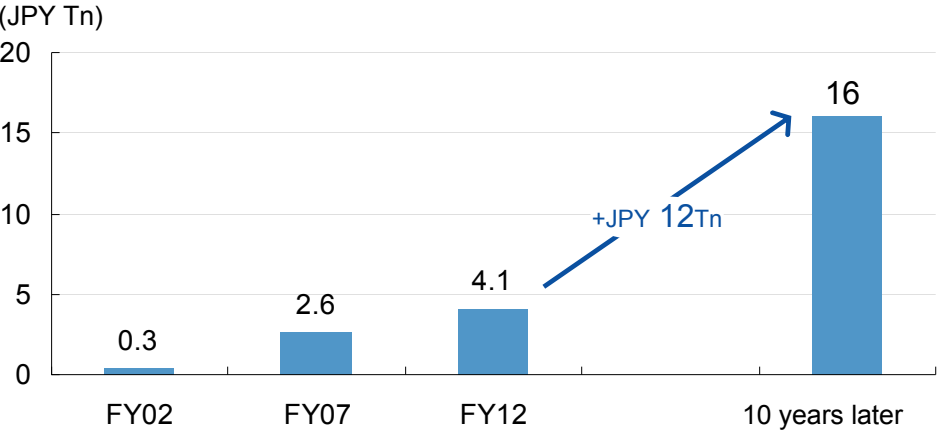


## Size of PPP/PFI Business and New Loans (Estimation)

Type of PPP/PFI	Examples	Business Size
Utilization of concession agreement	Airport, toll road, water and sewerage system	JPY 2-3Tn
Utilization of profitable properties	Annex of airport and toll road	JPY 4Tn
Utilization of public real estate	Idle land and properties	JPY 2Tn
Others		JPY 3Tn

**Estimated Business Size +JPY 12Tn**  
(Cumulative over 10 yrs)

## Trend of Business Size



**Generate loan demand of approx. JPY 3Tn (estimate) over the next 10 years on a cumulative basis**

**Estimated market size of the world's infrastructure funds : USD 200Bn level**

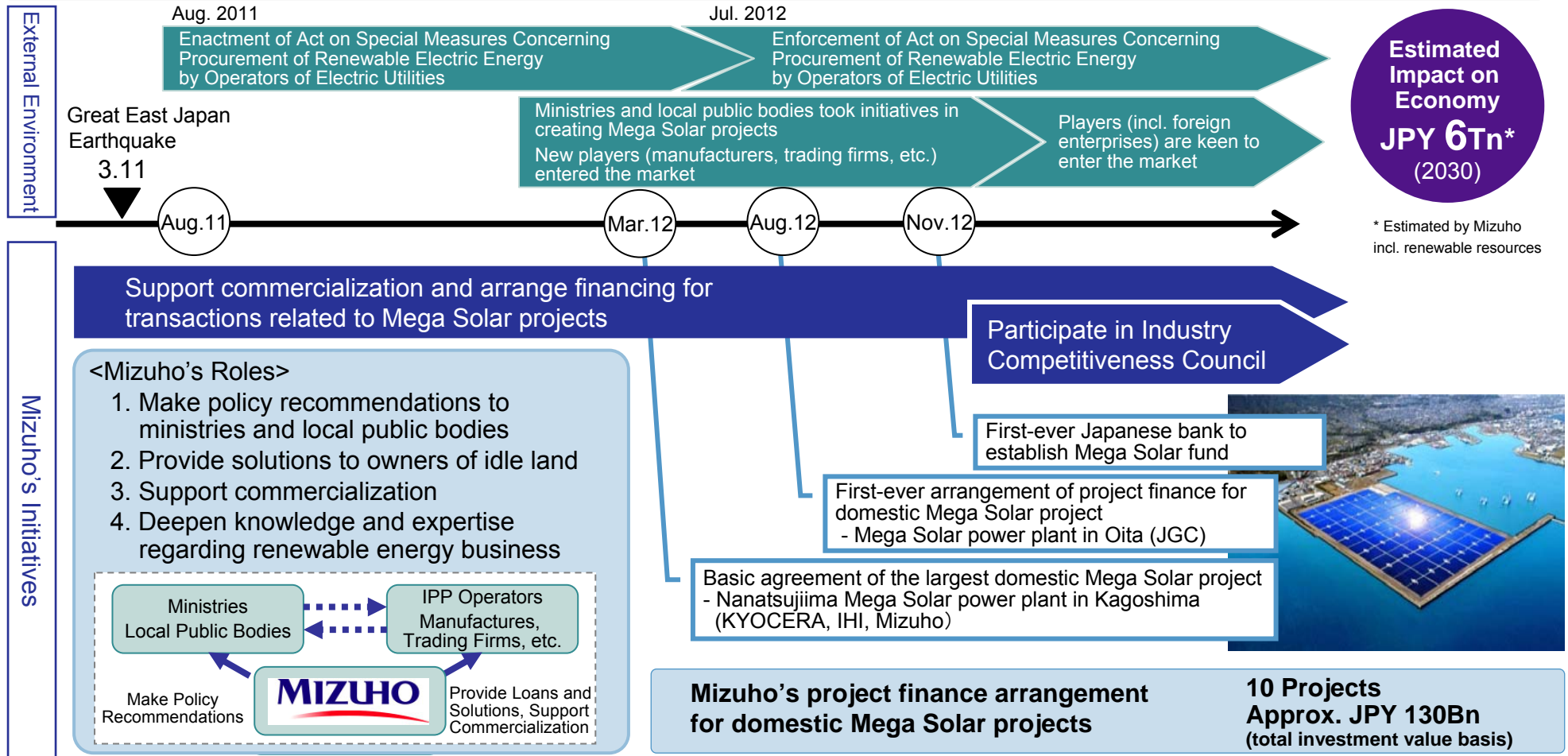
Source: Prepared by Mizuho based on information from the Cabinet Office, Japan, loan demand was estimated by Mizuho



# Commercialization of Mega Solar Projects




**Achieved winning results in the renewable energy field by playing a leading role in the arrangement of Mega Solar projects**

## External Environment surrounding Mega Solar Projects and Mizuho's Initiatives



# New Initiatives in Personal Banking

Promote differentiation from competitors through initiatives such as “first among Japanese banks” and “first among Japanese Mega Banks”

Customer Class	Main Customer Needs	“Convenience” = Interaction Channels “Trust” = Proposal Capabilities “Value for Money / Product Lineup” = Products / Services	
Early Stage Entering School Starting Employment	Account / Settlement	Value for Money	(1) <b>Debit Card Cash Back Program</b> Cash back (0.5% of used amount) to debit card users  <b>Apr.13</b> <b>First among Japanese Banks</b>
		Convenience	(2) <b>Smartphones / Tablet Applications</b> Awarded “MCPC*1 Encourage Prize” for three consecutive years <b>Apr.13</b> <b>First among Japanese Banks</b>
Asset Building Stage Marriage Home Purchase	Asset Building Product / Insurance	Value for Money	(3) <b>Global Account Service*2</b>  <b>May 13</b> <b>The lowest fees in the Industry</b>
		Convenience	(4) <b>Establishment of Mizuho Bank Insurance Call Center</b> <b>May 13</b> <b>First among Japanese Mega Banks</b>
Asset Management Stage Child Education Housing Loan Payoff Retirement Inheritance	Housing Loan	Service Proposal Product Lineup	(5) <b>“Life Stage Supporting Plan”</b> (change housing loan repayment schedule flexibly) <b>Aug.13</b> <b>First among Japanese Mega Banks</b>
		Service Proposal Product Lineup	(6) <b>NISA at Mizuho</b>  <b>Jun.13</b> <b>No.1 Product Lineup among Japanese Mega Banks</b>
	Investment Product	Service Proposal Product Lineup	(7) <b>Reverse Mortgage Loan “Mizuho Prime Age”</b> <b>Jul.13</b> <b>First among Japanese Mega Banks</b>
		Service Proposal	(8) <b>Strengthening of Business Promotion by utilizing iPad*3</b> <b>Mar.13</b> <b>First Japanese Mega Bank to utilize Tablet PCs for Insurance Policy Design</b>
<b>Strategic Move for the Future</b>		<b>Next-generation Retail Project Team</b> Offer advanced financial services that can be utilized “at any time, any place with ease”	

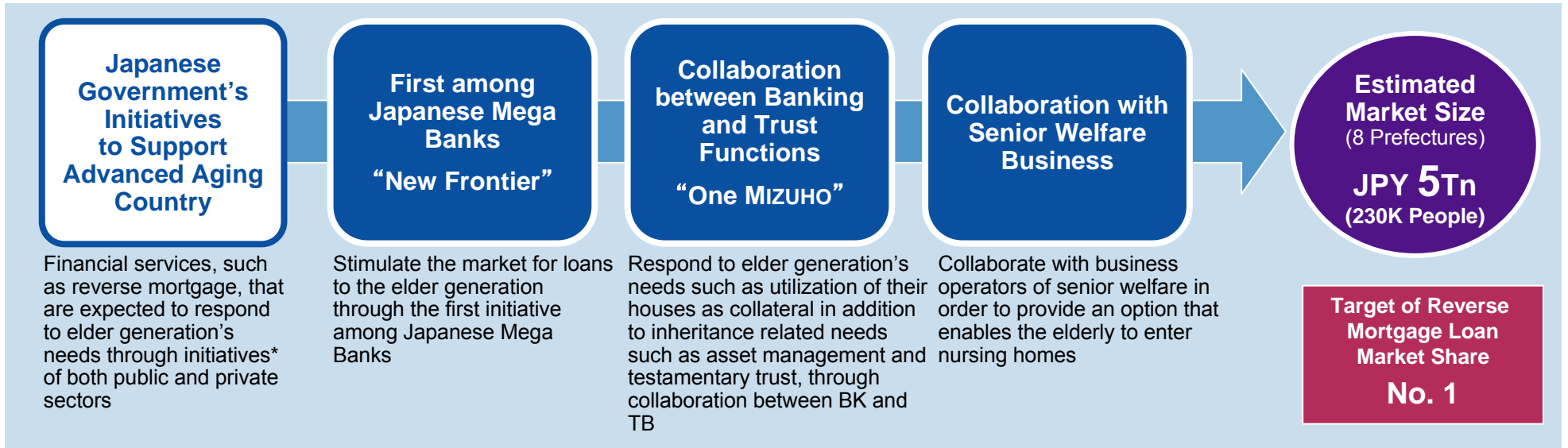
\*1: Mobile Computing Promotion Consortium (cross-industry consortium for promotion of establishment of mobile computing environment)

\*2: Time deposit account for both JPY and foreign currencies, exclusively available for Mizuho Direct (Mizuho’s internet banking service) users

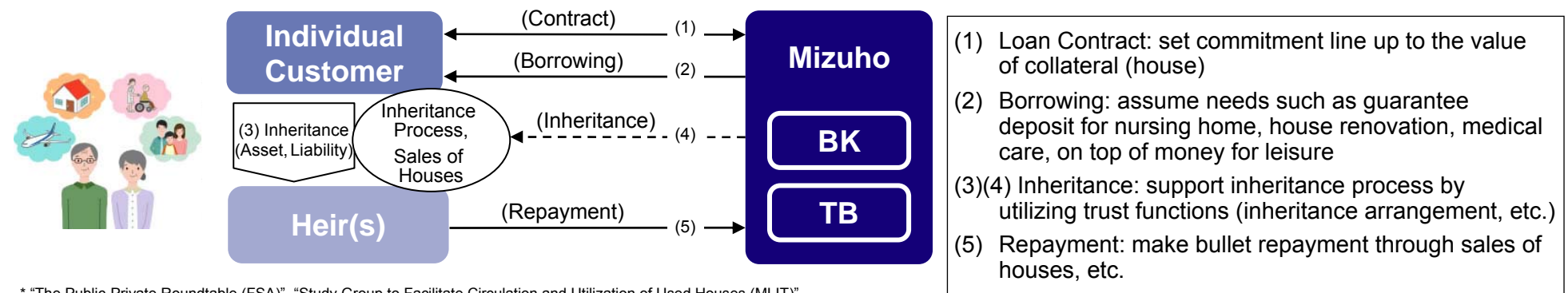
\*3: Utilize as advanced business promotion tool for insurance policy illustrations (to be released in 2H FY13)

# Initiatives in Personal Banking (1) Reverse Mortgage Loan “Mizuho Prime Age”

**Initiative: To develop loan demand from the elder generation by leveraging the strength of effectively controlling the trust function within the Group**



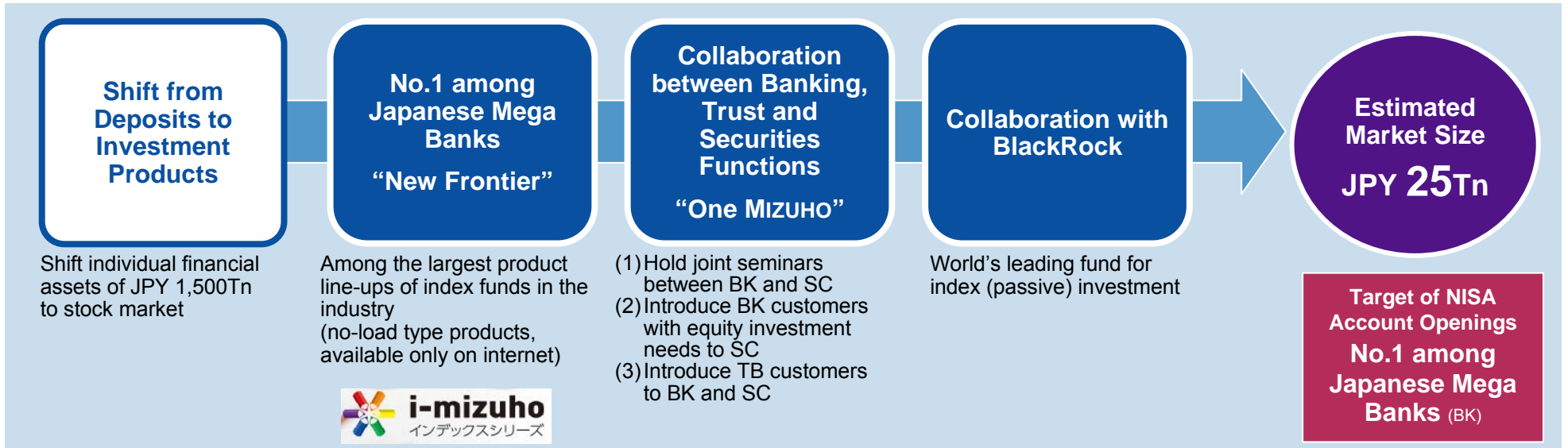
## ■ Product Scheme



\*The Public-Private Roundtable (FSA), "Study Group to Facilitate Circulation and Utilization of Used Houses (MLIT)"

# Initiatives in Personal Banking (2) “NISA at Mizuho”

**Initiative: To realize the “shift from savings to investments” by taking advantage of highest quality investment advice and product lineup among Japanese banks**

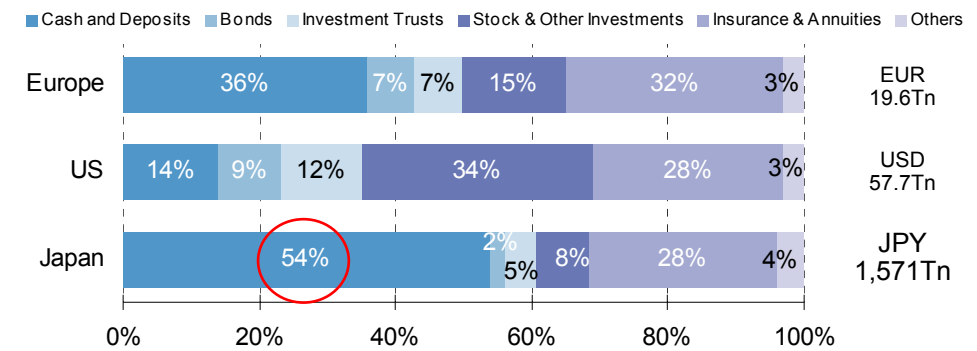


## Individual Savings Account (NISA)

- (1) Tax exemption for dividends and capital gains on publicly offered stock investment trusts, listed stocks, etc.
- (2) Investment amount limit: JPY 5MM
- (3) Investment amount limit per year: JPY 1MM (2014-2023)
- (4) Tax exemption period: max. 5 years



## Global Comparison of Individual Financial Assets



(Note) US/Japan: as of Mar 13, Europe: as of Dec. 12  
Source: Prepared by Mizuho based on information from BOJ

1. Introduction

2. 1Q Financial Results and Development of One MIZUHO

3. Abenomics and Mizuho's Strategies

**4. Mizuho's Unique Overseas Strategies**

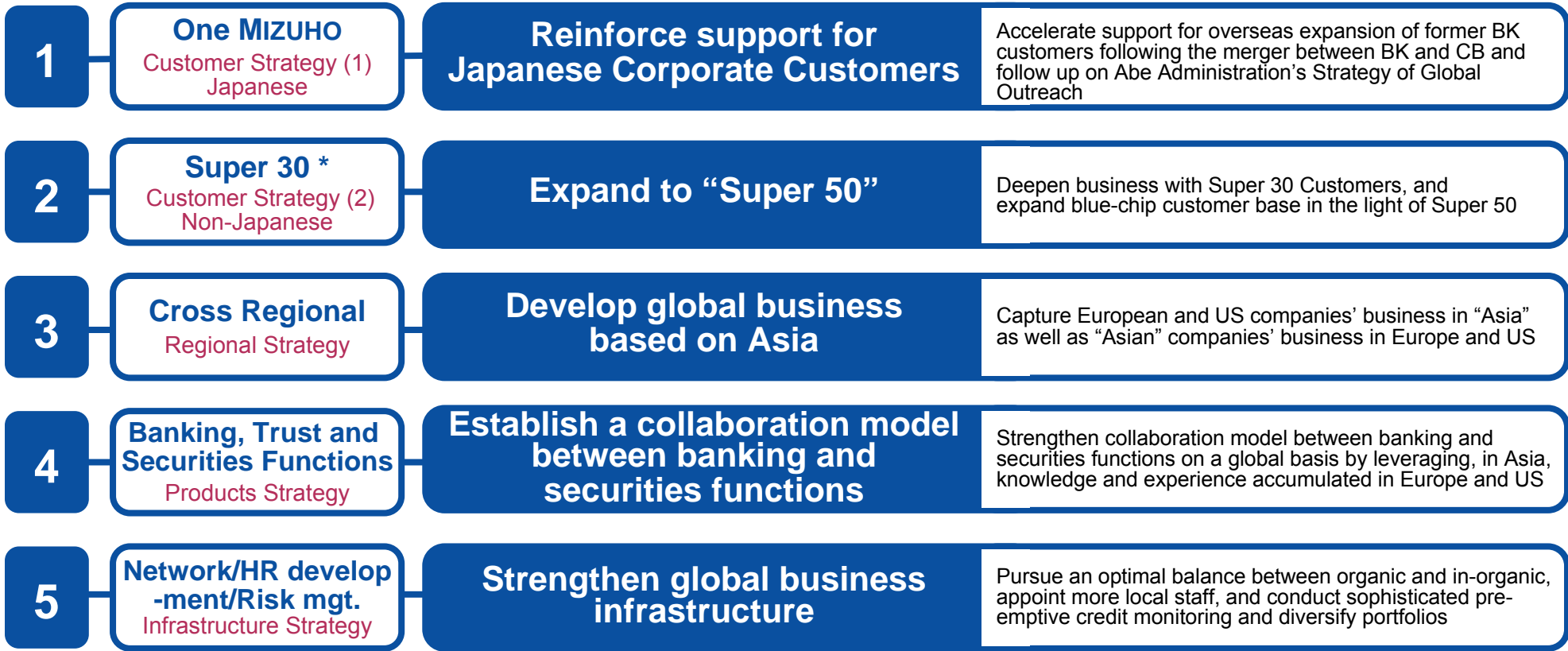
5. Conclusion

This chapter includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Mizuho's Overseas Strategies

**Aim to establish a leading position in global financial business based on “Japan and Asia”**

- Pursue differentiation from competitors by “exporting” Mizuho’s advantages and business model developed in Japan
- Selectively choose in-organic opportunities to complement organic strategy based on strategic fit, price validity, governance, etc.

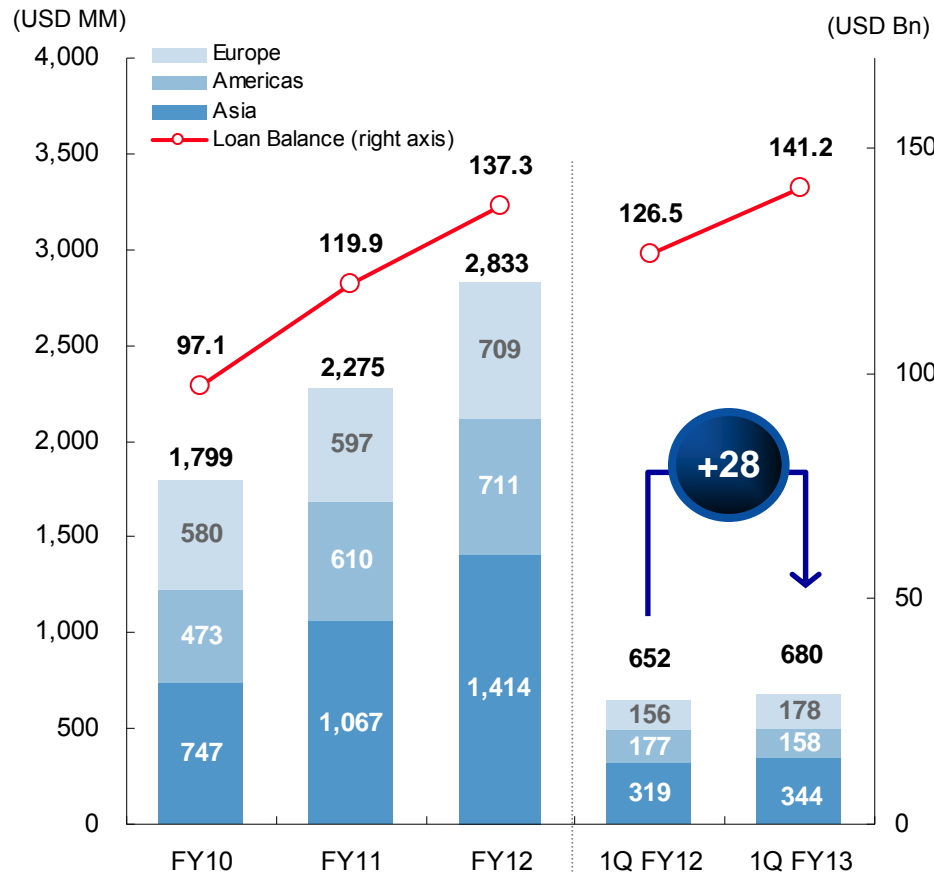


\* Super 30: Approx. 30 non-Japanese corporate customers selected as primary focus in each of the four overseas regions (i.e., Americas, Europe, East Asia and Asia & Oceania)

# Overseas Business Results

## Overseas Gross Profits, Loan Balance

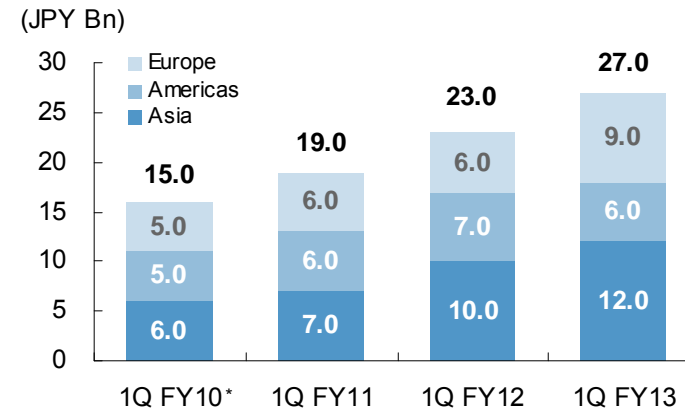
(BK incl. a banking subsidiary in China, managerial accounting, rounded figures)



**Aim to increase Overseas Gross Profits in FY15 by approx. 30% (vs. FY12)**

## Overseas Non-interest Income

(BK, managerial accounting, rounded figures)



**Overseas Non-interest Income**  
**+180%**  
from 1Q FY10

\* Recalculated based on new managerial accounting rules applied in FY11 (Impact: approx. +JPY 4.0Bn)

## Syndicated Loan Market Share (Global)

Rank	Bank	Proceeds (USD Bn)	Market Share
1	JP Morgan	101.9	12.4%
2	Bank of America Merrill Lynch	89.3	10.8%
3	Wells Fargo & Co	62.7	7.6%
4	Citi	50.2	6.1%
5	Barclays	38.4	4.7%
9	<b>Mizuho FG</b>	<b>23.1</b>	<b>2.8%</b>
10	MUFG	22.1	2.7%
16	SMFG	15.6	1.9%

**Market Share No.1**  
Among Japanese banks

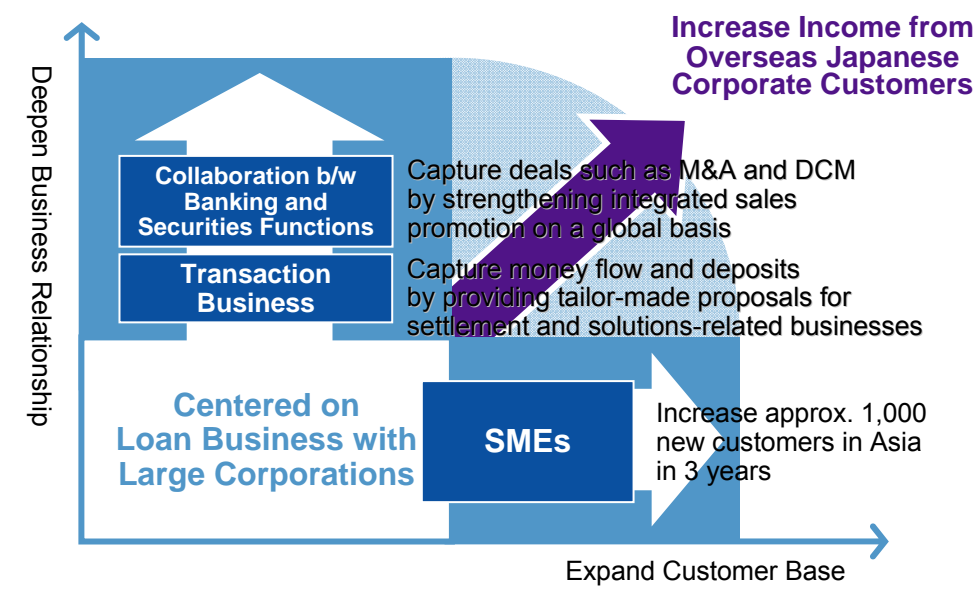
Apr.-Jun. 2013, bookrunner basis  
Source: Thomson Reuters

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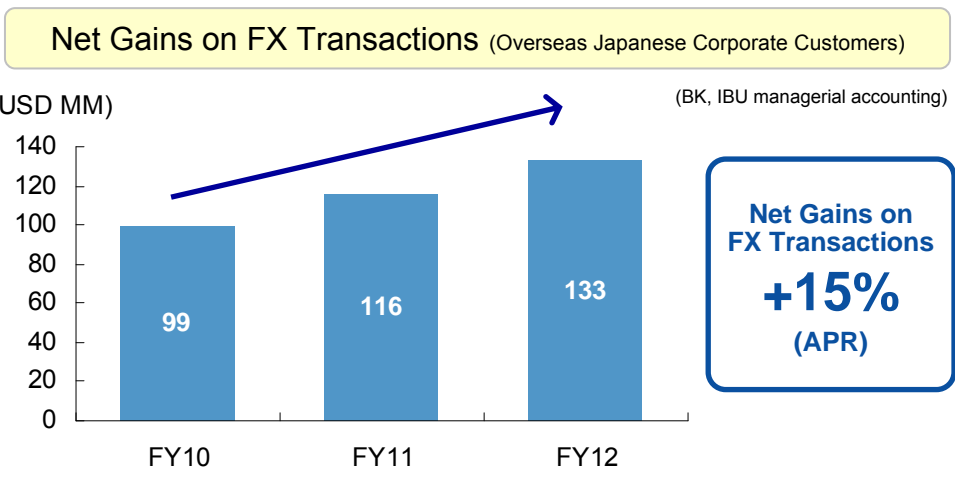
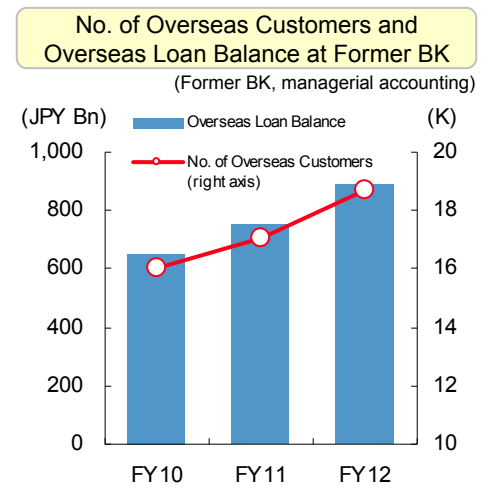
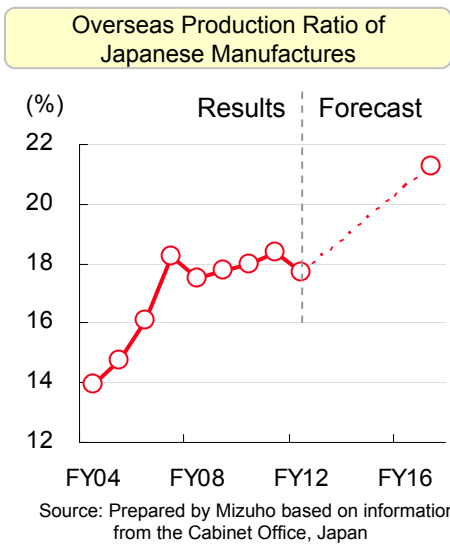
# Business Strategies for Overseas Japanese Corporate Customers

## Strongly support overseas business expansion of Japanese corporate customers ranging from large companies to SMEs

- Increased number of companies expanding overseas business following Abe Administration's strategy of global outreach
- Accelerate the increase in number of overseas Japanese corporate customers following the merger between BK and CB



- Increase No. of Customers** Aim to increase approx. 1,000 new customers within 3 years
- Enhance Business Base** Established "International Corporate Advisory Division" (Jul. 2013)

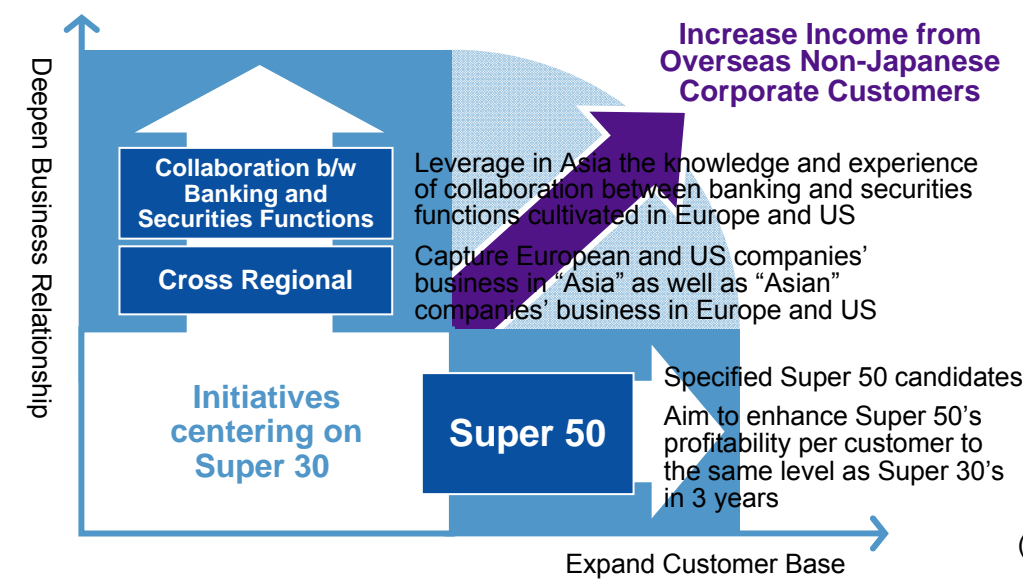




# Business Strategies for Overseas Non-Japanese Corporate Customers

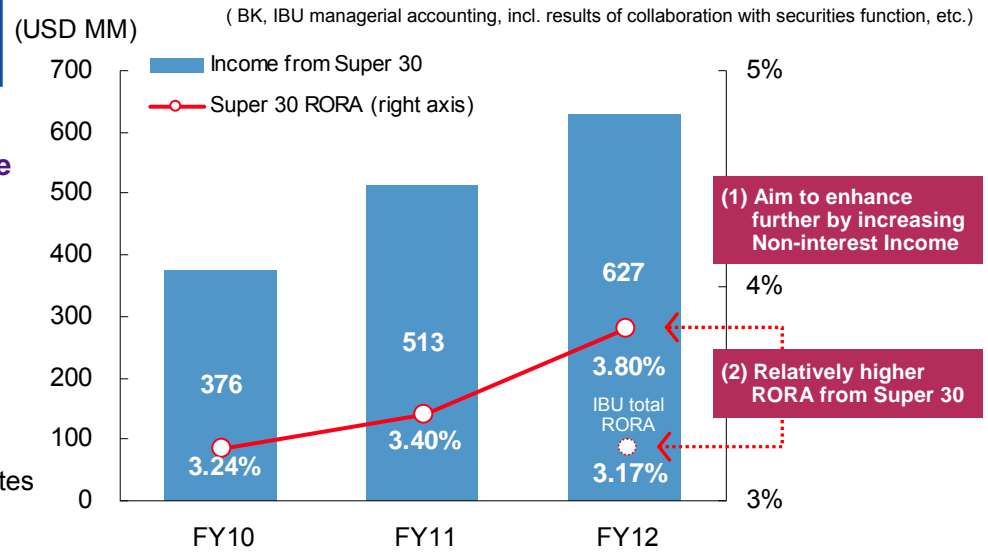
## Deepen and expand business with blue-chip corporate customers focusing on Super 30

- Focus on primary business with non-Japanese blue-chip corporate customers
- Promote multifaceted relationship with customers including trade finance, DCM, etc., and expansion of customer base

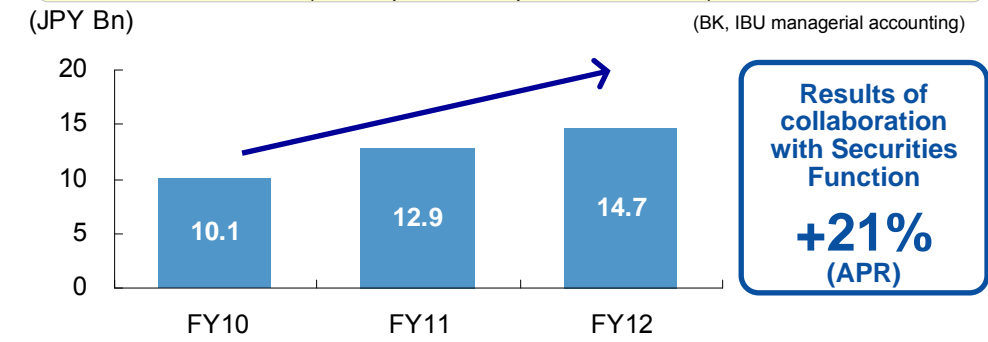


- Increase No. of Customers** From "Super 30" (approx. 120 worldwide) to "Super 50" (approx. 200 worldwide)
- Enhance Business Base** Reinforce human resources globally and develop executives

### Income from Super 30



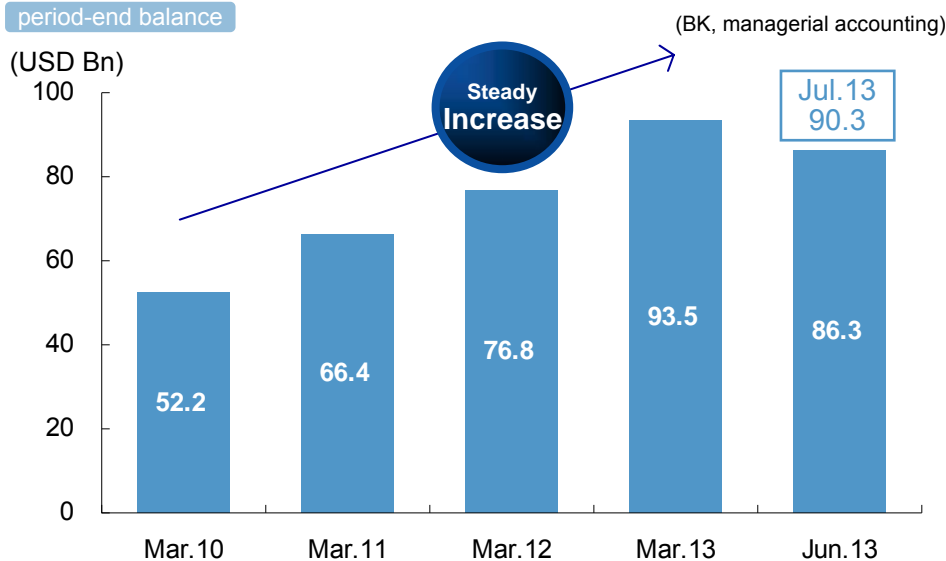
### IBU Results of Collaboration with Securities Function (Non-Japanese Corporate Customers)



# Foreign Currency Funding / Credit Risk Management

## Stable foreign currency funding and forward looking credit risk management

### Foreign Currency-denominated Customer Deposits



Enhance Funding Base

**Increased customer deposits**  
Enhanced cash flow-related business

Diversify Funding Source

**USD-denominated senior bonds:**

- USD 1.5Bn issued in Mar.12
- USD 2.5Bn issued in Oct.12
- USD 1.5Bn issued in Mar.13

**USD-denominated subordinated bonds:**

- USD 1.5Bn issued in Jul.12

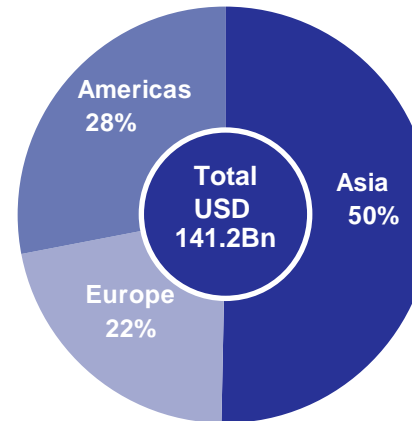
**USD-denominated CP funding facility:**

- Expanded from USD 5.0Bn to USD 15.0Bn in Jul.12

### Overseas Loans

(Jun. 2013)

(BK, IBU managerial accounting, rounded figures, incl. a banking subsidiary in China)



<Proportion between Japanese and Non-Japanese>

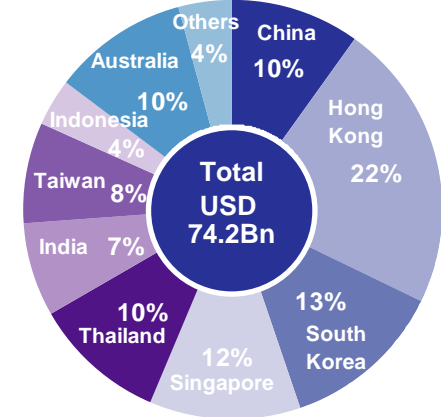
Japanese corporate customers: 38%

Non-Japanese corporate customers: 62%

### Asia/Oceania Loan portfolio

(Jun. 2013)

(BK, IBU managerial accounting, rounded figures, incl. banking subsidiaries in China, Indonesia, Australia and Malaysia)



### Credit Risk Management Base

#### ■ Diversified loan portfolio

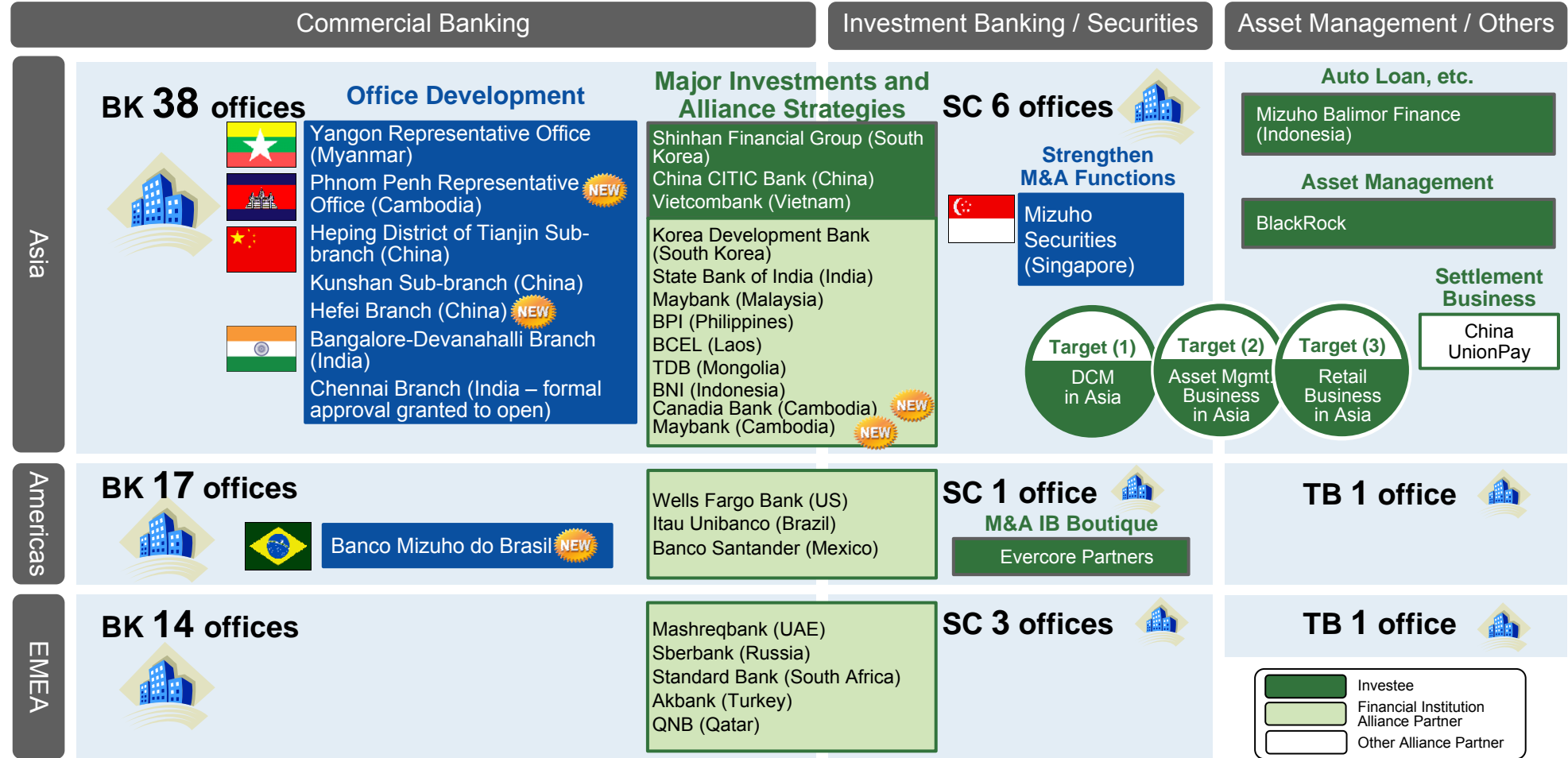
- Well balanced and regionally diversified loan portfolio centering on Super 30 customers with high credit profiles

#### ■ Quick response to potential risk factors

- Immediately share regional credit divisions' local information among HQ and regional branches/offices
- Implement pre-emptive measures by appropriately identifying signs of credit deterioration

## Strengthen overseas business portfolio by utilizing organic expansion and alliance strategies

Expand offices and functions mainly in Asia/Emerging countries + Utilize investments and alliance strategies simultaneously

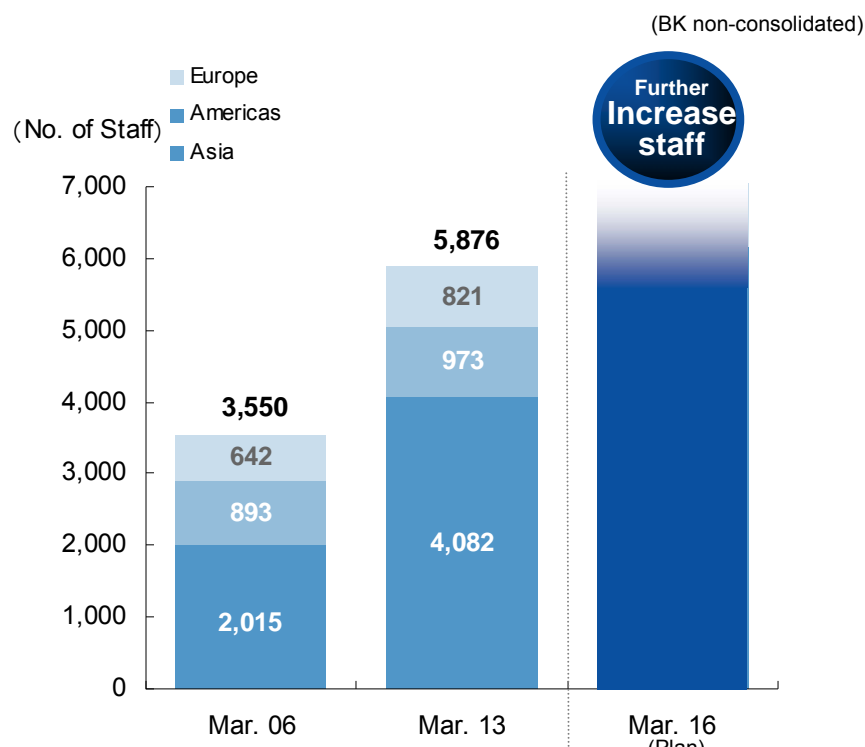


Investee  
 Financial Institution Alliance Partner  
 Other Alliance Partner

(Note) The number of offices incl. overseas subsidiaries

## Develop human resources that support the expansion of global financial business based on “Japan and Asia”

### Number of National Staff (Locally-hired Employees)



### Global Human Resources Strategies

- 1. Increase the number of national staff (NS)**  
The number of NS has more than doubled in Asia, a focus region, since Mar. 06
- 2. Promote NS as local management\***  
The number of local management has almost tripled since Mar. 06
- 3. Develop executive officers strategically and deploy globally**  
Established “Global Managers Pool”

### Examples

- **Global Mobility Program (GMP)**  
Relocation program between branches/offices (overseas → overseas, overseas → Japan)
- **Global Leader Development Program**  
Strategic training program for general managers and joint general managers
- **Regional Leader Development Program**  
Strategic training program for department heads
- **NS Trainee Program**  
Various programs for assistant managers level in Tokyo
- **Global Talent Data Base (GTDB)**  
Comprehensive talent data base covering all NS

**Enhance Human Resources** New initiatives implemented by **Global Talent Management Task Force**

\* General Managers/Joint General Managers of overseas offices

**1. Introduction**

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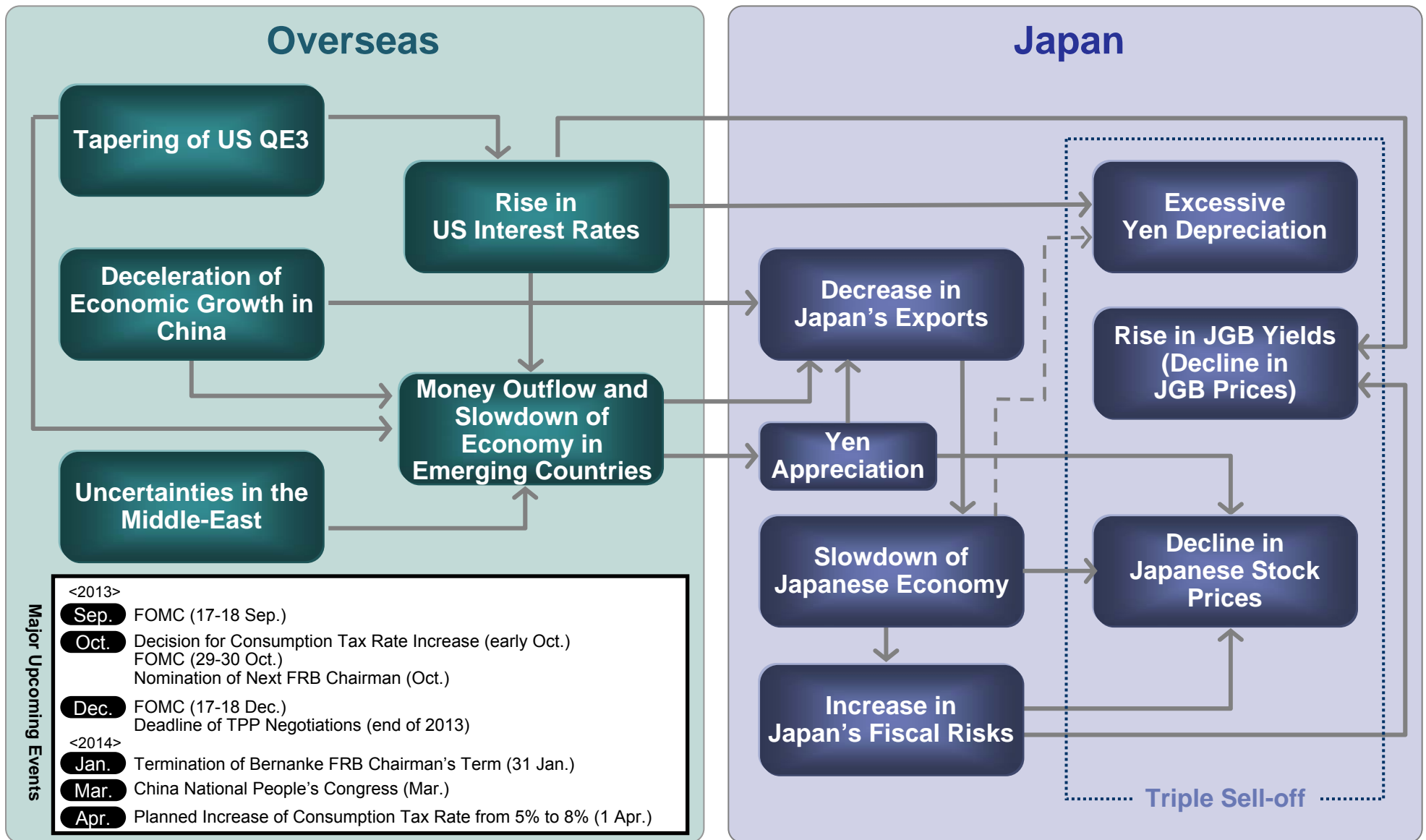
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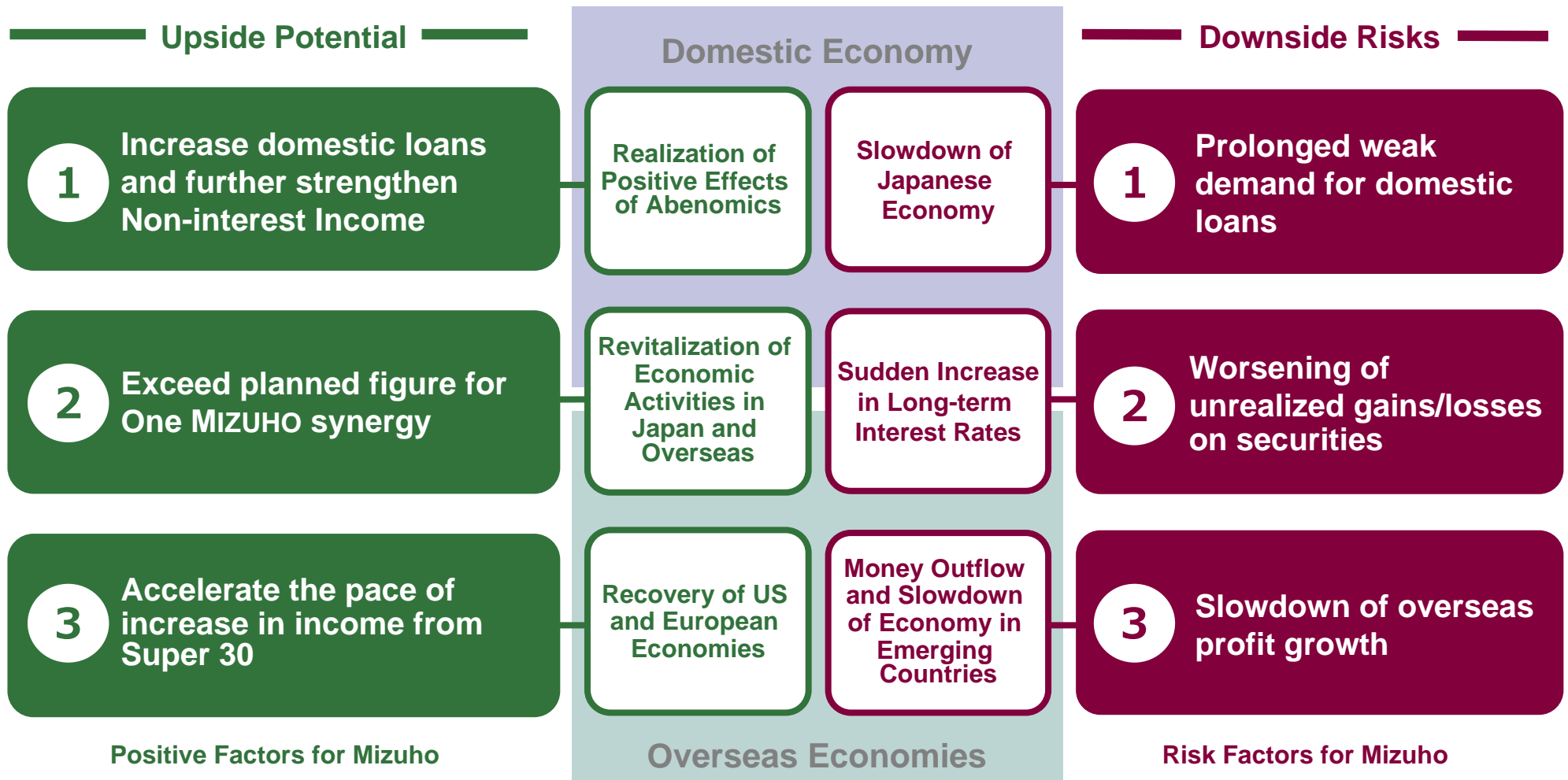
**5. Conclusion**

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# Recognition of External Factors (1) Risk Factors Affecting Japan and Overseas



## Recognition of External Factors (2) Risk Factors Affecting Mizuho



■ **Establish a profit structure and management framework which enable stable and sustainable growth amid changes in the domestic and overseas economic environment**

**Accelerate the initiatives stated in the medium-term business plan “One MIZUHO New Frontier Plan”**

- Transformation from a Trading business dependent structure to a Customer Groups oriented one
- Forward-looking initiatives in light of Japan’s return to the path to growth
- Overseas strategy focusing on primary business with blue-chip corporate customers

■ **Continue to pursue an optimal balance between “Strengthening of Stable Capital Base” and “Steady Returns to Shareholders”**

- Achieved Common Equity Tier 1 Capital Ratio\* (fully-effective basis) of mid-8% as of Jun. 2013  
→ Aim to complete preparations for Basel 3 requirements ahead of schedule
- Consider both returns to shareholders and investments for future growth giving due regard to capital adequacy, sustainability of fundamental profitability, and development of regulatory framework

\* Includes Eleventh Series Class XI Preferred Stock (balance as of Jun. 2013: JPY 333.8Bn)



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## (Appendices) Financial Results for 1Q FY2013

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# Overview of Financial Results and Balance Sheet

## Profit and Loss Statement (1Q FY13)

		(JPY Bn)		
(Consolidated)		1Q FY2013	YoY	1Q FY2012
1	Consolidated Gross Profits	516.6	-44.2	560.9
2	General and Administrative Expenses	-303.4	3.2	-306.7
3	Consolidated Net Business Profits <sup>*1</sup>	205.5	-45.8	251.4
4	Difference b/w Consolidated and BK+TB	30.7	21.7	8.9
5	Consolidated Net Income	247.9	64.0	183.9
6	Difference b/w Consolidated and BK+TB	27.4	2.7	24.6
(BK+TB)				
7	Gross Profits	385.8	-65.8	451.7
8	Net Interest Income	241.7	11.5	230.2
9	Fiduciary Income	10.4	1.0	9.4
10	Net Fee and Commission Income	75.3	13.1	62.1
11	Net Trading Income	9.2	-8.6	17.8
12	Net Other Operating Income	49.0	-82.9	132.0
13	General and Administrative Expenses (excluding Non-Recurring Losses)	-211.0	-1.7	-209.2
14	Net Business Profits	174.8	-67.6	242.4
15	Credit-related Costs	39.7	31.3	8.4
16	Net Gains (Losses) related to Stocks	20.8	95.9	-75.0
17	Ordinary Profits	235.3	80.3	154.9
18	Net Income	220.4	61.2	159.2

\*1: Consolidated Gross Profits - G&A Expenses (excluding Non-Recurring Losses)  
+ Equity in Income from Investment in Affiliates and certain other consolidation adjustments

## Balance Sheet (Jun. 2013)

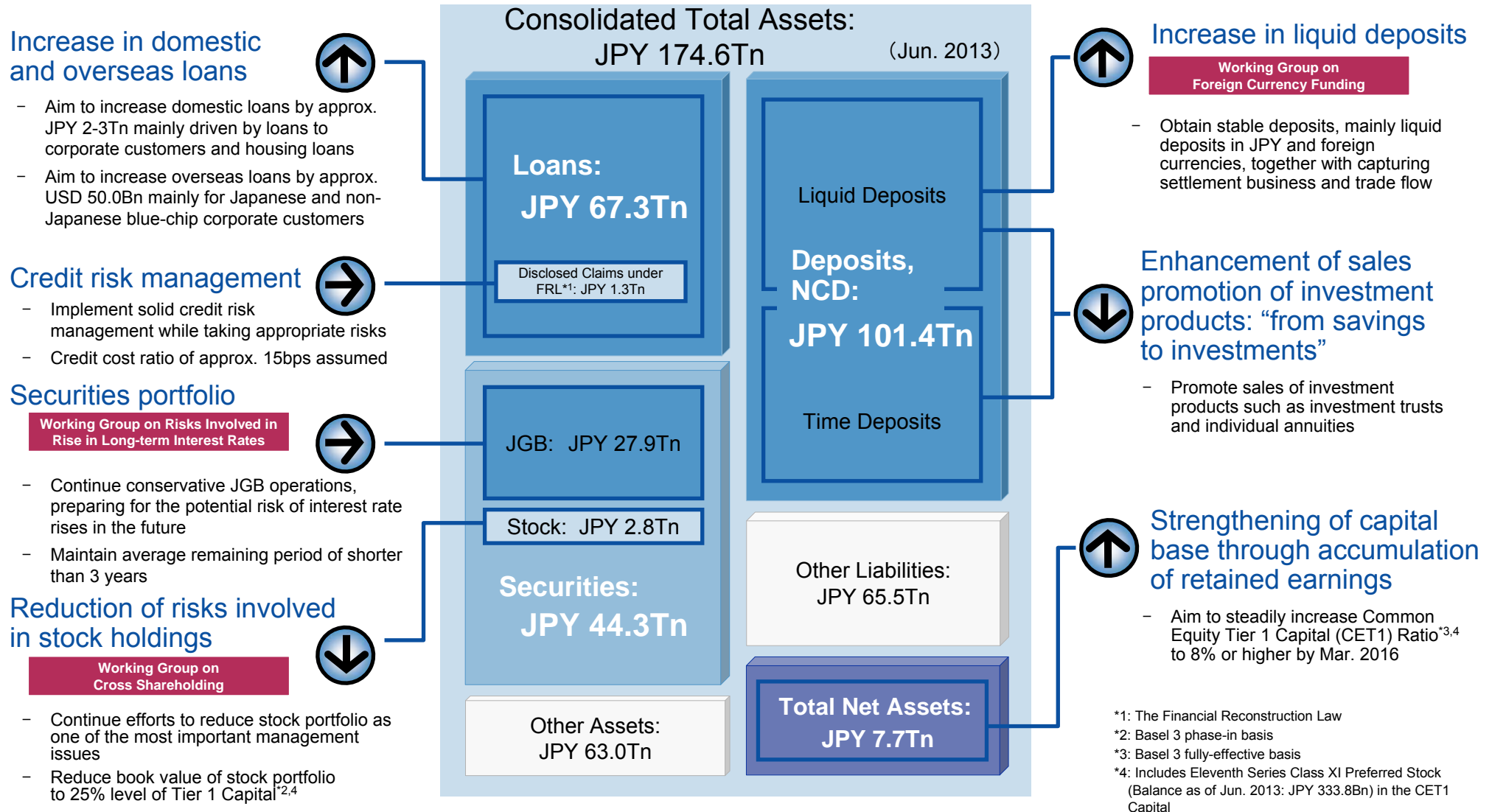
		(JPY Bn)		
(Consolidated)		Jun. 2013	YoY	Mar. 2013
1	Total Assets	174,692.8	-2,718.2	177,411.0
2	Loans and Bills Discounted	67,315.3	-221.5	67,536.8
3	Japan (BK+TB) <sup>*2</sup>	55,454.1	347.1	55,106.9
4	Overseas (BK+TB)	12,280.3	846.1	11,434.2
5	Securities	44,317.6	-9,154.7	53,472.3
6	Japanese Stocks (Other Securities)	2,895.8	119.8	2,776.0
7	Japanese Gov't Bonds (Other Securities)	24,620.3	-6,184.7	30,805.1
8	Foreign Bonds (Other Securities)	8,799.0	-3,045.7	11,844.8
9	Total Liabilities	166,976.3	-2,698.5	169,674.8
10	Deposits	85,473.9	1,231.9	84,241.9
11	Negotiable Certificate of Deposit	15,934.1	607.3	15,326.7
12	Total Net Assets	7,716.5	-19.7	7,736.2
13	Unrealized Gains / Losses on Securities <sup>*3</sup>	660.2	-217.9	878.1
14	Disclosed Claims under the FRL <sup>*4</sup> (BK+TB) <sup>*5</sup>	1,263.9	-29.3	1,293.3
15	Non-Performing Loan Ratio (BK+TB) <sup>*5</sup>	1.64%	-0.06%	1.71%
16	Common Equity Tier 1 Ratio (phase-in basis)	8.55%	0.39%	8.16%

\*2: Excludes loans to FG. Banking Account

\*3: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments

\*4: The Financial Reconstruction Law \*5: Banking Account + Trust Account

# Balance Sheet Control

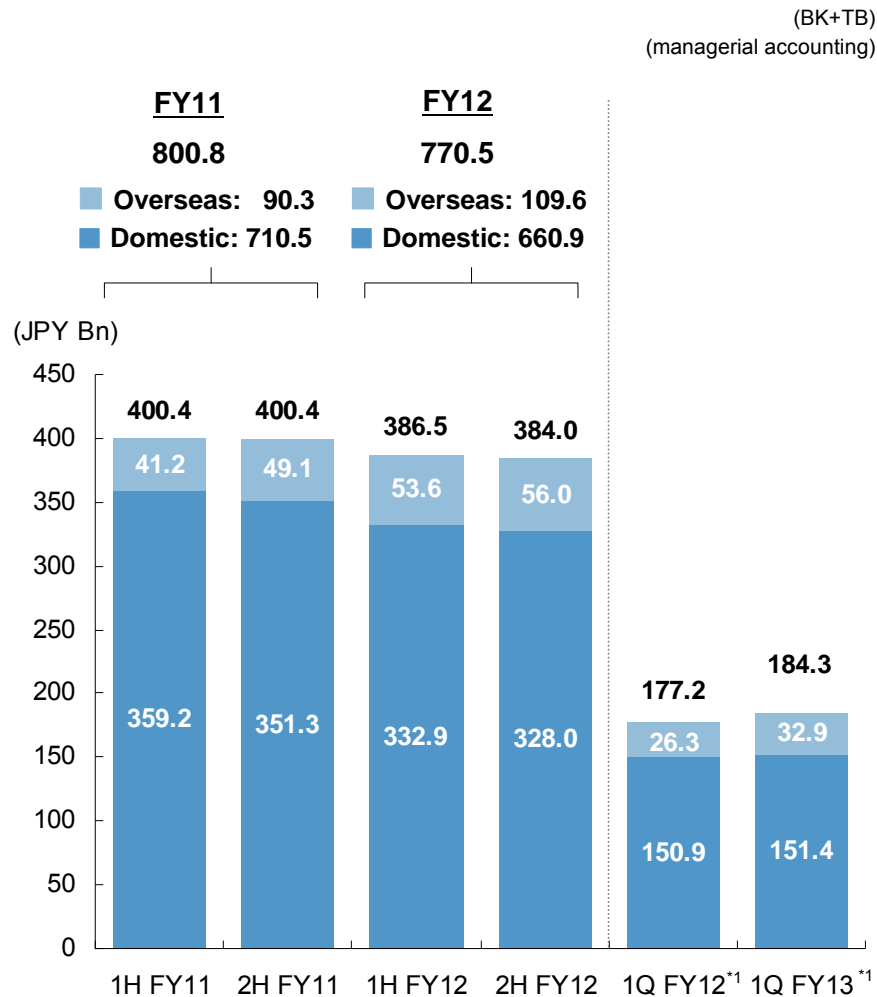


\*1: The Financial Reconstruction Law  
 \*2: Basel 3 phase-in basis  
 \*3: Basel 3 fully-effective basis  
 \*4: Includes Eleventh Series Class XI Preferred Stock (Balance as of Jun. 2013: JPY 333.8Bn) in the CET1 Capital

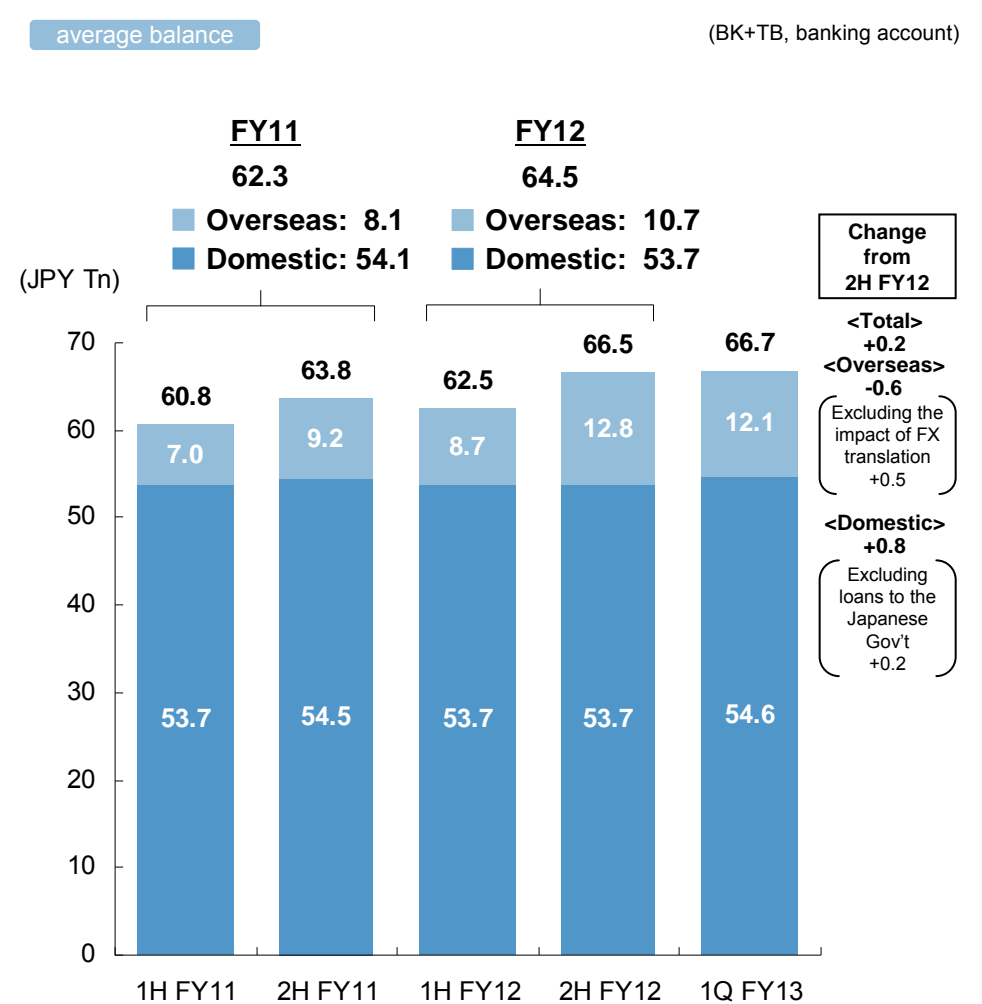
The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Customer Groups Net Interest Income / Loan Balance

## Net Interest Income



## Loan Balance\*2



\*1: New managerial accounting rules have been applied since the beginning of FY13. The figures for 1Q FY12 on this slide were recalculated based on the new rules to compare with 1Q FY13 (the impact for 1Q FY12 was approx. JPY 11.0Bn)

\*2: Excludes loans to FG. "Overseas" represents loans booked at overseas offices including the impact of foreign exchange translation

# Loan Balances in Asia/Oceania

period-end balance

(USD Bn)

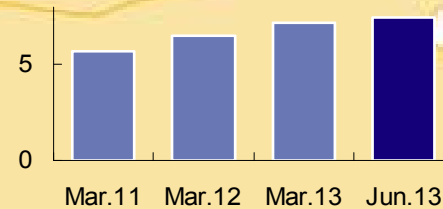
(BK, managerial accounting, rounded figures, incl. banking subsidiaries in China, Indonesia, Australia and Malaysia)

■ Established well-balanced portfolio reflecting status of each country/region

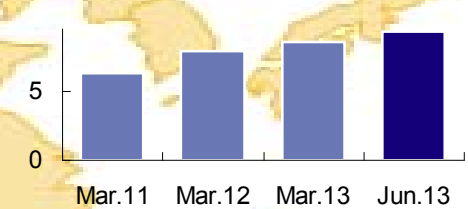
■ Carefully monitor future conditions of certain emerging countries



China

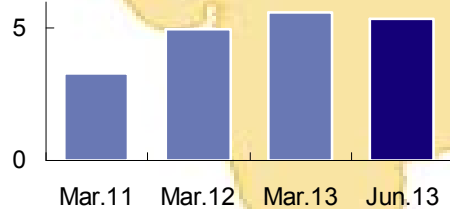


South Korea

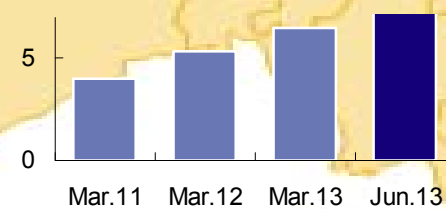


India

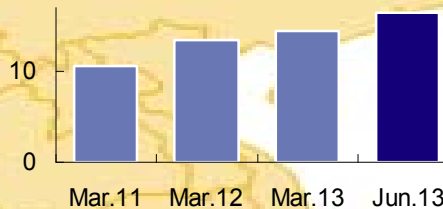
3.7% of total overseas loans



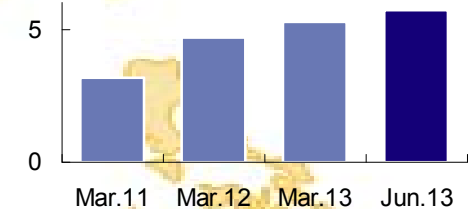
Thailand



Hong Kong

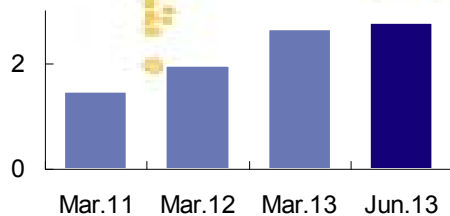


Taiwan

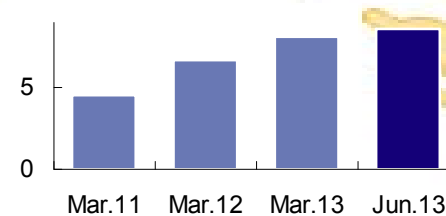


Indonesia

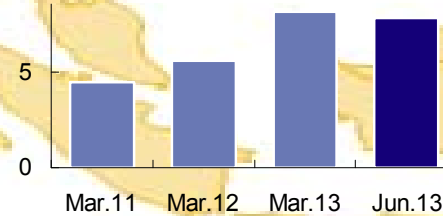
1.9% of total overseas loans



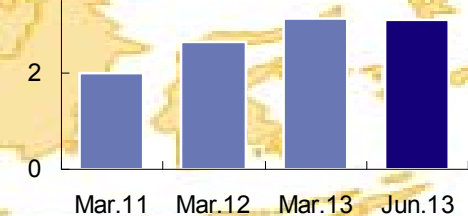
Singapore



Australia

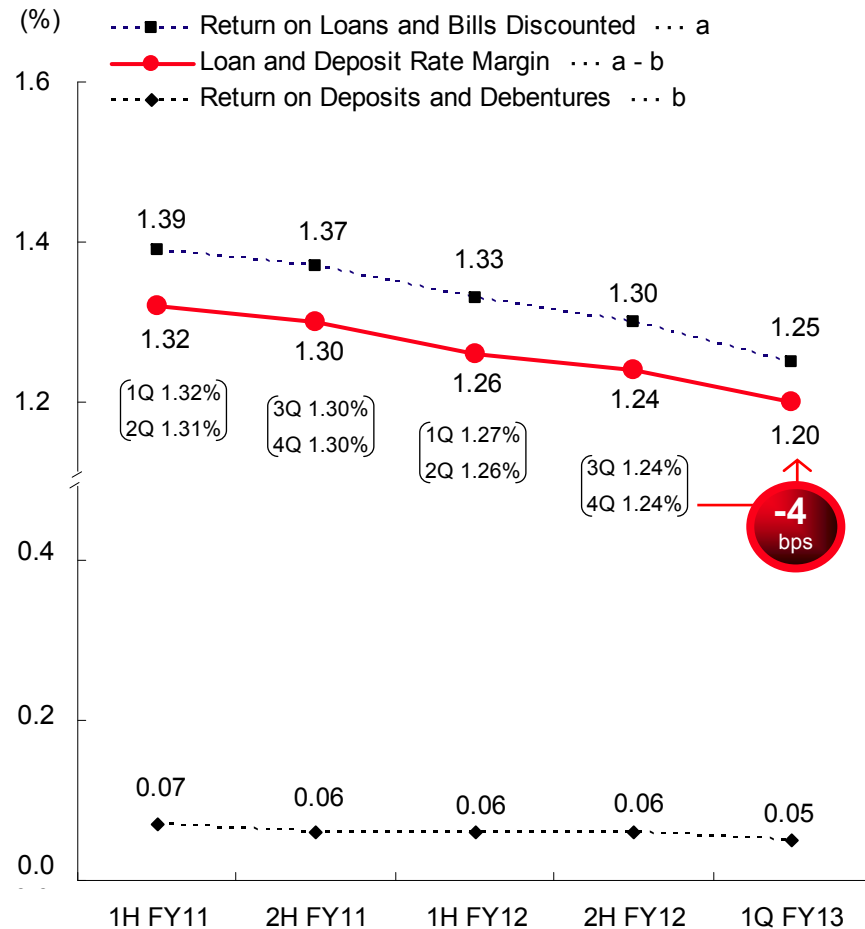


Others (Malaysia, Philippines, Vietnam)

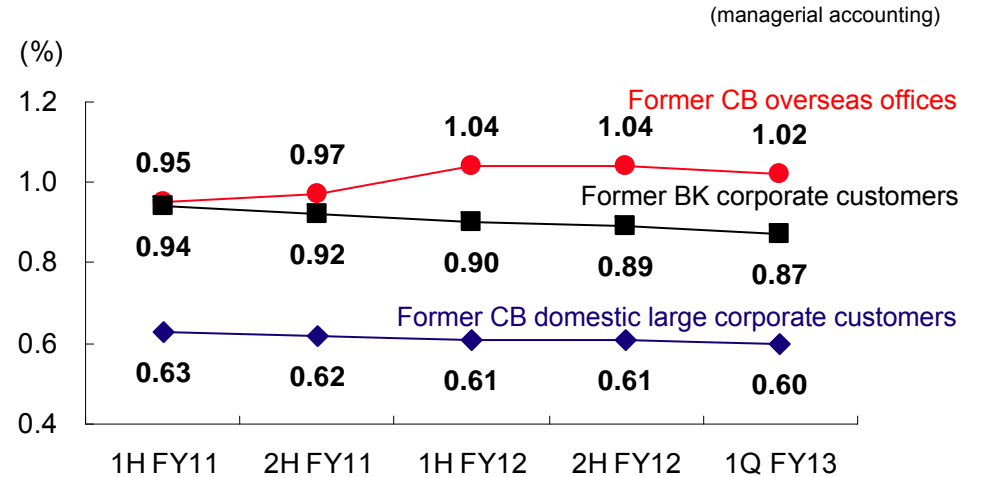


# Customer Groups Loan Spread

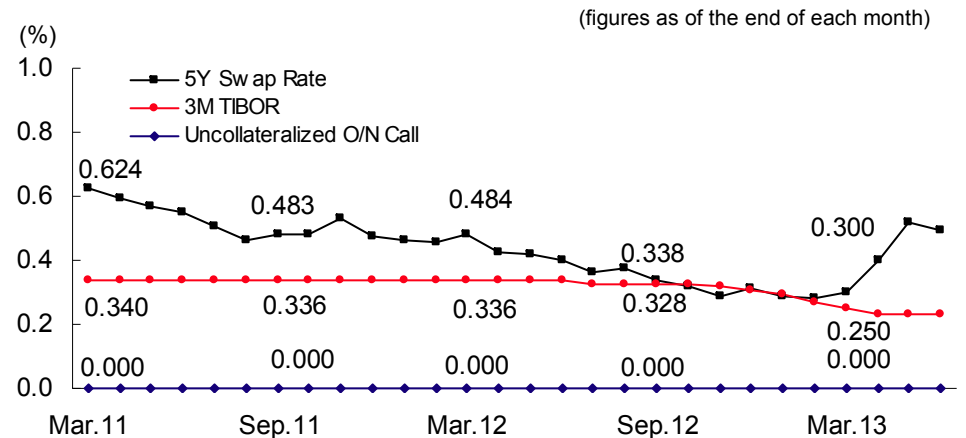
## Domestic Loan and Deposit Rate Margin\*



## Loan Spread



## (Reference) Market Interest Rates



\* Aggregate figures of domestic operations of BK (former BK and former CB) after excluding loans to FG, Deposit Insurance Corporation of Japan and the Japanese government

# Synergy Effects

(rounded figures)

1Q FY13 Results	
<b>Revenue Synergies</b>	FY13 Plan +18.0Bn <b>+10.0Bn</b> (Progress) 56%
Banking Operations	+3.0Bn
Retail	+1.0Bn
Corporate	+1.5Bn
Markets	+0.5Bn
Securities Operations	+3.0Bn
Effects of Integrated Group Management	+4.0Bn
<b>Cost Synergies</b>	FY13 Plan +15.0Bn <b>+3.0Bn</b> (Progress) 20%
Banking Operations	+1.5Bn
Securities Operations	+1.5Bn
<b>Total</b>	FY13 Plan +33.0Bn <b>+13.0Bn</b> (Progress) 39%

## Capturing business with employees/executives of large corporate customers

- Increased newly executed housing loans to employees/executives of large corporate customers
- Increased sales of investment products to executives of large corporate customers
- Held investment seminars for employees/executives of large corporate customers

## Providing sophisticated solutions

- Captured M&A deals, strengthened acquisition finance
- Strengthened business with overseas Japanese corporate customers

## Merger synergies realized at SC

- Increased fee income by utilizing enhanced retail marketing capabilities

## Steady progress in personnel downsizing, etc.

- Unification of HQ and operating functions (Banking Operations)
- IT system integration as a result of merger between SC and former IS

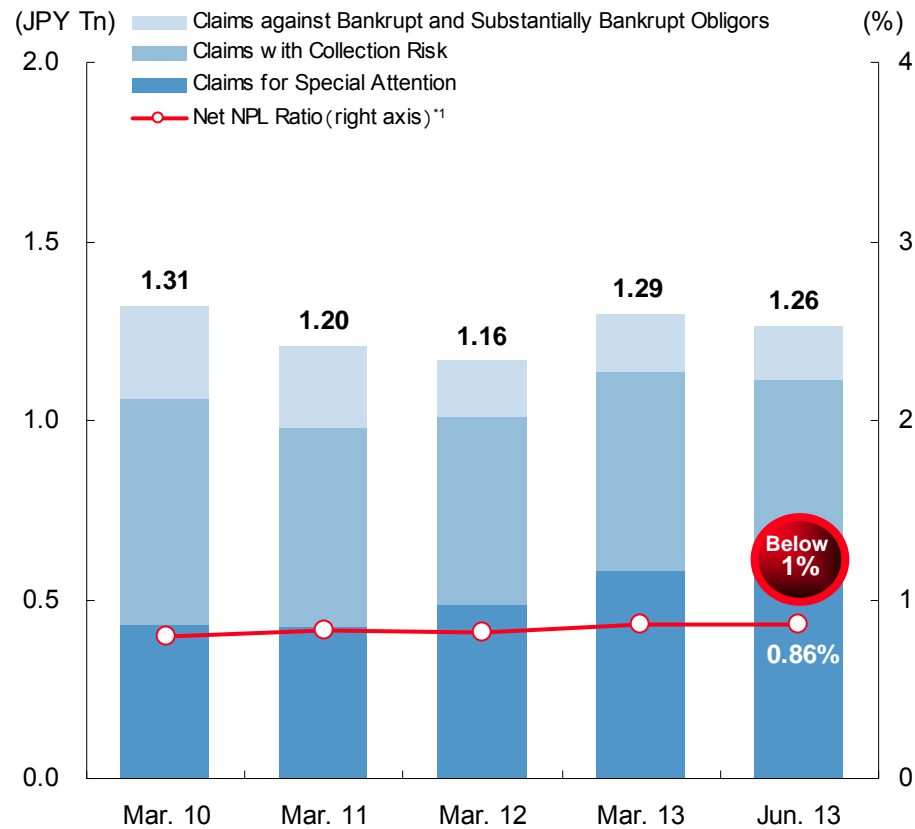
(Note) Figures above are estimated synergy effects compared to FY12 results based on managerial accounting

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# Credit Portfolio / Credit Costs

## Disclosed Claims under the Financial Reconstruction Law

(BK+TB, banking account + trust account)

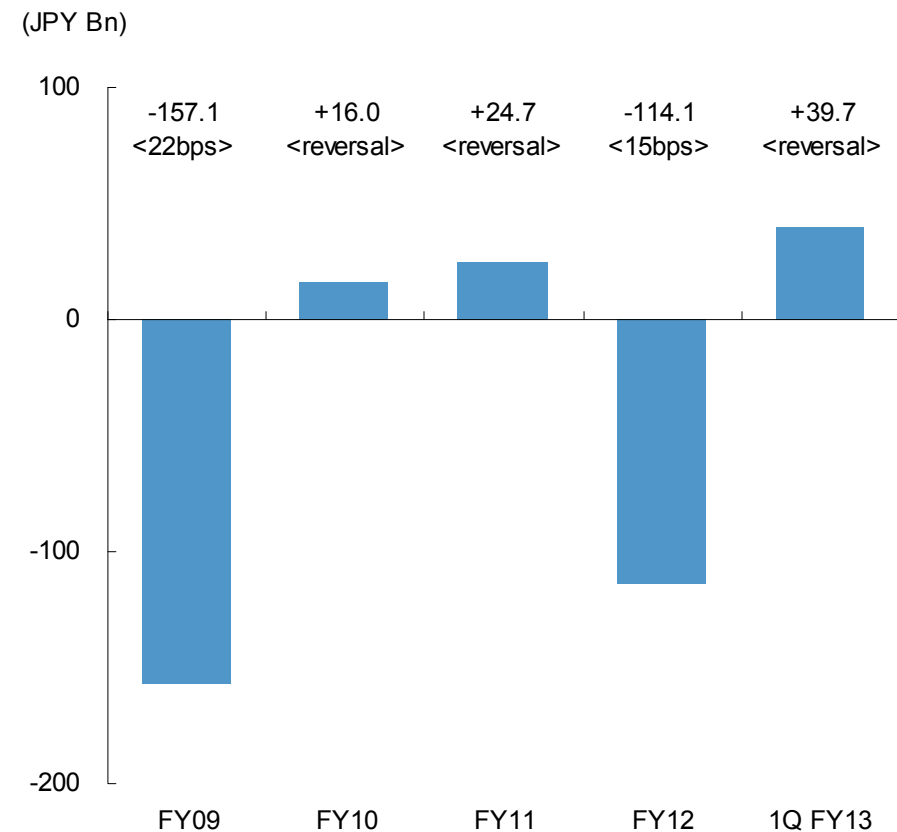


\*1: (Disclosed Claims under the Financial Reconstruction Law - Reserves for Possible Losses on Loans) / (Total Claims - Reserves for Possible Losses on Loans)

## Credit Costs

(BK+TB, banking account + trust account)

< > Credit Cost Ratio<sup>2</sup>



\*2: Ratio of Credit Costs (annualized) against Total Claims (period-end balance, based on the Financial Reconstruction Law (FRL), banking account + trust account)

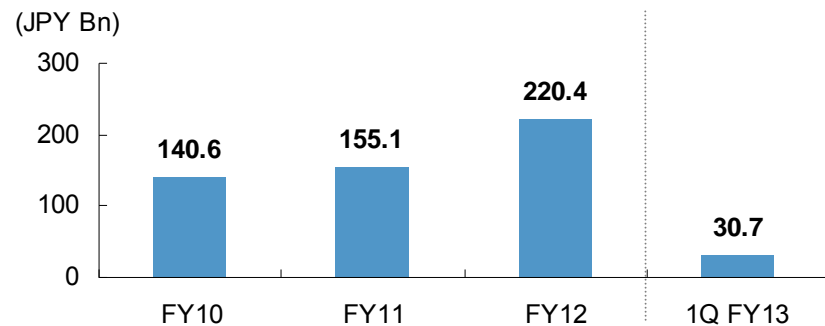


# Net Gains/Losses on Securities

## Net Gains/Losses on Securities

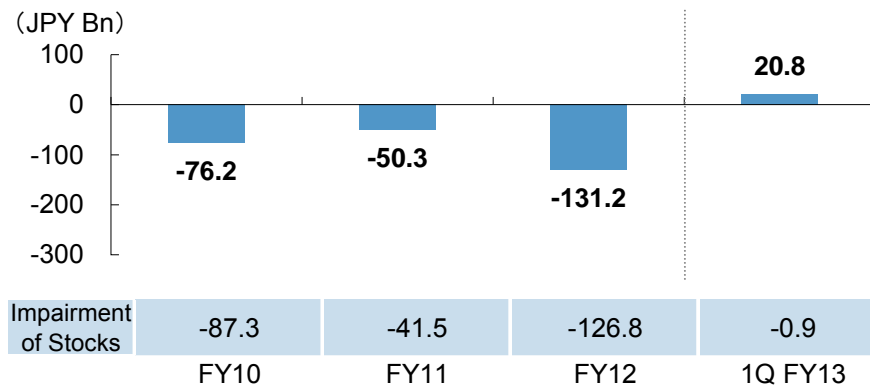
### Net Gains/Losses related to Bonds

(BK+TB)



### Net Gains/Losses related to Stocks\*1

(BK+TB)



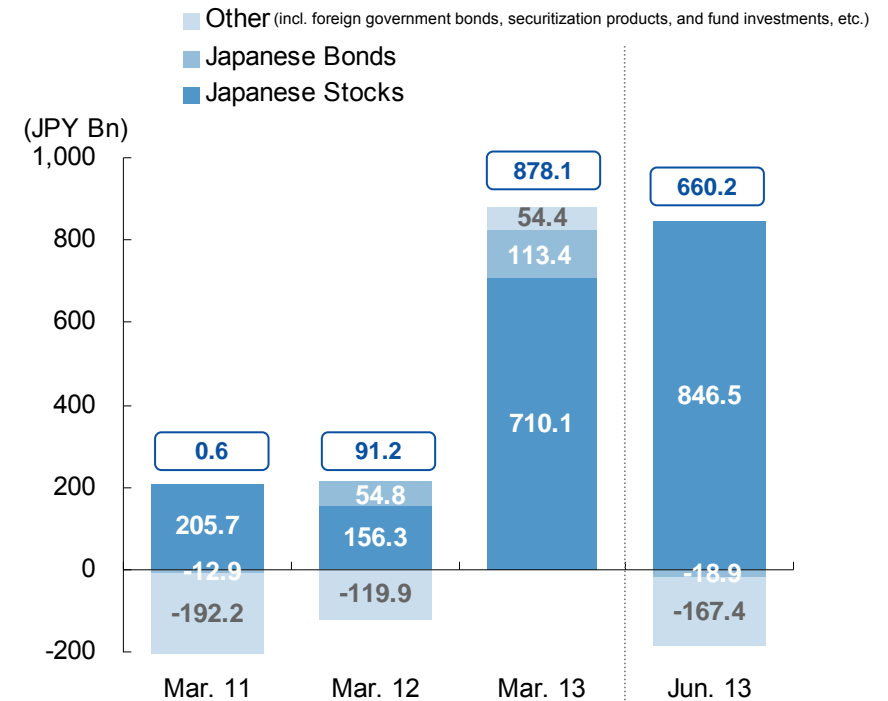
Period	FY10	FY11	FY12	1Q FY13
Impairment of Stocks	-87.3	-41.5	-126.8	-0.9

\*1: Excludes "Reversal of Reserve for Possible Losses on Investment, etc.", which were included in "Net Extraordinary Gains (Losses)"

## Unrealized Gains/Losses on Other Securities\*2

(consolidated)

Figures in    represent aggregate figures



Nikkei 225 (JPY) <sup>*3</sup>	9,852	9,962	12,244	13,106
JGB 10Y	1.25%	0.99%	0.56%	0.85%
USTB 10Y	3.47%	2.21%	1.85%	2.49%

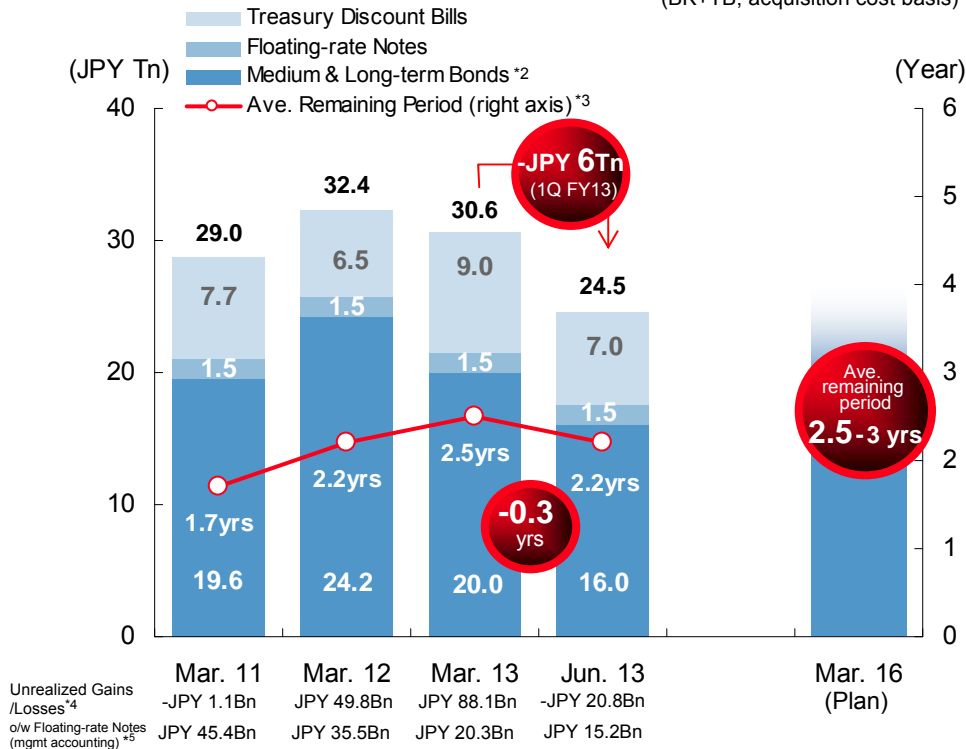
\*2: Other Securities which have readily determinable fair values (the base amounts to be recorded directly to Net Assets after tax and other necessary adjustments). Based on the average quoted market price of the respective month for Japanese stocks. For others, based on the quoted market price if available, or other reasonable value, at the respective period end

\*3: The average of daily closing prices of the final month of each period

# Securities Portfolio (JGB/Stock)

## JGB Portfolio\*1

(BK+TB, acquisition cost basis)



## Sensitivity of Bond Portfolio to Interest Rate Movements

(BK+TB, managerial accounting, incl. off-balance transactions)

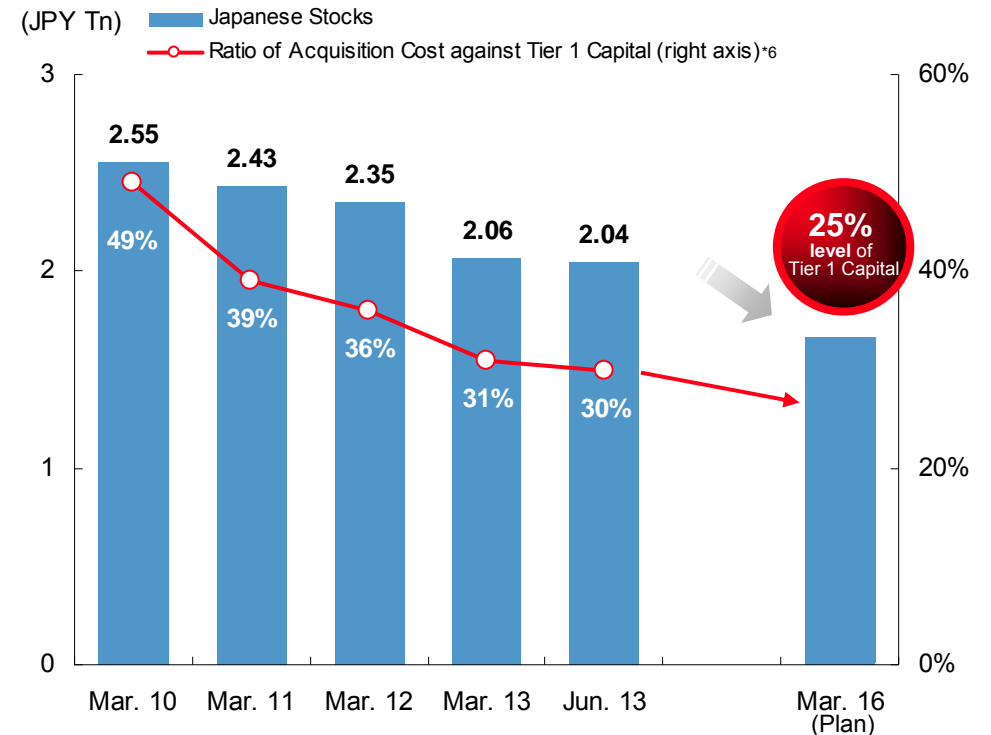
		Mar. 12	Mar. 13	Jun. 13
10BPV	Domestic	-JPY 38.6Bn	-JPY 47.4Bn	-JPY 27.8Bn
	Foreign	-JPY 27.2Bn	-JPY 36.5Bn	-JPY 18.0Bn

\*1: Other Securities which have readily determinable fair values \*2: Including bonds with remaining period of one year or less \*3: Excluding Floating-rate Notes \*4: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments, calculated based on the quoted market price if available, or other reasonable value at the respective period end \*5: Determined at reasonably calculated prices \*6: For Mar. 10 to Dec. 12, Basel 2 basis, and Mar. 13 and thereafter, on a Basel 3 phase-in basis (incl. Eleventh Series Class XI Preferred Stock in Common Equity Tier 1 Capital) \*7: The portion which has not been sold as of Jun. 13

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## Japanese Stock Portfolio\*1

(Consolidated, acquisition cost basis)

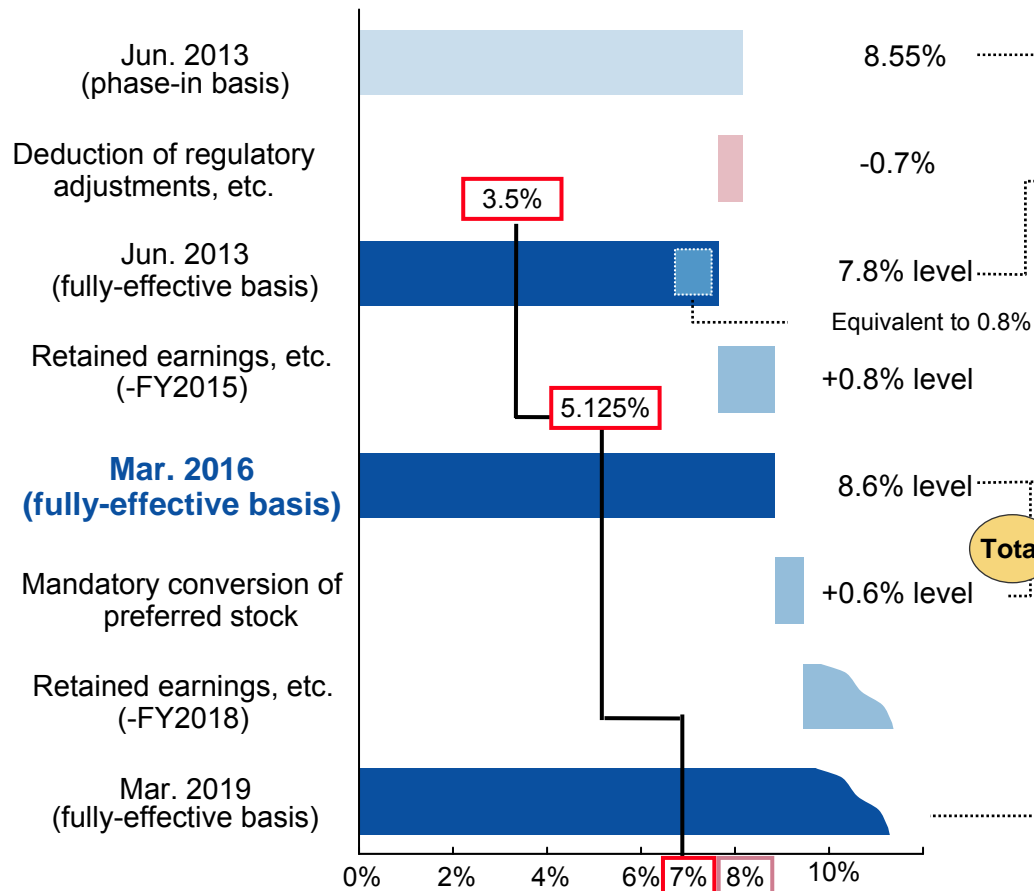


## Reduction of Stock Portfolio (Apr. - Jun. 13)

Results	Reduced Amount (o/w Amount sold)	Reduction by JPY 16.5Bn (Apr. to Jun. 13) Approx. (JPY 16.0Bn)
	Consented Amount to Sell*7	Approx. JPY 280.0Bn (by Jun. 13)

# Capital Adequacy Ratio Roadmap

## Common Equity Tier 1 Capital Ratio (Conceptual Illustration)



## Variables and Calculations

Jun. 2013 Phase-in basis : **9.11%**  
(incl. mandatory convertible preferred stock<sup>\*1</sup>)

Jun. 2013 Fully-effective basis : **8.48%**  
(incl. mandatory convertible preferred stock<sup>\*1</sup>)

Unrealized Gains on Other Securities (JPY 484.9Bn)

Target (Medium-term business plan)

Mar. 2016 Fully-effective basis: **8% or higher**  
(incl. mandatory convertible pref. stock<sup>\*1</sup>)

**Lower-9%<sup>\*2</sup>**  
(figures estimated as of Jun. 2013)

- We aim to increase to a level that enables us to secure stably CET1 ratio of 8% or higher by Mar. 2016, which would complete our preparations for Basel 3 requirements ahead of schedule
- Continue to emphasize steady returns to shareholders
- Annual cash dividend payments on common stock for FY2013 are estimated to be "JPY 6" per share

**We believe we will be able to secure a sufficient CET1 ratio when fully effective**

Figures above are estimated figures calculated by FG based on publicly-available materials issued to date

\*1: Eleventh Series Class XI Preferred Stock (balance as of Jun. 2013: JPY 333.8Bn, mandatory conversion date: Jul. 1, 2016)

\*2: Calculated based on same assumption as that used for Mar. 13

G-SIBs surcharge: +1.0-2.5% (when fully-effective)

Surcharge on Mizuho: +1.0% (Bucket 1, tentative)

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