

# Progressive Development of “One MIZUHO”

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**February 2014**

**One MIZUHO**  
Building the future with you

**Mizuho Financial Group**

## Forward-looking Statements

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as “aim,” “anticipate,” “believe,” “endeavor,” “estimate,” “expect,” “intend,” “may,” “plan,” “probability,” “project,” “risk,” “seek,” “should,” “strive,” “target” and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of ‘One MIZUHO’ and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in “Item 3.D. Key Information—Risk Factors” and “Item 5. Operating and Financial Review and Prospects” in our most recent Form 20-F and Form 6-K filed with the U.S. Securities and Exchange Commission (“SEC”) which is available in the Financial Information section of our web page at [www.mizuho-fg.co.jp/english/](http://www.mizuho-fg.co.jp/english/) and also at the SEC’s web site at [www.sec.gov](http://www.sec.gov).

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

## Definitions

New Bank (Mizuho Bank) was established on July 1st, 2013 through the merger between former Mizuho Bank and former Mizuho Corporate Bank  
 Figures of Mizuho Bank for 1Q FY2013 and before are simple aggregate of former Mizuho Bank and former Mizuho Corporate Bank

**FG:** Mizuho Financial Group, Inc.

**BK:** Mizuho Bank, Ltd.

**CB:** Mizuho Corporate Bank, Ltd.

**TB:** Mizuho Trust & Banking Co., Ltd.

**SC:** Mizuho Securities Co., Ltd.

**IS:** Mizuho Investors Securities Co., Ltd.

**former BK:** BK before the merger with CB

**former CB:** CB before the merger with BK

**former SC:** SC before the merger with IS

**former IS:** IS before the merger with SC

**2 Banks:** Aggregate figures for BK and TB on a non-consolidated basis

**BK+TB:** Aggregate figures for BK and TB on a non-consolidated basis

**BK+TB+SC:** Aggregate figures for BK, TB and SC (including major subsidiaries) on a non-consolidated basis

**3Q (YTD):** Nine-month period of each fiscal year

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

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1

## Achieved high-level progress in Consolidated Net Income in 3Q FY2013 (YTD): 93% against the full fiscal year plan

- Recorded Consolidated Net Income of JPY 563.1Bn in 3Q FY2013 (YTD)
- Steadily realized the transformation of quality of profit structure by reinforcing income from Customer Groups
- Strengthened capital base and completed preparations for Basel 3 requirements ahead of schedule by accumulating Retained Earnings
- Revised upward the annual (fiscal year-end) dividend estimates per share of common stock (annual: JPY 6 → JPY 6.5, fiscal year-end: JPY 3 → JPY 3.5)

2

## Aim to develop “One MIZUHO” further by establishing strong corporate governance and group-wide underlying culture

- Enhance group governance system mainly through the transformation into a “Company with Committees\*” and the strengthening of the functions of the holding company
- Under the slogan of “One MIZUHO”, encourage a change of mindset and proactive actions of every management member and employee within the group to embody Mizuho’s corporate identity

\* As defined in the Companies Act of Japan

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# 1. Executive Summary of 3Q FY2013 (YTD)

## 2. Enhancement of Governance System and Development of One MIZUHO

This chapter includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Financial Results of 3Q FY2013 (YTD)

2 Banks	(JPY Bn)	3Q FY13 (YTD) Results	YoY	FY13 Plan	Progress
Net Business Profits		516.8	-141.5	690.0	74.9%
Customer Groups		444.7	55.0		
Trading & Others		72.1	-196.4		
Credit Costs		77.0	112.8	30.0	+47.0
Net Gains (Losses) related to Stocks		42.8	165.7	30.0	+12.8
Net Income		484.3	133.4	525.0	92.2%
Consolidated	(JPY Bn)				
Difference b/w Consolidated and 2 Banks <sup>*1</sup>		78.8	37.9	75.0	105.1%
Mizuho Securities		47.2	40.2 <sup>*2</sup>		
Net Income		563.1	171.3	600.0	93.8%
Common Equity Tier 1 Capital Ratio <sup>*3</sup> (fully-effective basis)		9.16%	(vs. Mar. 13) 0.87%		

\*1: Consolidated - 2 Banks

\*2: Figures of SC for 3Q FY2012 (YTD) were simple aggregate of former SC and former IS

\*3: Includes Eleventh Series Class XI Preferred Stock (balance as of Dec. 2013: JPY 328.2Bn)

## Points

- Consolidated Net Income: 93% progress against FY2013 plan**
  - Both banking and securities operations showed solid performance
- Net Business Profits of Customer Groups (2 Banks): increased significantly**
  - Net Business Profits from Customer Groups increased by JPY 55.0Bn YoY, mainly due to domestic Non-interest Income and overseas income particularly in Asia
  - Net Business Profits from Trading & Others were in line with the full fiscal-year plan, despite a significant decrease from the very strong results for 3Q FY2012 (YTD)
  - Proportion of Net Business Profits from Customer Groups against total Net Business Profits increased to 86%
- One MIZUHO synergy: realized ahead of schedule**
  - Synergy effects amounted to JPY 40.0Bn, exceeding full fiscal-year plan of JPY 33.0Bn ahead of schedule
  - Continued to promote integrated management between banking, trust and securities functions, in addition to strengthening business promotion to employees of corporate customers and solution-related business
- Mizuho Securities: recorded Net Income steadily**
  - Net Income increased by JPY 40.2Bn YoY, due to an increase in top-line revenues centering on equity brokerage commissions mainly backed by an improvement in stock market conditions
  - Synergy effects plan for FY2013 has already been achieved
- Capital Adequacy: sufficient level**
  - Common Equity Tier 1 Capital Ratio<sup>\*3</sup> was 9.16% on a fully-effective basis or 9.30% on a phase-in basis

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# Progress of Medium-term Business Plan (1): Financial Strategy (Key Numerical Targets)

**Favorable start to achieving medium-term business plan mainly through strengthened income from Customer Groups and realization of One MIZUHO synergy effects**

	FY2015 (Plan)	3Q FY2013 (YTD) (Results)
<p>ROE (Consolidated) <b>Approx. 9%</b></p> <p>Target Figures (FY2015)</p> <p>Common Equity Tier 1 Capital Ratio (Fully-effective basis) <b>8% or higher</b></p> <p>RORA (Consolidated Net Income on Risk-weighted Assets) <b>Approx. 0.9%</b></p>	<p><b>ROE</b> (Consolidated)</p> <p>Approx. 9%</p>	<p><b>12.1%</b></p>
<p><b>RORA</b> (Consolidated Net Income on Risk-weighted Assets)</p>	<p>Approx. 0.9%</p>	<p><b>1.2%</b></p>
<p><b>Common Equity Tier 1 Capital Ratio</b> (Fully-effective basis)</p>	<p><b>8% or higher</b> (incl. Eleventh Series Class XI Preferred Stock)</p>	<p><b>9.16%</b> (incl. Eleventh Series Class XI Preferred Stock)</p>

Profitability	Net Income (Consolidated)	JPY 550.0Bn level	JPY 563.1Bn
Efficiency	Group Expense Ratio*1	Mid 50% range	59.7%
	Expense Ratio (Banking Subsidiaries)*2	Lower 50% level	55.3%
Soundness	Ratio of Stock Portfolio against Tier 1 Capital*3	Approx. 25%	28%

\*1: BK+TB+SC \*2: 2 Banks \*3: After taking into consideration the hedging effects. Tier 1 Capital is calculated based on Basel 3 phase-in basis (including Eleventh Series Class XI Preferred Stock in the Common Equity Tier 1 Capital)

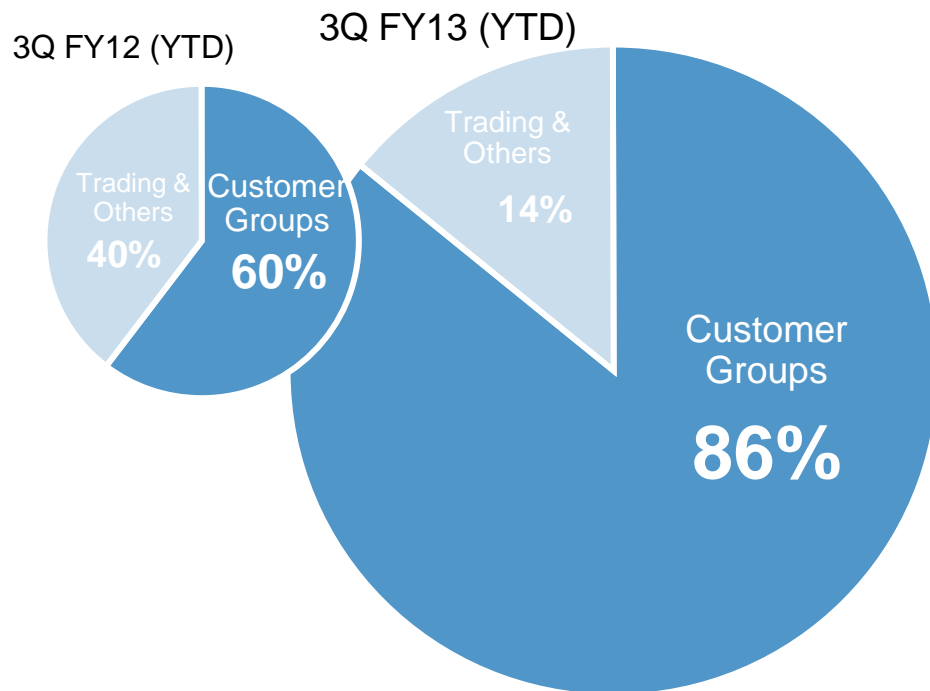
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# Progress of Medium-term Business Plan (2): Transformation of Profit Structure

**“Transformation of quality” of profit structure was gradually realized through increasing in income from Customer Groups and Non-interest Income both in Japan and overseas**

Proportion of Income from Customer Groups (Net Business Profits)

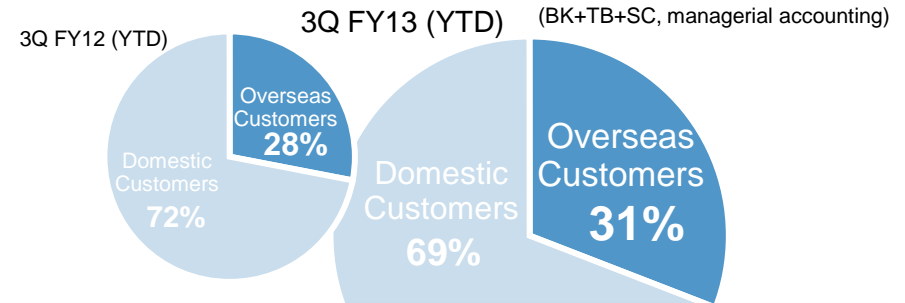
(BK+TB+SC, managerial accounting)



**Aim to increase % of income from Customer Groups to over 80% in FY15**

Proportion of Income from Overseas Customers (Net Business Profits)

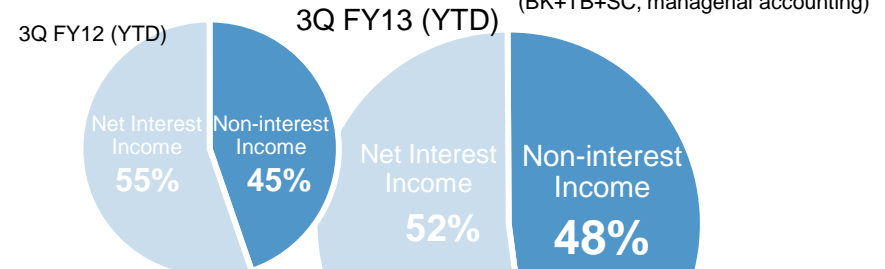
(BK+TB+SC, managerial accounting)



**Aim to increase % of income from overseas customers to 33% level of Customer Groups in FY15**

Proportion of Non-interest Income from Customer Groups (Gross Profits)

(BK+TB+SC, managerial accounting)



**Aim to increase % of Non-interest Income from Customer Groups to 50% level in FY15**

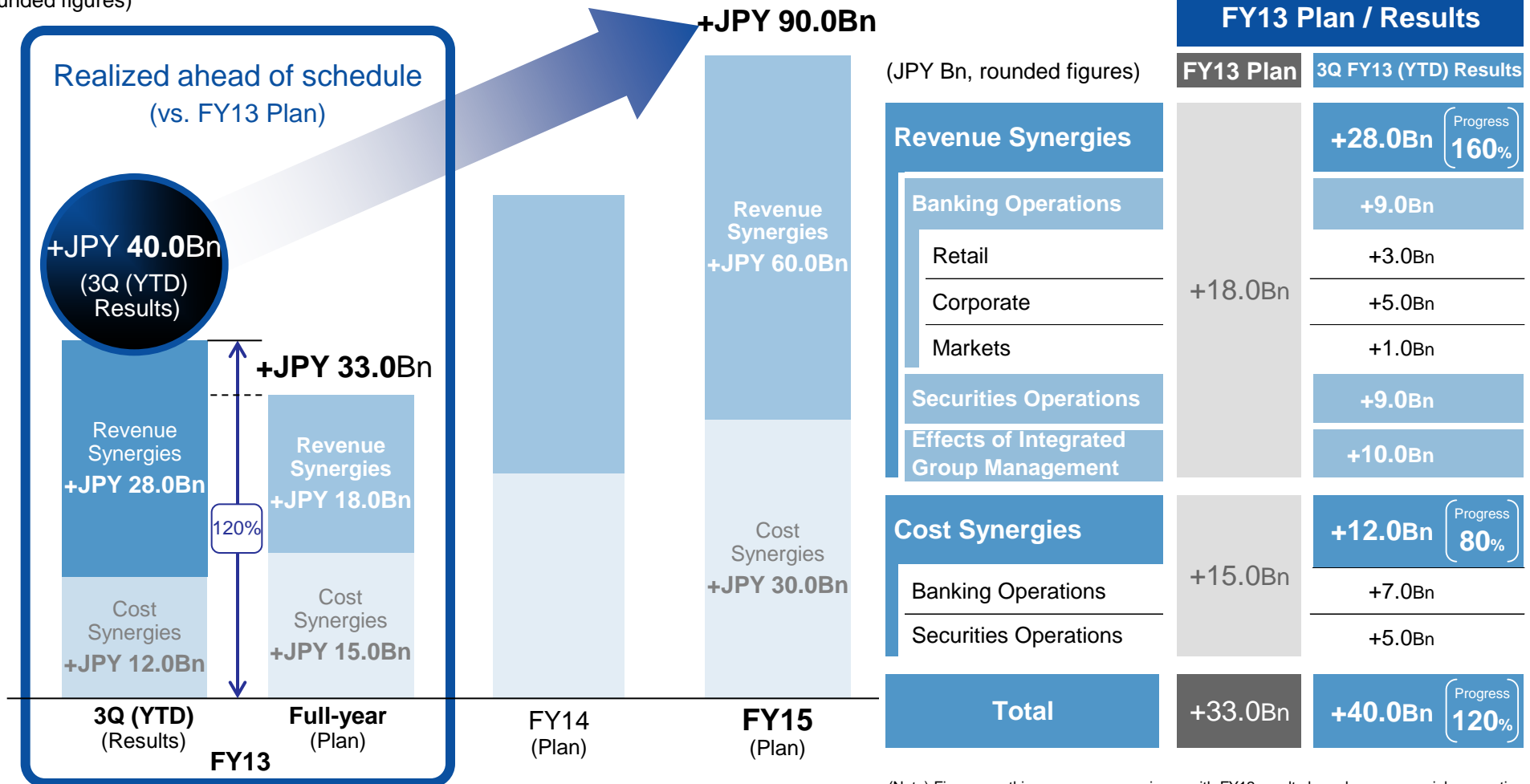
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# One MIZUHO Synergy (1): Plan and Progress

Synergy effects through promoting One MIZUHO initiatives and integrated management between banking, trust and securities functions have been realized ahead of schedule

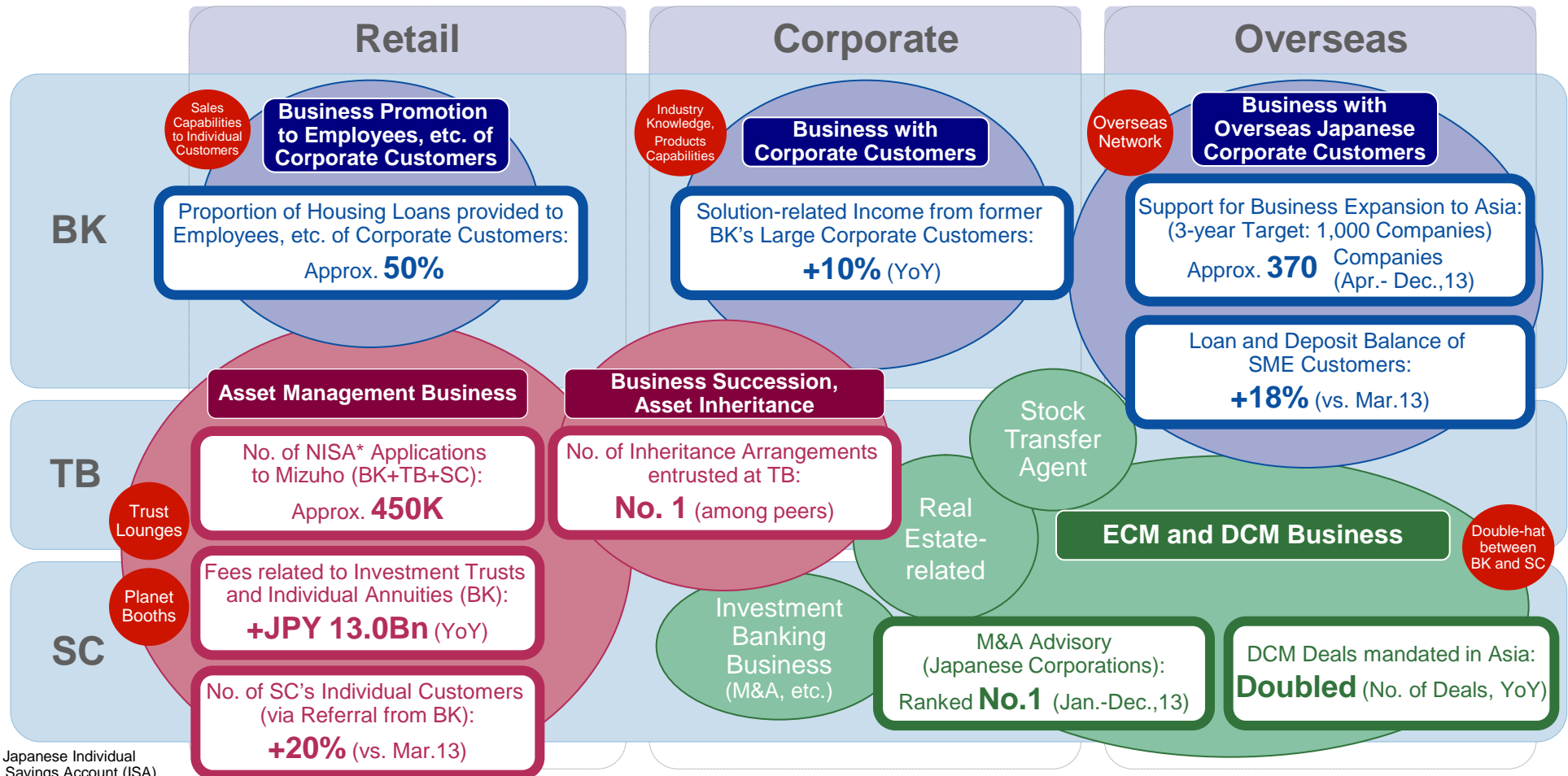
(rounded figures)



(Note) Figures on this page are comparisons with FY12 results based on managerial accounting

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# One MIZUHO Synergy (2): Realization of Synergies



\* Japanese Individual Savings Account (ISA)

**Mizuho's Customer Base**  
One of the Broadest among Japanese Financial Institutions

- No. of Individual Deposit Accounts: **Approx. 24MM**
- Members of Mizuho Mileage Club: **Approx. 10MM**
- No. of Comprehensive Securities Accounts: **Approx. 1.6MM**
- No. of SME Borrowers, etc.: **Approx. 100K**
- Coverage of Listed Companies in Japan: **Approx. 70%**
- No. of Non-Japanese Corporate Customers: **Approx. 5,000**

# Income from Customer Groups

## Net Interest Income and Non-interest Income increased in both domestic and overseas operations

### Income from Customer Groups (YoY)

(JPY Bn)

(BK+TB+SC)

	Net Interest Income	Non-interest Income
Domestic Operations	+6.6	+54.6
Overseas Operations	+20.5	+29.5
<b>Total</b>	<b>+27.1</b>	<b>+84.1</b>

**Income from Customer Groups** **+JPY 111.2Bn**  
(BK+TB+SC)

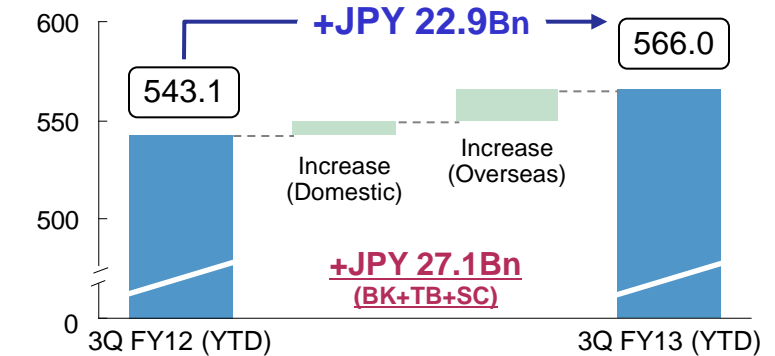
Achieved high level progress of 56% in 3Q FY13 (YTD) against the 3-year target of +JPY 200.0Bn in medium-term business plan

- \*1: Domestic – aggregate of income in BK Domestic Banking and TB Treasury Business  
Overseas – Income in BK International Banking  
New managerial accounting rules have been applied to the calculation of Net Interest Income since the beginning of FY13. Figures for FY12 were recalculated based on the new rules. Net Interest Income before the revision was JPY 568.3Bn for 3Q FY12 (YTD)
- \*2: New managerial accounting rules have been applied to the calculation of Non-interest Income since the beginning of FY13. Figures for FY12 were recalculated based on the new rules. Non-interest Income before the revision was JPY 347.5Bn for 3Q FY12 (YTD)

### Net Interest Income (Customer Groups)\*1

(JPY Bn)

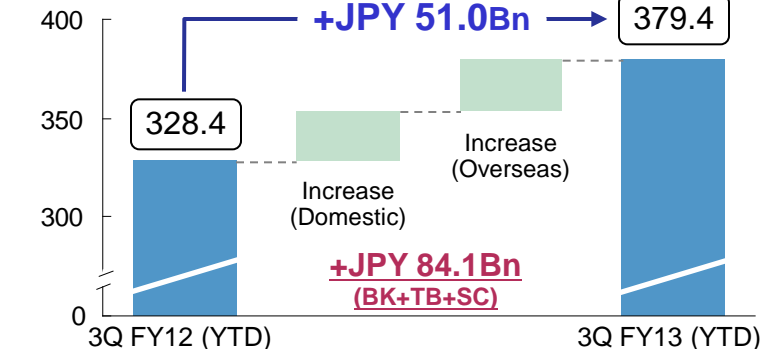
(2 Banks)



### Non-interest Income (Customer Groups)\*2

(JPY Bn)

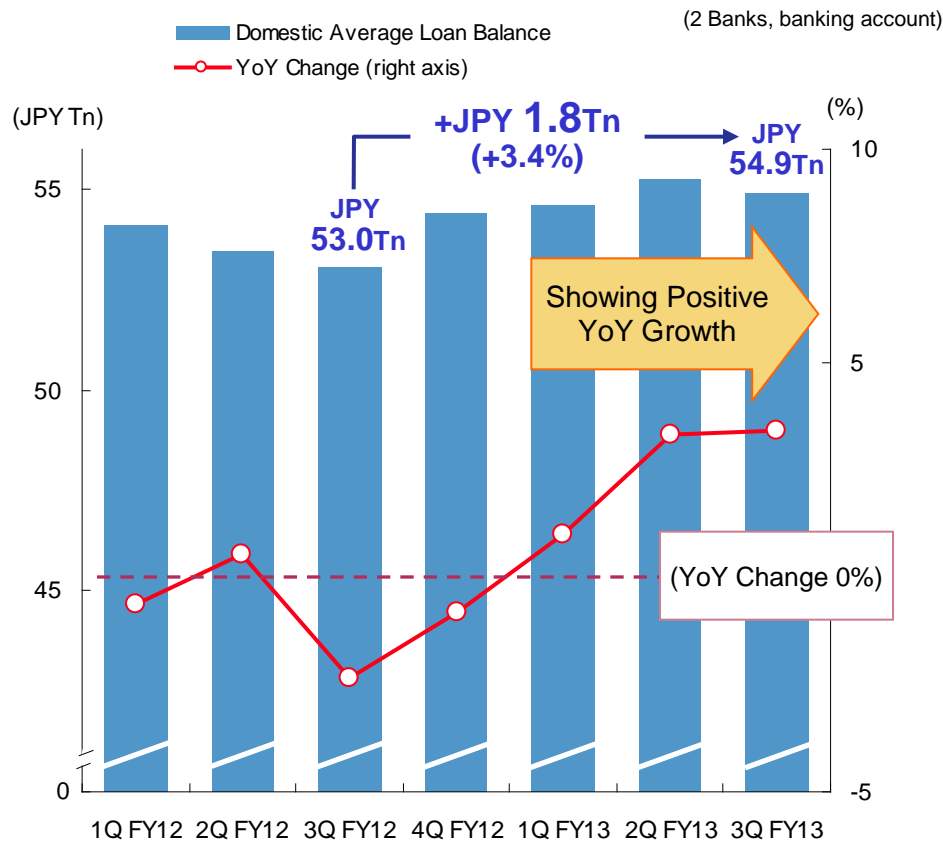
(2 Banks)



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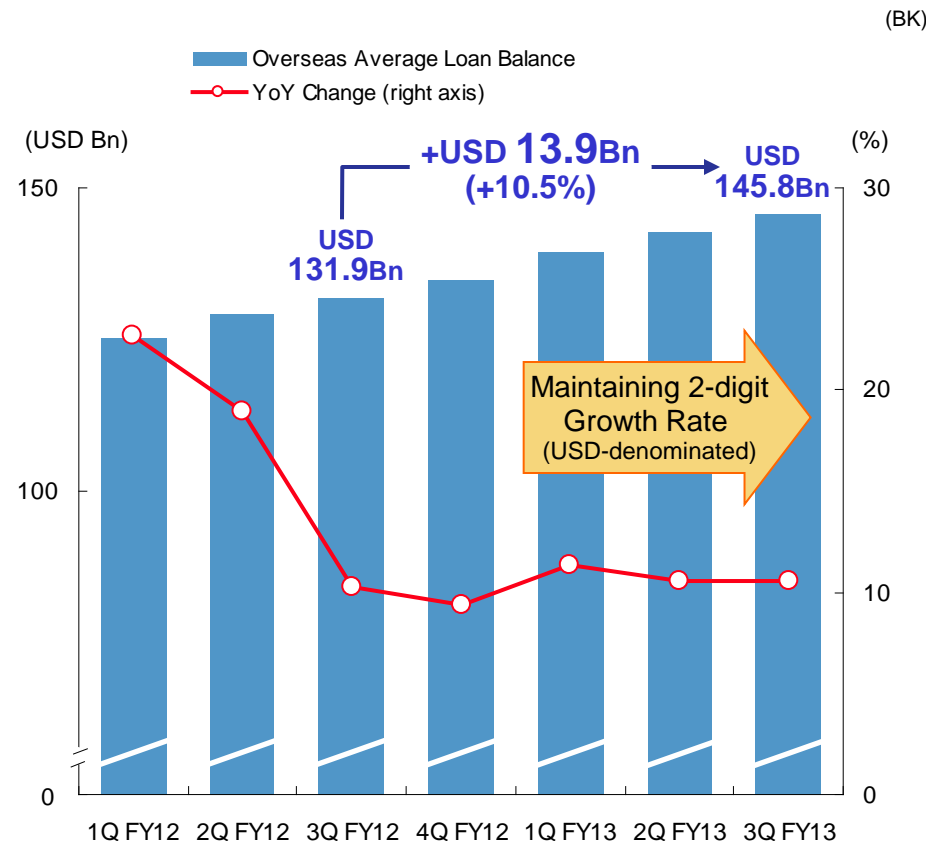
## Domestic loan balance shows signs of bottoming out, while overseas loan balance continues to grow steadily

### Domestic Average Loan Balance\*1



**Aim to increase by approx. JPY 2-3Tn in FY15 (vs. FY12)**

### Overseas Average Loan Balance\*2



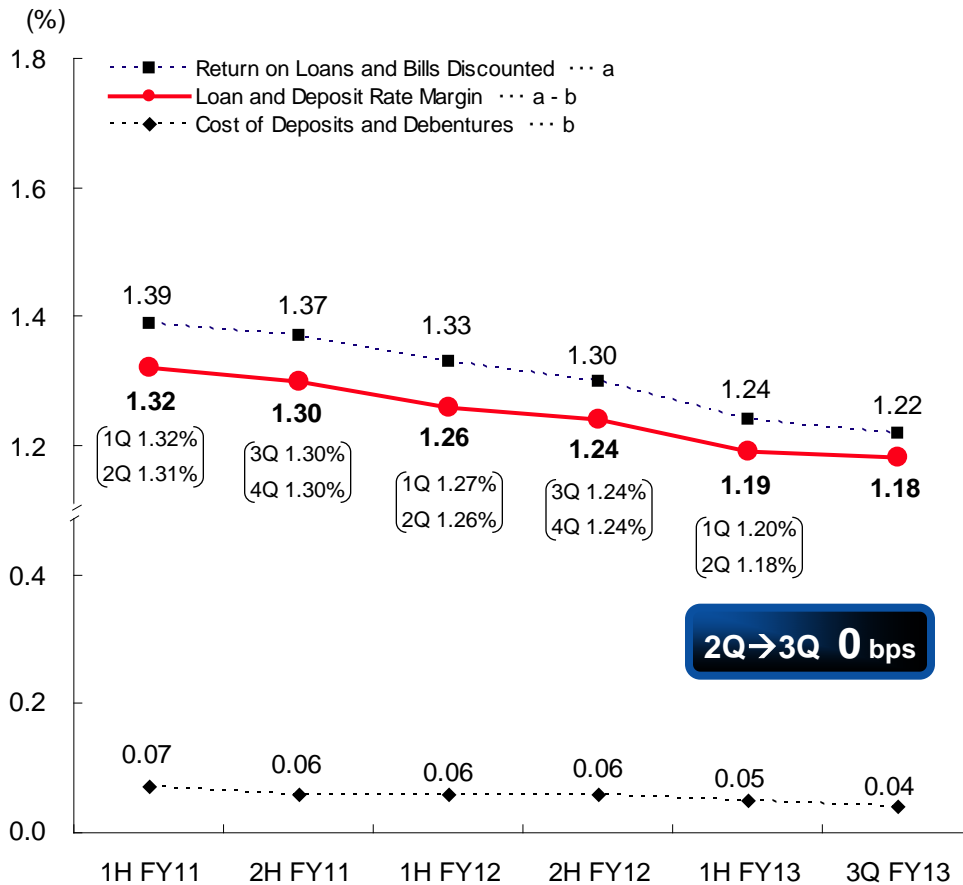
**Aim to increase by approx. USD 50.0Bn as of Mar. 16 (vs. Mar. 13)**

\*1: Excluding loans to Mizuho Financial Group, Inc. \*2: BK managerial accounting, including figures of Mizuho Bank (China), Ltd. and former BK for 1Q FY13

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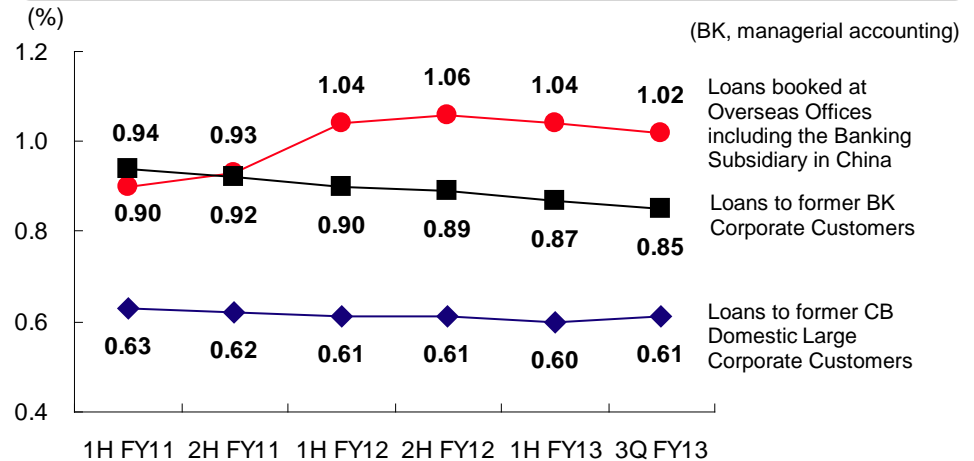
Despite continued low interest rate environment, domestic loan and deposit rate margin and loan spreads remained almost flat

## Domestic Loan and Deposit Rate Margin\*

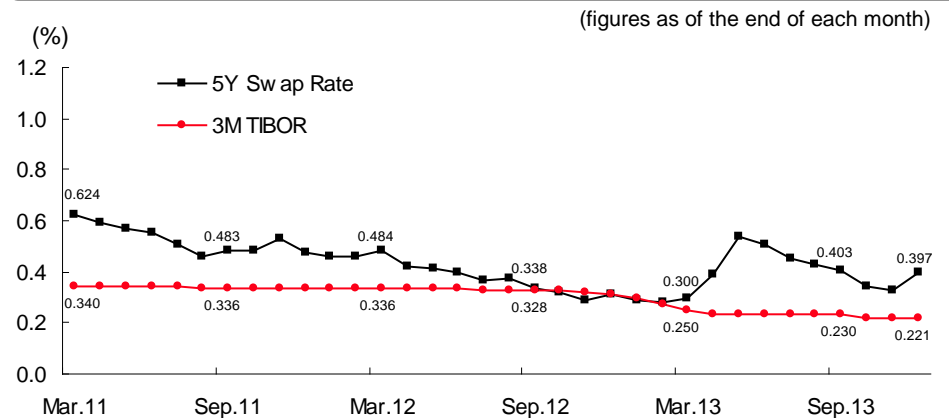


\* BK Domestic Operations excluding loans to FG, Deposit Insurance Corporation of Japan and the Japanese Government

## Loan Spread



## (Reference) Market Interest Rates

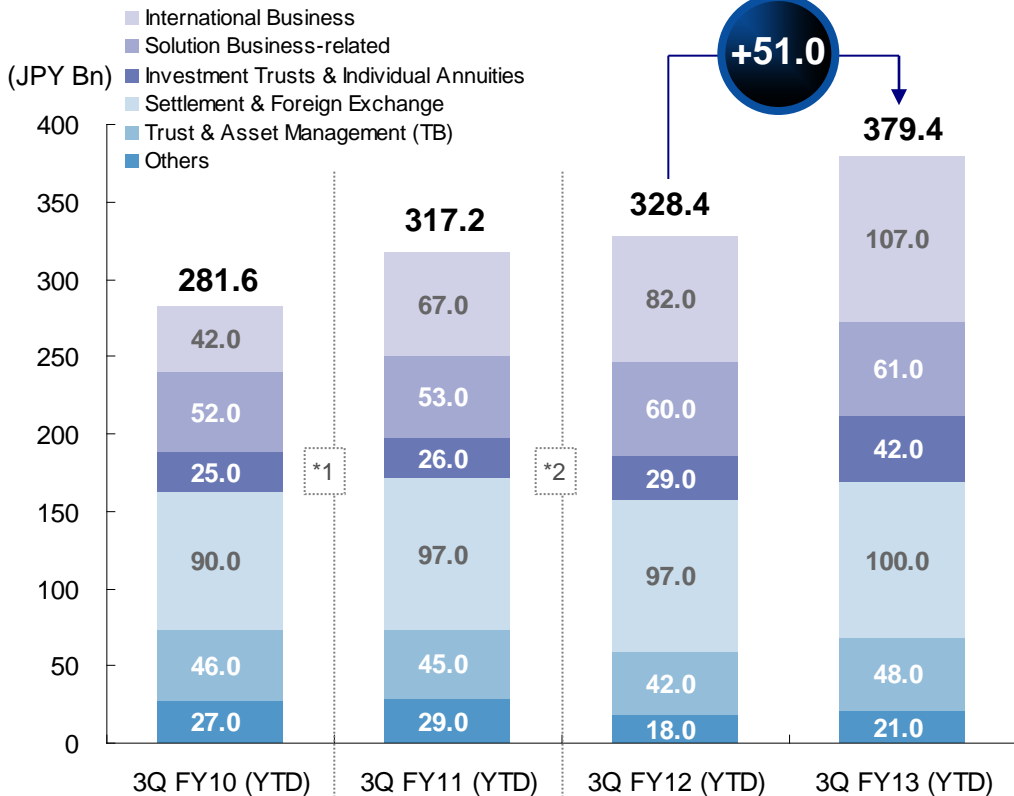


## Non-interest Income increased steadily in both domestic and overseas operations: increased year-on-year in all categories

### Non-interest Income

(rounded figures other than total)

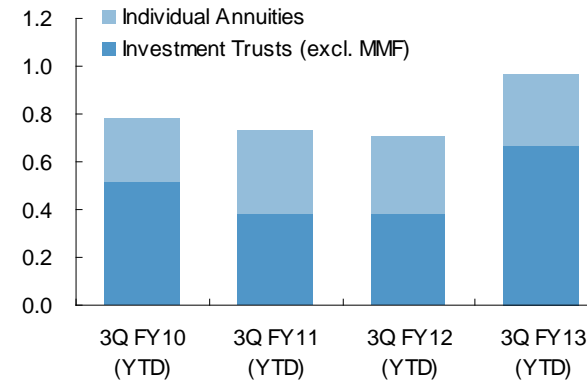
(2 Banks, managerial accounting)



### Sales of Investment Trusts and Individual Annuities

(JPY Tn)

(BK)



Sales Amount

+JPY  
**260.0Bn**  
YoY

### Syndicated Loan (Asia excl. Japan)

	Proceeds (USD MM)	Market Share
1 Standard Chartered PLC	10,568	9.1%
2 HSBC Holdings PLC	6,459	5.6%
3 DBS Group Holdings	6,350	5.5%
<b>4 Mizuho Financial Group</b>	<b>6,003</b>	<b>5.2%</b>
5 Bank of China	5,624	4.9%

Market Share

**No.1**  
among  
Japanese  
Banks

Jan.1st – Dec.31th, 2013, bookrunner basis  
Source: Thomson Reuters

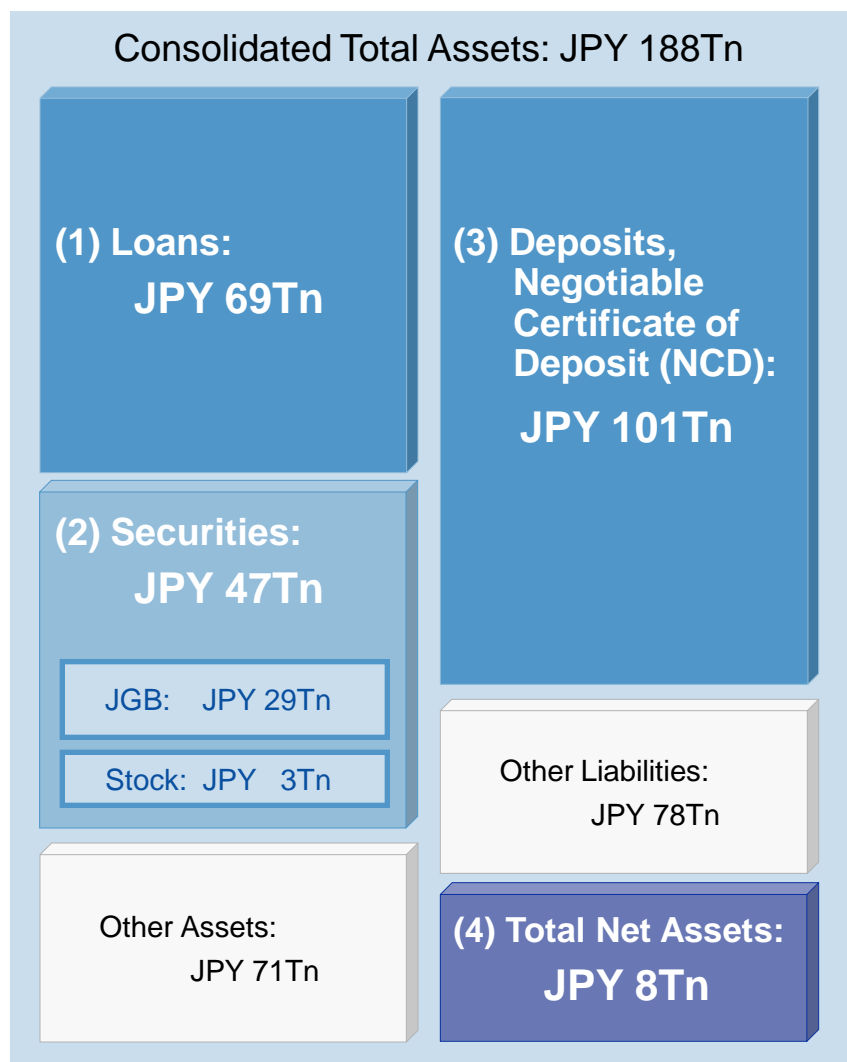
\*1: Following the implementation of the substantive one bank structure, new managerial accounting rules were applied at the beginning of FY12.

Figures for 3Q FY11 (YTD) on this slide were recalculated based on new rules (impact for 3Q FY11 (YTD): approx. +JPY 32.0Bn)

\*2: New managerial accounting rules have been applied since the beginning of FY13.

Figures for 3Q FY12 (YTD) on this slide were recalculated based on new rules (impact for 3Q FY12 (YTD): approx. -JPY 19.0Bn)

## Consolidated Balance Sheet (as of Dec. 2013)



## Mizuho's Balance Sheet Advantages\*1

### (1) Credit portfolio remained sound

- NPL Ratio remained at a low level of 1.29% (decrease of 0.41% from Mar. 13)
- Credit Costs for 3Q FY13 (YTD) amounted to a net reversal of JPY 77.0Bn
- Exposure to GIIPS countries was limited (USD 4.35Bn)

### (2) Focus on risk management of securities portfolio

- JGB balance decreased by JPY 4Tn from Mar. 13, while average remaining period of JGB portfolio was 2.3 years (down by 0.2 years from Mar. 13)
- Continuous efforts will be made to reduce stock portfolio

### (3) Stable funding structure in both Yen and foreign currencies

- Stable domestic deposit funding structure, primarily consisting of individual customer deposits
- Foreign currency-denominated deposits increased steadily
- Consolidated loan-to-deposit ratio was 68%

### (4) Capital was maintained at a sufficient level

- Common Equity Tier 1 Capital Ratio remained at a sufficient level; 9.30%\*2 on a phase-in basis or 9.16%\*2 on a fully-effective basis, both of which include mandatory convertible preferred stock

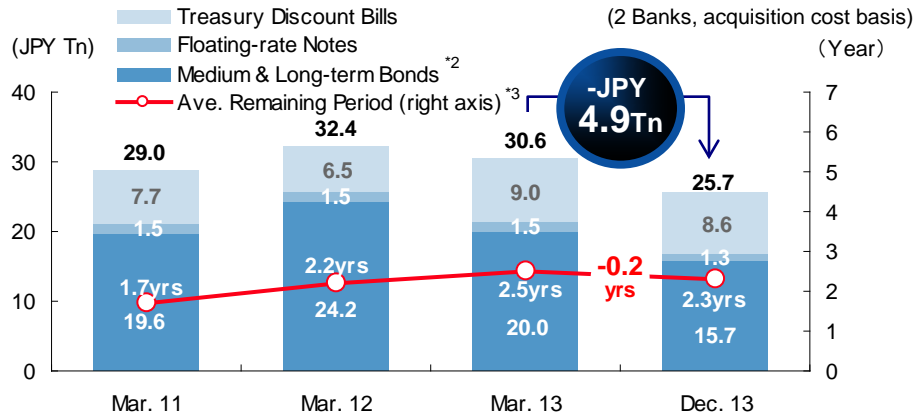
\*1: All figures other than consolidated loan-to-deposit ratio and Common Equity Tier 1 Capital ratio are on a 2 Banks basis

\*2: Includes Eleventh Series Class XI Preferred Stock (balance as of Dec. 2013: JPY 328.2Bn, mandatory conversion date: Jul. 1st, 2016)

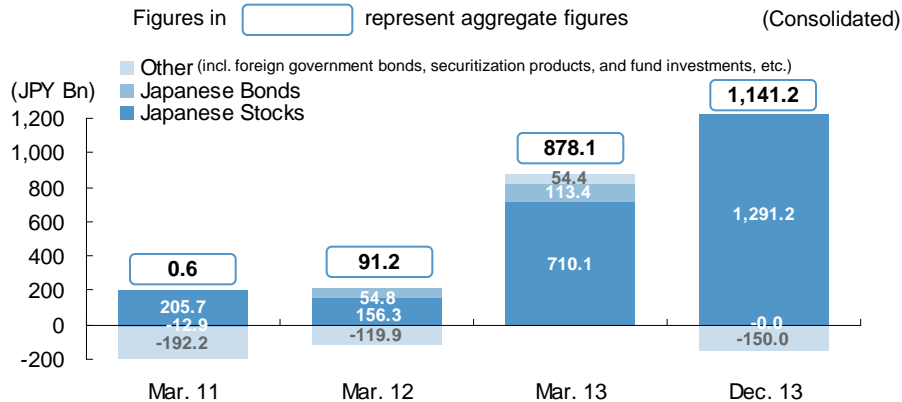
## Continue conservative bond portfolio management

## Acceleration of the reduction of cross shareholdings continues to be an important management issue

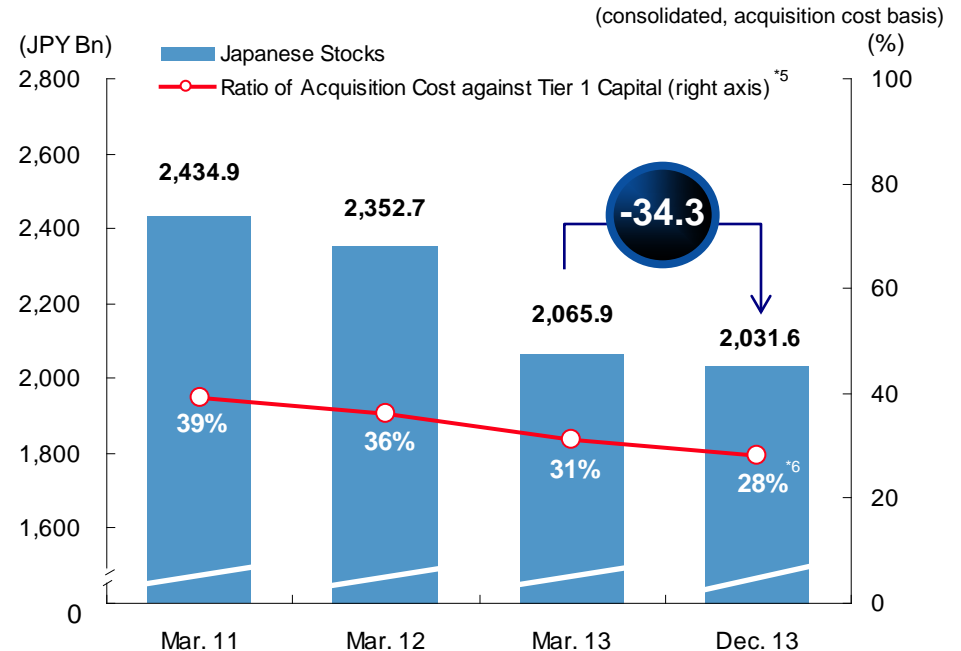
### JGB Portfolio\*1



### (Reference) Unrealized Gains/Losses on Other Securities\*1,4



### Japanese Stock Portfolio\*1



### Reduction of Stock Portfolio (Apr.- Dec., 13)

Results	Reduced Amount (o/w Amount Sold) *7	JPY 34.3Bn (Apr.- Dec., 13) (JPY 36.6Bn)
	Consented Amount to Sell *7,8	Approx. JPY 263.0Bn (Dec.13)

\*1: Other Securities which have readily determinable fair values \*2: Including bonds with remaining period of one year or less \*3: Excluding Floating-rate Notes  
 \*4: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments  
 \*5: Basel 2 basis from Mar.11 to Mar.12. Basel 3 phase-in basis (incl. Eleventh Series Class XI Preferred Stock in Common Equity Tier 1 Capital) after Mar.13  
 \*6: After taking into consideration the hedging effect \*7: Managerial accounting (BK, TB and SC) \*8: The portion which has not been sold as of Dec.13



The estimates of annual (fiscal year-end) dividends per share of common stock revised upward by 0.5 yen, reflecting the financial results to date and other factors

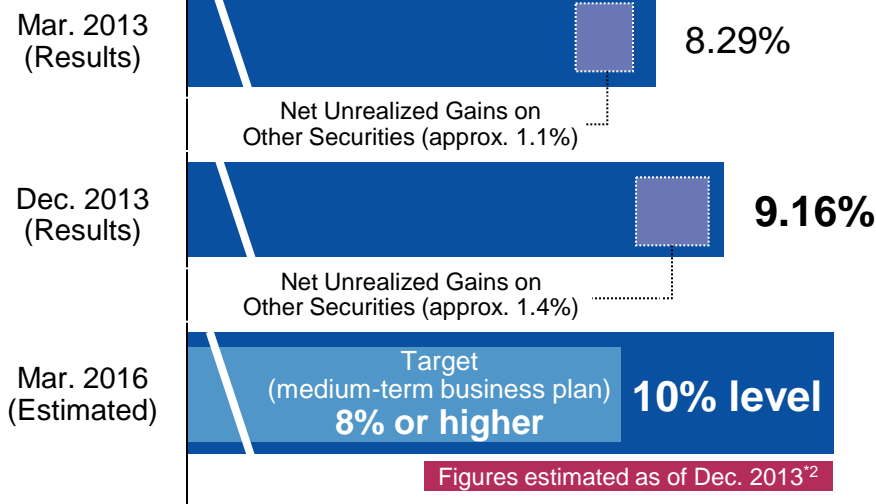
Pursue an optimal balance between “Strengthening of Stable Capital Base” and “Steady Returns to Shareholders” in accordance with changes in the business environment, our financial condition and other factors

**Target  
(medium-term  
business plan)**

Common Equity Tier 1 Capital ratio as of Mar.2016:  
8% or higher (Fully-effective basis, including  
mandatory convertible preferred stock\*1)

Figures below are estimated figures calculated by FG  
based on publicly-available materials issued to date

Fully-effective basis, incl. mandatory convertible preferred stock\*1



\*1: Eleventh Series Class XI Preferred Stock (balance as of Dec. 2013: JPY 328.2Bn, mandatory conversion date: Jul. 1st, 2016)

\*2: Calculated based on the following assumptions;

- (1) Net Income for FY2013 is that of the revised earnings plan,
- (2) Net Income for FY2014 and FY2015, and RWA are those of the medium-term business plan, and
- (3) payouts such as dividends are unchanged from the level as of FY2013

**Dividend  
Level**

Estimates of annual dividends per share of common stock revised upward to “6.5 yen for FY2013”

	Second Quarter-end (Results)	Fiscal Year-end (Estimates)	Annual (Estimates)
Previous Estimates	JPY 3.0	JPY 3.0	JPY 6.0
Revised Estimates	JPY 3.0	JPY 3.5	JPY 6.5
Change	-	+JPY 0.5	+JPY 0.5

Dividend policy for FY2014 and onward will be discussed based on our policy of “steady returns to shareholders” and the following three points (Estimates of the annual cash dividends for FY2014 are planned to be announced in May 2014)

- (1) capital adequacy
- (2) status of transformation of profit structure into a stable and sustainable one
- (3) development of regulatory framework, etc.

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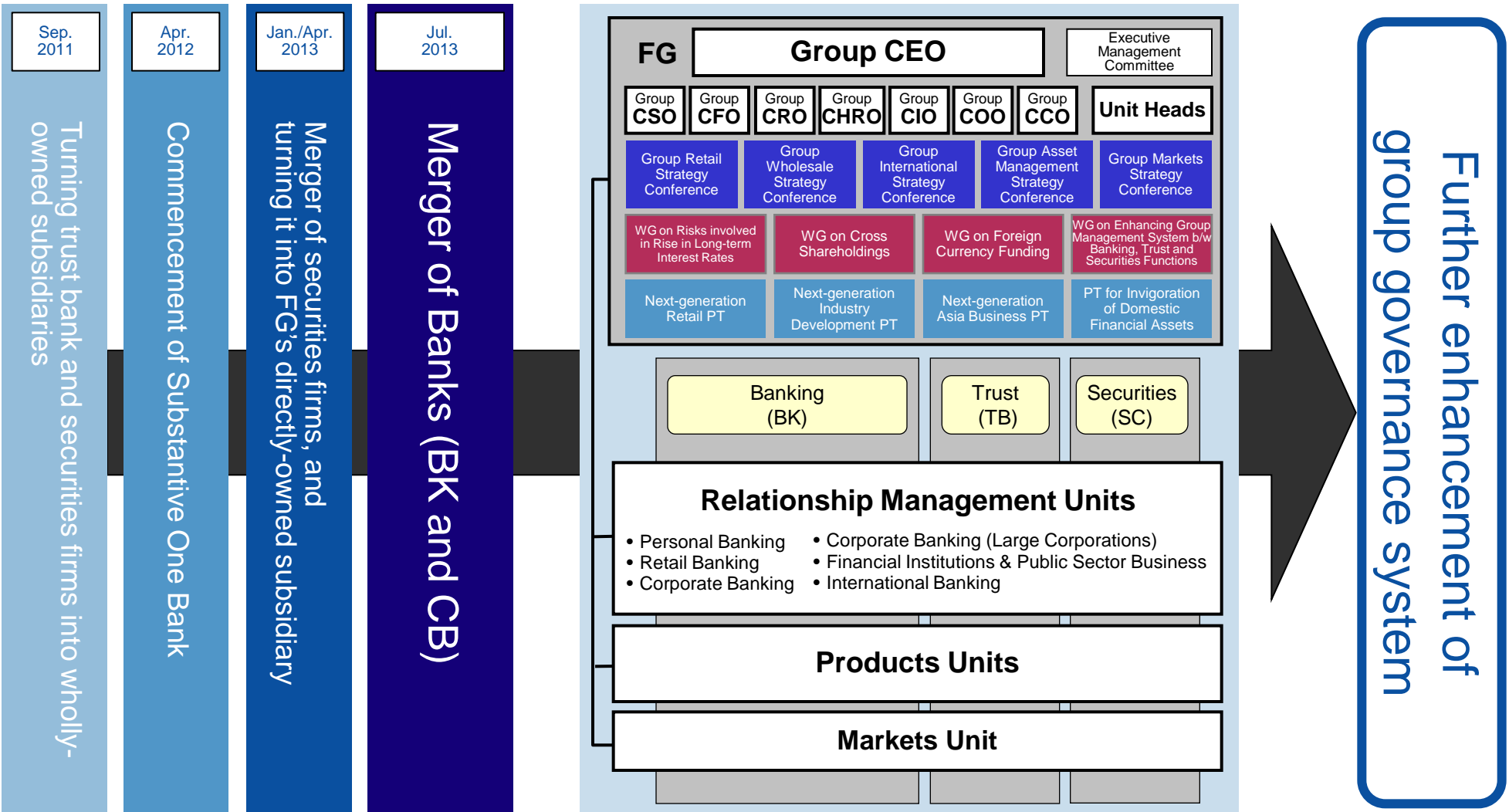
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## 1. Executive Summary of 3Q FY2013 (YTD)

## 2. Enhancement of Governance System and Development of One MIZUHO

Entity-oriented  
Global Group Structure

Toward Advanced and Integrated Group Management



## Enhancement of Group Governance System

1. Transformation into a “Company with Committees<sup>\*)</sup>”

2. Strengthening of the functions of the Holding Company

3. Transformation of the Corporate Culture (Establishment of a Strong Group-wide Underlying Culture)

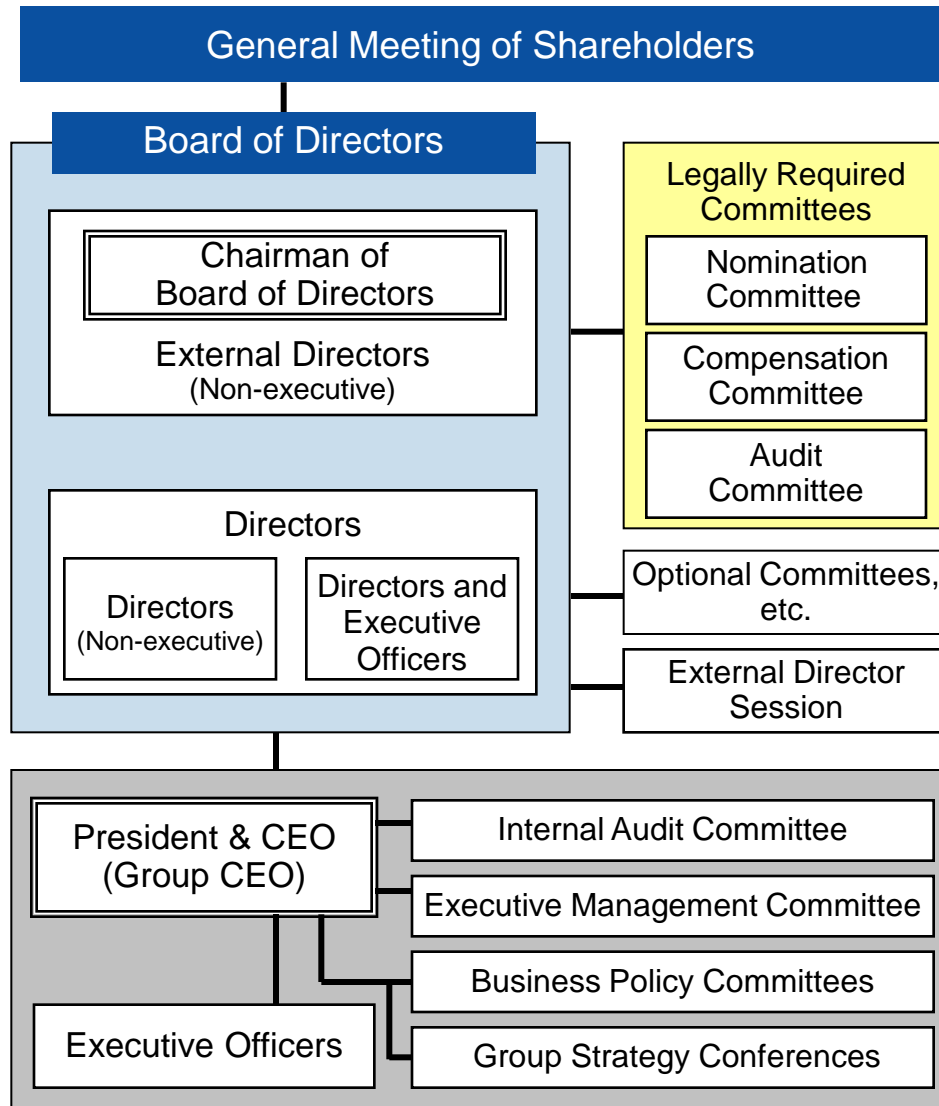
### Points

- Separate business execution and supervisory functions, and facilitate swifter decision making by delegating authority to the business execution line
- Establish a structure which thoroughly incorporates external viewpoints in supervision of business execution and nomination of management, reflecting international requirements such as those by the Basel Committee on Banking Supervision
- The holding company will control and supervise the group entities as well as act as the “control tower” to develop integrated group-wide strategic plans, which will be implemented by group companies in a unified and timely manner
- Define clearly the respective roles, responsibilities and chain of command of the holding company and its subsidiaries
- Under the slogan of “One MIZUHO”, encourage a change of mindset and proactive actions of each employee within the group to embody Mizuho’s corporate identity (One of the most important issues for Group CEO)

\*) As defined in the Companies Act of Japan

# Transformation into a “Company with Committees” (Structure)

<New Structure (Illustration)>



## Points

### (1) Increase management transparency

- Strengthen supervisory function over the management
  - Clearly separate business execution by executive officers and supervisory functions by directors
- Enhance independence of external directors' decision making process
  - Appoint an external director as the Chairman of the Board, in principle
  - Establish legally required 3 committees with strong authority

Nomination Committee	Determine proposals regarding election and dismissal of directors
Compensation Committee	Determine evaluation and remuneration of executive officers
Audit Committee	Audit execution duties of executive officers

(All members of Nomination and Compensation Committees are to consist of external directors, in principle)

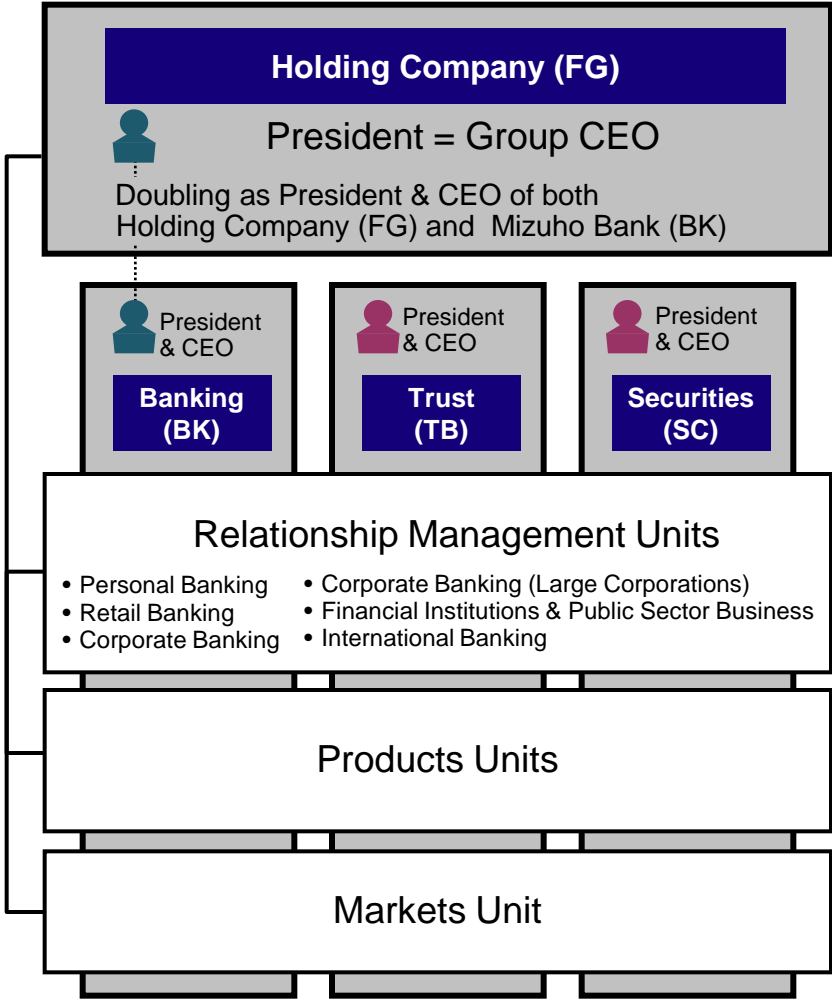
### (2) Improve swiftness of decision making

- Swift and flexible decision making
  - Decisions on execution of important operations are delegated to executive officers through resolution of a board of directors meeting
  - Executive officers can execute operations in a swifter manner

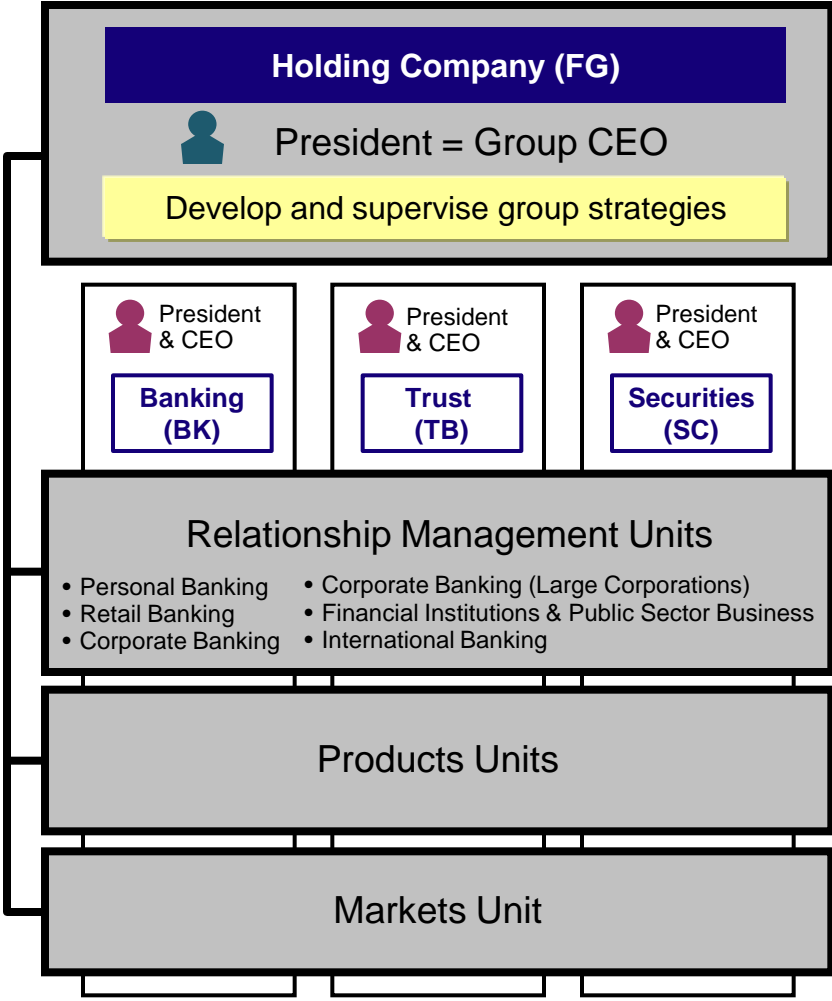
# Strengthening of Holding Company Functions (Illustration)

Further develop customer segment-oriented strategies in an integrated manner between “banking, trust and securities” functions under the leadership of Group CEO

<Until March 2014>



<After April 2014>



# Transformation of Corporate Culture(1): (Establishment of a Strong Group-wide Underlying Culture)



## Establish One MIZUHO Corporate Culture

Continue promoting initiatives of  
“One MIZUHO Promotion PT”

⇒ Encourage a change of mindset  
and proactive actions of each  
individual within the group to  
embody the “Mizuho Values”

**One of the most important issues  
to be addressed by Group CEO**

# Transformation of Corporate Culture (2): Initiatives related to One MIZUHO

Establish strong One MIZUHO culture by deepening communication across the group

Foster sense of unity among management members and employees across the group as “One MIZUHO”

## Sense of Unity Across the Group (“Horizontal” Sense of Unity)

### Offsite Meeting of General Managers

Approx. 1,000 domestic general managers of BK, TB and SC assembled on a cross entity basis

Deepened mutual understanding through discussions and enhanced commitments as general managers, to establish a strong group-wide underlying culture in an integrated manner between “banking, trust and securities functions”



## Branch/Division Vision “What We Aim to Be”

### Branch/Division Vision

Each branch/division prepared its “3-year vision” and “action plan” through discussions with all staff working there

Initiatives toward realizing these “visions” have been implemented since 2H FY13



## Sense of Unity among Employees and Management Members (“Vertical” Sense of Unity)

### Discussion Session

Management members including Group CEO visit all domestic and overseas branches/divisions to gain momentum toward establishing a strong group-wide underlying culture through active discussions between employees and management members



## Opportunities to Cultivate the Sense of Unity of the Group

### Mizuho Volunteer Day



### Live Match Viewing of Japan National Football Team





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## Financial Information

- |  |      |  |      |
|--|------|--|------|
| - Overview of Financial Results and Balance Sheet                    | P.25 | - Non-interest Income from Customer Groups | P.31 |
| - Difference between Consolidated and 2 Banks /<br>Mizuho Securities | P.26 | - Credit Portfolio                         | P.32 |
| - Customer Groups: Net Interest Income /<br>Loan Balance             | P.27 | - Net Gains/Losses on Securities           | P.33 |
| - Loan Spread  | P.28 | - Securities Portfolio                     | P.34 |
| - Foreign Currency Funding /<br>Credit Risk Management               | P.29 | - Capital Adequacy Ratio Roadmap           | P.35 |
| - Loan Balance in Asia/Oceania                                       | P.30 |  |      |

# Overview of Financial Results and Balance Sheet

## Profit and Loss Statement (3Q FY2013 (YTD))

		(JPY Bn)		
(Consolidated)		3Q FY2013 (YTD)	YoY	3Q FY2012 (YTD)
1	Consolidated Gross Profits	1,546.0	-83.7	1,629.7
2	General and Administrative Expenses	-931.4	-12.9	-918.5
3	Consolidated Net Business Profits <sup>*1</sup>	594.2	-121.2	715.4
4	Difference b/w Consolidated and 2 Banks	77.3	20.2	57.1
5	Consolidated Net Income	563.1	171.3	391.7
6	Difference b/w Consolidated and 2 Banks	78.8	37.9	40.8
(2 Banks)				
7	Gross Profits	1,157.7	-124.9	1,282.6
8	Net Interest Income	730.0	15.6	714.3
9	Fiduciary Income	35.9	2.6	33.3
10	Net Fee and Commission Income	264.0	33.0	231.0
11	Net Trading Income	9.0	-28.8	37.8
12	Net Other Operating Income	118.6	-147.4	266.0
13	General and Administrative Expenses (excluding Non-Recurring Losses)	-640.8	-16.5	-624.3
14	Net Business Profits	516.8	-141.5	658.3
15	Credit-related Costs	77.0	112.8	-35.7
16	Net Gains (Losses) related to Stocks	42.8	165.7	-122.9
17	Ordinary Profits	633.8	167.2	466.5
18	Net Income	484.3	133.4	350.8

\*1: Consolidated Gross Profits - G&A Expenses (excluding Non-Recurring Losses)  
+ Equity in Income from Investment in Affiliates and certain other consolidation adjustments

## Balance Sheet (Dec. 2013)

		(JPY Bn)		
(Consolidated)		Dec. 2013	YoY	Mar. 2013
1	Total Assets	188,307.9	10,896.8	177,411.0
2	Loans and Bills Discounted	69,077.5	1,540.7	67,536.8
3	Domestic (2 Banks) <sup>*2</sup>	55,838.5	731.6	55,106.9
4	Overseas (2 Banks)	13,475.8	2,041.6	11,434.2
5	Securities	47,637.7	-5,834.6	53,472.3
6	Japanese Stocks (Other Securities)	3,322.8	546.8	2,776.0
7	Japanese Gov't Bonds (Other Securities)	25,816.4	-4,988.6	30,805.1
8	Foreign Bonds (Other Securities)	8,984.4	-2,860.4	11,844.8
9	Total Liabilities	180,049.1	10,374.3	169,674.8
10	Deposits	86,772.5	2,530.5	84,241.9
11	Negotiable Certificate of Deposit	14,532.2	-794.5	15,326.7
12	Total Net Assets	8,258.7	522.5	7,736.2
13	Unrealized Gains/Losses on Securities <sup>*3</sup>	1,141.2	263.0	878.1
14	Disclosed Claims under the FRL <sup>*4</sup> (2 Banks) <sup>*5</sup>	1,015.9	-277.4	1,293.3
15	Non Performing Loan Ratio (2 Banks) <sup>*5</sup>	1.29%	-0.41%	1.71%
16	Common Equity Tier 1 Ratio (phase-in basis)	8.75%	0.59%	8.16%

\*2: Excluding loans to FG. Banking account

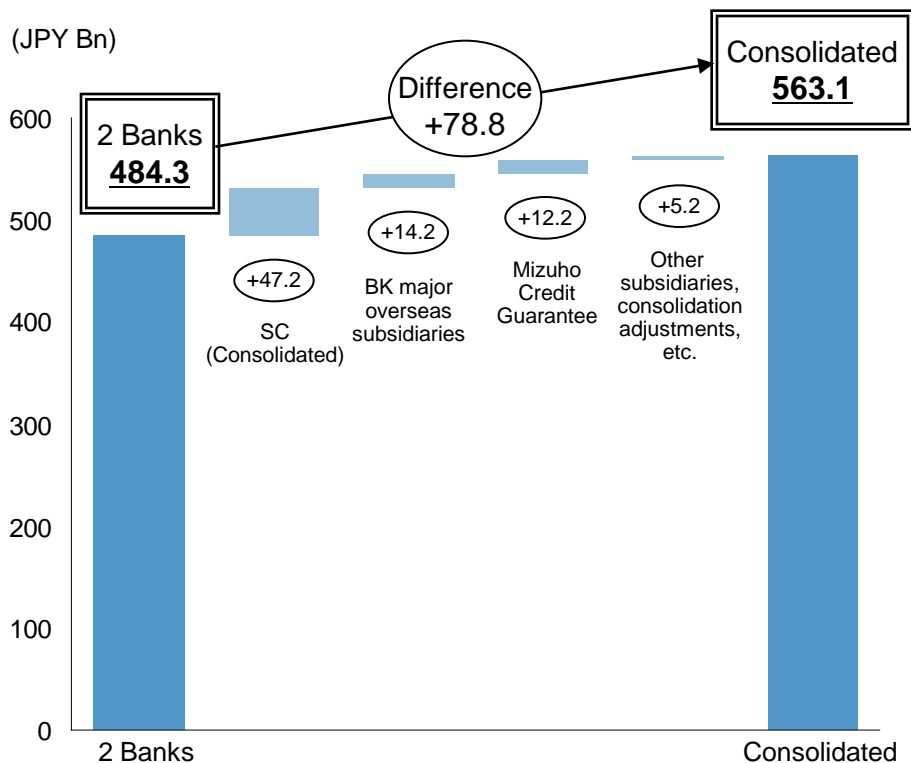
\*3: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments

\*4: The Financial Reconstruction Law

\*5: Banking account + trust account

# Difference between Consolidated and 2 Banks / Mizuho Securities

## Difference in Net Income (3Q FY2013 (YTD))



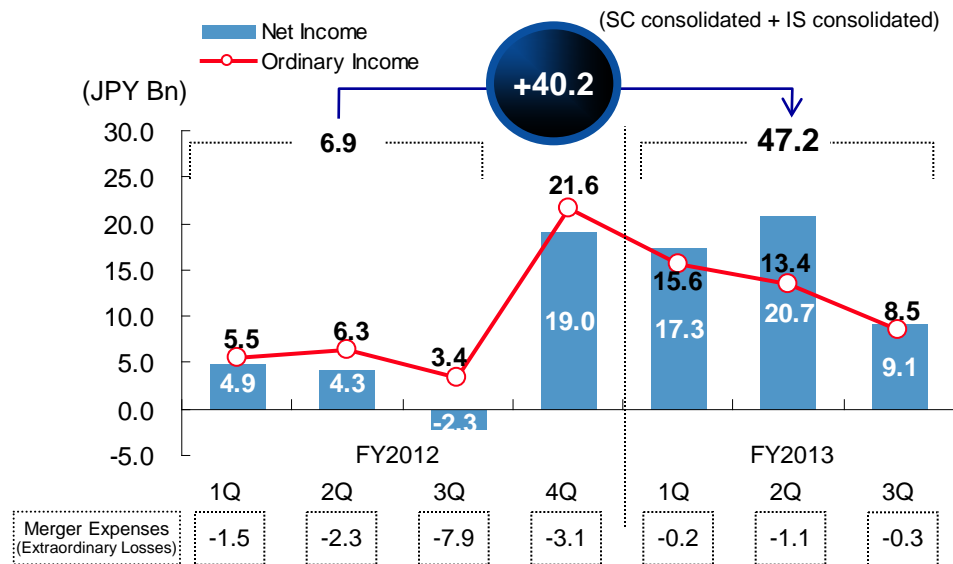
- Difference in Net Income between Consolidated and 2 Banks<sup>\*1</sup> was JPY 78.8Bn, with a year-on-year increase of JPY 40.8Bn, excluding a special item<sup>\*2</sup>
- Increased SC's Net Income and other factors contributed to an increase in Difference in Net Income between Consolidated and 2 Banks

\*1: Consolidated – 2 Banks

\*2: 3Q FY2012 (YTD): approx. +JPY 2.9Bn impact of adjustment for losses on impairment of stock

## Mizuho Securities (3Q FY2013 (YTD))

### Quarterly Net Income



### Early Realization and Maximization of Merger Synergies

**FY15 Target**  
JPY  
**20.0Bn<sup>\*3</sup>**

**Merger synergies for 3Q FY13 (YTD) have already exceeded FY13 target (approx. JPY 10.0Bn)**

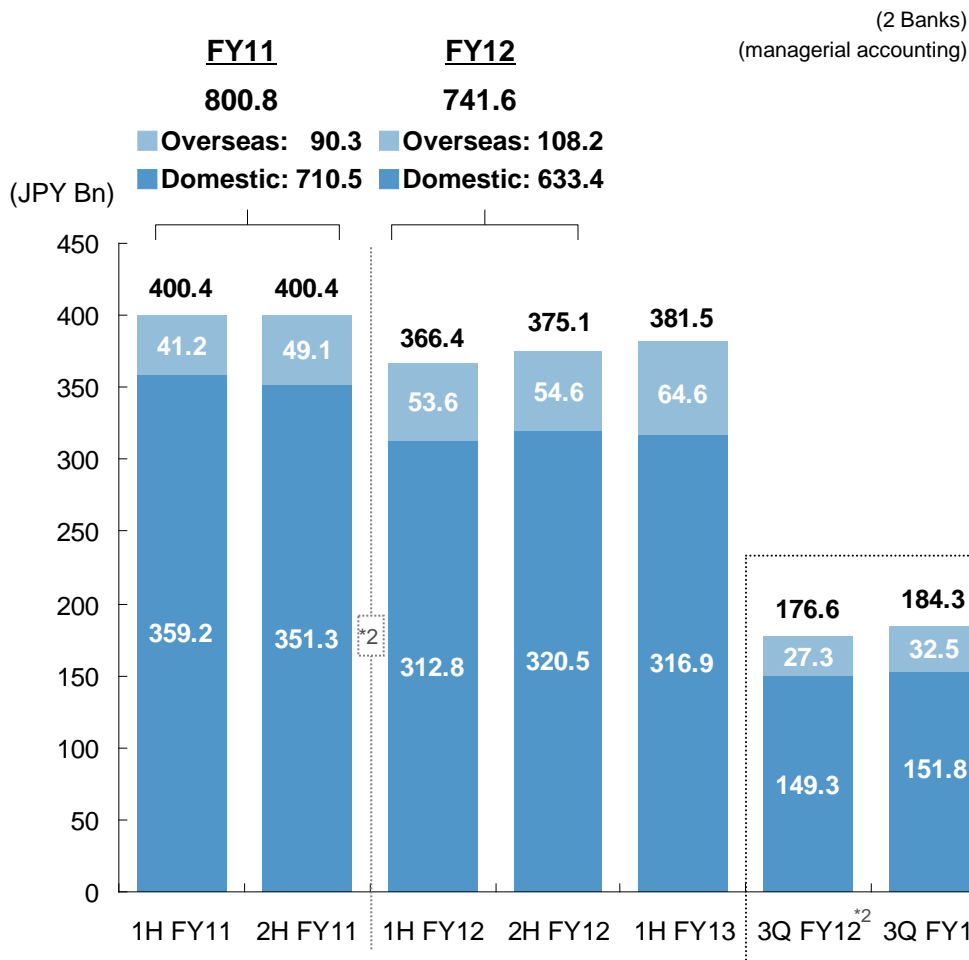
- Realized effects related to expansion of customer network, expansion of product line-up, etc.
- Reduced costs steadily, centering on costs related to IT systems
- Branch consolidations associated with the review of branch network (plan to consolidate 36 branches by FY13)

\*3: Synergy effects target of JPY 20.0Bn (o/w Revenue Synergies: JPY 8.0Bn, Cost Synergies: JPY 12.0Bn) vs. FY11 results

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Customer Groups: Net Interest Income / Loan Balance

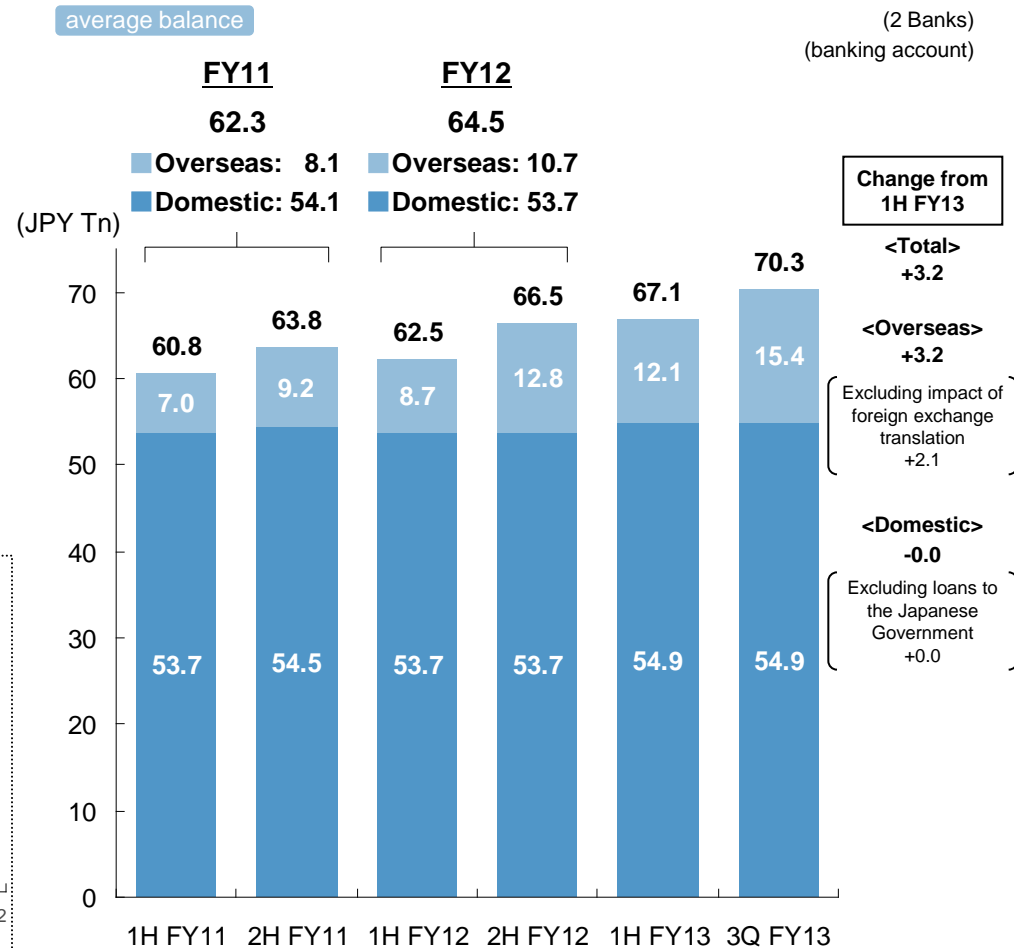
## Net Interest Income\*1



\*1: Domestic – Aggregate of income in BK Domestic Banking and TB Treasury Business  
Overseas – Income in BK International Banking

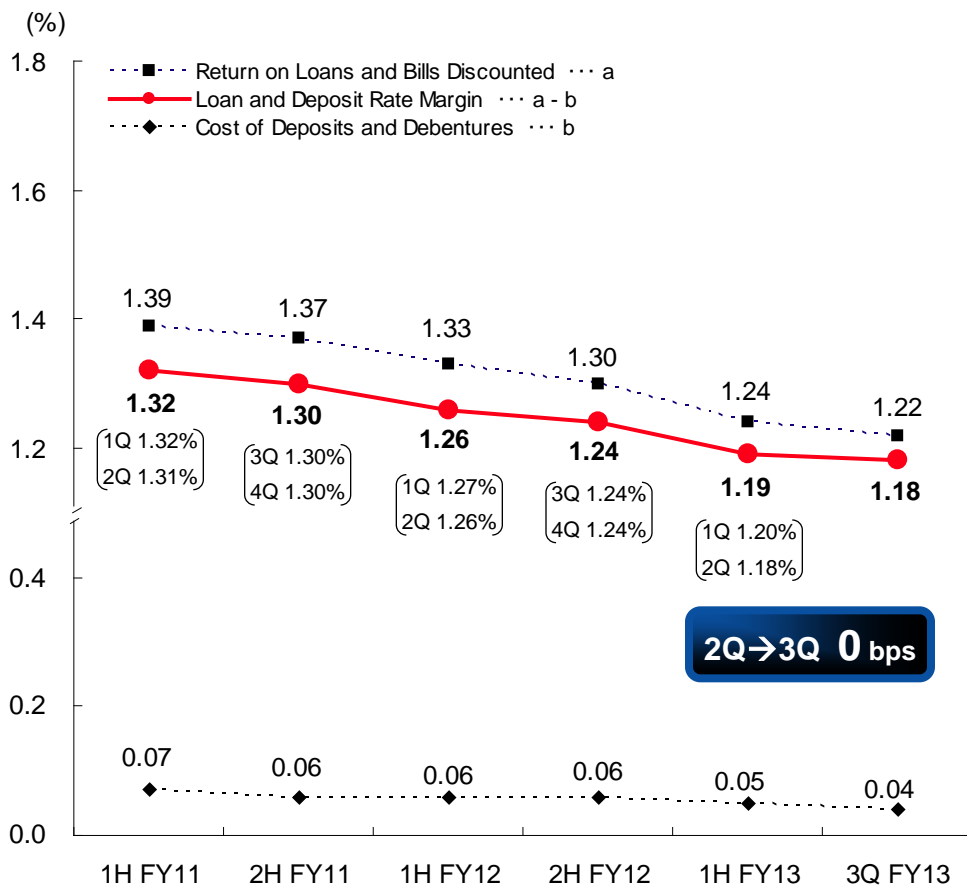
\*2: New managerial accounting rules have been applied to the calculation of Net Interest Income since the beginning of FY13. Figures for FY12 on this slide were recalculated based on the new rules (Impact for 1H FY12: approx. -JPY 20.0Bn, 2H FY12: approx. -JPY 9.0Bn, 3Q FY13: approx. -JPY 5.0Bn)

## Loan Balance\*3



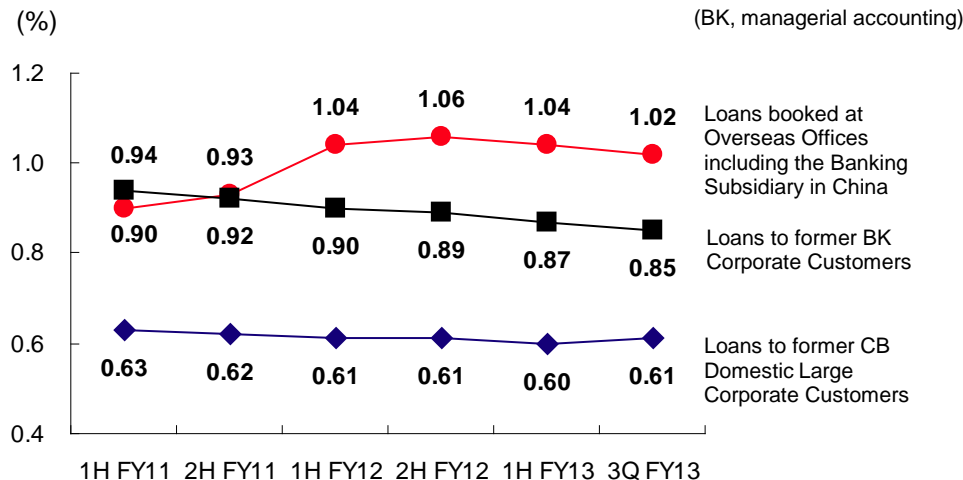
\*3: Excluding loans to FG. "Overseas" represents loans booked at overseas offices including the impact of foreign exchange translation

## Domestic Loan and Deposit Rate Margin\*

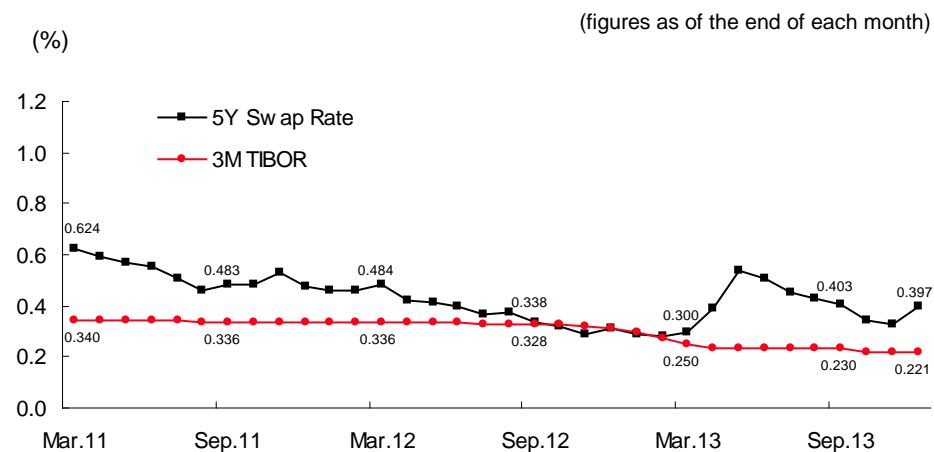


\* BK Domestic Operations excluding loans to FG, Deposit Insurance Corporation of Japan and the Japanese Government

## Loan Spread



## (Reference) Market Interest Rates

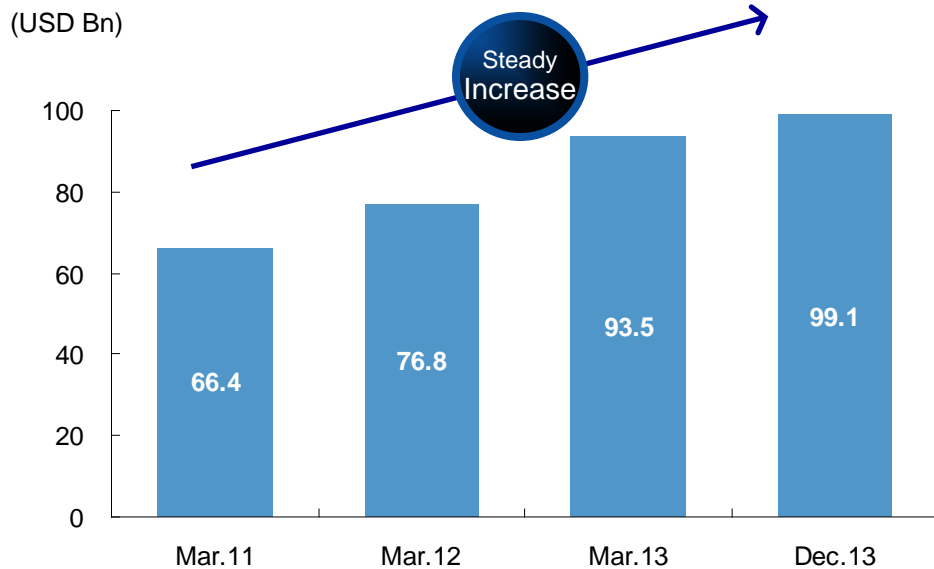


# Foreign Currency Funding / Credit Risk Management

## Foreign Currency-denominated Customer Deposits

period-end balance

(BK, managerial accounting)



Enhance Funding Base

**Increased customer deposits**  
**Enhanced cash flow-related business**

Diversify Funding Source

**USD-denominated senior bonds:**

- USD 1.5Bn issued in Mar.12
- USD 2.5Bn issued in Oct.12
- USD 1.5Bn issued in Mar.13

**USD-denominated subordinated bonds:**

- USD 1.5Bn issued in Jul.12

**USD-denominated CP funding facility:**

- Expanded from USD 5.0Bn to USD 15.0Bn in Jul.12

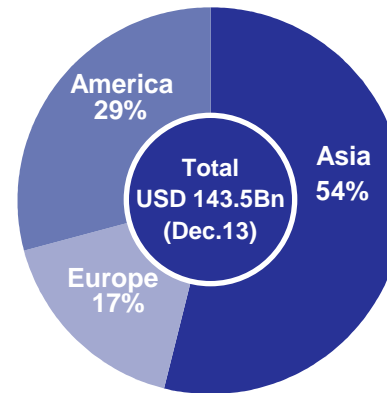
## Overseas Loans

period-end balance

(BK, incl. the banking subsidiary in China, managerial accounting)

<Proportion between Japanese and Non-Japanese>

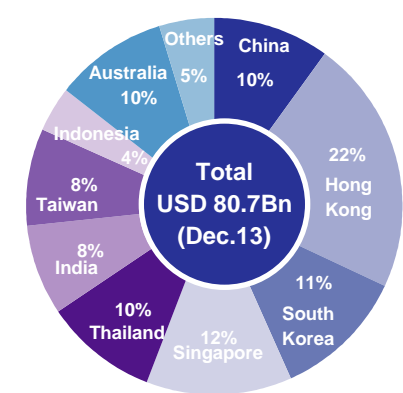
Japanese corporate customers: 38%, Non-Japanese corporate customers: 62%



## Asia/Oceania Loan Portfolio

period-end balance

(BK, incl. the banking subsidiaries in China, Indonesia, Australia and Malaysia, managerial accounting)



## Credit Risk Management Base

### ■ Diversified loan portfolio

- Well-balanced and regionally diversified loan portfolio centering on Super 30 customers with high credit profiles

### ■ Quick response to potential risk factors

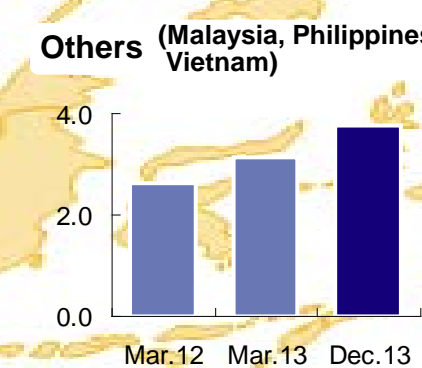
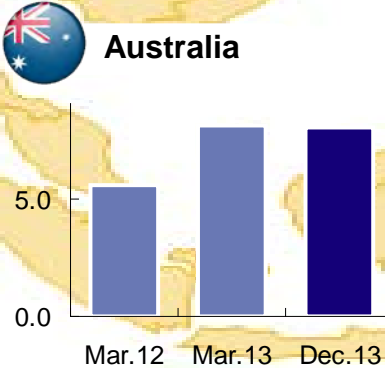
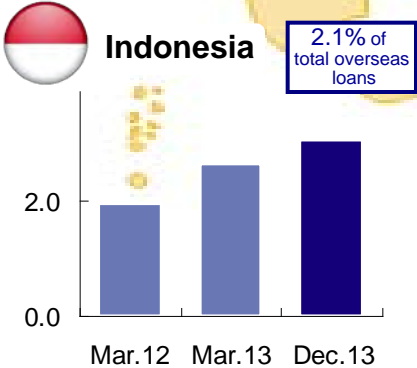
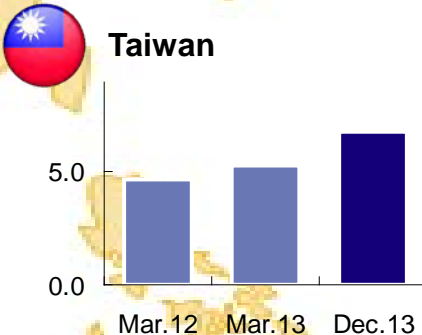
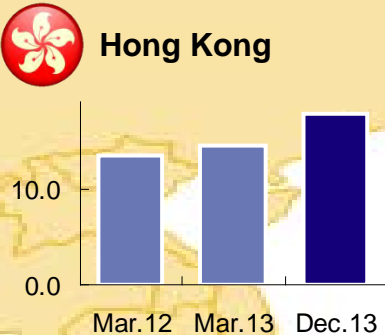
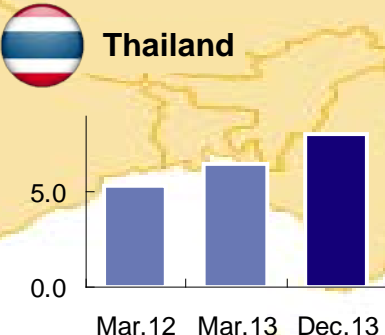
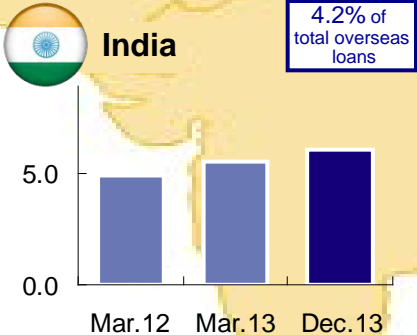
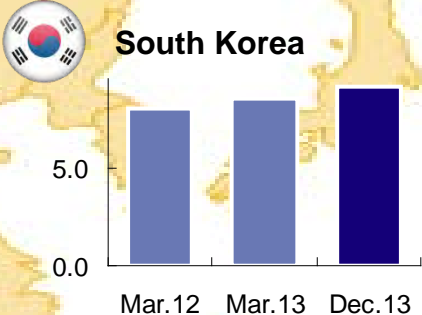
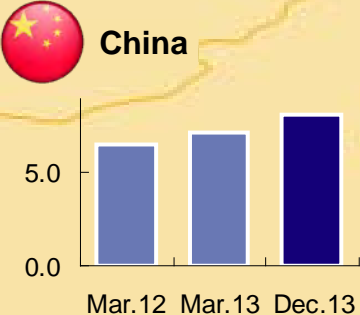
- Immediately share regional credit divisions' local information among head office and regional branches/offices
- Implement pre-emptive measures by appropriately identifying signs of credit deterioration

# Loan Balance in Asia/Oceania

(USD Bn)

(BK incl. banking subsidiaries in China, Indonesia, Australia and Malaysia, managerial accounting, rounded figures)

- Established well-balanced portfolio reflecting status of each country/region
- Carefully monitor future conditions of certain emerging countries

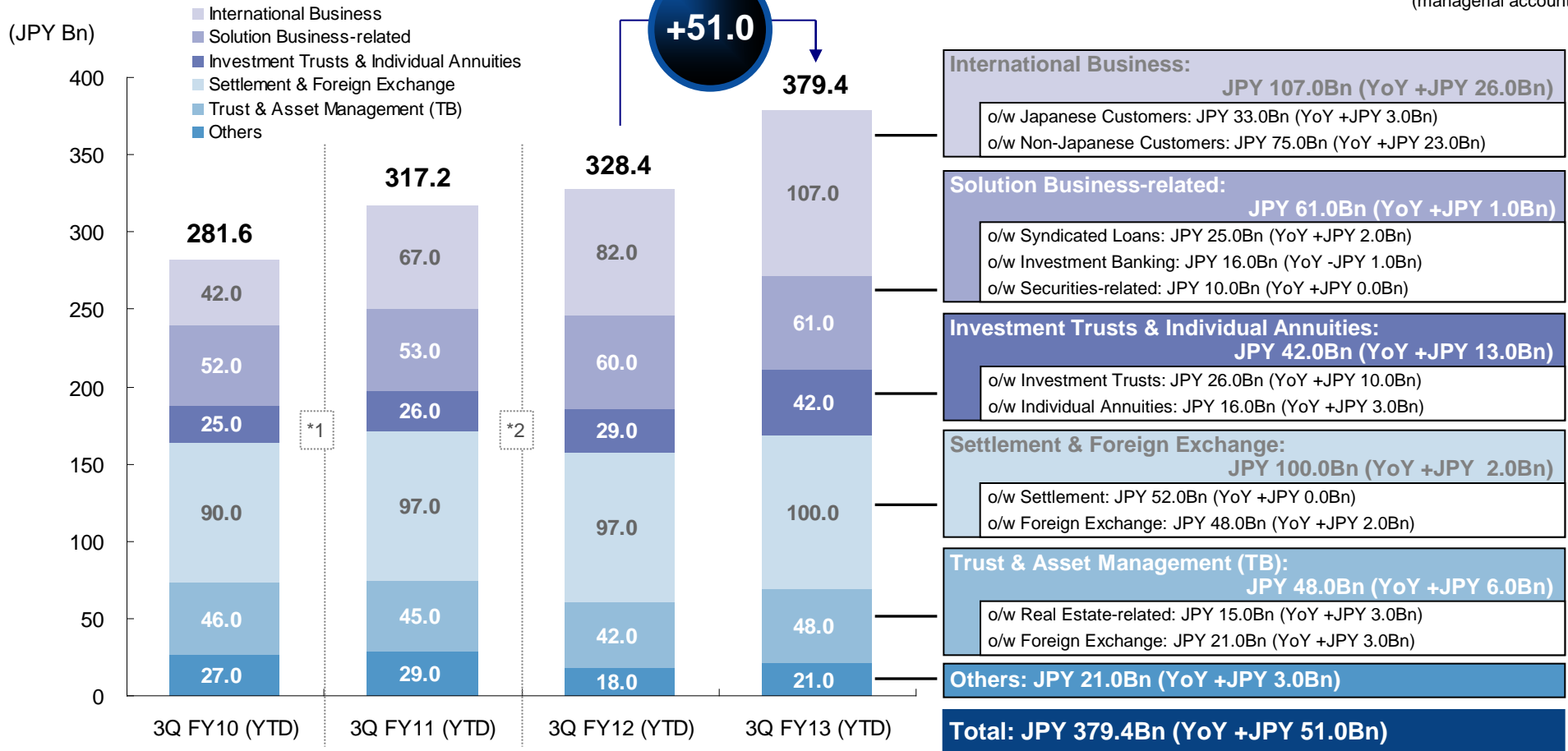


# Non-interest Income from Customer Groups

## Non-interest Income

(rounded figures other than total)

(2 Banks)  
(managerial accounting)



\*1: Following the implementation of the substantive one bank structure, new managerial accounting rules were applied at the beginning of FY12.

Figures for 3Q FY11 (YTD) on this slide were recalculated based on new rules (impact for 3Q FY11 (YTD): approx. +JPY 32.0Bn)

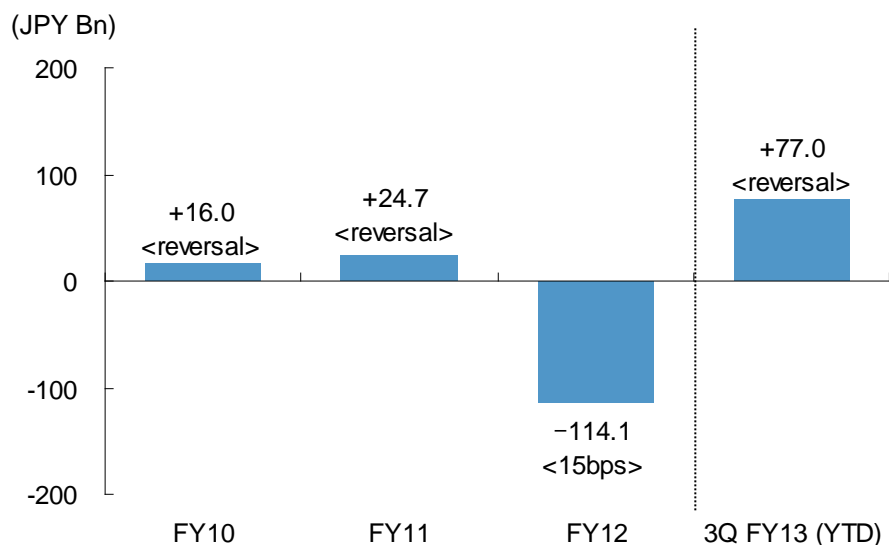
\*2: New managerial accounting rules have been applied since the beginning of FY13.

Figures for 3Q FY12 (YTD) on this slide were recalculated based on new rules (impact for 3Q FY12 (YTD): approx. -JPY 19.0Bn)



## Credit Costs

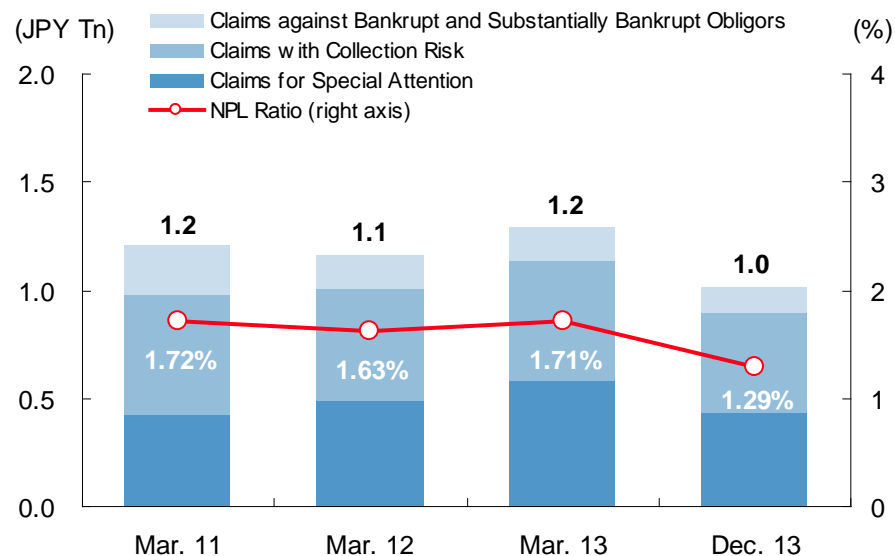
(2 Banks, banking account + trust account)  
 Figures in < > represent Credit Cost Ratio\*



\* Credit Costs (annualized) / Total Claims (period-end balance, based on the Financial Reconstruction Law)

## Disclosed Claims under the Financial Reconstruction Law

(2 Banks, banking account + trust account)

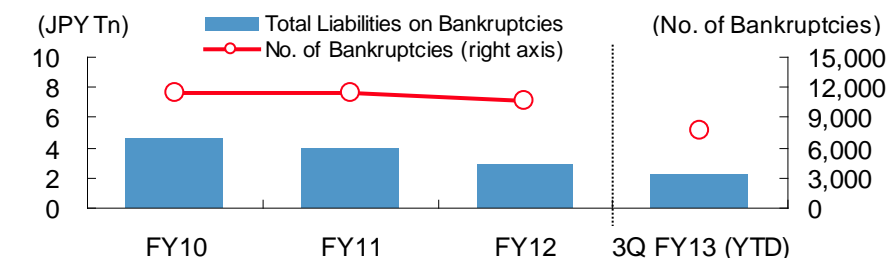


## Breakdown of Credit Costs

(2 Banks, banking account + trust account)

(JPY Bn)	FY10	FY11	FY12	3Q FY13 (YTD)
Expenses related to Portfolio Problems	-69.5	-51.3	-81.4	-15.0
Reversal of (Provision for) General Reserve for Possible Losses on Loans	-	7.8	-91.9	-
Reversal of Reserve for Possible Losses on Loans, etc.	85.6	68.2	59.2	92.1

## (Reference) Domestic Bankruptcies



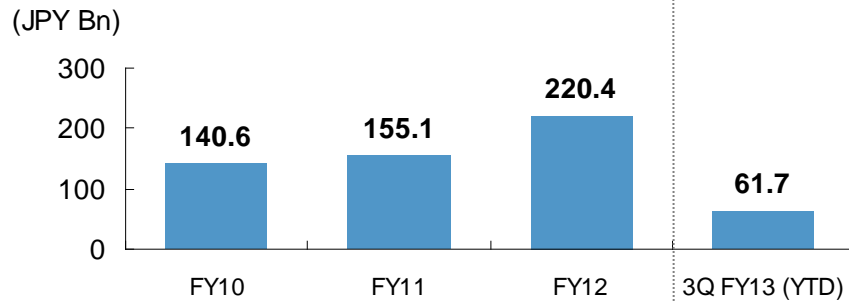
Source: Teikoku Databank

# Net Gains/Losses on Securities

## Net Gains/Losses on Securities

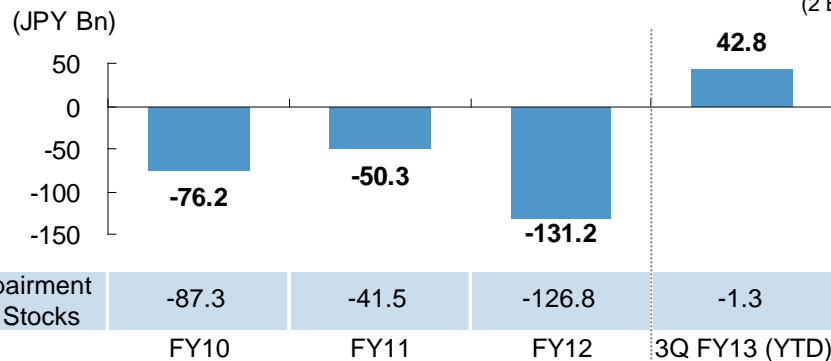
### Net Gains/Losses related to Bonds

(2 Banks)



### Net Gains/Losses related to Stocks\*1

(2 Banks)



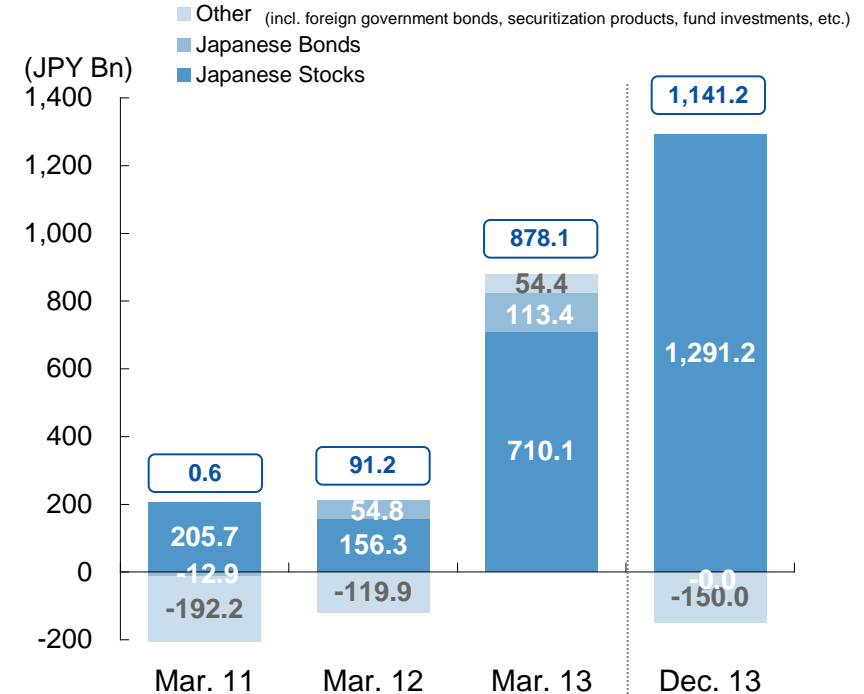
	FY10	FY11	FY12	3Q FY13 (YTD)
Impairment of Stocks	-87.3	-41.5	-126.8	-1.3

\*1: Excluding "Reversal of Reserve for Possible Losses on Investments, etc.", which was included in "Net Extraordinary Gains (Losses)"

## Unrealized Gains/Losses on Other Securities\*2

(consolidated)

Figures in   represent aggregate figures



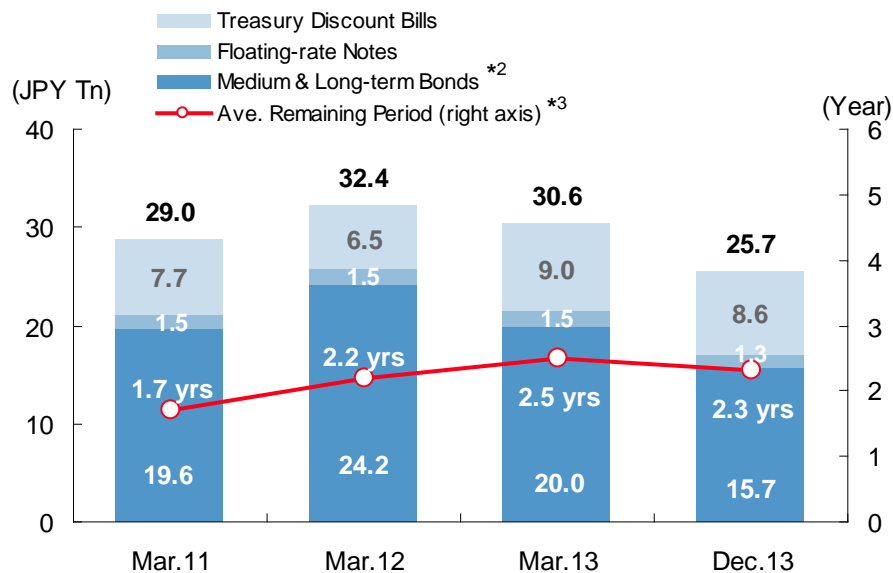
Nikkei 225 (JPY)*3	9,852	9,962	12,244	15,655
JGB 10Y	1.25%	0.99%	0.56%	0.74%
USTB 10Y	3.47%	2.21%	1.85%	3.03%

\*2: Other Securities which have readily determinable fair values (the base amounts to be recorded directly to Net Assets after tax and other necessary adjustments)

\*3: The average of daily closing prices of the final month of each period

## JGB Portfolio\*1

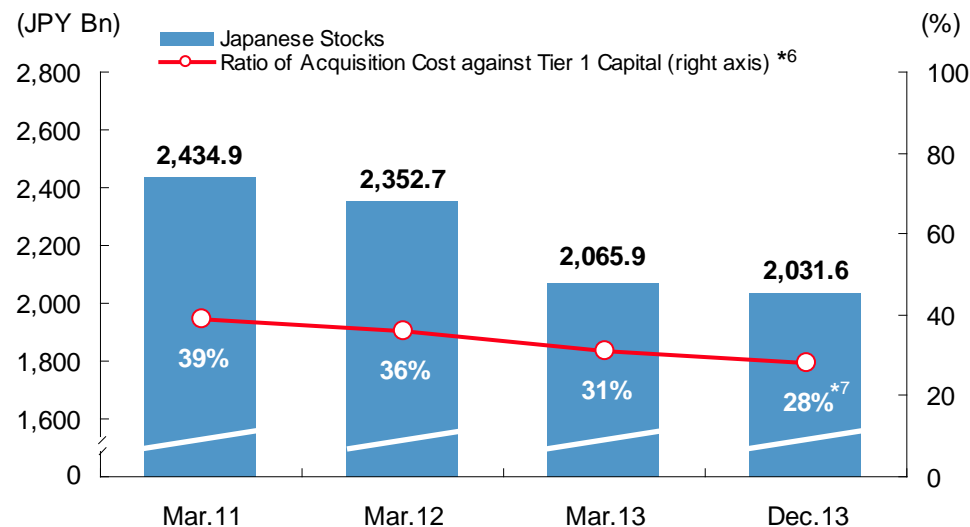
(2 Banks, acquisition cost basis)



Unrealized Gains/Losses*4	-JPY 1.1Bn	JPY 49.8Bn	JPY 88.1Bn	-JPY 9.8Bn
o/w Floating-rate Notes*5	JPY 45.4Bn	JPY 35.5Bn	JPY 20.3Bn	JPY 4.4Bn

## Japanese Stock Portfolio\*1

(consolidated, acquisition cost basis)



## Sensitivity of Bond Portfolio to Interest Rate Movements

(2 Banks, managerial accounting)

		Mar. 12	Mar. 13	Dec. 13
10 BPV	Domestic	-JPY 38.6Bn	-JPY 47.4Bn	-JPY 31.4Bn
	Foreign	-JPY 27.2Bn	-JPY 36.5Bn	-JPY 21.6Bn

## Reduction of Stock Portfolio (Apr.- Dec., 13)

Results	Reduced Amount (o/w Amount Sold) *8	JPY 34.3Bn (Apr.- Dec., 13) (JPY 36.6Bn)
	Consented Amount to Sell *8,9	Approx. JPY 263.0Bn (Dec. 13)

\*1: Other Securities which have readily determinable fair values \*2: Including bonds with remaining period of one year or less \*3: Excluding Floating-rate Notes

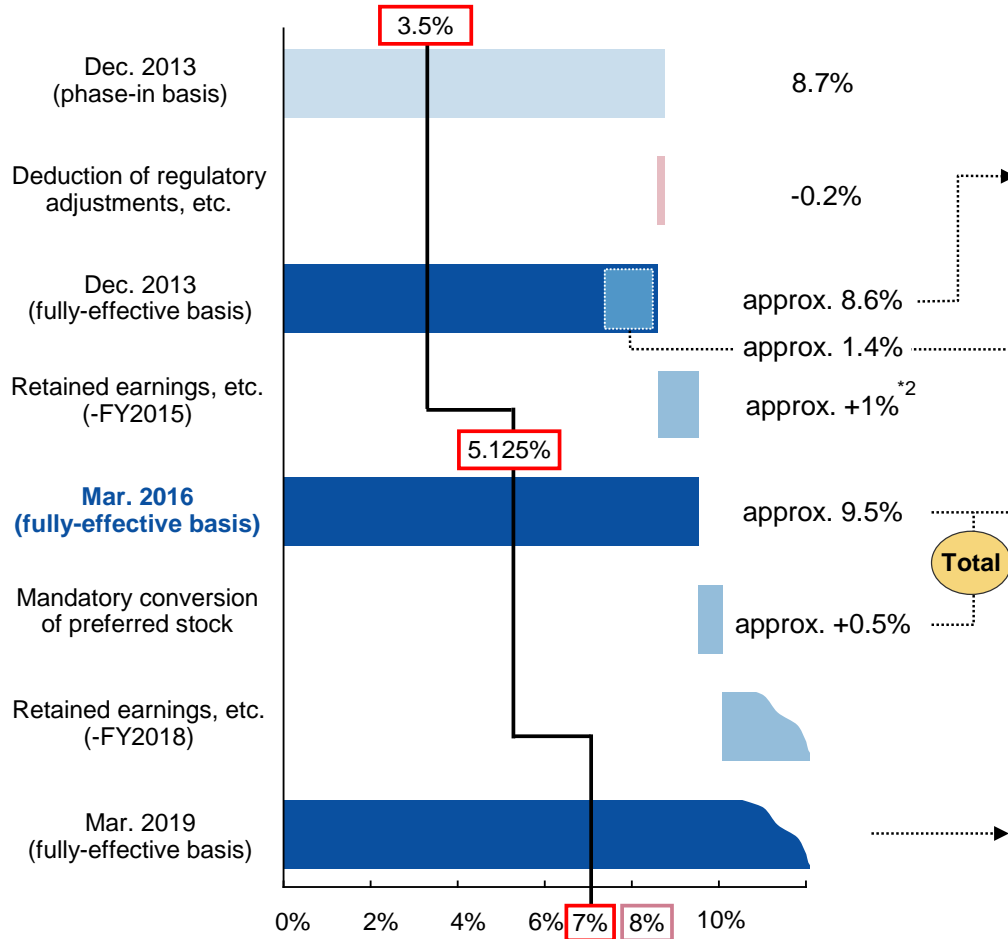
\*4: The base amount to be recorded directly to Net Assets after tax and other necessary adjustments

\*5: Determined at reasonably calculated prices \*6: Basel 2 basis from Mar. 11 to Mar. 12. Basel 3 phase-in basis (incl. Eleventh Series Class XI Preferred Stock in Common Equity Tier 1 Capital) after Mar. 13

\*7: After taking into consideration the hedging effect \*8: Managerial accounting (BK, TB and SC) \*9: The portion which has not been sold as of Dec. 13

# Capital Adequacy Ratio Roadmap

## Common Equity Tier 1 Capital Ratio (Conceptual Illustration)



## Variables and Calculations

Dec. 2013 Fully-effective Basis: **9.16%**  
(incl. mandatory convertible preferred stock<sup>\*1</sup>)

Net Unrealized Gains on Other Securities (JPY 818.5Bn)

Target (Medium-term Business Plan)

Dec. 2013 Fully-effective Basis: **8% or higher**  
(incl. mandatory convertible preferred stock<sup>\*1</sup>)

**10% Level**  
(figures estimated as of Dec. 2013)

- We aim to increase to a level that enables us to secure stably CET1 Ratio of 8% or higher by Mar. 2016, which would complete our preparations for Basel 3 requirements ahead of schedule

**We believe we will be able to secure a sufficient CET1 Ratio when fully effective**

G-SIBs surcharge: +1.0-2.5% (when fully effective)  
Surcharge on Mizuho: +1.0% (bucket 1, tentative)

Figures above are estimated figures calculated by FG based on publicly-available materials issued to date

<sup>\*1</sup>: Eleventh Series Class XI Preferred Stock (balance as of Dec. 2013: JPY 328.2Bn, mandatory conversion date: Jul. 1st, 2016) <sup>\*2</sup>: Calculated based on the following assumptions; (1) Net Income for FY13 is that of the revised earnings plan, (2) Net Income for FY14 and 15, and RWA are those of the medium-term business plan, and (3) payouts such as dividends are assumed to be unchanged from the estimates for FY2013

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation