# Interim Results for FY2019 -Fixed Income Investors Presentation-

November 2019

Mizuho Financial Group



#### Forward-looking Statements

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of "One Mizuho," and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3.D. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC") and our report on Form 6-K furnished to the SEC, which are available in the Financial Information section of our web page at www.mizuho-fg.com/index.html and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

#### **Definitions**

FG: Mizuho Financial Group, Inc.
SC: Mizuho Securities Co., Ltd.
BK: Mizuho Bank, Ltd.
AM: Asset Management One Co., Ltd.
TB: Mizuho Trust & Banking Co., Ltd.
MSUSA: Mizuho Securities USA LLC

RBC: Retail & Business Banking Company CIC: Corporate & Institutional Company

GCC: Global Corporate Company GMC: Global Markets Company

AMC: Asset Management Company GPU: Global Products Unit RCU: Research & Consulting Unit

Customer Groups: Aggregate of RBC, CIC, GCC and AMC Markets: GMC

Consolidated Net Business Profits = Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

Net Income Attributable to FG: Profit Attributable to Owners of Parent

2 Banks: Aggregate figures for BK and TB on a non-consolidated basis

Group aggregated: Aggregate figures for BK, TB, SC, AM and other major subsidiaries on a non-consolidated basis

Company management basis: management figure of the respective in-house company

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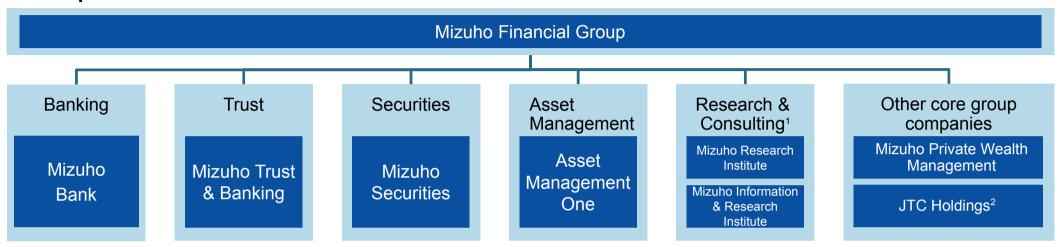
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# Group Overview

#### Mizuho Group

#### **■** Corporate Structure



#### ■ Five In-house Companies and Two Supporting Units

Retail & Business Banking Company (RBC)	Corporate & Institutional Company (CIC)	Global Corporate Company (GCC)	Global Markets Company (GMC)	Asset Management Company (AMC)
		Global Products Unit (GPU)		
	Re	search & Consulting Unit (RC	CU)	

#### Credit ratings

(As of Nov. 14, 2019)

	S&P	Moody's	Fitch	R&I	JCR
FG	A-	A1	A-	A+	AA-
BK / TB	A	A1	A-	AA-	AA

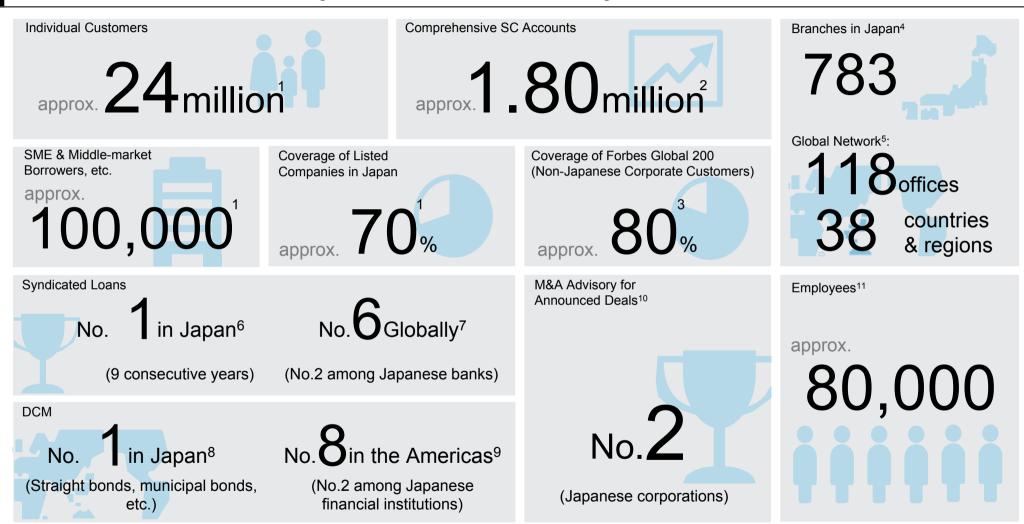
<sup>1.</sup> Also comprised of other organizations such as the BK Industry Research Dept., TB Consulting Dept. and Mizuho-DL Financial Technology



<sup>2.</sup> Bank holding company established on October 1, 2018 with the consolidation of Trust & Custody Services Bank, Ltd. (TCSB) and Japan Trustee Services Bank, Ltd. (JTSB)

#### Mizuho by the Numbers

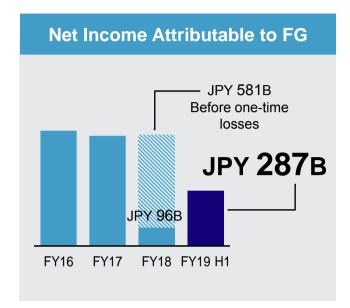
#### Mizuho is one of the world's largest full-service financial conglomerates



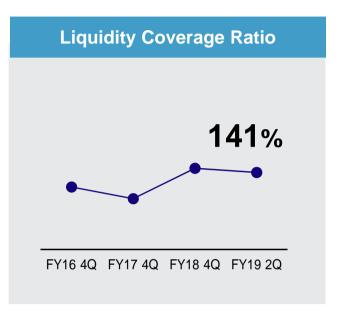
<sup>1.</sup> BK as of Mar. 31, 2019 2. SC as of Mar. 31, 2019 3. BK as of Mar. 31, 2019. Top 200 corporations from Forbes Global 2000 (excluding financial institutions)

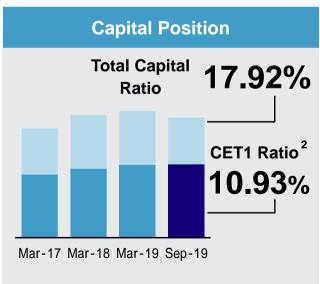
<sup>4.</sup> BK+TB+SC as of Mar. 31, 2019. 5. Figures for BK+TB+SC+AM (including subsidiaries) as of Mar. 31, 2019. 6. Jan-18 to Dec-18, book-runner basis, financial closing date basis, Source: Refinitiv
7. Jan-18 to Dec-18, bookrunner basis, Source: Refinitiv
8. Apr-18 to Dec-18, underwriting amount basis, pricing date basis, Deals including straight bonds, investment corporation bonds, FILP agency bonds, municipal bonds (lead manager method only), Samurai bonds, and preferred securities, excluding Mizuho FG's bonds, Source: I-N Information Systems
9. Apr-18 to Mar-19, bonds issued by investment grade corporations in the Americas, bookrunner basis, Source: Dealogic
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11. Including temporary employees

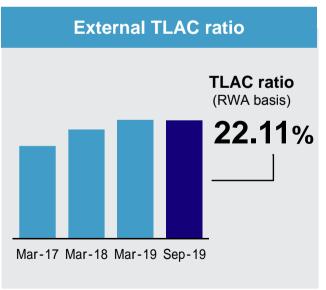
#### Key Figures for FY2019 H1











Ratings								
	S&P	Moody's						
Mizuho FG (HoldCo)	<b>A-</b>	<b>A1</b>						
Mizuho BK (OpCo)	A	<b>A1</b>						

<sup>1.</sup> Consolidated, banking account + trust account 2. Basel 3 fully-effective basis. RWA associated with Net Unrealized Gains (Losses) on Other Securities (Japanese stocks are deducted from the denominator. Including the effect of hedging transactions to fix a part of unrealized gains on stocks.

# Interim Results for FY2019: Executive Summary

# **Executive Summary of Financial Results**

(Consolidated, JPY B)	FY2019 H1	YoY <sup>1</sup>	
Net Business Profits + Net Gains (Losses) related to ETFs and others <sup>2</sup>	340.8	9.9	<ul> <li>In addition to strong performance in Customer Groups, primarily for operations outside Japan, there was progress on expense reduction</li> </ul>
Net Business Profits	[ 348.8 ]	〔 57.7 〕	through structural reform initiatives, resulting in a YoY increase in profits.
Credit-related Costs	-11.2	-41.0	<ul> <li>While gains from reversals outside Japan were recorded, credit costs were incurred mainly in the retail banking segment in Japan.</li> <li>The result is within the estimates in our plan, even though credit costs were recorded partly due to the lack of large reversals like last fiscal year.</li> </ul>
Net Gains (Losses) related to Stocks – Net Gains (Losses) related to ETFs and others <sup>2</sup> (Net Gains (Losses) related to Stocks	55.3 ( 47.4 )	-54.6 [-102.5]	<ul> <li>Although there was progress in reductions of cross-shareholdings, the profit level fell short of the 1<sup>st</sup> half of FY18 due in part to the lack of large gains on sales of cross-shareholdings recorded last fiscal year.</li> </ul>
(C.CC.C)		]	
Net Income Attributable to FG	287.6	-71.6	<ul> <li>As a result, while Net Income Attributable to FG fell year-on-year, the progress rate against the fiscal year target still remained steady at 61%.</li> </ul>
		1	While the CET1 Capital Ratio fell mainly due to increasing risk assets as
CET1 Capital Ratio	12.18 %	-0.58%	a result of hedging transactions related to unrealized gains on cross-
excl. Net Unrealized Gains (Losses) on Other Securities	[ 10.93 % ]	〔0.09%〕	<ul> <li>shareholdings, a sufficient ratio has been maintained.</li> <li>8.6% on a Basel III fully effective basis<sup>3</sup></li> </ul>

<sup>1.</sup> CET1 Capital Ratio is compared to March 2019. 2. Net Gains (Losses) related to ETFs (2 Banks) + Net Gains (Losses) on Operating Investment Securities (SC Consolidated) was JPY -7.9B (JPY -47.8B).

<sup>3.</sup> Excluding Net Unrealized Gains (Losses) on Other Securities.

### Executive Summary of Financial Results: by In-house Company

(JPY B) Group aggregate, management accounting

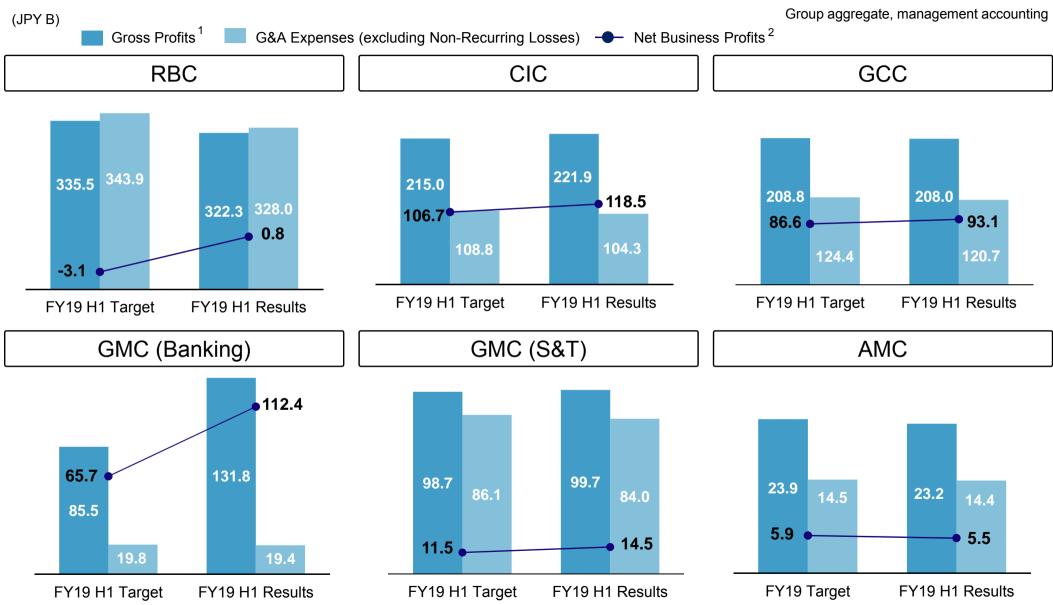
(31 1 13)	Gross Profits <sup>1</sup>		G&A Expenses (excl. Non-recurring Losses and others)  Net Busine		ess Profits	Net In	Net Income <sup>1</sup>		
	FY19 H1	YoY <sup>4</sup>	FY19 H1	YoY <sup>4</sup>	FY19 H1	YoY <sup>4</sup>	FY19 H1	YoY <sup>4</sup>	FY19 H1
Retail & Business Banking (RBC)	322.3	-22.7	-328.0	32.0	0.8	1.6	-4.1	-17.6	-
Corporate & Institutional (CIC)	221.9	-1.1	-104.3	-0.9	118.5	-1.6	118.6	-64.7	11.6%
Global Corporate (GCC)	208.0	17.7	-120.7	-5.1	93.1	15.8	78.5	30.6	12.1%
Global Markets (GMC)	231.5	-6.3	-103.4	2.2	126.9	-4.1	88.4	-2.3	12.6%
Asset Management (AMC)	23.2	-1.8	-14.4	-0.4	5.5	-2.2	2.6	-0.7	4.5%

<sup>1.</sup> Net Gains (Losses) related to ETFs are included in GMC. 2. Gross Business Profits + Net Gains (Losses) related to ETFs – G&A Expenses (Excl. Non-recurring Losses and others) + Equity in Income from Investments in Affiliates – Amortization of Goodwill and others items.

<sup>3.</sup> Management accounting basis. Calculated not only taking account of regulatory risk weighted assets but also other factors such as interest rate risk in the banking account.

<sup>4.</sup> New management accounting rules were applied in FY19. Figures for YoY are recalculated based on the new rules.

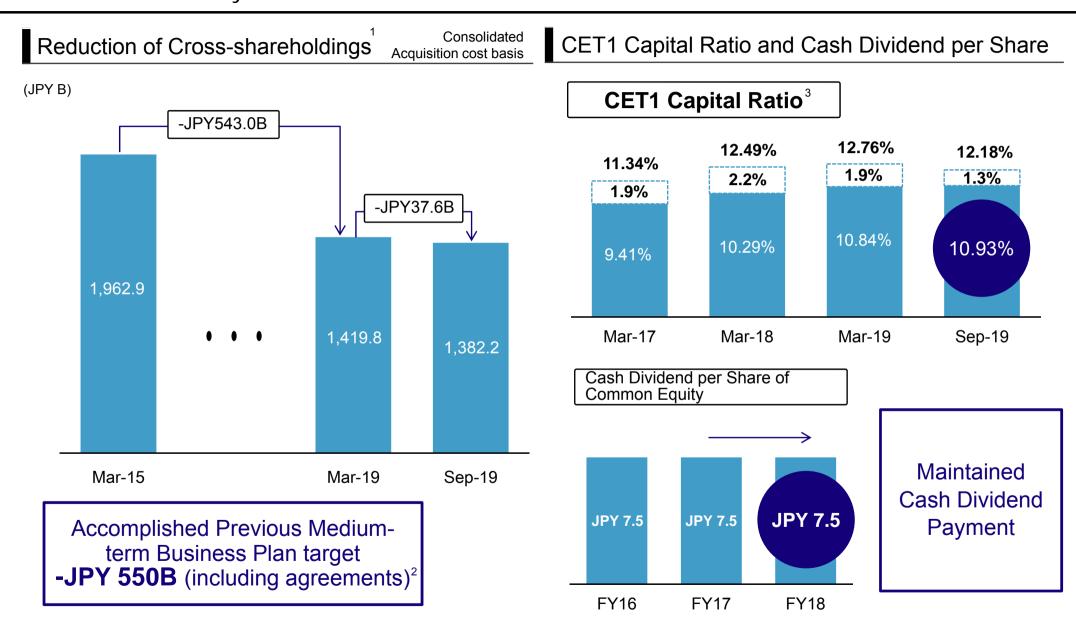
#### Executive Summary of Financial Results: Net Business Profits by In-house Company



<sup>1.</sup> Net Gains (Losses) related to ETFs are included in GMC (Banking).

<sup>2.</sup> Gross Business Profits + Net Gains (Losses) related to ETFs – G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates – Amortization of Goodwill and other items.

#### **Executive Summary of Financial Results: Other Points**



<sup>1.</sup> Other Securities which have readily determinable fair values 2. Includes future sales already agreed upon 3. Basel III fully-effective basis (based on current requirements)

#### Overview of Income Statement

(JPY B)			FY19 H1				YoY	
<b>(</b> -		FG	BK + TB <sup>1</sup>	SC <sup>2</sup>	FG		BK + TB <sup>1</sup>	SC <sup>2</sup>
Consolidated Gross Profits	1	1,030.7	857.1	128.3	1	9.1	39.5	-14.8
Net Interest Income	2	376.6	377.2	-3.7	-3	31.5	-33.6	0.6
Net Fee and Commission Income + Fiduciary Income	3	303.8	240.1	51.4		9.0	4.9	-7.1
Net Trading Income + Net Other Operating Income	4	350.2	239.8	80.6	Ę	9.8	68.2	-8.3
Net Gains (Losses) related to Bonds	5	96.7	96.7	-	6	9.6	69.6	-
General and Administrative Expenses	6	-670.5	-504.2	-118.3	4	6.8	37.3	7.0
Personnel Expenses	7	-308.9	-217.0	-57.1	2	26.0	19.6	4.5
Non-Personnel Expenses	8	-328.6	-258.2	-58.7	•	7.5	14.9	2.2
Miscellaneous Taxes	9	-32.9	-28.9	-2.4		3.3	2.7	0.3
Consolidated Net Business Profits	10	348.8	336.8	10.3	5	7.7	68.5	-8.2
Consolidated Net Business Profits from core business areas (10-5)	11	252.0	240.1	10.3	-1	1.8	-1.0	-8.2
Credit-related Costs	12	-11.2	-12.1	1.0	-4	1.0	-41.9	1.0
Net Gains (Losses) related to Stocks	13	47.4	45.8	3.3	-10	2.5	-96.0	-5.1
Equity in Income from Investments in Affiliates	14	19.1	18.9	0.0		0.2	0.2	-0.4
Other	15	-18.9	-20.5	-0.2		7.4	6.4	-0.0
Ordinary Profits	16	396.4	385.1	14.2	-7	0.4	-54.4	-12.2
Net Extraordinary Gains (Losses)	17	-5.0	-4.8	-0.2	-1	1.7	-11.7	1.2
Income before Income Taxes	18	391.4	380.2	14.0	-8	32.1	-66.1	-11.0
Income Taxes	19	-96.1	-94.6	-3.8		5.5	7.8	0.6
Profit Attributable to Non-controlling Interests	20	-7.6	-5.6	0.1		4.8	4.8	-0.7
Profit Attributable to Owners of Parent	21	287.6	279.9	10.3	-7	1.6	-53.4	-11.1

<sup>1.</sup> BK Consolidated + TB Consolidated. 2. SC Consolidated.

# Overview of Income Statement (Subsidiaries)

(JPY B)		BK Cons	olidated	TB Conso	olidated			SC Conso	olidated
` ,		FY19 H1	YoY	FY19 H1	YoY	•		FY19 H1	YoY
Consolidated Gross Profits	1	776.4	32.6	80.6	6.9	Operating Revenues	22	190.3	-12.0
Net Interest Income	2	363.3	-33.4	13.8	-0.2	Commissions	23	79.1	-5.2
Net Fee and Commission Income + Fiduciary Income	3	185.1	6.0	54.9	-1.0	Net Gain on Trading	24	53.6	-3.7
Net Trading Income + Net Other Operating Income	4	227.8	60.0	11.9	8.2	Net Gain on Operating Investment Securities	25	3.2	-2.9
Net Gains (Losses) related to Bonds	5	85.5	61.0	11.2	8.5	Interest and Dividend Income	26	54.3	-0.0
General and Administrative Expenses	6	-455.1	35.6	-49.0	1.6	Interest Expenses	27	-51.9	-5.9
Personnel Expenses	7	-192.1	17.9	-24.8	1.6	Net Operating Revenues	28	138.4	-17.9
Non-Personnel Expenses	8	-235.7	15.0	-22.5	-0.0	Selling, General Administrative Expenses	29	-124.8	8.4
Miscellaneous Taxes	9	-27.2	2.6	-1.6	0.0	Operating Income	30	13.6	-9.5
Consolidated Net Business Profits	10	309.7	61.8	27.1	6.7	Ordinary Income	31	14.0	-10.1
Consolidated Net Business Profits from core business areas (10-5)	11	224.2	0.7	15.8	-1.8	Extraordinary Gain (Loss)	32	0.0	-0.9
Credit-related Costs	12	-12.2	-42.0	0.0	+0.0	Income before Income Taxes	33	14.0	-11.0
Net Gains (Losses) related to Stocks	13	46.2	-83.5	-0.4	-12.5	Income Taxes	34	-3.8	0.6
Equity in Income from Investments in Affiliates	14	18.9	0.2	0.0	+0.0	Profit Attributable to Non-controlling Interests	35	0.1	-0.7
Other	15	-14.8	8.3	-5.6	-1.9	Profit Attributable to Owners of Parent	36	10.3	-11.1
Ordinary Profits	16	359.4	-48.7	25.6	-5.7				
Net Extraordinary Gains (Losses)	17	-5.3	-12.2	0.4	0.5				
Income before Income Taxes	18	354.1	-60.9	26.1	-5.2				
Income Taxes	19	-86.9	10.4	-7.6	-2.6				
Profit Attributable to Non-controlling Interests	20	-5.3	5.0	-0.3	-0.2	_			
Profit Attributable to Owners of Parent	21	261.8	-45.4	18.0	-8.0				

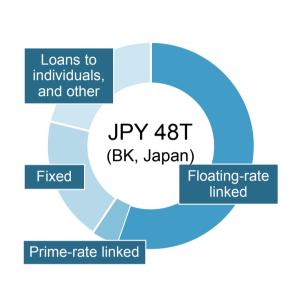
#### Overview of Balance Sheet (Sep-19)

Consolidated, () represent changes from Mar-19

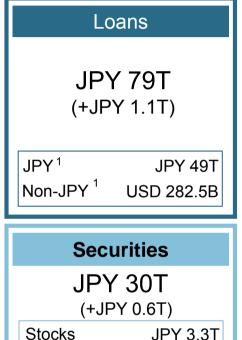
Total Assets: JPY 204T (+JPY 3.9T)

Risk Weighted Assets: JPY 60T (+JPY 2.6T)

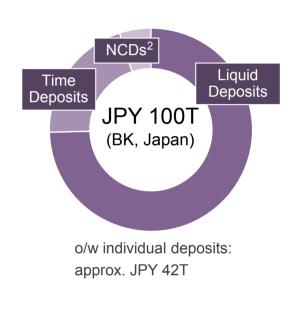
JPY Deposits<sup>1</sup>



JPY Loans 1







Bank of Japan Current Account Balance (2 Banks) : JPY 36T (-JPY 0.1T) Other Assets

JPY 94T
(+JPY 2.0T)

Cash and Due JPY 43T from Banks

Non-JPY Bonds JPY 9.3T

**JGBs** 

Net Assets
JPY 8T
(-JPY 0.2T)

JPY 56T

(+JPY 2.5T)

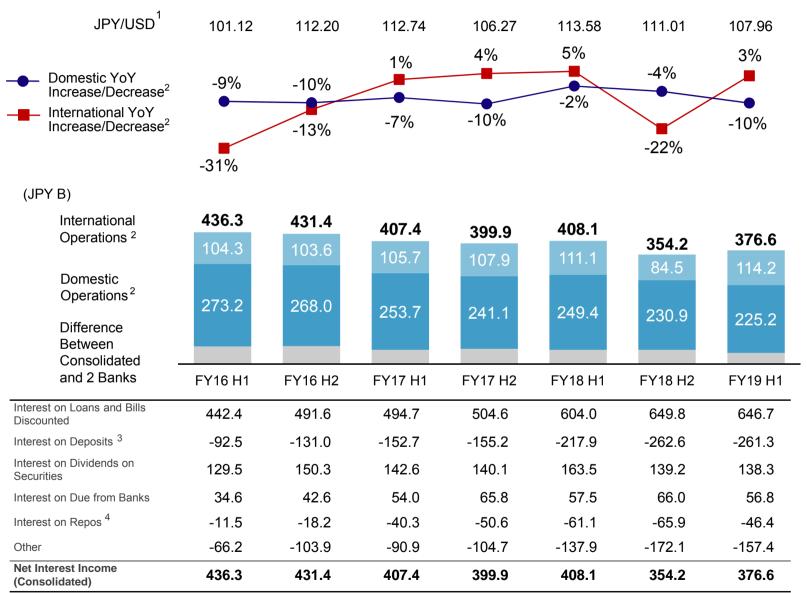
Leverage Ratio: 4.34% (-0.08%)

Liquidity Coverage Ratio<sup>4</sup>: 141.0% (-1.5%)

JPY 12.0T

<sup>1.</sup> Management accounting basis, rounded figures. 2. Negotiable Certificates of Deposit. 3. Customer Deposits. 4. FY19 Q2 result, () represent QoQ compared to FY19 Q1.

#### Consolidated Gross Profits (Net Interest Income)



YoY mainly due to the increase in Interest on Loans and Bills Discounted and Interests on Repos.

Net Interest Income in Domestic

Net Interest Income

Operations increased

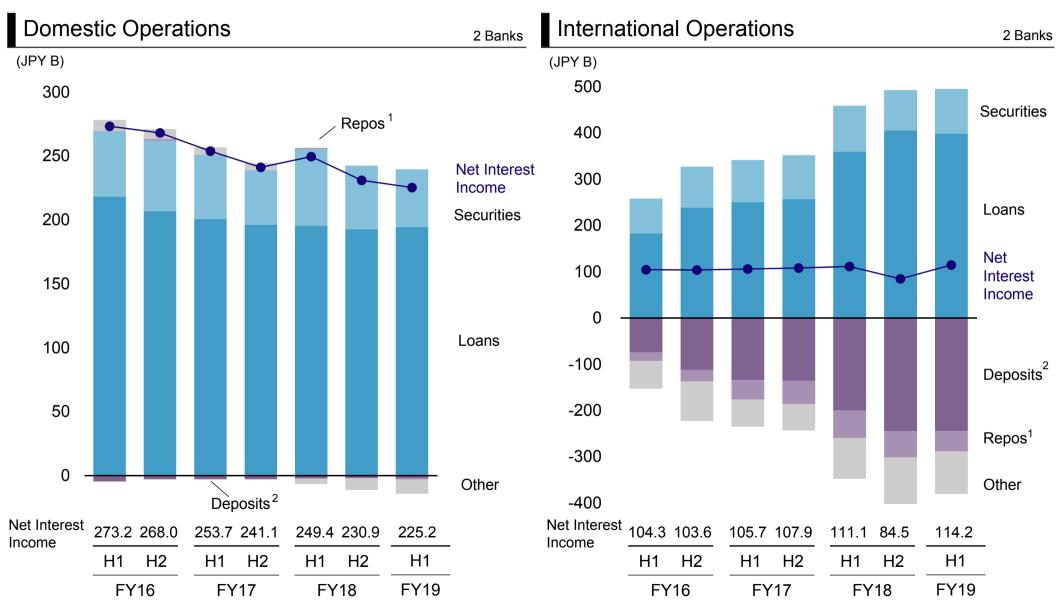
in International

Net Interest Income in Domestic Operations decreased YoY due to the decrease in Interest on Dividends on Securities.

<sup>1.</sup> Foreign exchange rate (TTM) at the respective period end. 2. 2 Banks. 3. Excluding Interest on Negotiable Certificates of Deposit.

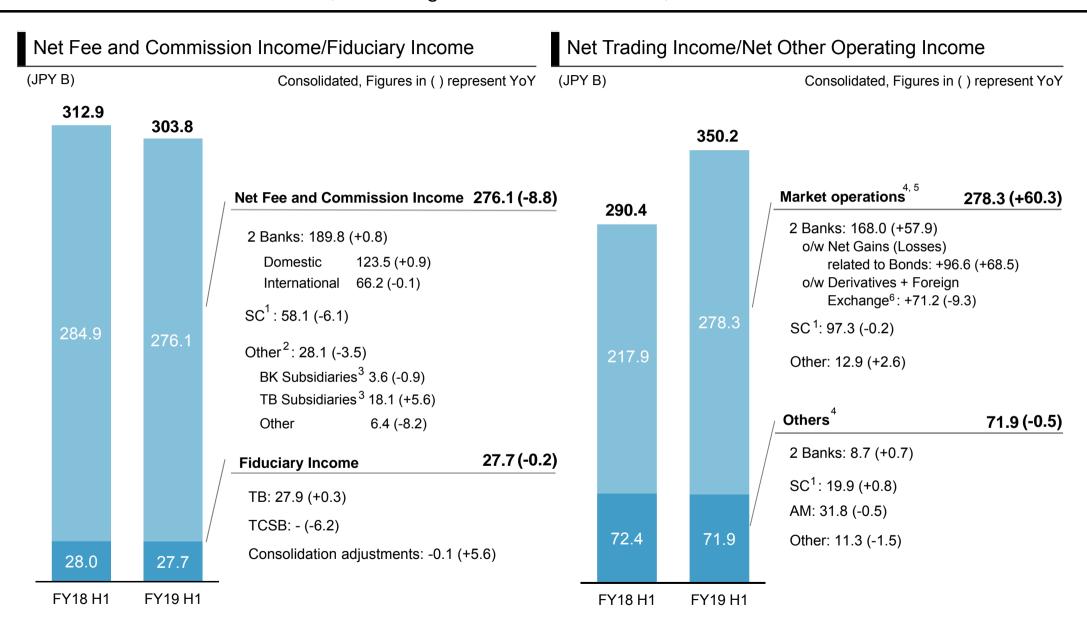
<sup>4.</sup> Receivables under Resale Agreements + Guarantee Deposits Paid under Securities Borrowing Transactions – Payables under Repurchase Agreements – Guarantee Deposits Received under Securities Lending Transactions.

#### Net Interest Income (2 Banks)



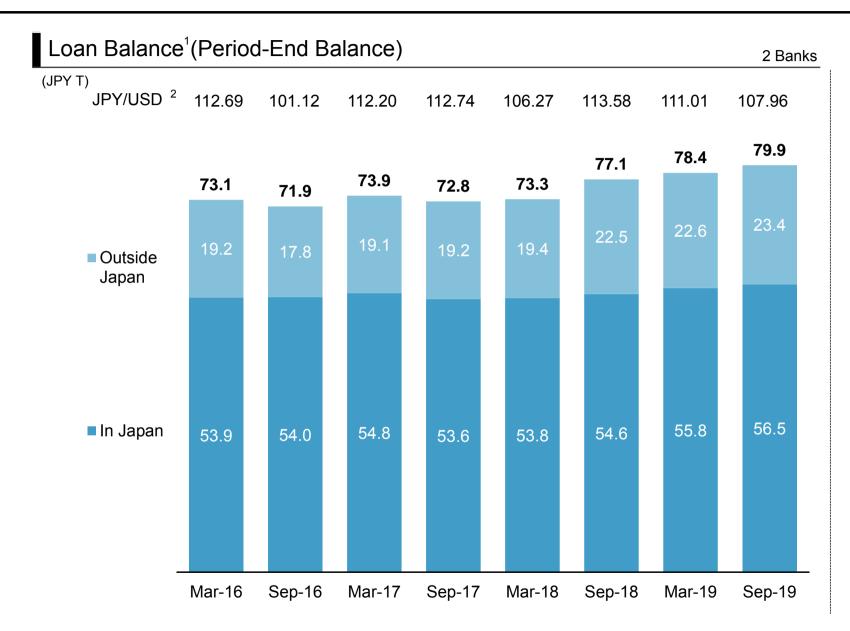
<sup>1.</sup> Interest/ expense of Receivables under Resale Agreements + Guarantee Deposits Paid under Securities Borrowing Transactions - Payables under Repurchase Agreements - Guarantee Deposits Received under Securities Lending Transactions. 2. Excluding Interest on Negotiable Certificates of Deposit.

### Consolidated Gross Profits (excluding Net Interest Income)



<sup>1.</sup> Including MSUSA. 2. Including consolidation adjustments. 3. After consolidation adjustments, includes subsidiaries. 5. Net Trading Income – SC Underwriting and Selling Fees + Net Gains (Losses) related to Bonds + Net Gains (Losses) on Foreign Exchange Transactions 6. Net Gains (Losses) on Derivatives Trading Transactions + Net Gains (Losses) on Foreign Exchange Transactions.

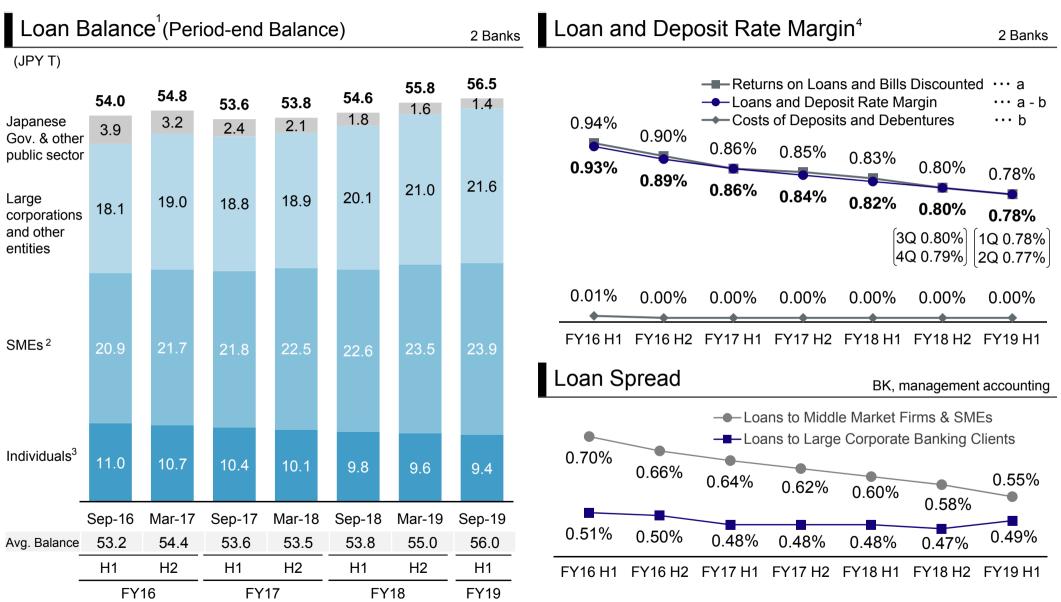
#### Loan Balance



 Loan balance increased mainly due to the increase in corporate loans in Japan and loans outside Japan

<sup>1.</sup> Excluding loans to FG. Banking account. 2. Foreign exchange rate (TTM) at the respective period ends.

#### Loans in Japan

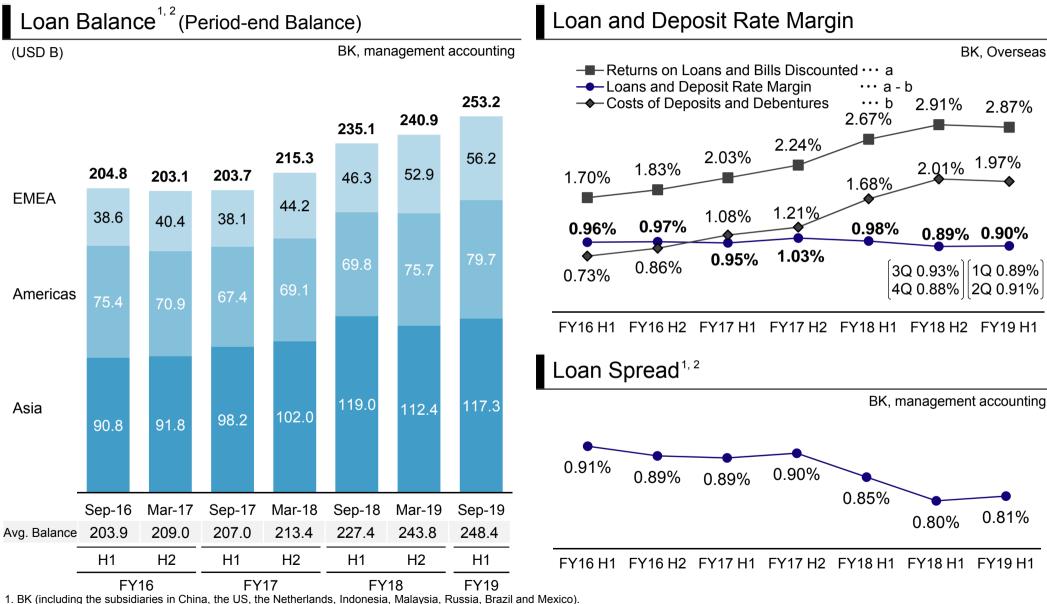


<sup>1.</sup> Excluding loans to FG. Banking account. 2. Calculated by deducting "Housing and Consumer Loans" from "Loans to SMEs and Individual Customers".



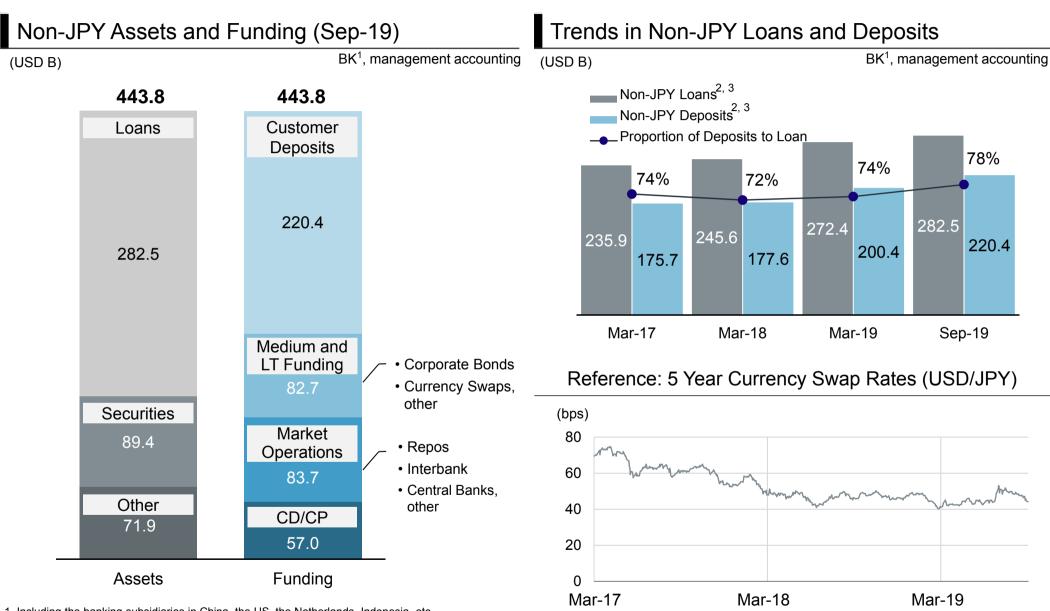
<sup>3.</sup> Housing and Consumer Loans. 4. Domestic Operations, excluding loans to financial institutions (including FG) and the Japanese Government.

#### Loans outside Japan



<sup>2.</sup> Changed management accounting rules in FY19. Past figures are recalculated based on the new rules

#### Non-JPY Funding

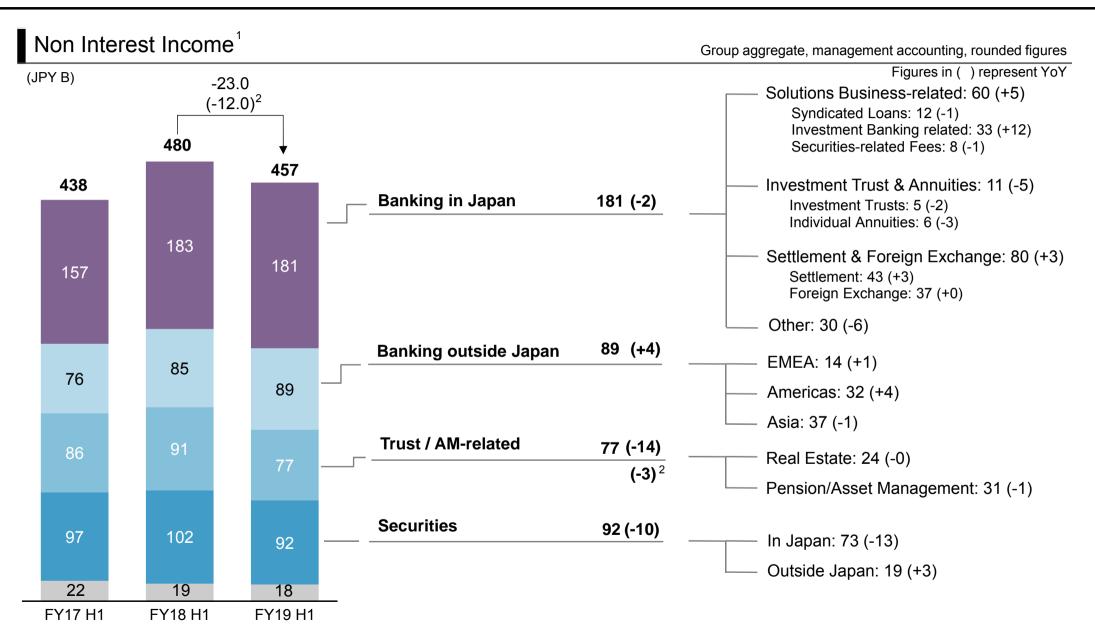


<sup>1.</sup> Including the banking subsidiaries in China, the US, the Netherlands, Indonesia, etc.

Source: Bloomberg

<sup>2.</sup> Changed management accounting rules in FY19. Past figures are based on the new rules. 3. Including Non-JPY loans/deposits in Japan.

#### Non-interest Income from Customer Groups

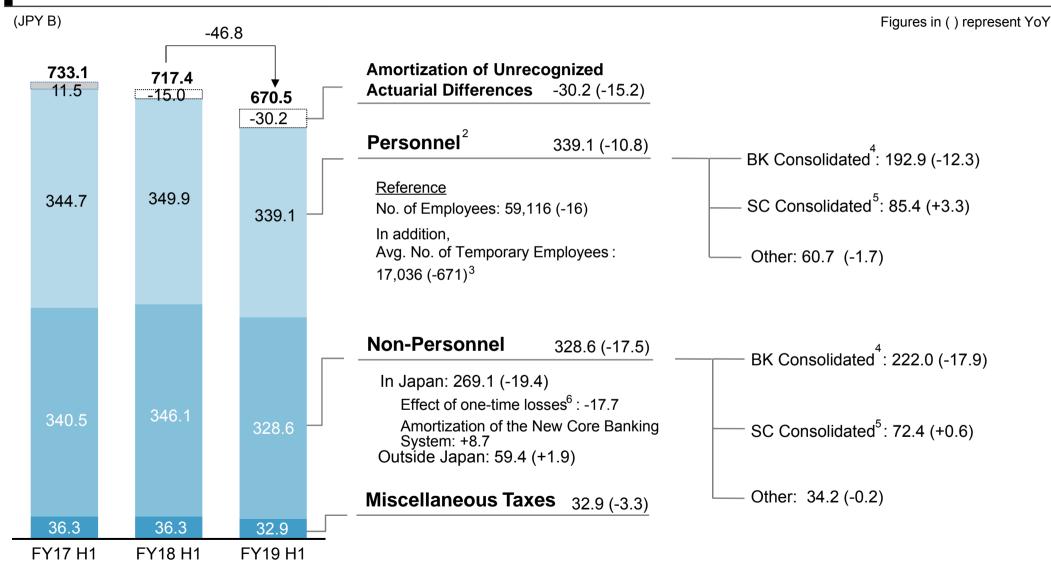


<sup>1.</sup> Changed management accounting rules in FY19. The original figures before the recalculation were FY17 H1: JPY 431B and FY18 H1: JPY 475B. 2. Excluding the effects of the unconsolidation of TCSB in Oct.18.

#### General and Administrative Expenses

#### General and Administrative Expenses<sup>1</sup>

Consolidated



<sup>1.</sup> Including Non-recurring Losses. 2. Excluding amortization of Unrecognized Actuarial Differences. 3. Excluding the number of agency staff. 4. Excluding MSUSA. 5. Aggregated MSUSA.

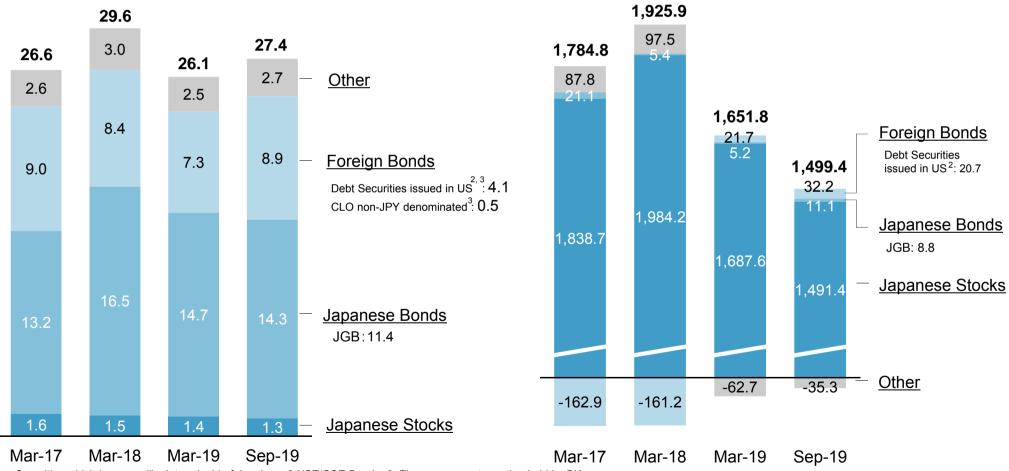
<sup>6.</sup> The decrease of depreciation cost due to the impairment losses on fixed assets recorded in FY18.

Balance of Other Securities<sup>1</sup>

Consolidated Acquisition cost basis

Unrealized Gains/Losses on Other Securities 4

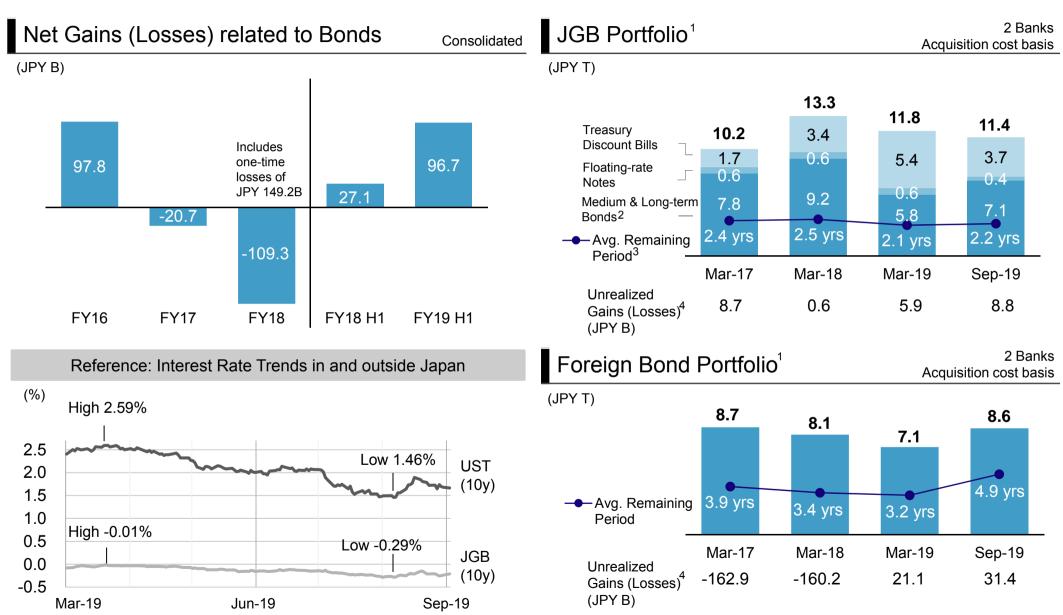
(JPY T) Consolidated



<sup>1.</sup> Other Securities which have readily determinable fair values. 2 UST/GSE Bonds. 3. Figure represents portion held by BK.

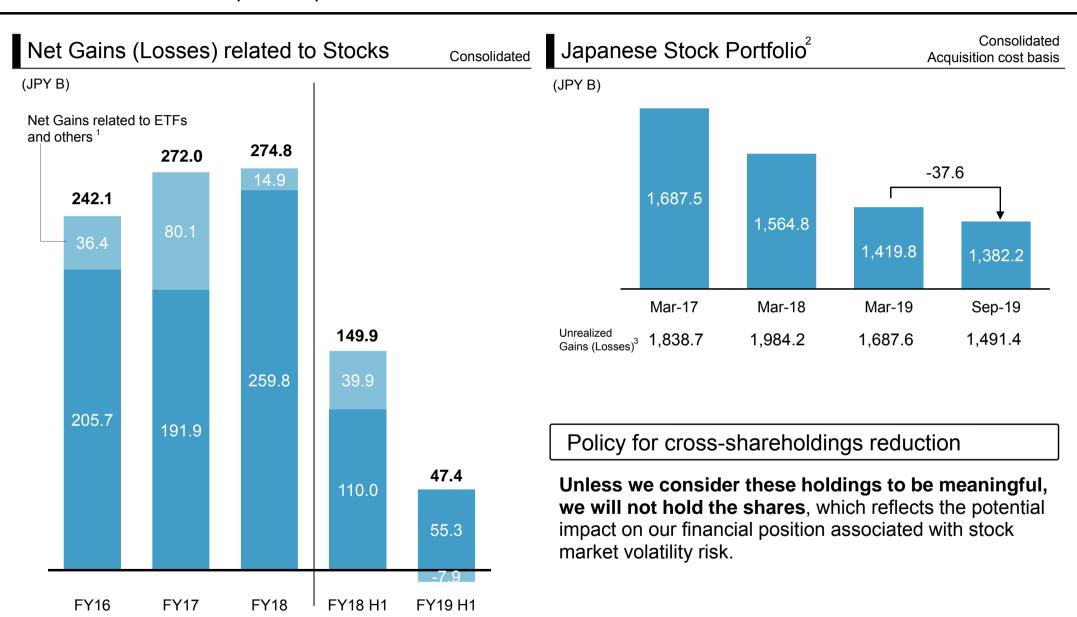
<sup>4.</sup> Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Calculated based on the quoted market price if available, or other reasonable value, at the respective period end.

#### Securities Portfolio (Bonds)



<sup>1.</sup> Other Securities which have readily determinable fair values. 2. Including bonds with remaining period of one year or less. 3. Excluding floating-rate notes. 4. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Calculated based on the quoted market price if available, or other reasonable value, at the respective period end.

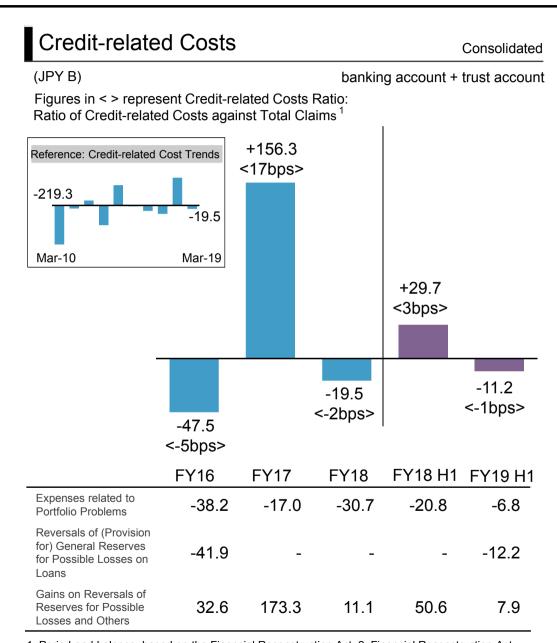
#### Securities Portfolio (Stocks)



<sup>1.</sup> Net Gains related to ETFs (2 Banks) + Net Gain on Operating Investment Securities (SC Consolidated). 2. Other Securities which have readily determinable fair values.

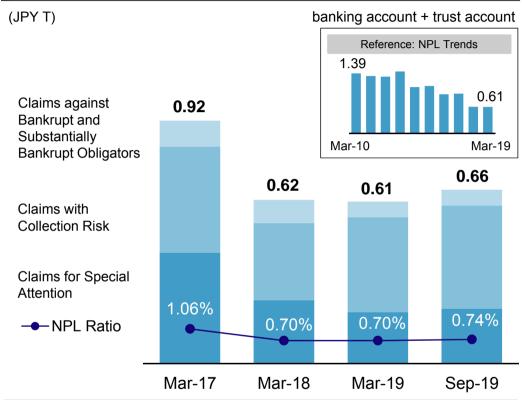
<sup>3.</sup> Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Based on the average market price of the respective month.

### **Asset Quality**



Non Performing Loans based on FRA<sup>2</sup>

Consolidated



#### Reference: Other Watch Obligors

 2 banks, banking account

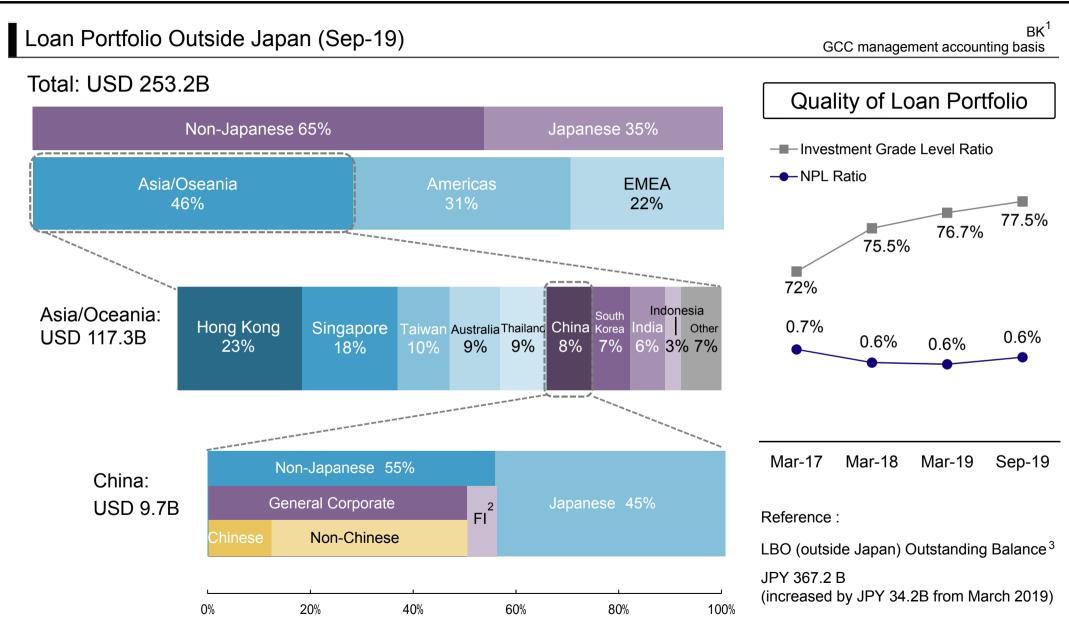
 Mar-17
 Mar-18
 Mar-19
 Sep-19

 Balance (JPY T)
 1.6
 1.6
 1.3
 1.3

 Reserve ratio
 6.69%
 3.92%
 2.46%
 3.09%

<sup>1.</sup> Period-end balance, based on the Financial Reconstruction Act. 2. Financial Reconstruction Act.

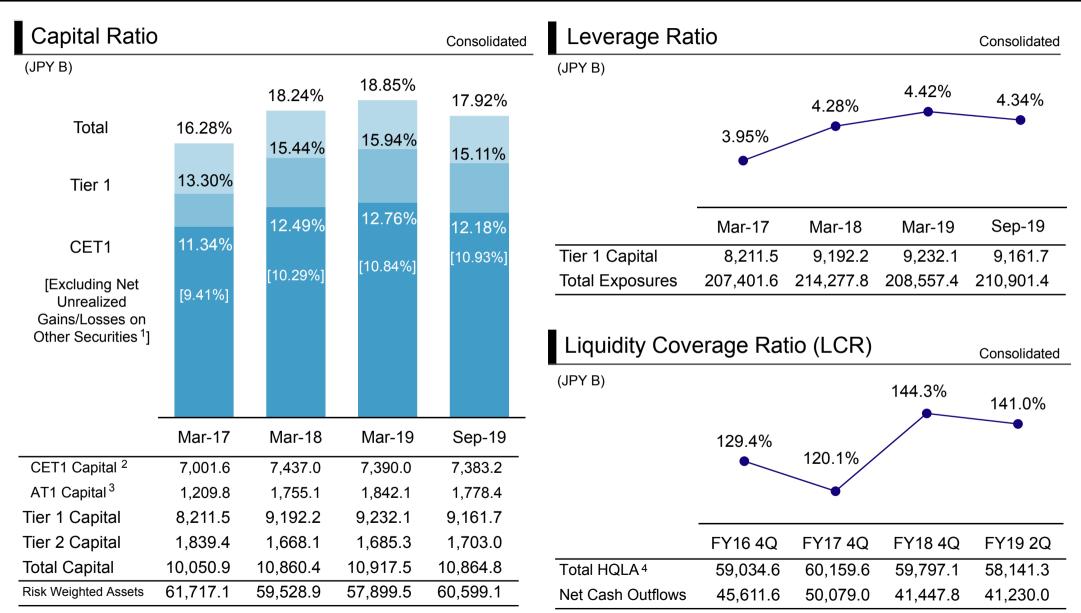
#### Loan Portfolio Outside Japan



<sup>1.</sup> Including banking subsidiaries outside Japan. 2. Financial Institutions 3. BK+TB, management accounting basis.

# Capital and Funding

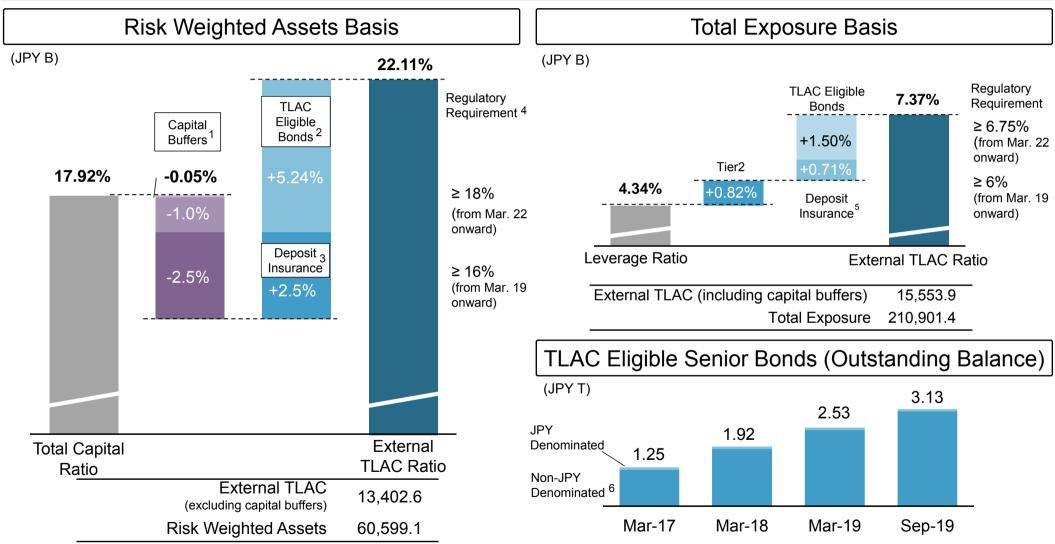
## **Basel Regulatory Disclosures (1)**



<sup>1.</sup> Basel III fully-effective basis RWA associated with Net Unrealized Gains (Losses) on Other Securities (Japanese stocks) are deducted from the denominator. Including the effect of hedging transactions to fix a part of unrealized gains on stocks. 2. Common Equity Tier 1 Capital. 3. Additional Tier 1 Capital. 4. Total High-Quality Liquid Assets.

### **Basel Regulatory Disclosures (2)**

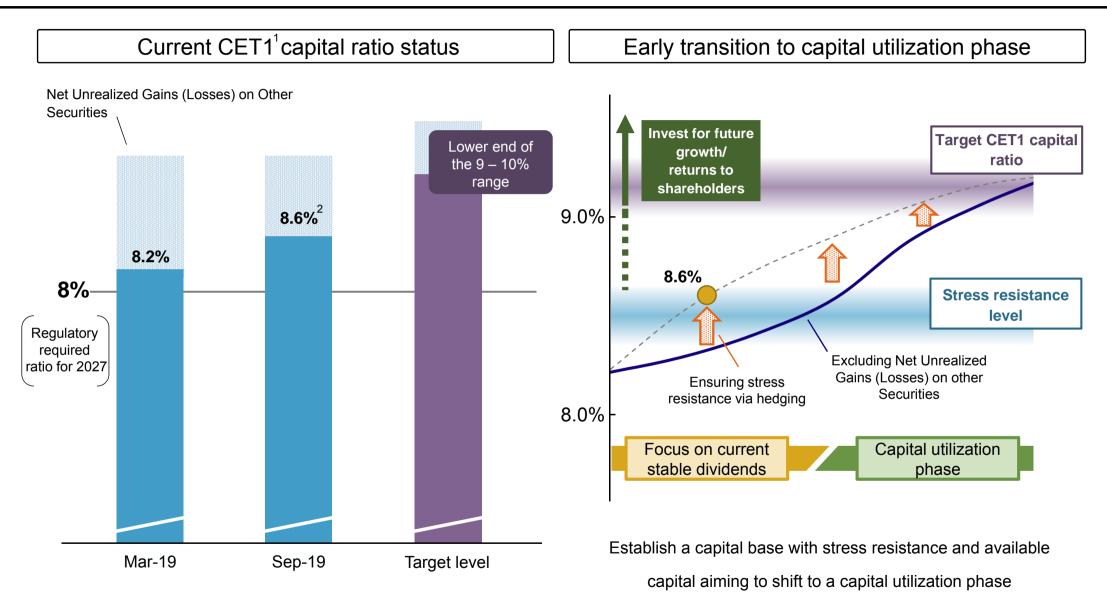




<sup>1.</sup> Capital Buffer = Capital Conservation Buffer (2.5%) + G-SIBs Capital Buffer (1.0%) + Countercyclical Capital Buffer (0.05%). 2. TLAC Eligible Senior Bond including other adjustments.

<sup>3.</sup> Deposit insurance fund reserve is allowed to count towards Japanese G-SIBs' external TLAC. +3.5% of RWA from March 2022. 4. Minimum TLAC requirement based on FSB's final TLAC standard as of Nov. 9, 2015. Our required minimum TLAC as of Sep. 2019 is 16.28%. 5. Fund reserve equivalent amount on total exposure basis to 2.5% on RWA basis. 6. Foreign exchange rate (TTM) at the respective period end.

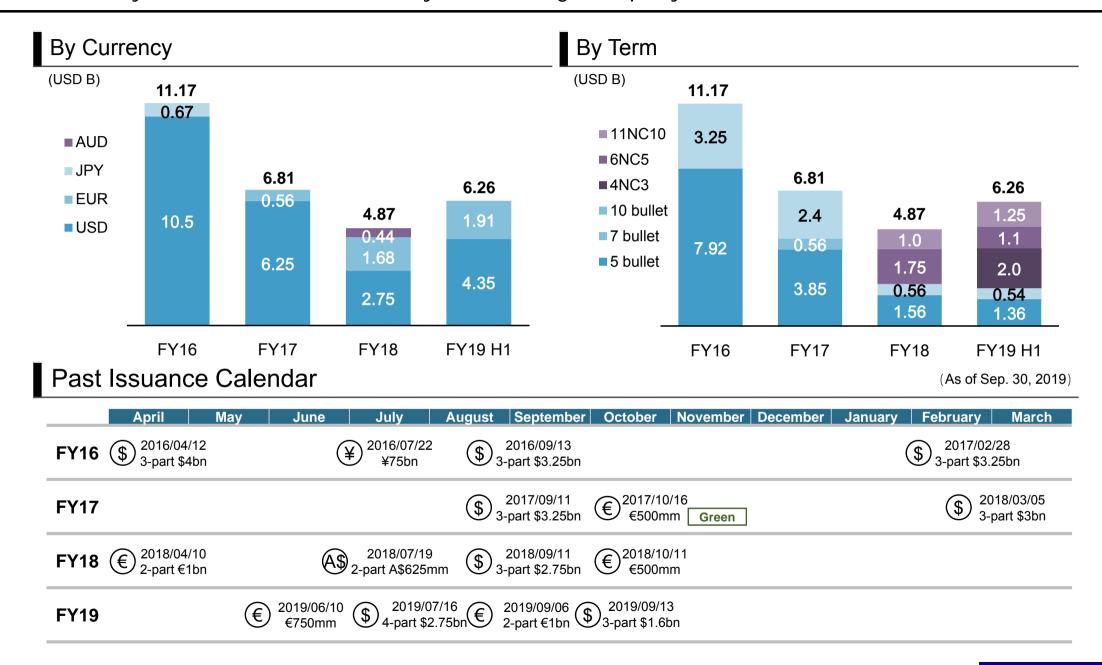
#### Capital strategy



<sup>1.</sup> Fully-effective basis. RWA associated with Net Unrealized Gains (Losses) on Other Securities (Japanese stocks) are excluded from the denominator. The capital floor is also calculated after deducting the associated reserves from risk weighted assets using the standard approach. 2. Including effects of partially fixing unrealized gains on stocks through hedging transactions.



#### Summary of Senior Notes issued by the Holding Company



# Outstanding Senior Bonds Issued by the Holding Company (TLAC Eligible)

(As of Nov 14, 2019)

#### **Senior Bonds Issued by the Holding Company**

Issue Date	Maturity	Amount	Coupon	Redemption at Issuer's Option	Ratings	Format
	Apr. 12, 2021	USD 1.75B	2.632% p.a.		Manakda, Ad	Overses Offerings
Apr. 12. 2016	Apr. 12, 2026	USD 1.75B	3.477% p.a.	None	Moody's: A1 S&P: A-	Overseas Offerings (144A/Reg.S)
	Apr. 12, 2021	USD 0.5B	3M \$L+148bps		SAF. A-	(144A/Reg.S)
Jul. 22, 2016	Jul. 22, 2021	JPY 75B	0.1% p.a.	None	R&I: A+ JCR: AA-	Domestic PO
	Sep. 13, 2021	USD 1.25B	2.273% p.a.		Manadalas Ad	0
Sep. 13, 2016	Sep. 13, 2026	USD 1B	2.839% p.a.	None	Moody's: A1 S&P: A-	Overseas PO (SEC Registered)
	Sep. 13, 2021 USD 1B 3M \$L+114bps		Jar. A-	(SEC Negistereu)		
	Feb. 28, 2022	USD 1.5B	2.953% p.a.		Manadada, Ad	O
Feb. 28, 2017	Feb. 28, 2027	USD 0.5B	3.663% p.a.	None	Moody's: A1 S&P: A-	Overseas PO (SEC Registered)
	Feb. 28, 2022	USD 1.25B	3M \$L+94bps		Jai . A-	(OLO Negistereu)
	Sep. 11, 2022	USD 1B	2.601% p.a.		Manadada, Ad	O
Sep. 11, 2017	Sep. 11, 2027	USD 1.1B	3.170% p.a.	None	Moody's: A1 S&P: A-	Overseas PO (SEC Registered)
	Sep. 11, 2022	USD 1.15B	3M \$L+88bps		Jar. A-	(SEC Registered)
Oct. 16, 2017	Oct. 16, 2024	EUR 0.5B *	0.956% p.a.	None	Moody's: A1 S&P: A-	Overseas Offerings (Reg.S)
	Mar. 5, 2023	USD 0.85B	3.549% p.a.		Manadalas Ad	0
Mar. 5, 2018	Mar. 5, 2028	USD 1.3B	4.018% p.a.	None	Moody's: A1 S&P: A-	Overseas PO (SEC Registered)
	Mar. 5, 2023	USD 0.85B	3M \$L+79bps		Jar. A-	(SEC Negistereu)
Amr. 10, 2010	Apr. 10, 2028	EUR 0.5B	1.598% p.a.	None	Moody's: A1	Overseas Offerings
Apr. 10, 2018	Apr. 10, 2023	EUR 0.5B	3M Euribor+50bps	None	S&P: A-	(Reg.S)
Jul. 19, 2018	Jul. 19, 2023	AUD 0.275B	3.752% p.a.	None	Moody's: A1	Overseas PO
Jul. 19, 2016	Jul. 19, 2023	AUD 0.35B	3M AUD BBSW+140bps	None	S&P: A-	(SEC Registered)
Sep. 11, 2018	Sep. 11, 2024	USD 1.1B	Fixed 3.922% p.a. Floater 3M \$L+100bps after Sep. 11, 2023		Manadalar Ad	O
	Sep. 11, 2029	USD 1B	Fixed 4.254% p.a. Floater 3M \$L+127bps after Sep. 11, 2028	Issuer holds option to redeem one year prior to the maturity date	Moody's: A1 S&P: A-	Overseas PO (SEC Registered)
	Sep. 11, 2024	USD 0.65B	3M \$L+100bps			

<sup>\*</sup> Green Bond (Use of Proceeds: To make a loan to Mizuho Bank which then uses the proceeds from such loan to finance Green Projects)

# Outstanding Senior Bonds Issued by the Holding Company (TLAC Eligible)

(As of Nov 14, 2019)

#### **Senior Bonds Issued by the Holding Company**

Issue Date	Maturity	Amount	Coupon	Redemption at Issuer's Option	Ratings	Format
Oct. 11, 2018	Oct. 11, 2023	EUR 0.5B	1.020%	None	Moody's: A1 S&P: A-	Overseas Offerings (Reg.S)
Jun. 10, 2019	Jun. 10, 2024	EUR 0.75B	0.523%	None	Moody's: A1 S&P: A-	Overseas Offerings (Reg.S)
	Jul. 16, 2023	USD 1B	Fixed 2.721% p.a. Floater 3M \$L+84bps after Jul. 16, 2022			
	Jul. 16, 2023	USD 0.5B	3M \$L+84bps		Moody's: A1 S&P: A-	Overseas PO (SEC Registered)
Jul. 16, 2019	Jul. 16, 2025	USD 0.5B	Fixed 2.839% p.a. Floater 3M \$L+98bps after Jul. 16, 2024	Issuer holds option to redeem one year prior to the maturity date		
	Jul. 16, 2030	USD 0.75B	Fixed 3.153% p.a. Floater 3M \$L+113bps after Jul. 16, 2029			
Son 6 2010	Sep. 6, 2024	EUR 0.5B	0.118%	None	Moody's: A1	Overseas Offerings
Sep. 6, 2019	Sep. 6, 2029	EUR 0.5B	0.402%	None	S&P:A-	(Reg.S)
	Sep. 13, 2023	USD 0.5B	3M \$L+85bps			
Sep. 13, 2019	Sep. 13, 2025	USD 0.6B	Fixed 2.555% p.a. Floater 3M \$L+110bps after Sep. 13, 2024	Issuer holds option to redeem one year prior to the maturity date	Moody's: A1 S&P:A-	Overseas PO (SEC Registered)
	Sep. 13, 2030	USD 0.5B	Fixed 2.869% p.a. Floater 3M \$L+131bps after Sep. 13, 2029	year pries to are matarity date		(3231.03.0.0104)

#### Outstanding Additional Tier 1 Capital Securities

(As of Nov 14, 2019)

#### AT1 Subordinated Bonds<sup>1</sup>

Series	Issue Date	Maturity	Amount	Coupon		Redemption at Issuer's Option <sup>4</sup>	Ratings
No.1 <sup>2</sup>	Jul. 24, 2015	Perpetual	JPY 300B	2.75% p.a. Floater (after first 5 years)	Non-cumulative	After Dec. 2020 on each interest payment date	JCR: A-
No.2 <sup>3</sup>	Jul. 22, 2016	Perpetual	JPY 230B	1.38% p.a. Floater (after first 5 years)	Non-cumulative	After Dec. 2021 on each interest payment date	JCR: A-
No.3 <sup>3</sup>	Jul. 22, 2016	Perpetual	JPY 230B	1.55% p.a. Floater (after first 10 years)	Non-cumulative	After Dec. 2026 on each interest payment date	JCR: A-
No.4 <sup>3</sup>	Jul. 21, 2017	Perpetual	JPY 235B	1.22% p.a. Floater (after first 5 years)	Non-cumulative	After Dec. 2022 on each interest payment date	JCR: A-
No.5 <sup>3</sup>	Jul. 21, 2017	Perpetual	JPY 225B	1.44% p.a. Floater (after first 10 years)	Non-cumulative	After Dec. 2027 on each interest payment date	JCR: A-
No.6 <sup>3</sup>	Jul. 20, 2018	Perpetual	JPY 195B	1.13% p.a. Floater (after first 5 years)	Non-cumulative	After Dec. 2023 on each interest payment date	JCR: A-
No.7 <sup>3</sup>	Jul. 20, 2018	Perpetual	JPY 155B	1.35% p.a. Floater (after first 10 years)	Non-cumulative	After Dec. 2028 on each interest payment date	JCR: A-
N0.8 <sup>3</sup>	Jul.19, 2019	Perpetual	JPY 140B	0.98% p.a. Floater (after first 5 years)	Non-cumulative	After Dec. 2024 on each interest payment date	JCR: A-
No.9 <sup>3</sup>	Jul.19, 2019	Perpetual	JPY 95B	1.17% p.a. Floater (after first 10 years)	Non-cumulative	After Dec. 2029 on each interest payment date	JCR: A-

<sup>1.</sup> Domestic offering by FG

<sup>2.</sup> Unsecured Perpetual Subordinated Bonds with Optional-redemption Clause and Write-down Clause for Qualified Institutional Investors only

<sup>3.</sup> Unsecured Perpetual Subordinated Bonds with Optional-redemption Clause and Write-down Clause

<sup>4.</sup> Subject to prior approval of relevant authorities

#### Outstanding Tier 2 Capital Securities (1)

(As of Nov 14, 2019)

#### **Tier 2 Subordinated Bonds**

Series	Issue Date	Maturity	Amount	Coupon	Redemption at Issuer's Option <sup>4</sup>	Ratings
- 1	Mar. 27, 2014	Mar. 27, 2024	USD 1.5B	4.60% p.a.	None	S&P: BBB+ / Fitch: BBB
- 2	Oct. 20, 2015	Oct. 20, 2025	USD 0.75B	4.353% p.a.	None	S&P: BBB+ / Fitch: BBB
No.1 <sup>3</sup>	Jul. 16, 2014	Jul. 16, 2024	JPY 80B	0.95% p.a.	None	R&I: A+ / JCR: A+
No.3 3	Dec. 18, 2014	Dec. 18, 2024	JPY 25B	0.81% p.a.	None	R&I: A+ / JCR: A+
No.4 <sup>3, 5</sup>	Dec. 18, 2014	Dec. 18, 2024	JPY 15B	Fixed 0.62% p.a. Floater (after first 5 years)	After Dec. 2019 on each interest payment date	R&I: A+ / JCR: A+
No.5 <sup>3</sup>	Dec. 18, 2014	Dec. 18, 2029	JPY 10B	1.24% p.a.	None	R&I: A+ / JCR: A+
No.6 <sup>3</sup>	Jun. 18, 2015	Jun. 18, 2025	JPY 20B	0.997% p.a.	None	R&I: A+ / JCR: A+
No.7 <sup>3</sup>	Jun. 18, 2015	Jun. 18, 2025	JPY 10B	Fixed 0.67% p.a. Floater (after first 5 years)	After Jun. 2020 on each interest payment date	R&I: A+ / JCR: A+
No.8 <sup>3</sup>	Jun. 18, 2015	Jun. 18, 2030	JPY 20B	1.403% p.a.	None	R&I: A+ / JCR: A+
No.9 <sup>3</sup>	Jun. 20, 2016	Jun. 19, 2026	JPY 155B	0.56% p.a.	None	R&I: A+ / JCR: A+
No.10 <sup>3</sup>	Jan. 26, 2017	Jan. 26, 2027	JPY 81B	0.65% p.a.	None	R&I: A+ / JCR: A+
No.11 <sup>3</sup>	Jan. 26, 2017	Jan. 26, 2027	JPY 99B	Fixed 0.50% p.a. Fixed (after first 5 years)	Jan. 26, 2022	R&I: A+ / JCR: A+
No.12 <sup>3</sup>	Jun. 21, 2017	Jun. 21, 2027	JPY 35B	0.61% p.a.	None	R&I: A+ / JCR: A+
No.13 <sup>3</sup>	Jun. 21, 2017	Jun. 21, 2027	JPY 79B	Fixed 0.47% p.a. Fixed (after first 5 years)	Jun. 21, 2022	R&I: A+ / JCR: A+
No.14 <sup>3</sup>	Jun. 20, 2018	Jun. 20, 2028	JPY 70B	Fixed 0.40% p.a. Fixed (after first 5 years)	Jun. 20, 2023	R&I: A+ / JCR: A+
No.15 <sup>3</sup>	Jun. 12, 2018	Jun. 12, 2028	JPY 15B	0.545% p.a.	None	R&I: A+ / JCR: A+
No.16 <sup>3</sup>	Jun. 12, 2018	Jun. 12, 2028	JPY 25B	Fixed 0.40% p.a. Floater (after first 5 years)	After Jun. 2023 on each interest payment date	R&I: A+ / JCR: A+
No.17 3	Jun. 13, 2019	Jun. 13, 2029	JPY 35B	0.489% p.a.	None	R&I: A+ / JCR: A+

<sup>1.</sup> Overseas offering (144A/Reg.S) by Mizuho Financial Group (Cayman) 3 Limited, an overseas SPC of FG

<sup>2.</sup> Overseas offering (144A/Reg.S) by FG

<sup>3.</sup> Unsecured subordinated bonds with non-viability write-off clause issued by FG through domestic public offering

<sup>4.</sup> Subject to prior approval of relevant authorities

<sup>5.</sup> Redemption scheduled on Dec.18, 2019

#### Outstanding Tier 2 Capital Securities (1)

(As of Nov 14, 2019)

#### **Tier 2 Subordinated Bonds**

Series	Issue Date	Maturity	Amount	Coupon	Redemption at Issuer's Option <sup>4</sup>	Ratings
No.18 <sup>3</sup>	Jun.13, 2019	Jun.13, 2029	JPY 55B	Fixed 0.42% p.a. Floater (after first 5 years)	After Jun. 2024 on each interest payment date	R&I: A+ / JCR: A+
No.19 <sup>3</sup>	Oct. 30, 2019	Oct. 30, 2029	JPY 41B	0.538% p.a.	None	R&I: A+ / JCR: A+
No.20 <sup>3</sup>	Oct. 30, 2019	Oct. 30, 2029	JPY 117B	Fixed 0.39% p.a. Fixed (after first 5 years)	Oct. 30, 2024	R&I: A+ / JCR: A+

<sup>1.</sup> Overseas offering (144A/Reg.S) by Mizuho Financial Group (Cayman) 3 Limited, an overseas SPC of FG

<sup>2.</sup> Overseas offering (144A/Reg.S) by FG

<sup>3.</sup> Unsecured subordinated bonds with non-viability write-off clause issued by FG through domestic public offering

<sup>4.</sup> Subject to prior approval of relevant authorities

#### Outstanding Tier 2 Capital Securities (2)

(As of Nov 14, 2019)

#### Eligible Tier 2 Subordinated Bonds (subject to phase-out arrangements included in Tier 2 capital) 1

Series	Issue Date	Maturity	Amount	Coupon	Step-up	Redemption at Issuer's Option	n Ratings <sup>6</sup>
- 2	Jul. 18, 2012	Jul. 18, 2022	USD 1.5B	4.20% p.a.	None	None	Mdy's: A2 / S&P: A-
No.3 3	Aug. 9, 2005	Aug. 7, 2020	JPY 10B	2.04% p.a.	None	None	Mdy's: A2 / R&I: A+ / JCR: AA-
No.5 <sup>3</sup>	Jan. 30, 2006	Jan. 30, 2026	JPY 20B	2.49% p.a.	None	None	Mdy's: A2 / R&I: A+ / JCR: AA-
No.7 <sup>3</sup>	Nov. 6, 2006	Nov. 6, 2026	JPY 20B	2.87% p.a.	None	None	Mdy's: A2 / R&I: A+ / JCR: AA-
No.9 <sup>3</sup>	Apr. 27, 2007	Apr. 27, 2027	JPY 20B	2.52% p.a.	None	None	Mdy's: A2 / R&I: A+ / JCR: AA-
No.15 <sup>3</sup>	Sep. 28, 2009	Sep. 28, 2029	JPY 18B	3.03% p.a.	None	None	R&I: A+ / JCR: AA-
No.17 <sup>3</sup>	Sep. 12, 2011	Sep. 10, 2021	JPY 35B	1.59% p.a.	None	None	R&I: A+ / JCR: AA-
No.18 <sup>3</sup>	Sep. 12, 2011	Sep. 11, 2026	JPY 30B	2.14% p.a.	None	None	R&I: A+ / JCR: AA-
No.19 <sup>3</sup>	Feb. 24, 2012	Feb. 24, 2022	JPY 63B	1.67% p.a.	None	None	R&I: A+ / JCR: AA-
No.20 <sup>3</sup>	Jun. 5, 2012	Jun. 3, 2022	JPY 47B	1.49% p.a.	None	None	R&I: A+ / JCR: AA-
No.8 4	Oct. 31, 2011	Oct. 29, 2021	JPY 17B	1.62% p.a.	None	None	R&I: A+ / JCR: AA-
No.9 <sup>4</sup>	Oct. 31, 2011	Oct. 30, 2026	JPY 25B	2.20% p.a.	None	None	R&I: A+ / JCR: AA-
No.2 <sup>5</sup>	Dec. 20, 2005	Dec. 21, 2020	JPY 10B	2.24% p.a.	None	None	Mdy's: A2 / R&I: A+ / JCR: AA-

<sup>1.</sup> exclude non-public MTNs

<sup>2.</sup> Overseas offering (Reg.S) by Mizuho Financial Group (Cayman) 2 Limited, an overseas SPC of FG

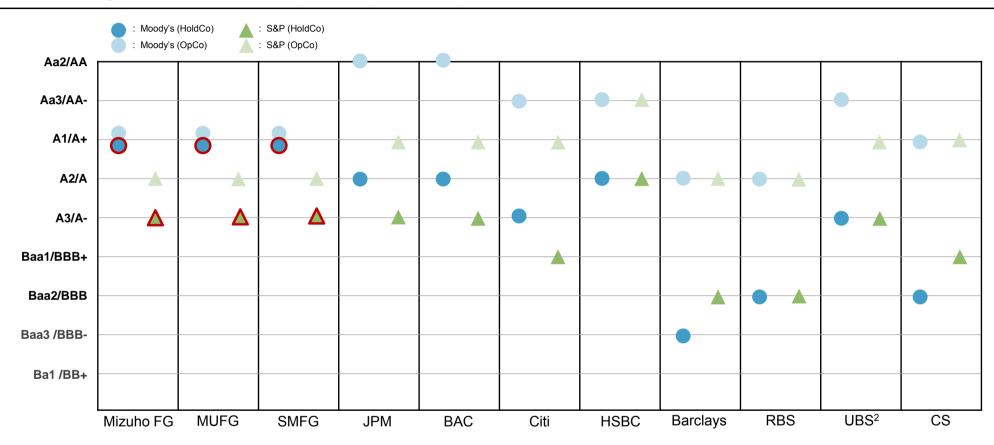
<sup>3.</sup> Unsecured subordinated bonds issued by former Mizuho Bank through domestic public offering

<sup>4.</sup> Unsecured subordinated bonds issued by former Mizuho Corporate Bank through domestic public offering

<sup>5.</sup> Unsecured subordinated bonds issued by former Mizuho Corporate Bank through domestic public offering

#### HoldCo - OpCo Bank Rating Comparison

#### Credit Ratings of Selected G-SIBs<sup>1</sup> (as of Sep. 30, 2019)



#### HoldCo - OpCo Bank Rating Difference

Moody's	0	0	0	3	3	3	2	4	3	3	4
S&P	1	1	1	2	2	3	2	3	3	2	3

<sup>1.</sup> Senior unsecured note ratings (if not available, long-term Issuer Ratings for Moody's and long-term Issuer Credit Ratings for S&P)
2. A3 for UBS HoldCo is the rating which is voluntarily given by Moody's when UBS Group Funding Switzerland AG issues senior notes with UBS Group AG guarantee. UBS Group AG itself does not have Moody's issuer rating

5-Year Business Plan

#### 5-Year Business Plan

Basic policy

Implement forward-looking structural reforms focused on three interconnected areas: business structure, finance structure, and corporate foundations

Key strategy

Go beyond the conventional boundaries of finance and create new value incorporating both financial and non-financial products and services in order to forge new partnerships with our customers

Last 2 years (FY2022 – 2023)

Achieve the effects of the structural reforms and accelerate further growth

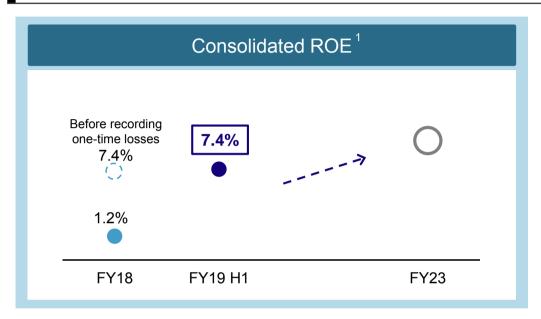
First 3 years (FY2019 – 2021)

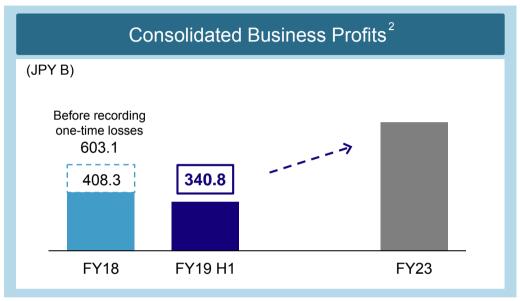
Full implementation of the structural reforms, building the firm foundations for next generation financial services

Invest in further growth and enhance returns Establish a stable revenue base and secure reserves Finance Structure for investment to shareholders Structural Business Newly launched businesses make a marked Invest in future growth and seek out new businesses Structure Reform contribution to earnings Corporate Begin to see full effects of structural reforms Accelerate and implement structural reforms foundations

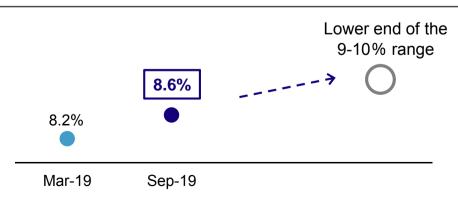
#### Key financials

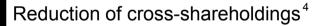
#### **Financial Targets**

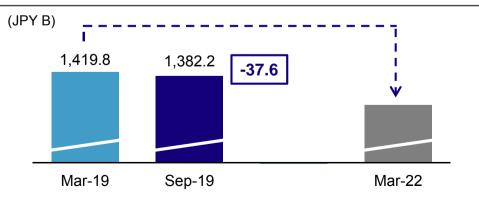




Common Equity Tier 1 (CET1) capital ratio target level<sup>3</sup>



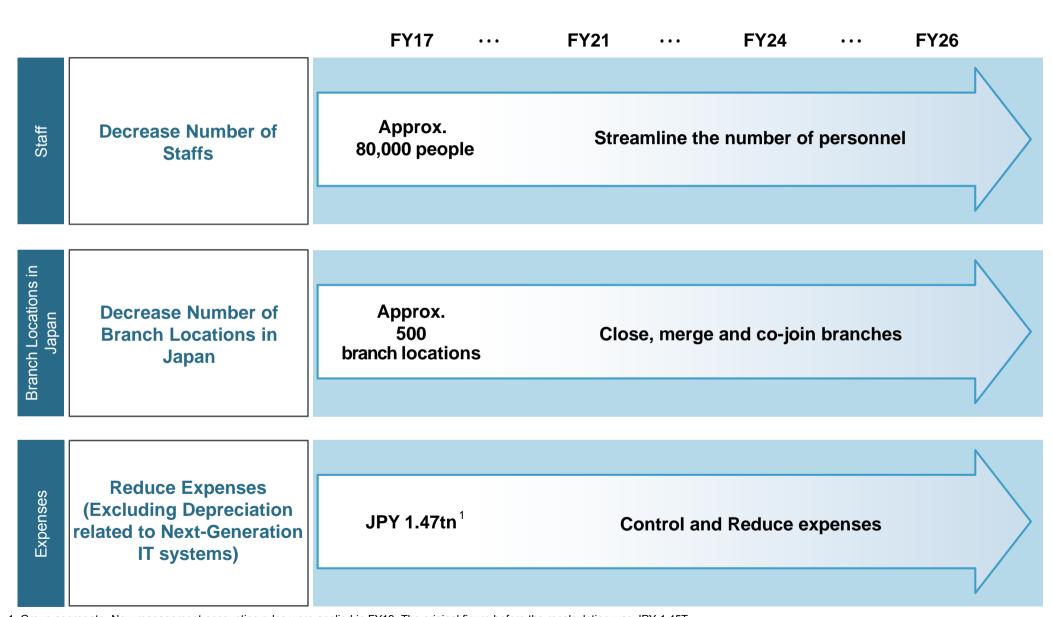




<sup>1.</sup> Excluding Net Unrealized Gains (Losses) on Other Securities. 2. Consolidated Net Business Profits + Net Gains (Losses) related to ETFs (2 Banks) + Net Gain on Operating Investment Securities (SC Consolidated). 3. Basel III finalization fully-effective basis, excluding Net Unrealized Gains (Losses) on Other Securities. 4. Acquisition cost basis.



#### Quantitative Image of Structural Reform

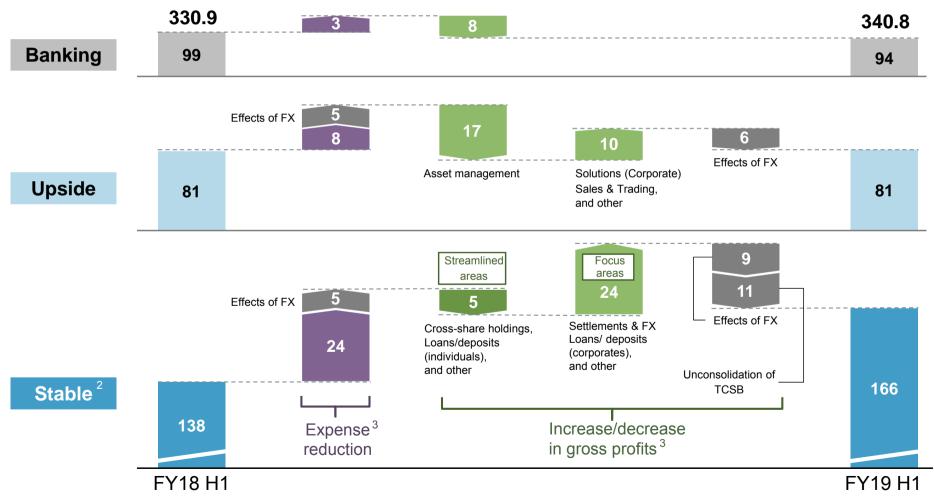


<sup>1.</sup> Group aggregate. New management accounting rules were applied in FY19. The original figure before the recalculation was JPY 1.45T.

#### Finance structure reforms: Consolidated net business profits

(JPY B, rounded figures)

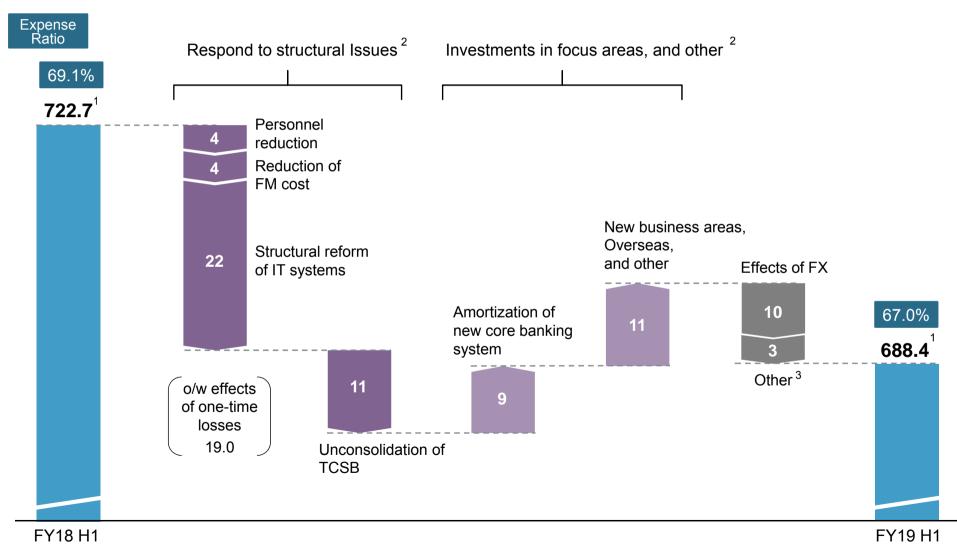
- Banking account revenue: Revenue in the banking account excluding ALM revenue<sup>1</sup>
- Upside revenue: Non-recurring customer-related revenue + trading-related revenue
- Stable revenue: Recurring customer-related revenue + ALM revenue<sup>1</sup>



<sup>1.</sup> Revenue from comprehensive management of assets and liabilities in the banking account. 2. Excluding special factors such as one-time gains. The aggregate figures of stable, upside and banking do not match consolidated net business profits in the same period. 3. Management accounting basis.

#### Finance structure reforms: Expense

(JPY B, rounded figures)

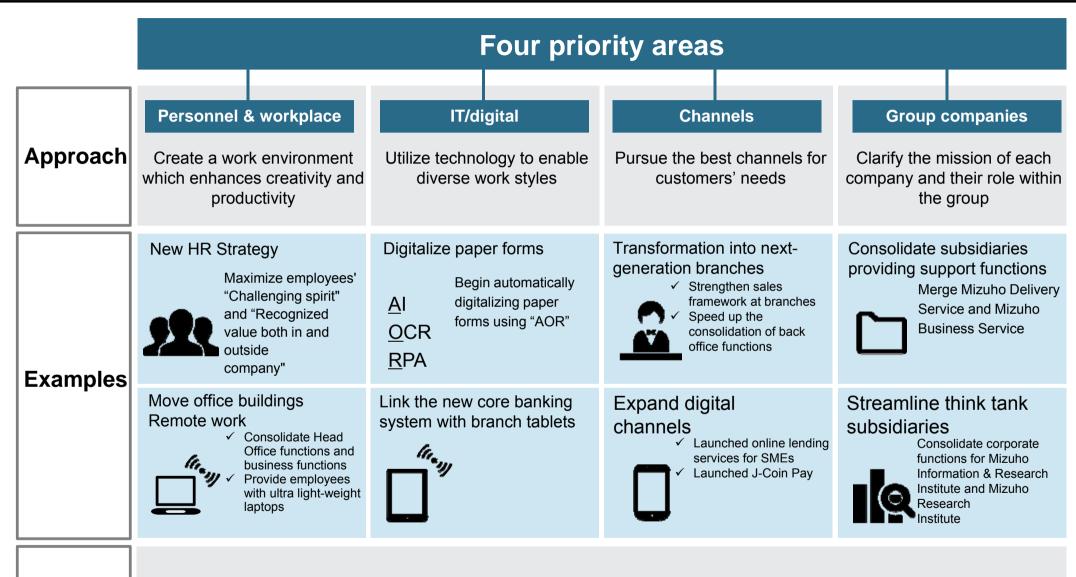


<sup>1.</sup> G&A Expenses (excluding Non-Recurring Losses) - Amortization of Goodwill and other items. 2. Management accounting basis. 3. Including intercompany transactions and other.

#### Business structure reforms: New forms of partnerships through implementing

#### Structural changes in Mizuho's initiatives Megatrends customer needs Aging population and declining birthrate Asset formation to prepare To be a partner that helps for the future Retail / customers design their lives business Financial areas owners · Convenient services in line in a changing society with diversifying lifestyles **Digitalization** Non-financial New value areas in adjacent business areas Industry transformation and To be a strategic partner for surrounding Mizuho's innovation business development under Corporate & finance strengths Institutions a changing industrial · Growth in Asian economic structure zones Globalization Strengths of external partners To be a partner with expert Collaborate openly knowledge of market whenever necessary Positive cycle of funds mechanisms and the ability **Markets** among market participants to draw on a range of intermediary functions

#### Corporate foundation reforms: Transforming our approach to business operations



Goal

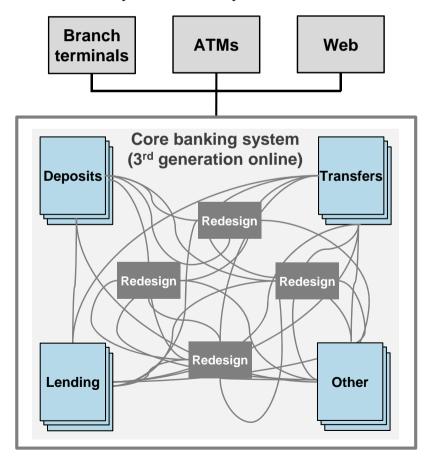
Further enhance employee engagement and motivation

# Next-generation Branches and Digitalization

#### Before migration to MINORI

#### Complex structure causing many issues

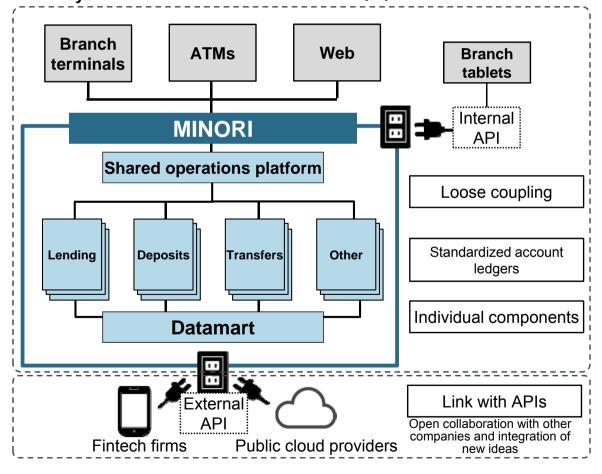
- Limitations on external connectivity, maintenance, and extensions
- Stability and security issues



#### After migration to MINORI

#### Simple and easy-to-maintain IT system

- Enhance capacity to provide services
- Enhance stability of IT system
- Reduce costs
- Streamline operations, shift to paperless





#### Channels: Next-generation branches

#### Conceptualization

#### **Streamline operations**

MIZ

#### Strengthen sales at branches

MIZUIO

# Consolidate back office operations (branch without a back office)

 MINORI enables complicated back office operations to be consolidated, as the new core banking system provides freedom from location restrictions

# BK TB SC

 Enhance ability to respond to customers' needs for asset formation and management at branches

**Develop sales personnel** 

## MINORI directly linked to branch tablets (API)

 Utilizing Internal APIs, operations becomes more efficient and paperless

# Current Branch BK

#### One-stop integrated services

 Enhance face-to face consulting through integrated services from BK, TB and SC



#### Channels: Leveraging MINORI to accelerate the shift to next-generation branches

#### **Initiatives** - FY19 **FY22 FY20** Centralize back office operations at branches Consolidate back Streamline operations ✓ Established consolidation timeline office operation (branches without a ✓ Expand consolidation from the 2<sup>nd</sup> half of FY19 back office) Reduce branch routine operations Tablets at branches ✓ Identify operations to link to directly linked to core High-workload operations Other operations APIs (Routine operations to digitalize) banking system (account opening, transfers, etc.) (API linked) Reduce operational workloads and free up sales capacity at branches ✓ Accelerate employee advancement **Develop sales** ✓ Completion of communication to all offices to retail RM positions **Training** personnel ✓ Continue developing new ✓ Begin developing sales personnel at branches (shift to front office) sales personnel Strengthen sales Integrate banking, ✓ Utilize digital tools to further integrate banking, trust banking, and securities trust banking, and securities ✓ Enhance face-to-face consulting (remote connections) Reduction of ✓ Close, merge and co-join branches Locations

#### Online lending for individuals (Al-based Credit Scores)



#### A.I.-based Score

- Utilize AI and Big Data
- Score customer's credit and potential
- Immediate score indication

## Score improvement by inputting personal information

- Input information by oneself
- Almost 150 questionnaire entries for score improvement
- Potential score improvement by providing transaction data with BK, Softbank/Y!mobile and Yahoo



#### Al score-based lending

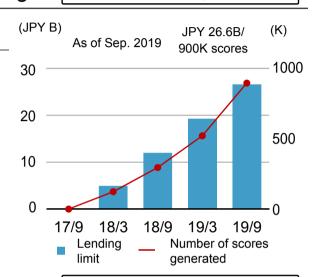
Launched Sep. 2017

#### **Product Competitiveness**

- Low-interest rates: 0.8% to 12.0%
- Max. lending limit: up to JPY 10M

#### **Customer Convenience**

- Full process can be completed online
- Same day lending possible



#### A.I. score rewards

Launched Oct. 2018



Based on the customer's Score Rank, we will offer rewards related to self-improvement, career development, lifestyle improvements, etc.







#### Data businesses

Expected to launch

 Under application for acquisition of (P Accreditation) for Information Bank

#### Online lending for small and medium-sized enterprises (SMEs)

#### **Mizuho Smart Business Loans**

To support busy business owners











Completely online No branch visit required

As little as 2 business days from application to loan

No financial statements

#### **Overview**

Maximum lending limit JPY 10 million

Interest rate 1 to 14%

Term Up to one year Collateral Unnecessary

#### Open alliance







Credit analysis model incorporating Al technology

Bank account line

E-commerce

High quality user experience / user interface

Secure online platform



Multi-faceted data coordination

#### **Initial Target Segment**

Approx.
800,000
Mizuho Bank
clients

SMEs already receiving loans Approx. 100,000

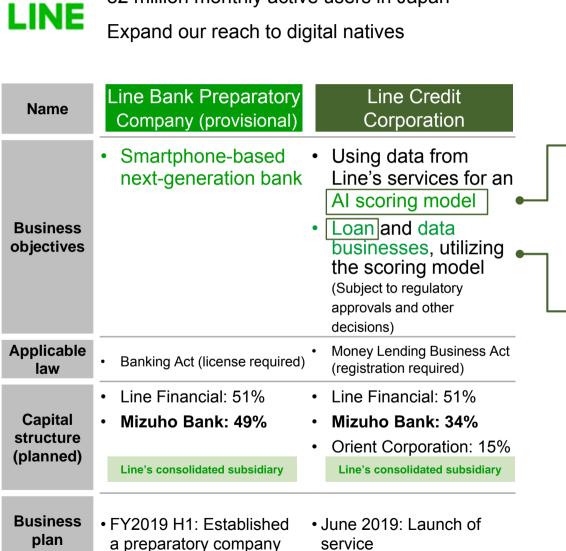
#### Initial target segment

(mainly clients with 1 billion or less in annual sales)

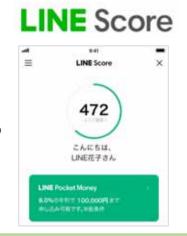
Launched in May 2019



#### Collaboration with Line Corporation



82 million monthly active users in Japan



LINE Pocket Mone

こんにちは.

あなたのスコアでは

申込む

8.0%の年利で

100,000円まで 申込み可能です。

LINE在子さん

#### **Launched June** 2019

 Calculate Line Score based on behavioral data on Line services and utilize them for various services

#### **LINE** Pocket Money

#### Launched August 2019

- Utilizing Line Score to provide unsecured loans to consumers
- Loans for everyday expenses

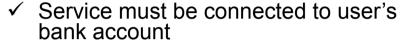


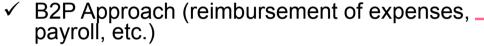
### Digital currency platform offered by banks





Safety and security backed by banks



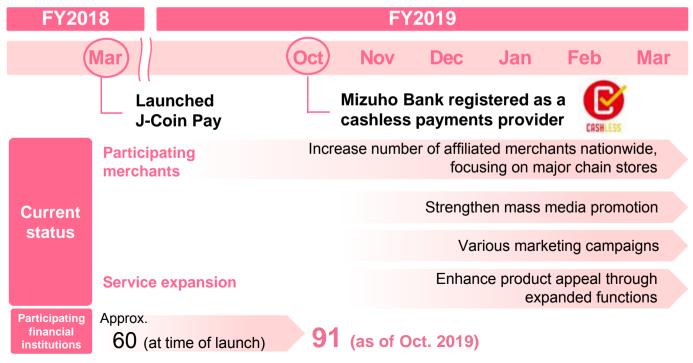


✓ Access to more than 75 million individuals and corporations nationwide



**Easy settlement** 



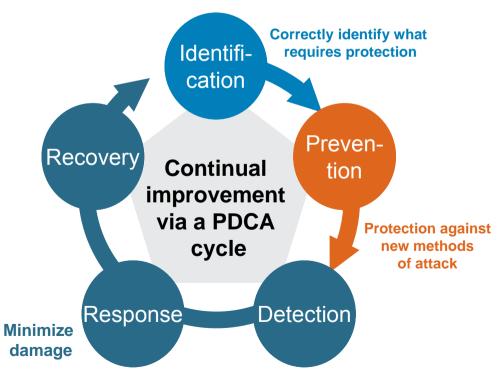




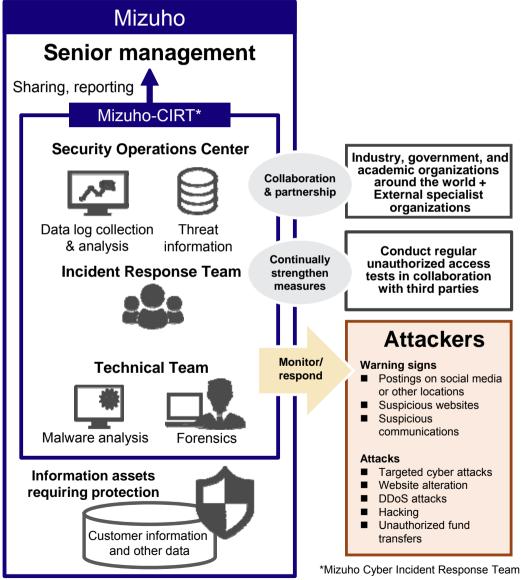
#### Cybersecurity measures

#### **Basic policy**

- Mizuho's management has identified cyber attacks as a top risk.
   → Declaration of Cybersecurity Management released in June 2018
- We are continually strengthening cyber attack countermeasures, through regular collaboration with external organizations.
- We aim to provide uninterrupted, reliable, secure, and attractive online services for our customers.

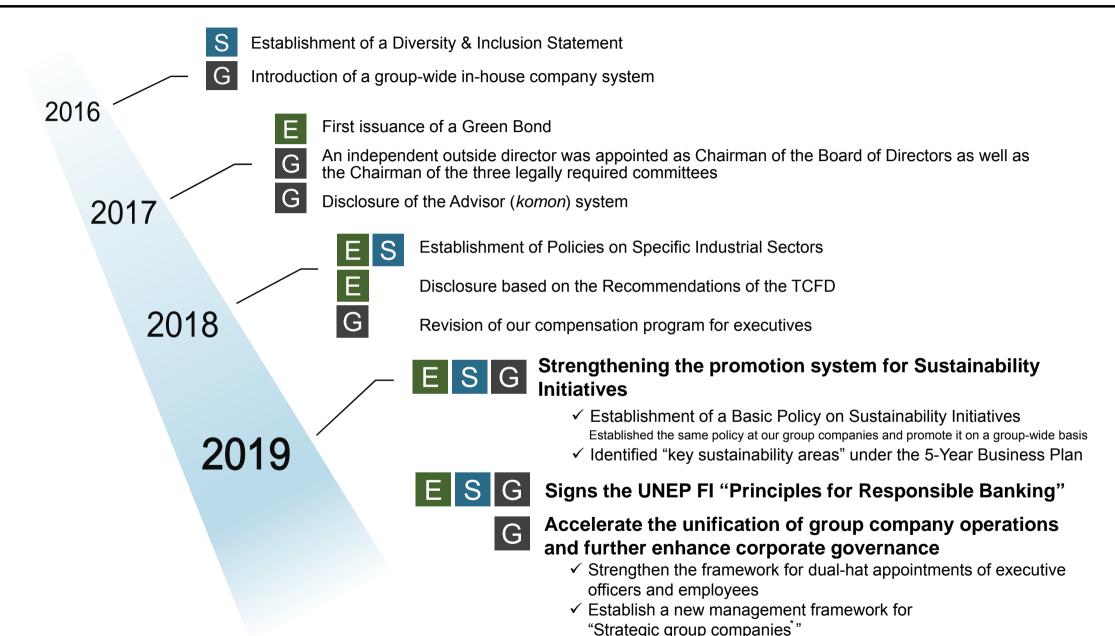


#### Management framework



# **ESG** Initiatives

#### Overview of ESG Initiatives



<sup>\*</sup>Companies under the umbrella of major subsidiaries that are deemed important in the management of our consolidated business portfolio.

#### Key sustainability areas

# Business

# Corporate foundations

Declining birthrate and aging population, plus good health and lengthening lifespans	1 NO POVERTY  3 GOOD HEALTH AND WELL-GEING	8 DESCRI WORK AND CONVINCE GROWTH	<ul> <li>Asset formation to prepare for the future</li> <li>Expand services that respond to a society with a declining birthrate and aging population</li> <li>Convenient services in line with diversifying lifestyles</li> </ul>
Industry development & innovation	8 DESINT WORK AND PROPERTY NOT AND THE CONTROL GROWTH	11 SUSTAINABLECTIES AND COMMONIES	<ul> <li>Smooth business succession</li> <li>Industry transformation</li> <li>Acceleration of innovation</li> <li>Growth in Asian economic zones</li> <li>Creating resilient social infrastructure</li> </ul>
Sound economic growth		8 DECENT WORK AND ECONOMIC GROWTH	<ul> <li>Strengthening capital markets functions</li> <li>Transition to a cashless society</li> <li>Environmentally conscious social programs</li> </ul>
Environmental considerations & respect for human rights	7 APPROPRIES	13 CLIMATE ACTION	Stable energy supply and addressing climate change

#### Corporate governance





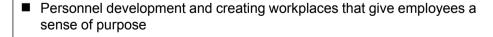


- Risk management, strengthening our IT infrastructure, and compliance
- Disclosure of information in a fair, timely, and appropriate manner, and holding dialogue with stakeholders

#### **Human capital**







#### Environment & society







- Addressing climate change
- Improving financial and economic literacy and promoting activities that contribute to addressing the needs of society and local communities

■ Environmental and human rights considerations for investment and lending

Open partnerships and collaboration with a diverse range of stakeholders





#### Environmental and social contribution initiatives (1)

#### Responding to climate change

Phased implementation of initiatives aligned with the Recommendations of the TCFD\*

#### Our progress

# Corporate governance

- The Board of Directors has resolved on "Key sustainability areas" including our response to climate change
- Commenced supervision by the Board of Directors of our adoption of the Recommendations of the TCFD

#### Strategy

- When establishing our business plan, we identified climate-related risks and opportunities.
- In order to transition to a carbon-free society, we will
  promote financial products and services that contribute
  to mitigating or responding to the effects of climate
  change and manage risk appropriately in light of
  international interest, trends, etc.

#### Risk management

- We already have a system for addressing the related risks through a comprehensive risk management framework
- We have introduced a more restrictive policy on coalfired power generation under our Policies on Specific Industrial Sectors

## Indicators & targets

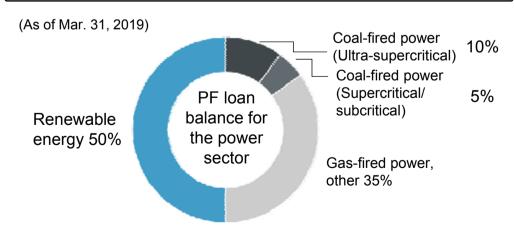
- Set targets to reduce the CO<sub>2</sub> emissions of our facilities in Japan (compared to FY2009 levels)
- Amount of contribution to CO<sub>2</sub> emission reductions in new large-scale power generation projects

#### Responsible investment & financing

#### Policies on Specific Industrial Sectors

- We established policies for specific industrial sectors (such as weapons, coal–fired power generation, palm oil, lumber and others) where there is a high possibility of contribution to adverse effects on environmental or social impacts.
- We will determine whether to enter into a transaction with such clients after confirming the measures which the client is taking to avoid or mitigate such risks, and other due diligence as appropriate based on the characteristics of the services we are providing.
- Before we enter into a transaction related to coal-fired power generation, we check whether the project is compliant with relevant guidelines in Japan or overseas jurisdictions and enter into the transactions only for those projects using highly efficient technologies with supercritical pressure or higher.

#### Power sector project financing (PF)





<sup>\*</sup>Task Force on Climate-related Financial Disclosure.

#### Environmental and social contribution initiatives (2)

#### Social impact bonds (SIBs)

We are taking part in this results—linked framework that enables the public sector to make use of private funds for the purpose of addressing social issues

#### Example

Project to improve the rate of the population screened & tested for colon cancer (Hachioji City, Hiroshima Prefecture and other local governments in the prefecture)

#### SIB formation. Intermediary support 2. Business organization outsource lending **Financer MIZUHO** Private sector Public sector & others 4. Results-Effective service 3. Pay Growth via social provision results-based based services business and Diverse investment Reduced burden on compensation principal + new market cultivation opportunities government interest Provide financing, Support the use of Support investor matching growth SIBs Provide Mizuho's services Role · Extension of healthy life **Citizens** expectancy Improvement of the quality of life Early detection of cancer and optimization of medical expenses

#### Diversity and inclusion

Category	July 2019
Percentage of management positions filled by women <sup>1</sup>	15%

Category	FY18	Level to be maintained
Percentage of management positions filled by employees hired outside Japan <sup>2</sup>	65%	65%
Percentage of female new hires (generalist managerial track employees) <sup>3</sup>	32%	30%
Paid time off utilization rate <sup>4</sup>	78%	70%
Percentage of eligible male employees taking childcare leave <sup>4</sup>	100%	100%

### → Contribute to the reduction of social costs through financial intermediary functions

- 1. Aggregate for general manager and manager equivalent. 2. Figures for outside Japan are the total for BK, TB, and SC. Figures as of the end of March 2019.
- 3. Figures for Japan are the total for FG, BK, TB, and SC. Figures are for new graduates for FY2019. 4: Total for Japan (FG, BK, TB, SC).

#### **ESG-related Recognition and Awards**

#### Third-party Evaluation

#### ESG Score

	Mizuho	MUFG	SMFG
ROBECOSAM ( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	74	58	59
SUSTAINALYTICS 1	84.3	59	37.3
FTSE <sup>2</sup>	4.5	3.4	2.9

#### **ESG-related Recognition**





Nadeshiko Brand 2019

Health & Productivity Stock Selection 2019

#### Inclusion in Social Responsibility Indices



Dow Jones Sustainability Index Asia Pacific



STOXX Global ESG Leaders Index



MSCI ESG Leaders Indexes<sup>3</sup>



Bloomberg Gender-Equality Index



FTSE4Good Index Series



SNAM Sustainability Index

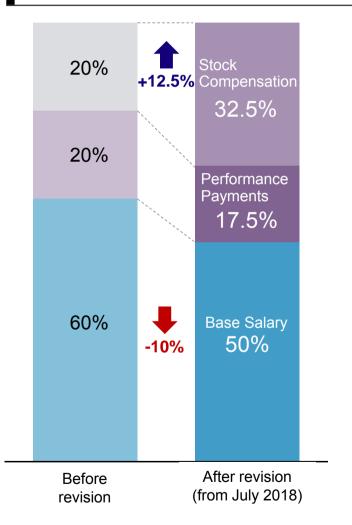


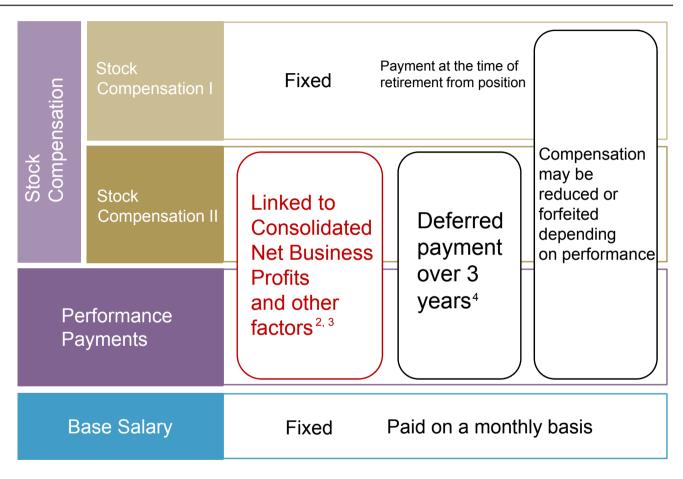
- 1. Robeco SAM: Percentile ranking, Sustainalytics: total rank compared to peers. Those near 100 are evaluated highly. Source: Bloomberg (as of October 2019).
- 2. FTSE Overall ESG Score (as of March 2019): Maximum score of 5. 3. https://www.mizuho-fg.com/csr/mizuhocsr/rating/index.html



#### Revision of our Compensation Program for Executives

#### Compensation System for Executives Responsible for Business Execution





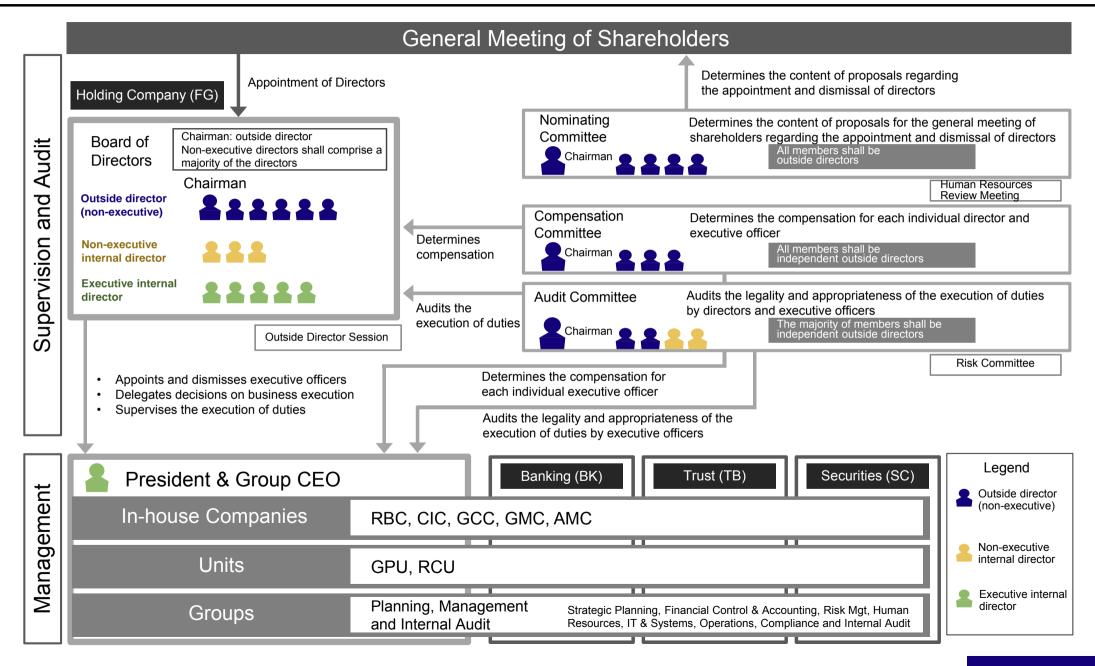


<sup>1.</sup> Individual director, executive officer as defined in the Companies Act, executive officer as defined in our internal regulations and specialist officer of FG, BK, TB and SC. A fixed compensation is paid in principle for non-executive directors; 85% Base salary + 15% Stock compensation I.

<sup>2.</sup> The upper limit of "Performance payments" and "Stock compensation II" amounts shall be decided in accordance with our annual group-wide results of operations taking into account the traits of our business activities as a financial services group. The payment to each officer shall reflect the performance of each officer and the results of organizations (our in-house companies and units, etc.) that each officer, is in charge of, and be, in principle, within the range of 0% to 150% of the standard amount for each position.

<sup>3.</sup> Linked to Ordinary Income and other factors for SC. 4. Performance payments for certain amounts shall be deferred.

#### Corporate Governance Structure



# Appendix

### Consolidated Financial Highlights (FY18) – U.S. GAAP

#### Earnings

(JPY bn)	
Net Interest Income <sup>1</sup>	861.5
Non-interest Income	1,222.4
Subtotal	2,083.9
Non-interest Expenses	1,998.8
Income before Income Tax Expense (Benefit)	85.1
Net Income <sup>2</sup>	84.5

#### Financial Position

(JPY bn)	
Total Assets	197,611.2
Loans, Net of Allowance	82,492.7
Deposits	138,296.9
Total Mizuho FG Shareholders' Equity	8,726.5

#### 1. After provision (credit) for loan losses

#### Reconciliation with Japanese GAAP

(JPY bn)

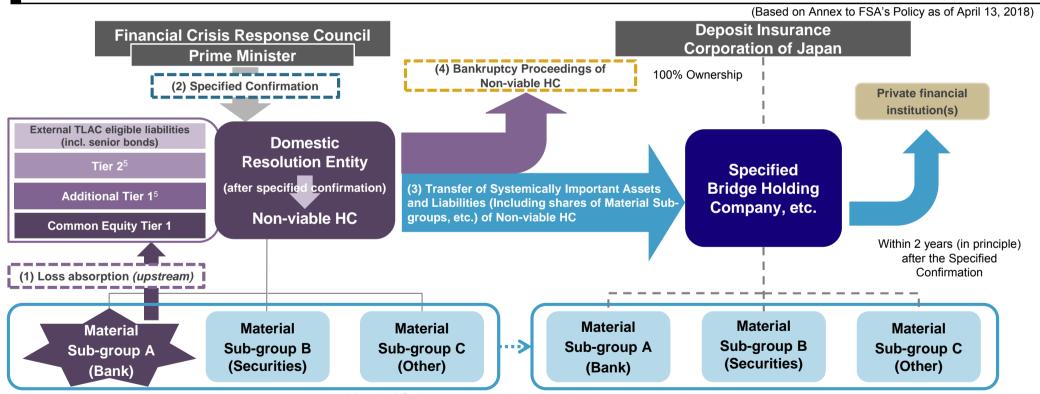
	Total Mizuho Shareholders' Equity	Net Income <sup>2</sup>
Japanese GAAP	8,749.5	96.6
U.S. GAAP	8,726.5	84.5
Differences arising from differing accounting for:	23.0	12.1
Derivative financial instruments and hedging activities	58.5	-42.3
2. Investments	-68.2	267.9
3. Loans	173.2	11.9
4. Allowances for loan losses and off-balance-sheet instruments	85.4	5.8
5. Premises and equipment	-423.7	-304.2
6. Land revaluation	171.1	-7.4
7. Business combinations	-74.1	13.1
8. Pension liabilities	127.9	32.2
9. Consolidation of variable interest entities	59.0	28.1
10. Deferred taxes	-101.2	6.8
11. Foreign currency translation	-	-1.3
12. Other	15.1	1.5

<sup>2.</sup> Net Income Attributable to Mizuho FG shareholders

#### Illustration of Resolution Framework under the Deposit Insurance Act of Japan

- An orderly resolution<sup>1</sup> is expected to commence subsequent to the occurrence of Point of Non-Viability (PoNV) after the ultimate holding company in Japan (Domestic Resolution Entity) absorbs losses incurred at its Material Sub-groups<sup>2</sup>
  - Systemically important assets and liabilities, which are expected to include Material Sub-groups' shares, will be transferred to a newly created Specified Bridge Holding Company, while TLAC senior bonds of Domestic Resolution Entity (Non-viable Holding Company (Non-viable HC)³) are expected to remain at the existing Non-viable HC in Japan to be liquidated in bankruptcy proceedings
- Non-viable HC's TLAC senior bondholders may incur losses depending on the final recovery value in bankruptcy proceedings of the Non-viable HC
  - At PoNV, Basel III-eligible AT1 and Tier 2 instruments will be permanently written off, which would affect the final recovery value

A Model of Procedures of Orderly Resolution under the Single Point of Entry (SPE)<sup>4</sup> Strategy in Japan



#### Material Sub-groups continue their business as usual

- 1. Based on a possible model of the resolution under the SPE resolution strategy in Japan as stated in Japanese TLAC Standard
- 2. Domestic Resolution Entity's Sub-group or subsidiary that are designated separately as systemically important by the FSA or that are subject to TLAC requirement or similar requirement by the relevant foreign authority
- 3. With respect to the Domestic Resolution Entity after absorbing losses of the Material Sub-group, the Prime Minister confirms the necessity to take "specified item 2 measures" as set forth in Article 126-2, paragraph 1, item 2 of the DIA, and issues an Injunction Ordering Specified Management as set forth in Article 126-5 of DIA. Such Domestic Resolution Entity is referred to as the Non-viable HC
- 4. FSA's basically preferred resolution strategy in which resolution tools are applied to the ultimate holding company in Japan by a single national resolution authority. However, it is uncertain which resolution strategy or specific measures will be taken in a given case, including whether or not the SPE resolution strategy is to be chosen and implemented in a given case

5. Basel III eligible

#### Outline of Point of Non-Viability of Basel III-eligible Capital Securities in Japan

#### Deposit Insurance Act, Article 102 Deposit Insurance Act, Article 126-2 • Framework to avoid the sequential suspension of transaction Framework to relieve concerns over credit risk of a deposit-taking among market participants and thereby prevent the dysfunction of financial institution among its depositors, etc., and to maintain an financial markets by ensuring the fulfillment of obligations for Summary orderly credit system in Japan by safeguarding all obligations of critical market operations against financial crisis originating from the deposit-taking financial institution against financial crisis due the market disruption to a non-performing loan • Measures added to the amended Deposit Insurance Act (Jun-13) **Applicable** Banks, other deposit-taking financial institutions and bank holding • Financial institutions, etc. (including banks, other deposit-taking financial institutions, and bank holding companies) **Institutions** companies Negative net worth or Not Not negative net Negative net worth or Negative net worth suspension of repayment of worth or failed1 failed and failed negative net worth its obligations (incl. the likelihood) Specified item 1 Measures Specified item 2 Item 2 Item 1 Item 3 measures measures measures measures measures (Special supervision (Special (Special supervision (Capital (Special crisis and loans or guarantees, and specified financial financial injection) management) or subscription of assistance) assistance) shares, etc.) Point of **Applicable Applicable Applicable Non-Viability**

<sup>1.</sup> Judged based on conditions of banking subsidiary in case of bank holding company

<sup>2.</sup> It is also possible to make capital injections into the bank holding company of the bank, etc. to which Item 1 measures are applied

#### Summary of PoNV

#### The Deposit Insurance Act

Article 126-2, Paragraph 1, Item 1

- Bank holding companies not having negative net worth
- Special supervision (tokubetsu kanshi) and loans or guarantees (shikin no kashitsuke tou) or subscription of shares, etc. (tokutei kabushiki tou no hikiuke tou)

• where (i) supervision by the Deposit Insurance Corporation of Japan of operation of business and management and disposal of assets of the relevant bank holding company (tokubetsu kanshi) (as set forth in Article 126-3 of the Deposit Insurance Act) and (ii) (x) provision of loans or guarantees to the relevant bank holding company as necessary to avoid the risk of significant disruption in the financial systems in Japan (shikin no kashitsuke tou) (as set forth in Article 126-19 of the Deposit Insurance Act), or (y) subscription of shares or subordinated bonds of, or provision of subordinated loans to, the relevant bank holding company (tokutei kabushiki tou no hikiuke tou) (as set forth in Article 126-22 of the Deposit Insurance Act) is recognized by the Japanese Prime Minister as being necessary in order to prevent the failure of a financial institution (which does not fall into a financial institution which is unable to fully perform its obligations with its assets) from causing significant disruption to the financial markets or other financial systems in Japan

Article 126-2, Paragraph 1, Item 2

- Bank holding companies which have or are likely to have negative net worth, or have suspended, or are likely to suspend repayment of their obligations
- Special Supervision (tokubetsu kanshi) and specified financial assistance (tokutei shikin enjo)
- where (i) supervision by the Deposit Insurance Corporation of Japan of operation of business and management and disposal of assets of the relevant bank holding company (tokubetsu kanshi) (as set forth in Article 126-3 of the Deposit Insurance Act) and (ii) provision of certain categories of financial aid by the Deposit Insurance Corporation of Japan to assist certain categories of business reorganization in respect to the relevant bank holding company (tokutei shikin enjo) (as set forth in Article 126-28 of the Deposit Insurance Act) is recognized by the Japanese Prime Minister as being necessary in order to prevent the failure of the relevant bank holding company (which is or is likely to be unable to fully perform its obligations with its assets or has suspended or is likely to suspend repayment of its obligations) from causing significant disruption to the financial markets or other financial systems in Japan

#### List of Past Public Funds Injections

#### Major Public Sector Support and Resolutions since 2002

- The Japanese government has a history of using pre-emptive capital injections<sup>1</sup>
- Capital injection under the Deposit Insurance Act will not be deemed as an occurrence of PoNV

		Applicable rules	Bank	Date	Amount (JPY bn)	Description
Public Sector Support	Capital injection	Article 102, Paragraph 1, Item 1	Resona Bank	Jun-03 Jun-03		Public funds injection in common shares - government ownership of 50.1% Public funds injection in convertible preferred shares
	Pre-emptive capital injection	Act on Special Measures for Strengthening Financial Functions	Howa Bank Jimoto Holdings (Kirayaka Bank) <sup>2</sup> Tohoku Bank 77 Bank Tsukuba Bank Jimoto Holdings (Sendai Bank) <sup>2</sup> Prior cases which occurred on banks in or before Mar-11	Mar-14 Dec-12 Sep-12 Dec-11 Sep-11 Sep-11	16 30 10 20 35 30 304.5 (12 cases)	Public funds injection in the form of convertible preferred shares or subordinated loans <sup>3</sup>
Resolution	Negative net worth or failed	Article 102, Paragraph 1, Item 2	N.A.			
	Negative net worth and failed	Article 102, Paragraph 1, Item 3	Ashikaga Bank	Nov-03	N.A.	Deposit Insurance Corporation of Japan acquired all shares of the bank
	Negative net worth or failed	Article 74	Incubator Bank of Japan	Sep-10	N.A.	First resolution in which deposit payoff rule was actually invoked

<sup>1.</sup> It is uncertain which measures will be taken in a given case, and orderly resolution measures may be applied without implementing a pre-emptive capital injection

<sup>2.</sup> Names of financial institutions in parentheses next to Jimoto Holdings indicate the substantive entities receiving a capital injection

<sup>3.</sup> Only the case of 77 Bank in Dec-11 was conducted in the form of a subordinated loan