Mizuho Saudi Arabia Company (A SAUDI JOINT STOCK COMPANY)

FINANCIAL STATEMENTS

**31 DECEMBER 2010** 



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# AUDITORS' REPORT TO THE SHAREHOLDERS OF MIZUHO SAUDI ARABIA COMPANY (SAUDI JOINT STOCK COMPANY)

#### **Audit Scope**

We have audited the accompanying balance sheet of Mizuho Saudi Arabia Company - a Saudi Joint Stock Company ("the company") as of 31 December 2010 and the related statements of income, cash flows and changes in equity for the period then ended. These financial statements are the responsibility of the company's management and have been prepared by them in accordance with the provisions of Article 123 of the Regulations for Companies and submitted to us together with all the information and explanations which we required. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable degree of assurance to enable us to express an opinion on the financial statements.

#### Unqualified opinion

In our opinion, the financial statements taken as a whole:

- i) present fairly, in all material respects, the financial position of the company as at 31
   December 2010 and the results of its operations and its cash flows for the period
   then ended in accordance with accounting standards generally accepted in the
   Kingdom of Saudi Arabia;
- ii) comply with the requirements of the Regulations for Companies and the company's bye-laws in so far as they affect the preparation and presentation of the financial statements.

for Ernst & Young

Fahad M. Al-Toaimi Certified Public Accountant Registration No. 354 5 to my man a contract to the contract to the

Riyadh: 23 Rabi Awal 1432H (26 February 2011)

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BALANCE SHEET At 31 December 2010

		2010
	Note	SR
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	3	60,269,780
Trade receivables		5,970
Prepayments and other receivables	4	1,750,824
TOTAL CURRENT ASSETS		62,026,574
NON CURRENT ASSETS		
Property and equipment	5	3,586,852
TOTAL ASSETS		65,613,426
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
CURRENT LIABILITIES		
Trade payables		3,414,599
Accruals and other payables	7	2,539,508
Due to related party	6	67,770
TOTAL CURRENT LIABILITIES		6,021,877
NON CURRENT LIABILITY		
Employees' terminal benefits		151,399
TOTAL LIABILITIES		6,173,276
SHAREHOLDERS' EQUITY		
Share capital	9	75,000,000
Accumulated losses		(15,559,850)
TOTAL SHAREHOLDERS' EQUITY		59,440,150
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		65,613,426

### STATEMENT OF INCOME

For the period ended 31 December 2010

		For the period from 15 February 2009 to		
	Note	31 December 2010 SR		
INCOME				
Advisory revenue		3,643,181		
Special commission income		568,064		
Corporate finance income		131,234		
Brokerage fees, net		5,396		
Total income		4,347,875		
EXPENSES				
General and administration expenses	11	(19,049,172)		
Depreciation		(843,132)		
Foreign exchange loss		(451,597)		
Total expenses		(20,343,901)		
LOSS FROM MAIN OPERATIONS		(15,996,026)		
Pre-operating income, net	12	436,176		
NET LOSS FOR THE PERIOD		(15,559,850)		
Loss per share				
Attributable to net loss for the period		(2.07)		

## STATEMENT OF CASH FLOWS

For the period ended 31 December 2010

	For the period from 15 February 2009 to
	31 December Note 2010 SR
OPERATING ACTIVITIES	
Net loss for the period	(15,559,850)
Adjustments for: Depreciation	843,132
Employees' terminal benefits, net	151,399
	(14,565,319)
Changes in operating assets and liabilities:	47.070
Trade receivables	(5,970)
Prepayments and other receivables	(1,750,824)
Trade payables	3,414,599
Accruals and other payables  Due to related party	2,539,508 67,770
Net cash used in operating activities	(10,300,236)
INVESTING ACTIVITY	
Purchase of property and equipment	(4,429,984)
Net cash used in investing activities	(4,429,984)
FINANCING ACTIVITY	
Issue of share capital	75,000,000
Net cash from financing activities	75,000,000
INCREASE IN CASH AND CASH EQUIVALENTS	60,269,780
Cash and cash equivalents at the beginning of the period	
CASH AND CASH EQUIVALENTS AT THE END OF THE PER	IOD 3 60,269,780

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# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the period ended 31 December 2010

	Share capital SR	Accumulated losses SR	Total SR	
Issue of share capital	75,000,000		75,000,000	
Net loss for the period		(15,559,850)	(15,559,850)	
Balance at 31 December 2010	75,000,000	(15,559,850)	59,440,150	

### NOTES TO THE FINANCIAL STATEMENTS

31 December 2010

#### 1 ACTIVITIES

Mizuho Saudi Arabia Company, (the Company) is a Saudi joint stock company incorporated based on Ministerial Resolution number 51 dated 20 Safar 1430 H (corresponding to 15 February 2009). The company is registered with the Capital Market Authority (CMA) under license numbered 08122-37 dated 7 Dhul Qadah 1429H (corresponding to 5 November 2008). It operates in the Kingdom of Saudi Arabia under commercial registration number 1010263572 dated 6 Rabi Awal 1430H (corresponding to 3 March 2009). Further the company has also obtained a license number 1398/1 dated 23 Dhul Hijjah 1429H (corresponding to 21 December 2008) from the Saudi Arabian General Investment Authority. The objectives of the company are to act as principal agent and conduct underwriting activities relating to dealing, managing, brokerage, advisory and custodial services.

In accordance with its bye-laws, the first financial period of the Company shall start from the date of the Ministerial Resolution declaring the incorporation of the Company (15 February 2009) to 31 December 2010. Accordingly, management has prepared these financial statements as the first statutory financial statements of the Company.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with accounting standards generally accepted in the Kingdom of Saudi Arabia. The significant accounting policies adopted are as follows:

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Property and equipment

Property and equipment is stated at cost less accumulated depreciation and any impairment in value. Depreciation is calculated on property and equipment on a straight line basis over the estimated useful lives of the assets.

Expenditure on repairs and maintenance is charged to the statement of income. Improvements that increase the value or materially extend the life of the related assets are capitalised.

#### Income tax

Income tax is provided for in accordance with Saudi Arabian fiscal regulations. The provision is charged to the statement of changes in shareholders' equity.

#### Revenue recognition

Revenue is recognised in the statement of income as set out below:

#### Special commission income

Special commission income is accrued on an effective yield basis.

#### Brokerage income

Income from transaction-type services such as brokerage services for which customers are billed on completion of the deal are recognised when the deal has been executed, or is accrued as appropriate based on the terms of the deal.

#### Advisory income

Advisory service fees are accrued on a time proportioned basis, as the services are rendered.

#### Accruals and other payables

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

#### Provisions

Provisions are recognised when the company has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and may be measured reliably.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

31 December 2010

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Employees' terminal benefits

Provision is made for amounts payable under the Saudi Arabian labour law applicable to employees' accumulated periods of service at the balance sheet date.

#### Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents consists of cash and bank balances and short term deposits with an original maturity of three months or less when acquired.

#### Foreign currencies

Transactions in foreign currencies are recorded in Saudi Riyals at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the statement of income.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Although these estimates and judgments are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

2010

### 3 CASH AND CASH EQUIVALENTS

	SR
Time deposits with an original maturity of less than three months Cash at bank Cash in hand	50,000,000 10,263,521 6,259
	60,269,780

The effective commission rate on time deposits as at 31 December 2010 was 0.66%. Time deposits are held with a counterparty of investment grade quality.

#### 4 PREPAYMENTS AND OTHER RECEIVABLES

	2010 SR
Prepayments Accrued income Deposits with others	1,388,826 234,278 127,720
	1,750,824

## NOTES TO THE FINANCIAL STATEMENTS (continued)

31 December 2010

### 5 PROPERTY AND EQUIPMENT

The estimated useful lives of assets for the calculation of depreciation are as follows:

Leasehold improvements Computer hardware and software	10 years 5 years	Furniture and fixtures Vehicles		5 years 5 years	
	Leasehold improvements SR	Furniture and fixtures SR	Computer hardware and software SR	Vehicles SR	Total 2010 SR
Cost					
Additions during the period	1,583,099	346,919	1,971,966	528,000	4,429,984
Depreciation:					
Charge for the period	184,695	104,482	460,131	93,824	843,132
Net book value: At 31 December 2010	1,398,404	242,437	1,511,835	434,176	3,586,852

#### 6 RELATED PARTY TRANSACTIONS

The following are the details of major related party transactions during the period:

Related party	Nature of transactions	2010 SR
Shareholders	Reimbursement of expenses Advisory income	13,100,560 3,918,750

Salaries and other short term benefits paid to Senior Management during the period amounted to SR 2,385,880.

Amount due to related party is shown in the balance sheet.

#### 7 ACCRUALS AND OTHER PAYABLES

	SR SR
Accrued expenses Advance payment Other payables	1,886,227 481,187 172,094
	2,539,508

### NOTES TO THE FINANCIAL STATEMENTS (continued)

31 December 2010

#### 8 INCOME TAX

No provision for income tax has been made during the period due to the taxable losses incurred.

#### 9 SHARE CAPITAL

The authorised, issued and paid up share capital consists of 7.5 million shares of SR 10 each.

#### 10 STATUTORY RESERVE

In accordance with Saudi Arabian Regulations for Companies, the Company must set aside 10% of its income after deducting losses brought forward in each year until it has built up a reserve equal to one half of the capital. The Company has not effected any transfer for the period due to the losses incurred.

#### 11 GENERAL AND ADMINISTRATION EXPENSES

	For the period from 15 February 2009 to 31 December 2010 SR
Employee benefits	11,582,639
IT and information	2,579,187
Rent	1,636,200
Professional fees	1,483,143
Travelling and meetings	932,208
Insurance	402,651
Advertising	223,346
Other	209,798
	19,049,172
12 PRE OPERATING INCOME, NET	
	Period from
	6 July 2008 to
	14 February 2009 SR
INCOME	3K
Interest income	1,651,907
EXPENSES	
Employee costs	(308,170)
Professional and consulting fees	(434,881)
Rent	(472,680)
Pre-operating income, net	436,176

#### 13 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties in an arm's length transaction. The company's financial assets consist of cash and cash equivalents and prepayments. Its financial liabilities consist of accrued expenses and other payables.

The fair values of financial instruments are not materially different from their carrying values.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

31 December 2010

#### 14 RISK MANAGEMENT

Special commission rate risk

The company is subject to special commission rate risk on its interest bearing assets, which primarily comprise of bank deposits.

The following table demonstrates the sensitivity of the income to reasonably possible changes in interest rates, with all other variables held constant. The sensitivity of the income is the effect of the assumed changes in interest rates on the Company's profit for one year, based on the floating rate financial assets held at 31 December 2010.

There is no impact on the Company's equity.

Increase/decrease for the period in basis points SR

2010

Saudi Riyal

+/- 100

500,000

#### Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. Time deposits are placed with a single counterparty. With respect to credit risk arising from the other financial assets of the Company, including cash and cash equivalents, trade and other receivables, the Company's exposure to credit risk arises from potential default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The table below shows the maximum exposure to credit risk for the components of the balance sheet.

2010 SR

Bank balances (including time deposit) Other receivables Trade receivables

60,263,521 361,998

5,970

60,631,489

Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at an amount close to its fair value. As the company has minimal operations, the company is not exposed to significant liquidity risk. Deposits are generally placed for short periods to manage the Company's liquidity requirements. All liabilities on the company's balance sheet, other than end of service benefits, are contractually payable on a current basis.

#### Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The company is not subject to fluctuations in foreign exchange rates in the normal course of its business, except for its payables denominated in Japanese Yen. The company did not undertake significant transactions in currencies other than Saudi Riyals and Japanese Yen during the period.

A 100 basis point increase / decrease in the Japanese Yen exchange rate would impact the income statement by SR 6,777.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

31 December 2010

#### 15 SEGMENT INFORMATION

The company operates solely in the Kingdom of Saudi Arabia. For management purposes, the company is organised into business units based on services provided and has the following reportable segments:

#### Head office/corporate

This segment includes special commission income on bank deposit balances.

#### Advisory

Responsible for market research and issuance of reports for informational benefit of investors.

#### Corporate finance

Responsible for strategic advisory to clients on transactions including mergers and acquisitions and raising capital (both equity and debt).

#### Brokerage

Responsible for execution of trade transactions on the Saudi stock exchange on behalf of clients.

#### Asset management services

Responsible for management of investors' funds through various mutual funds to meet specified investment goals for the benefit of investors.

31 December 2010	Head office/ corporate SR	Advisory SR	Corporate finance SR	Brokerage SR	Asset management SR	Total SR
Income Expenses	568,064	3,643,181 (5,854,442)	131,234 (3,671,805)	5,396 (5,516,998)	(5,300,656)	4,347,875 (20,343,901)
Losses from main operations	568,064	(2,211,261)	(3,540,571)	(5,511,602)	(5,300,656)	(15,996,026)
Pre-operating income, net	436,176	-			-	436,176
Net loss for the period Total assets Total liabilities						(15,559,850) 65,613,426 6,173,276