

Introduction to Arranging Services

Mizuho Saudi Arabia Company

July 2023

Private and confidential

MIZUHO

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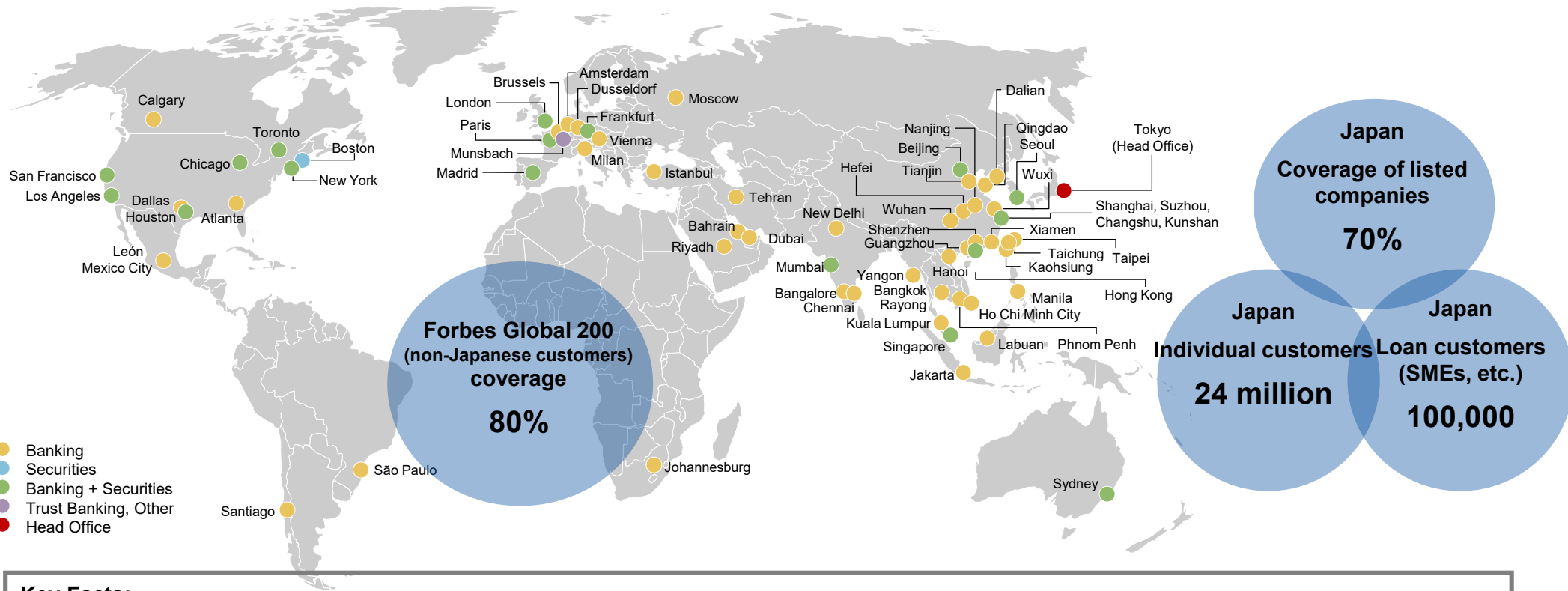
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Mizuho Financial Group at a Glance

One of the world's largest full-service financial groups with a worldwide network



Key Facts:

- **Branches in Japan: 745**
(MHBK:461; MHTB:59; MHSC:225)
- **Overseas offices: 110**
(MHBK:83; MHTB:1; MHSC:19; AM-One:4, RT:3)
- **Consolidated Total Assets: JPY 237 trillion** (as of March 31, 2022)
- **History: 150 years of banking experiences**
(In 1999 Establishment of a financial services group by merger of three predecessor banks)
- **Credit rating: A1 / A- / A-** (as of March 31, 2023)

Mizuho Saudi Arabia Company

Mission Statement:

Mizuho Saudi Arabia (MSAR), is the first Japanese bank-affiliated financial firm established in the Kingdom of Saudi Arabia. MSAR is ideally positioned to provide optimal solutions to clients' needs, including expansion into the Asian region by Saudi companies and direct investments into KSA, the largest MENA economy..

MSAR has been serving its clients in the KSA market since 2009

MSAR advised several Japanese clients entering the Saudi market and establishing their local footprint in the Saudi industrial sector.

MSAR supported various Saudi local business conglomerates to establish business partnerships with proper Japanese counterparts.

Company Profile

Name	:	Mizuho Saudi Arabia Co., (MSAR).
CEO & President	:	Atsuhiko Sugano
Establishment	:	September 2009
Capital	:	SR 75 Million
Head office	:	Al Faisaliah Tower, North Plaza 1 st floor King Fahd Road, Riyadh 11544 P.O. Box 55934 Kingdom of Saudi Arabia
Major Shareholders	:	- Mizuho Bank, Ltd (around 85%). - Mizuho Securities Co., Ltd & its group companies (around 15%).
License	:	CMA License: 11158-30



Mizuho Saudi Arabia (MSAR) – our vision

MSAR is an authorized investment bank in Saudi Arabia and a member of Mizuho Financial Group, utilizing its international network to provide and assist its clients with high level of investment banking services

Our Message

Going further for Mizuho Group's clients, based upon Mizuho Strength of Global business network, especially in Asia

- Seeking to offer **the best professional services** that are chosen by clients at all times
- Keep looking for the contribution to **sustainable growth of the society** as a responsible player in the capital market of the Kingdom of Saudi Arabia

Our Philosophy

“Fair & Positive” are the cornerstone of our corporate philosophy

- This is why we are able to offer **best-in-class professional service** chosen by clients.
- Also encapsulate our abiding commitment to be **a responsible player in the capital markets** contributing to the sustainable development of the society.

Our Strength

Mizuho Bank's one of the core strengths is strong business network, huge relationship and plenty of experience in Asia markets

- Look at **the dynamically emerging regions** of the world for promising and feasible business opportunities
- **Asian market is one of the main drivers** for the global economic recovery and expansion
- Believe in increasing business opportunities like business alliances, M&As and capital investments by and between our local clients and Asian investors

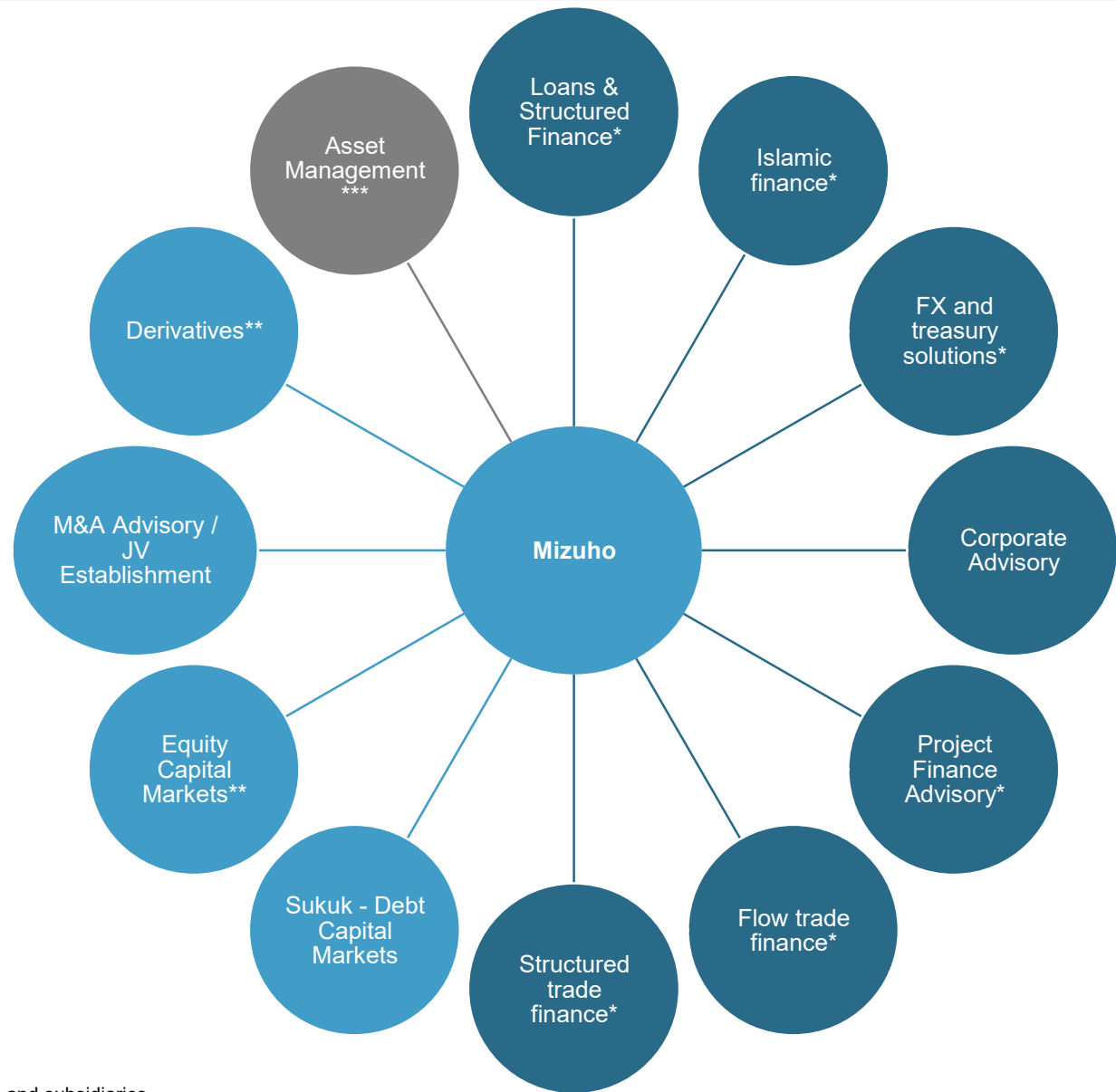
Mizuho product offering

We have invested **significant resources in the development of our cross-product platform** over the last three years

Our **product specialists are based throughout Mizuho's global network** across various corporate and investment banking products

Key product areas

- **Debt Capital Markets:** USD30bn acquisition of the United States loan portfolio and associated sales team of Royal Bank of Scotland.
- **Corporate Finance Advisory Solutions*:** London-based team providing sector-specific insight across various areas.
- **Asset Management***:** Asia's largest asset manager with assets under management of USD500bn.
- **Hybrid Capital**:** Providing tailored funding solutions through our Financial Institutions Group.
- **Export Credit Agency financing*:** Our team covers the world's leading ECAs.



*Provided by Mizuho Bank; **Provided by Mizuho Securities Co. Ltd and subsidiaries
***Provided by Asset Management One

Examples of Our Advisory Services

Overseas Operations Support through Information / Advisory Services



Corporate Advisory Function

Investment Environment	Market Research	Market Entry Strategy	Partner Research	Incorporation	Restructuring	Exit Strategy
<ul style="list-style-type: none"> • Macro-economic Research • Policies and Regulation Research 	<ul style="list-style-type: none"> • Market Size and Prospect Evaluation • Competitor Research 	<ul style="list-style-type: none"> • Partners • OEM • Distribution • Direct Investment • Green Field • Joint Venture • M&A 	<ul style="list-style-type: none"> • Sourcing Partner Candidates • Company Research • Negotiation Support 	<ul style="list-style-type: none"> • Business License Support • Introducing External Resources 	<ul style="list-style-type: none"> • Governance Support • Regional Headquarters • Tax-efficient Structure Creation 	<ul style="list-style-type: none"> • Regulatory Support • Legal Support



Financial Arrangement Advisory

Product Advisory	Offering	Privatization
<ul style="list-style-type: none"> • JV • DCM/Sukuk • FDI Advisory • Private Placements 	<ul style="list-style-type: none"> • Solid Global client base • Merchandise, sales and financial capabilities 	<ul style="list-style-type: none"> • Privatization advisory services.



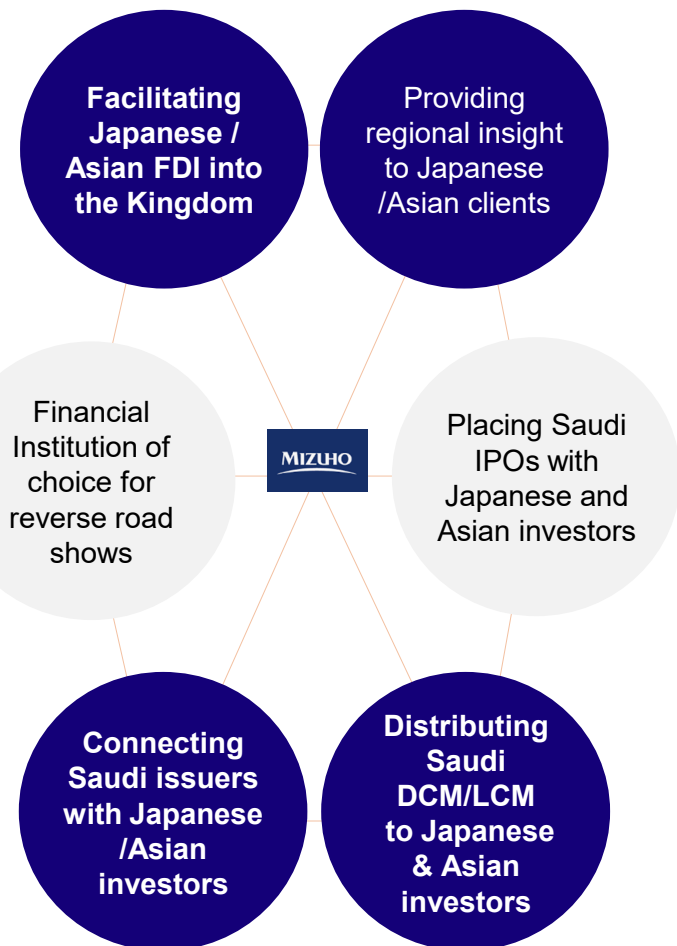
M&A Advisory Services

Product	Skills	M&A Related Services
<ul style="list-style-type: none"> • Buy-side and Sell-side M&A's 	<ul style="list-style-type: none"> • Advanced Valuation, Due Diligence, Negotiation and Research Skills 	<ul style="list-style-type: none"> • Business Revitalization • Business Succession • Acquiring and selling subsidiaries • Regulatory Support

Mizuho's Commitment to the Kingdom of Saudi Arabia

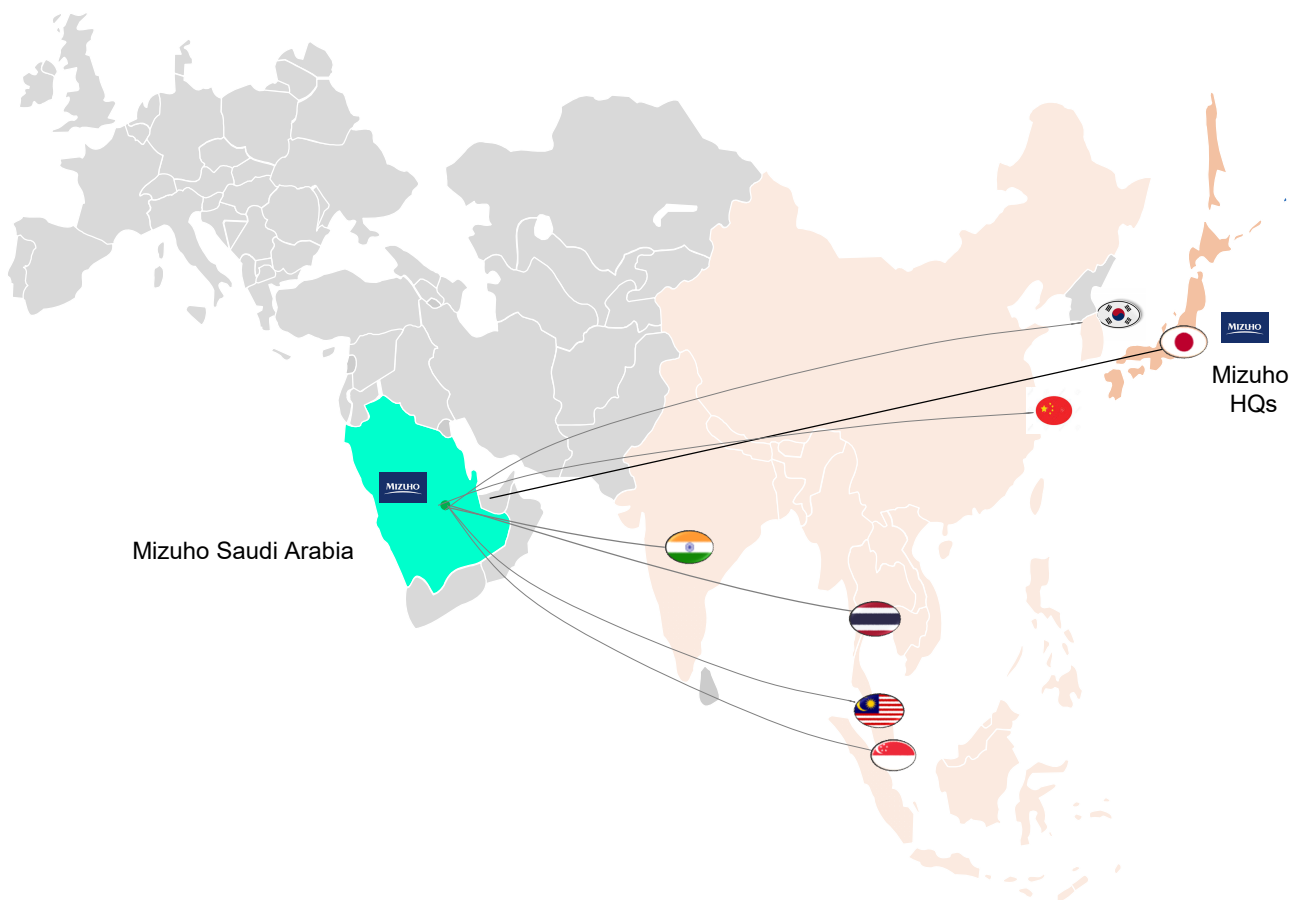
Mizuho has **key value-add areas** — Connecting Japan, Asian countries & the Kingdom of Saudi Arabia

Mizuho key value-add areas



Mizuho is present in Major Asian Hubs: Unprecedented Connectivity

Mizuho is uniquely positioned to connect Saudi Arabia with Asia



Mizuho's Commitment to the Kingdom of Saudi Arabia

Track Record for developing business collaboration between KSA & Japanese entities

Deals	Year	Clients
Advisory to Solar power project	2023	A Government related entity
Finance arrange to JV between JPN & Saudi Corporation	2022	A Finance Company
Advisory to water distribution privatization (last two clusters)	2022	A Government related entity
Advisory to asphalt business and potential partner	2022	A Petrochemical Company
Advisory to decarbonisation project	2022	A Government related entity
Advisory to promotion of Japanese food exports in Middle East (KSA etc)	2022	A JPN ministry
Advisory for ISTP	2021	A government related entity
Research for FDI attraction and financial institutions	2021	A JPN government related entity
Research about covid-19 impact on food market of KSA	2021	A JPN ministry
Market research on waste treatment in KSA	2020	A JPN ministry

Our LCM track record in the Kingdom of Saudi Arabia

EIG Pearl Holdings



US\$1,735 million
Senior Long-term Loan
Sole Arranger

Oct 2022
Saudi Arabia



Saudi Electricity Co



USD3,000 million
Senior Syndicated Facility

BMLA, Documentation Bank & Facility Agent

Aug 2022
Saudi Arabia



Greensaif Pipelines



US\$13,400 million
Senior Credit facility

Underwriter, Bookrunner & Mandated Lead Arranger

Feb 2022
Saudi Arabia



Public Investment Fund



US\$15,000 million
Revolving Credit Facility

Bookrunner & Facility Agent

Jan 2022
Saudi Arabia



Our DCM track record in the Kingdom of Saudi Arabia

Public Investment Fund



US\$3,000 million
5.000% due 2027
5.250% due 2032
5.375% due 2122
Green Senior Unsecured
Joint Bookrunner

Oct 2022
Saudi Arabia



Saudi National Bank



US\$750 million
2.342% due 2027
Sustainable Sukuk

Joint Bookrunner

Jan 2022
Saudi Arabia



EIG Pearl Holdings Sarl



US\$ 2,500 million
3.545% Amortising due 2036
4.387% Amortising due 2046

Joint Bookrunner

Jan 2022
Saudi Arabia



Saudi Aramco



US\$6,000 million
0.946% due 2024, 1.602% due 2026, 2.694% due 2031
Sukuk 144a/RegS only
Joint Bookrunner

Jun 2021
Saudi Arabia



Mizuho's history of collaborative experiences in the Kingdom of Saudi Arabia

Mizuho has various of collaboration experience, as like MoU with Governmental bodies of the Kingdom of Saudi Arabia

MoU for FDI Promotion



وزارة الاستثمار
Ministry of Investment

MOU for Privatization Support



المركز الوطني للتخصيص
NATIONAL CENTER FOR PRIVATIZATION & PPP

MoU for Start-Up Collaboration

أرامكو السعودية
saudi aramco



* Aramco Asia Japan K.K

MoU for Export Collaboration

SAUDI EXIM
بنك التصدير والاستيراد السعودي

MIZUHO



Sponsor to Animation Program



MoU for Human Development



مسك
مؤسسة خيرية

Dispatch our colleague to



Saudi Japan
VISION OFFICE
الرؤية السعودية اليابانية 2030

Training MoU with



وزارة المالية
Ministry of Finance